CREATIVITY
INNOVATION
DYNAMICS
COMPETITIVESS
AMBITION

# ANNUAL REPORT 2023



# ANNUAL REPORT 2023

# CREATIVITY INNOVATION DYNAMICS COMPETITIVENESS AMBITION

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grupovisabeira.com





# Message from the Chairman of the General and Supervisory Board

#### Fernando Campos Nunes

During 2023, Grupo Visabeira achieved yet another historical high in most indicators, a performance that we are particularly proud of, given that it was achieved in a financial year marked by growing difficulties and increasingly complex challenges.

Very difficult and uncertain times, in which there were still some constraints stemming from the transition from the Covid-19 pandemic to the endemic period that were also very much marked by the economic and logistical restrictions caused by the collateral impacts of continued war in Eastern Europe and the outbreak of a new conflict in the Middle East.

This adverse context has had a particular impact on the company's activities and day-to-day running of its various operations, causing related problems in terms of logistics, with the restriction on maritime routes, as well as of supplies, with the materials crisis. It is important to also highlight that in macro terms the financial year was heavily conditioned by the decreasing of the inflationary surge, which had marked the previous year, creating obstacles to the business development of most companies.

Despite this complex scenario, throughout the year Grupo Visabeira managed to achieve challenging goals, strengthening solid and sustainable growth.

The Consolidated turnover reached 1.7 billion euros, a significant increase of 16.4% compared to the financial year 2022, tripling this indicator over the last 7 years.

In terms of EBITDA, it reached the amount of 234 million euros, an increase of 11.5% in relation to the same period of the previous year. Moreover, this performance was highlighted by strengthening the weight of foreign markets, which during this financial year exceeded 77% of total activity, rising from around 1/3 to more than 3/4 of international presence during the last twelve years. Geographic diversification and international expansion, especially growth in the European and American markets, continues to be a fundamental pillar of the Grupo's growth and strengthening strategy. Europe, excluding Portugal, continues to be a strategic goal, exceeding one billion euros, followed by Portugal with 387 million euros, Africa with 144 million euros and America with 141 million euros. This significant multicontinental presence is the result of the recognition of the quality and accuracy of our services and the affirmation of the Visabeira brand.

The Visabeira team, the main catalyst and support for overcoming the challenges during this financial year, also grew. Currently, we are more than 14,000 people, spread across the four corners of the world, and they are both the main workers and the true ambassadors of the Visabeira brand.

This vast team is the main pillar of our commitment to strengthening competitiveness and innovation as well as for the growing drive which is characteristic of all our activity areas.

It is this multiplicity, combined with a very specific dynamic and a know-how that is the blueprint of the entire organisation, that allows us to offer competitive, innovative, attractive and reliable products and services under one brand, dozens of companies, hundreds of brands, thousands of products and services that we believe are the hallmark of our future.

To this successful DNA we associate, with commitment and conviction, a structure which aims for responsible competitiveness, combined with commitment to sustainability, which is an essential principle of collective survival.

I would like to also thank all those who contributed to meeting ambitious challenges, who are therefore our partners in success and challenges: suppliers, partners, employees, shareholders, entities, institutions and customers. Thank you all for sharing this ongoing journey of success with us.

We are aware that 2024 will bring renewed and increased challenges, perhaps more challenging, even more complex, and more demanding obstacles, which we will have to overcome. But we believe we are now even better prepared, stronger and increasingly focused on working with precision and excellence, to maintain our commitment towards our services and products, always aiming at meeting the needs and expectations of people in all corners of the world.

Each of us remains committed to building the future every day, with new solutions and always focused on precision and excellence, so that the Grupo, with its active enterprising attitude, overflowing creativity and outstanding quality, can continue to focus our services and products on people, always doing more and better.

Third

Fernando Campos Nunes
Chairman of the General and Supervisory Board

ANNUAL REPORT 2023 1. Grupo Visabeira Vision, Mission and Values

## Vision

To be an economic group of large multinational expansion, seeking leadership in every sector and market we operate in and differentiating ourselves with innovative concepts and integrated solutions that create value both for customers and shareholders.

# Mission

To improve the everyday lives of thousands of people, all over the world. To offer our partners and clients increasingly complete solutions, according to their needs and fulfilling their expectations, through increasing production and operational capacity. Thanks to the transdisciplinarity that defines us, we manufacture a great diversity of goods, provide services in a wide number of areas and we create multiple business opportunities.

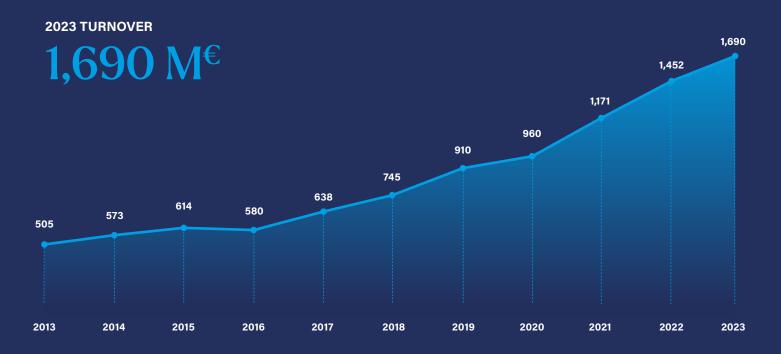
### Values

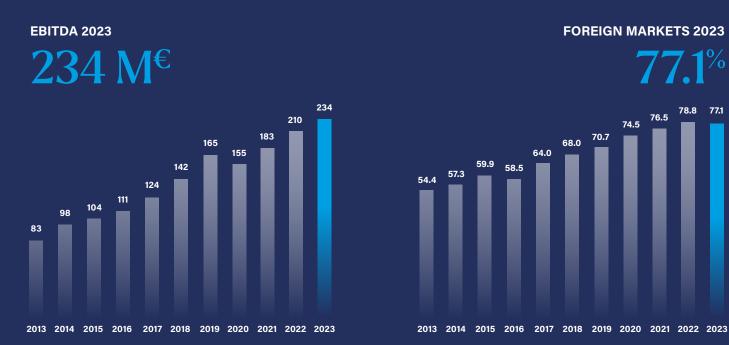
# CREATIVITY INNOVATION DYNAMICS COMPETITIVENESS AMBITION

The values we hold as defining elements of the Visabeira brand are common to all the professionals and the various areas of the organisation, proving to be decisive for the Grupo's development and its continued success.

# A decade in numbers

2013 - 2023





Turnover **2023** 

1,690 M€

3.3x 235%

(2013 - 2023)

EBITDA **2023** 

234 M€

182%

(2013 - 2023)

Foreign Markets **2023** 

7.1% 42%

(2013 - 2023)

ANNUAL REPORT 2023 1. Grupo Visabeira A decade in number

#### **Employees**

2013 - 2023



**EUROPE** (2013 - **649** / 2023 - **4,357**)



571%

PORTUGAL (2013 - 3,796 / 2023 - 6,076)



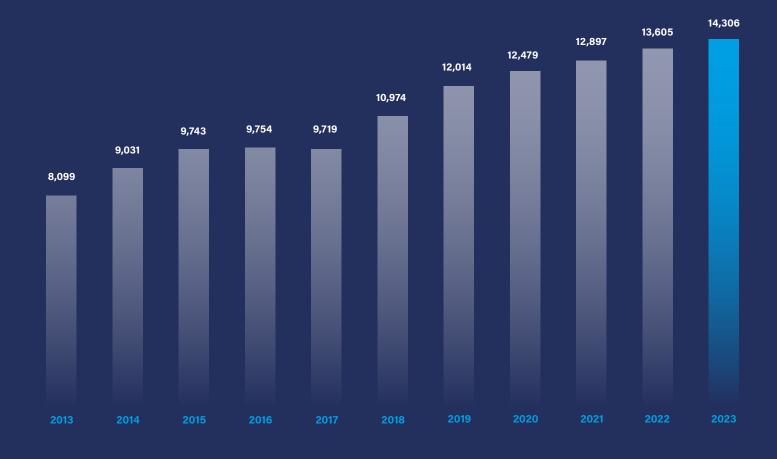
60%

AMERICA (2013 - 1 / 2023 - 314)



# Average number of employees

2013 - 2023



Total Worldwide **2023** 



TOTAL WORLDWIDE (2013 - 8,099 / 2023 - 14,306)



**ANNUAL REPORT 2023** 1. Grupo Visabeira Grupo Visabeira worldwide

# Grupo Visabeira worldwide

Grupo Visabeira has companies in 18 countries - Portugal, France, The United Kingdom, Belgium, The United States of America, Germany, Mozambique, Italy, The Republic of Ireland, Angola, Spain, São Tomé and Príncipe, Denmark, Brazil, Mexico, Morocco, Sweden and India. It is present, through its products and services, in a total of 134 Countries.

INTERNATIONAL OPERATIONS **WITH COMPANIES** 

**COUNTRIES WITH PRODUCTS** AND SERVICES

#### **Europe**

The USA Portugal France Brazil The United Kingdom Mexico Belgium Germany Italy The Republic of Ireland Spain Denmark

#### **Africa**

Mozambique Angola São Tomé and Príncipe Morocco

#### **Asia**

India

#### **Europe**

Sweden

Andorra Armenia Austria Azerbaijan Belarus Bulgaria Cyprus Croatia Scotland Slovenia Slovakia Estonia Finland Georgia Greece Hungary Faeroe Islands England Northern Ireland Iceland Latvia Lithuania Luxembourg Malta Monaco Norway Wales The Netherlands Poland Czechia Romania Russia Serbia

Switzerland Turkey

Ukraine

#### **America**

**America** 

Antigua **Argentina** Aruba Belize Bolivia Canada Caribbean Chile Colombia Costa Rica Cuba Ecuador El Salvador Guadalupe Guatemala Guiana French Guiana Haiti Honduras Jamaica Martinique Panama Paraguay Peru The Dominican Republic Suriname Trinidad and Tobago Uruguay Venezuela

#### **Africa**

South Africa Algeria Cape Verde Congo Egypt Guinea-Bissau Equatorial Guinea Libya Malawi Mali Mauritius Namibia Nigeria Kenya Sevchelles Senegal Sierra Leone Swaziland Sudan Togo Tunisia Zambia Zimbabwe

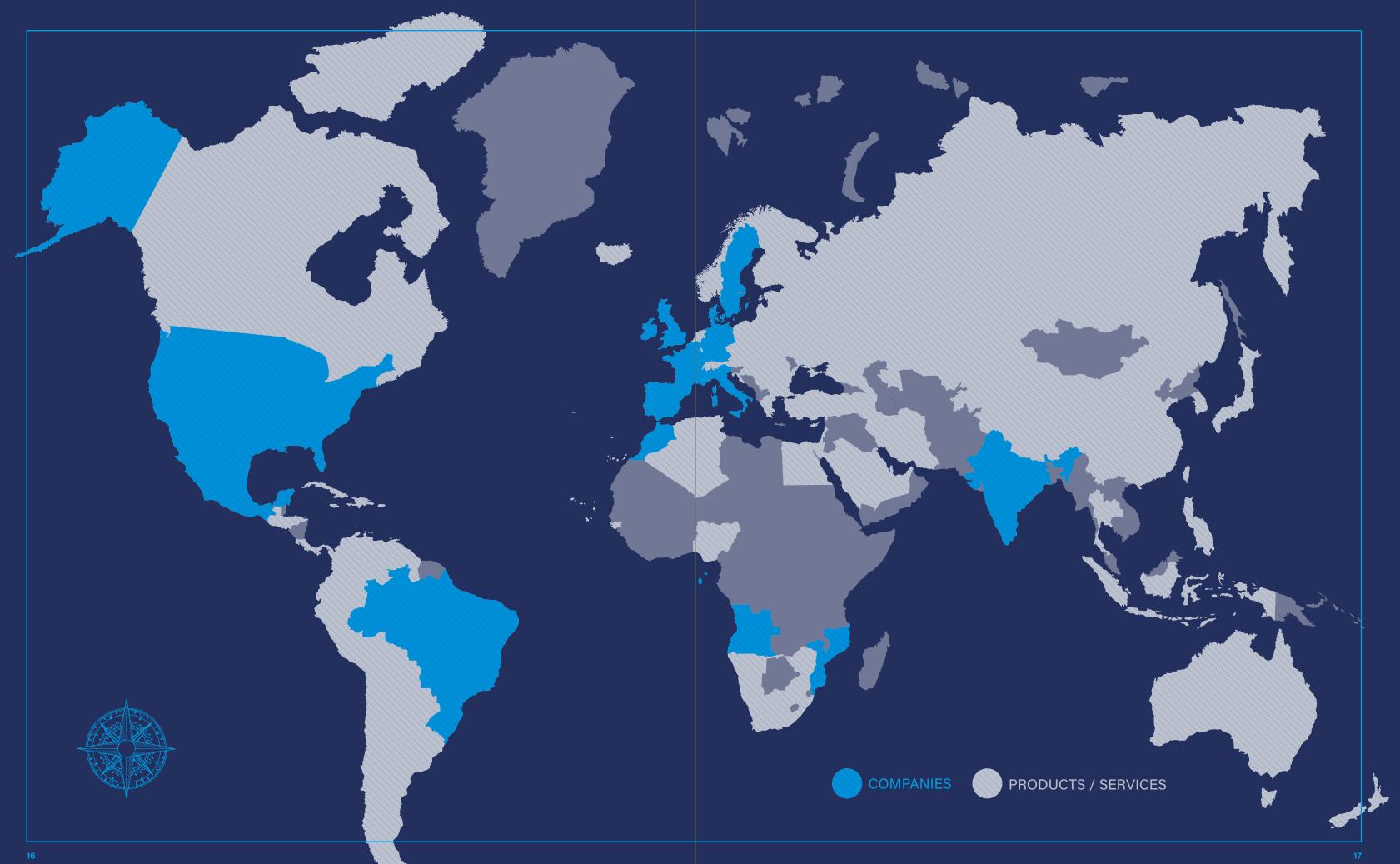
#### **Oceania**

Australia

#### Asia

Saudi Arabia Bahrain Kazakhstan China South Korea The UAE **Philippines** Hong Kong Indonesia Iran Iraq Israel Japan Jordan Lebanon Kuwait Macao Malaysia Oman Oatar Singapore Sri Lanka Taiwan **East Timor Thailand** Vietnam

New Zealand

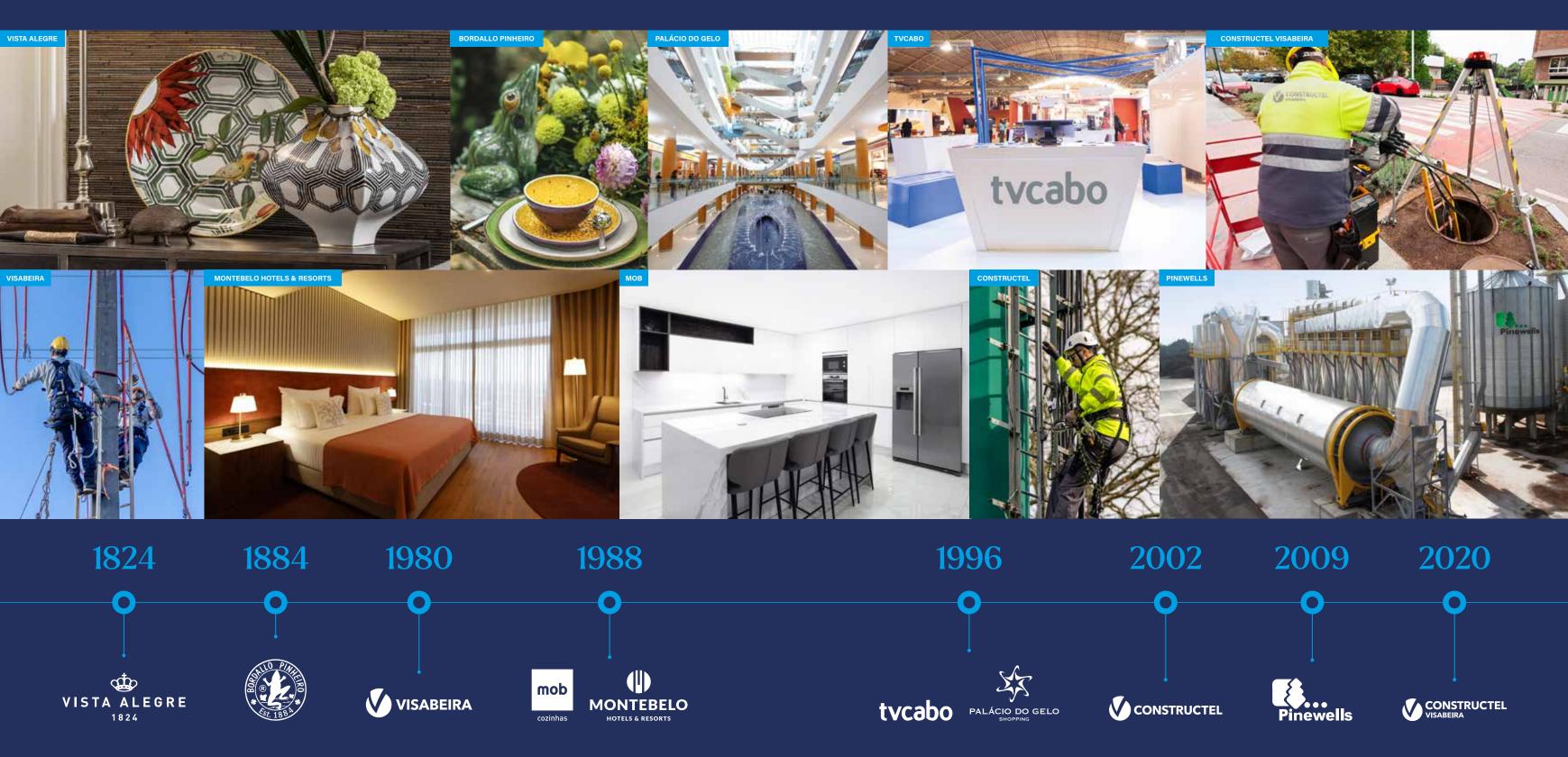


ANNUAL REPORT 2023 1. Grupo Visabeira Our brands

# Our brands

Grupo Visabeira's brands have acquired national and international recognition whether associated with or independent from its reputation, but all of them benefit from the efficiency in communication that the Grupo has maintained over the years.

This is the case of the brand dating back to the nineteenth century, which gained new brilliance after bringing together its portfolio of companies, growing exponentially through global exposure.



ANNUAL REPORT 2023 1. Grupo Visabeira Main businesses

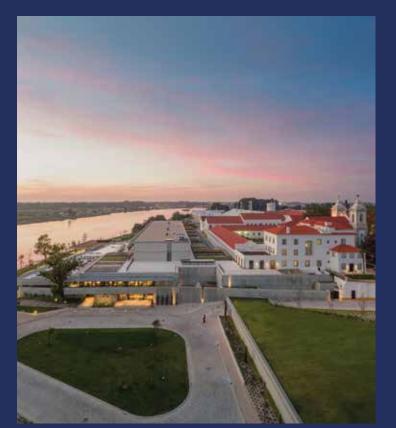
# Main businesses



#### Industry

Ceramics
Crystal and Glass
Kitchen furniture
Biofuels and
Thermal Energy





#### Tourism, Real Estate and Services

Hotels
Restaurants
Real estate
Services



# Performing Telecommunications

- Mobile and fixed telecommunications networks
- Technological infrastructures
- Specialised technical solutions for telecommunications networks, transport, defence and security
- Television, internet and voice operations using cable and optical fibre

#### **Performing Energy**

- Construction, installation and maintenance of infrastructures and equipment related to electricity, gas and renewable energy sources, including solar, wind, cogeneration and biofuels
- Project and technical assistance

#### **Performing Technology**

- Solutions and services related to engineering, information and communication systems, mobility, innovation and georeferencing
- Integration of solutions

#### **Performing Construction**

- Construction and civil engineering
- Design, construction, refurbishment and maintenance of buildings and infrastructures

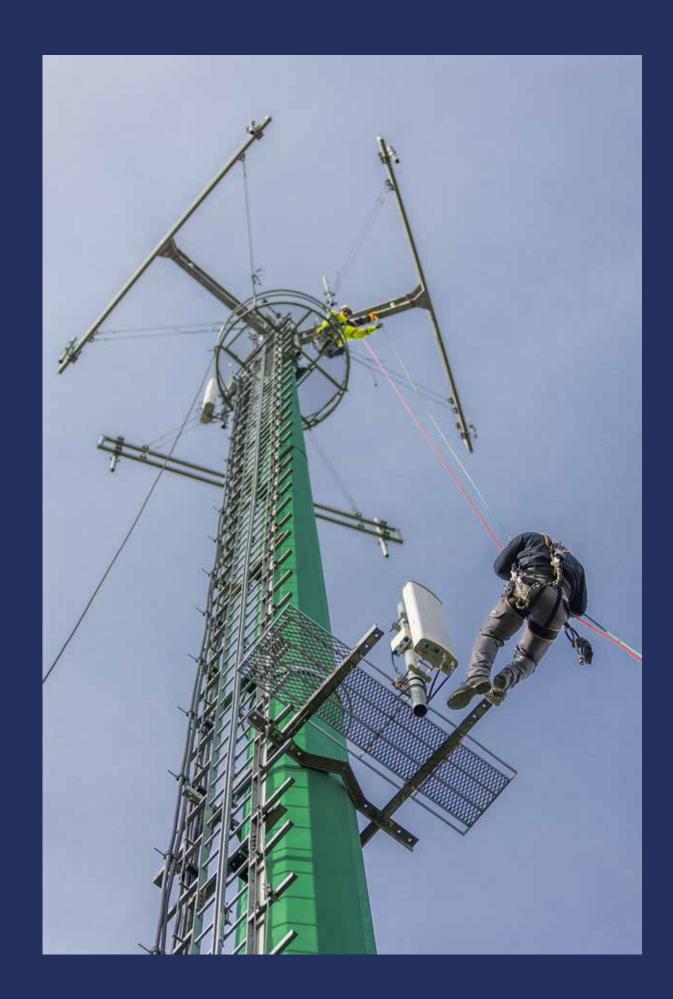
#### **CONSTRUCTEL VISABEIRA**

PORTUGAL GERMANY SPAIN
FRANCE THE USA DENMARK
THE UNITED KINGDOM ITALY SWEDEN
BELGIUM THE REPUBLIC OF IRELAND









MJ QUINN (UK)
CONSTRUCTEL FRANCE (FR)
CONSTRUCTEL BELGIUM (BE)
CONSTRUCTEL MODAL (BE)

1. Grupo Visabeira

OBELISK (IR)
CONSTRUCTEL GMBH (DE)
ELECTRO WÜRKNER (DE)
TAVAN TIEFBAU GMBH (DE)









VIATEL (PT)
PDT (PT)
INPOWER (IT)
OMV NATIE (BE)

FRANZ JOSEF BRAUN (DE) ESCOTEL (FR) GATEL (FR) O+M (FR)









IEME (IT)
CONSTRUCTEL DENMARK (DK)
IUTEL(PT)
TOFT HANSEN (DK)

INFRASIGN (BE)
VISACTYS (FR)
SCI CONSTRUCTEL (FR)









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1. Grupo Visabeira

# **Telecommunications**

TELEVISA (MZ)
COMATEL (AO)
ESCOT TELECOM MAROC (MR)





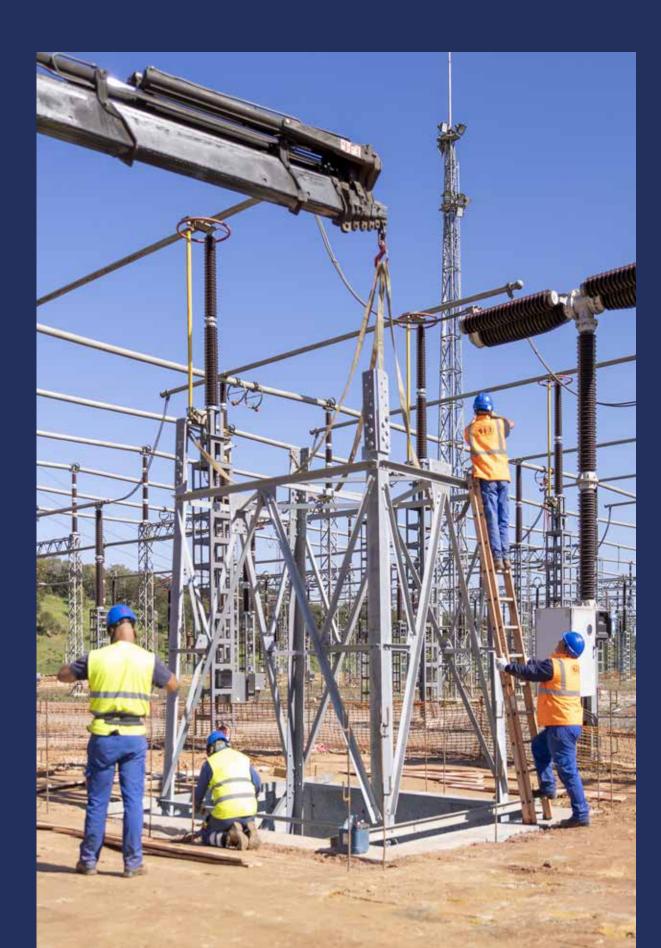


TVCABO ANGOLA (AO)
TVCABO MOÇAMBIQUE (MZ)
COMPANHIA SANTOMENSE DE TELECOMUNICAÇÕES (STP)









MJ QUINN (UK)
JF EDWARDS (USA)
VISABEIRA INFRAESTRUTURAS (PT)
OBELISK (IR)
ELECTRO WÜRKNER (DE)

1. Grupo Visabeira

TAVAN TIEFBAU GMBH (DE)
CUNHA SOARES (DE)
EIP SERVIÇOS (PT)
CONSTRUCTEL ENERGIE (FR)
ARQUILED (PT)









ANNUAL REPORT 2023 Main businesses

IEME (IT)
TENSA (ES)
TOFT HANSEN (DK)

MJ QUINN SOLAR (UK) NATURENERGIA (PT)









ELECTROTEC (MZ) SELFENERGY (MZ)









**ANNUAL REPORT 2023** 

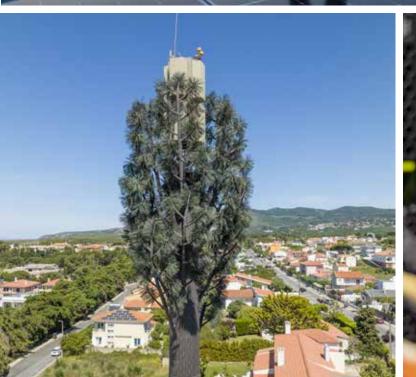
1. Grupo Visabeira Main businesses



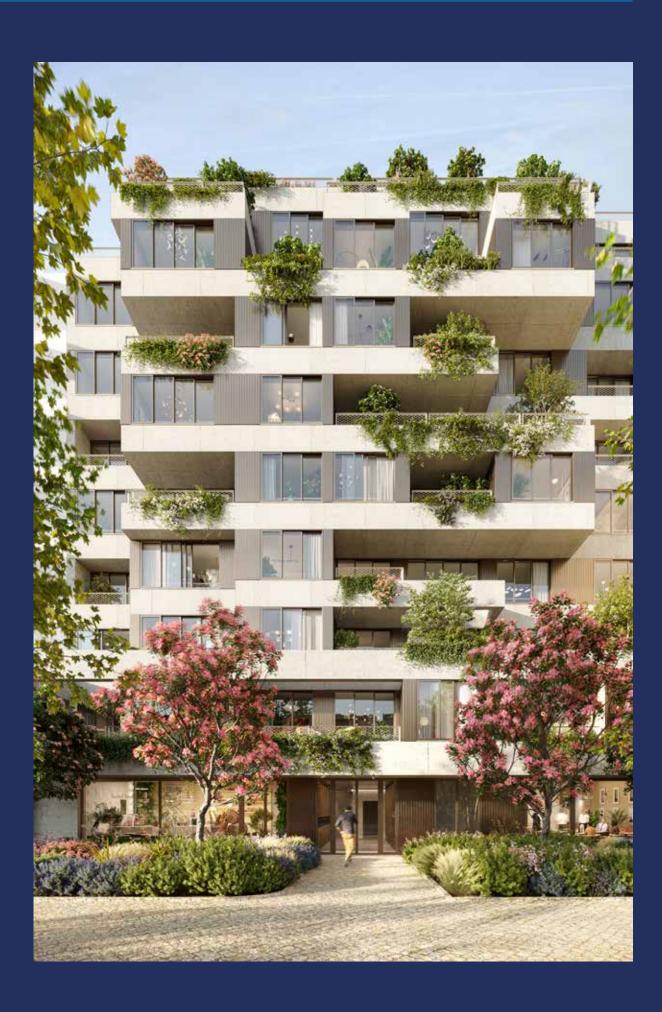
REAL LIFE TECHNOLOGIES (PT+MZ)
AEROPROTECHNICK (PT)

VISABEIRA I&D (PT)







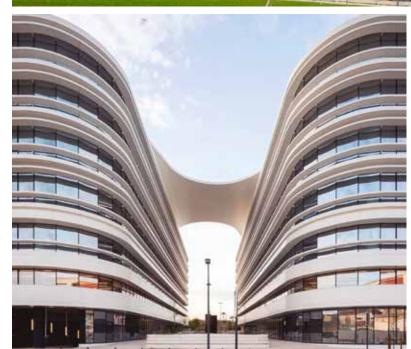


HCI CONSTRUÇÕES (PT) EDIVISA (PT) MARTIFER VISABEIRA (MZ) VISACASA (PT)

1. Grupo Visabeira

SOGITEL (MZ) FERREIRA E COELHO (PT) HIDROÁFRICA (MZ)





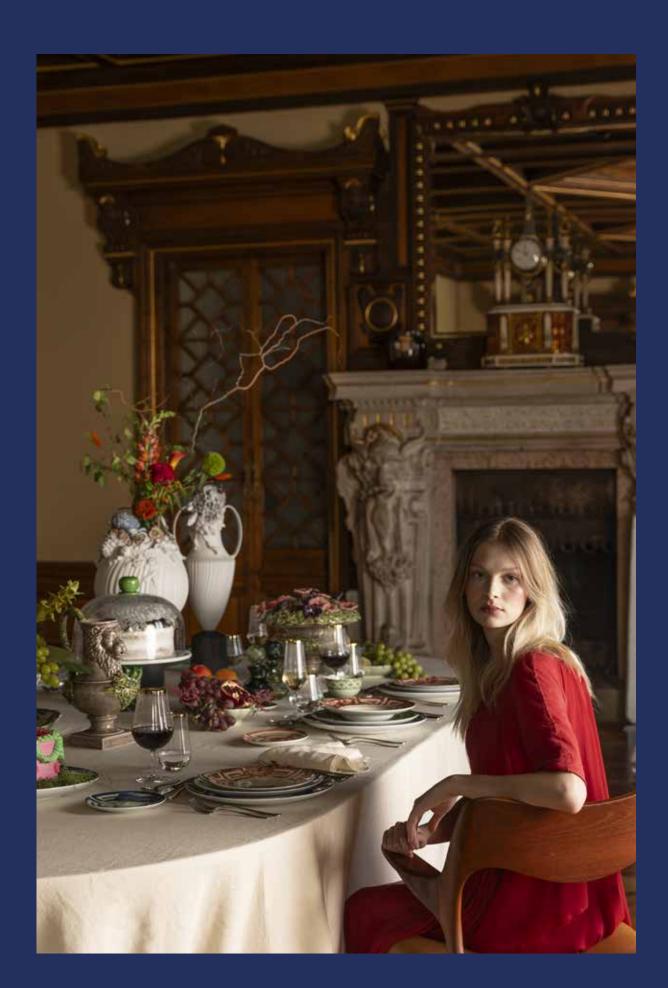






#### Performing Industry

- Manufacture and marketing of porcelain (porcelain, earthenware, stoneware), crystal and glass, for the segments of tableware, giftware, decorative ware and hotelware
- Manufacture and marketing of multifunctional and customisable kitchen furniture
- Design and development of heating boilers and energy recovery systems and associated services
- Production of organic pellets/ biomass



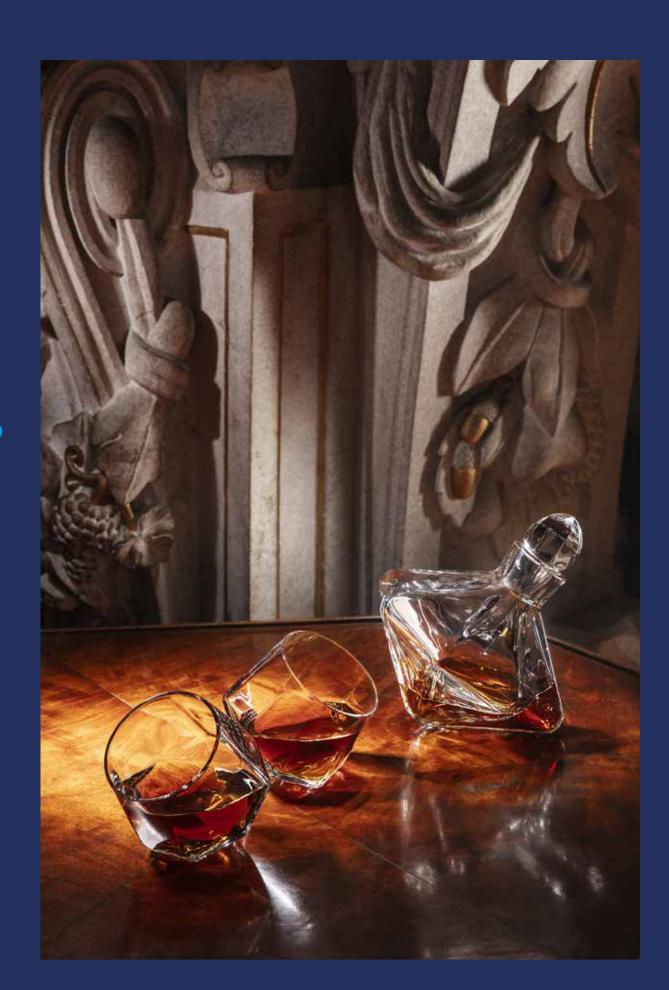
VISTA ALEGRE BORDALLO PINHEIRO **RIA STONE** CERUTIL











#### VISTA ALEGRE

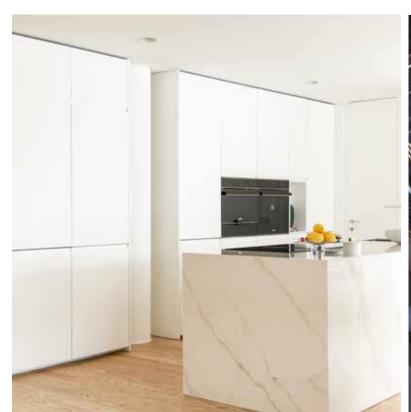




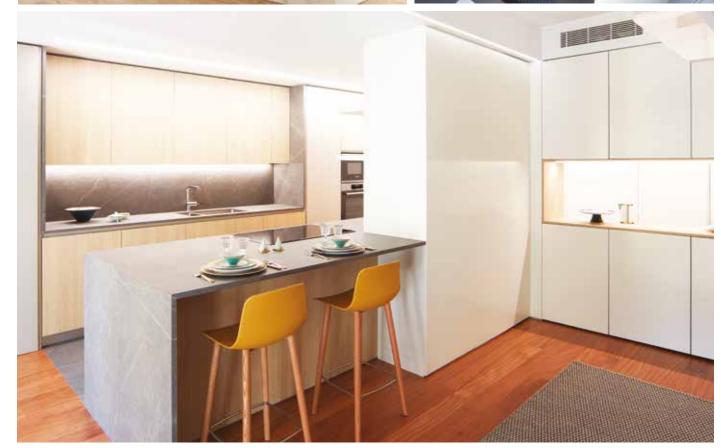


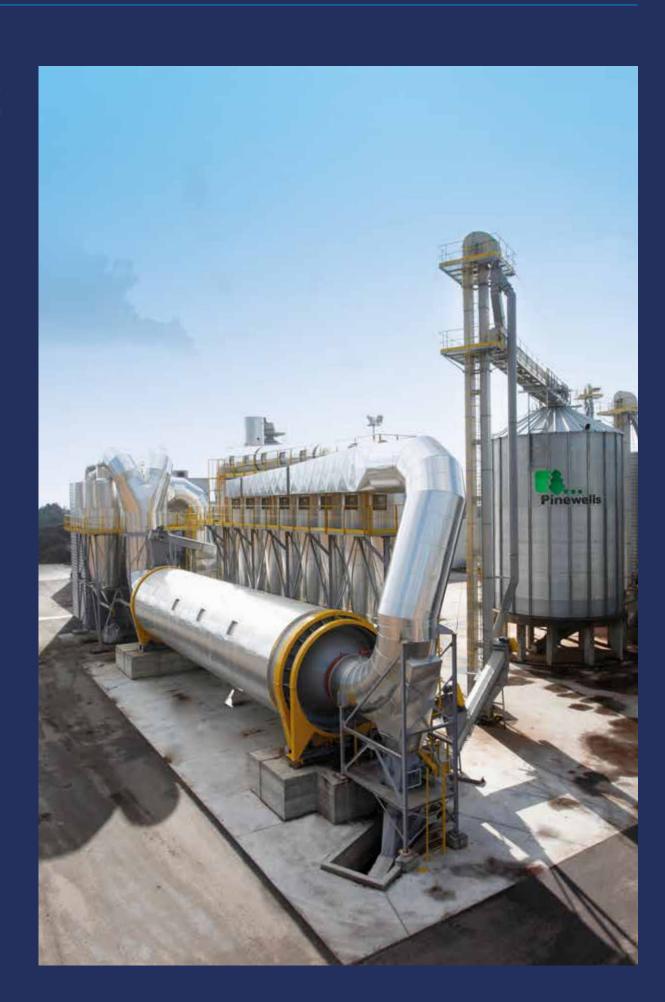


MOB (PT) ÁLAMO (MZ)









#### PINEWELLS (PT) AMBITERMO (PT)

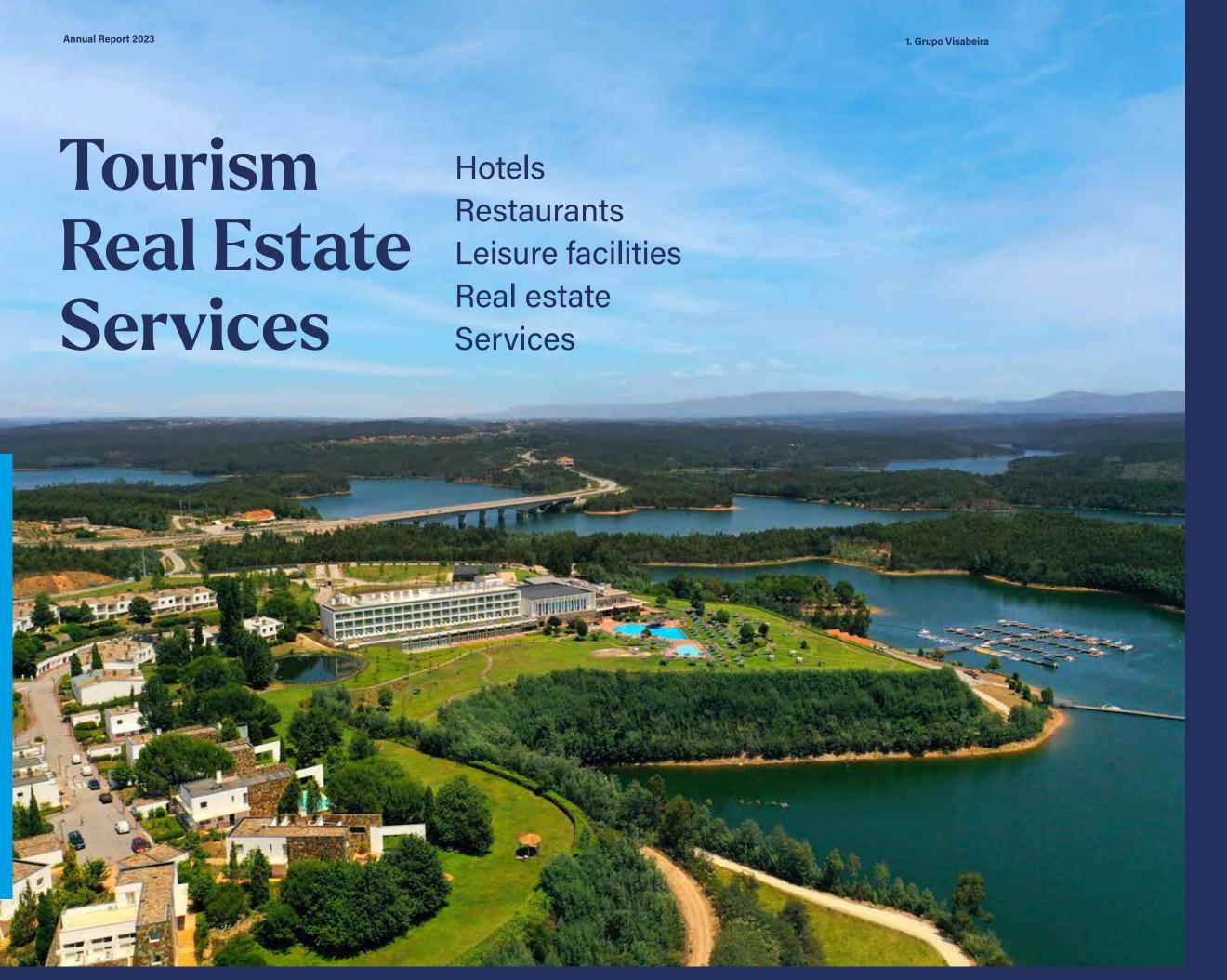
1. Grupo Visabeira











#### **Performing Tourism**

- Operation of hotel units (hotels, resorts and lodges)
- Restaurants
- Entertainment areas, leisure, wellness and sports complexes
- Hotel chain in Portugal and Mozambique, for leisure and business (congresses and meetings)
- Charm, nature, sport, culture and history segments

#### Performing Real Estate

- Design, construction, trading, mediation, maintenance and management of real estate projects
- Diversified portfolio of superior quality for the upper and middle-upper segments
- Residential, offices, commercial and tourist spaces, parks and other complementary areas
- Management and services

#### **Performing Services**

- Multiple offer of products and services or turnkey solutions
- Study, development and projects
- Specialised services in multi-sectors
- Assistance and consulting services



#### **MONTEBELO**

1. Grupo Visabeira

MOSTEIRO DE ALCOBAÇA HISTORIC HOTEL VISTA ALEGRE ÍLHAVO HOTEL AGUIEIRA LAKE RESORT & SPA VISEU CONGRESS HOTEL PARADOR CASA DA ÍNSUA VISTA ALEGRE LISBOA CHIADO HOTEL LISBON DOWNTOWN APARTMENTS PALÁCIO DOS MELOS VISEU HISTORIC HOTEL PRÍNCIPE PERFEITO VISEU GARDEN HOTEL













#### **MONTEBELO**

1. Grupo Visabeira

INDY MAPUTO CONGRESS HOTEL GIRASSOL MAPUTO HOTEL LICHINGA HOTEL BY MONTEBELO MILIBANGALALA BAY RESORT GORONGOSA LODGE & SAFARI SONGO HOTEL BY MONTEBELO







CERVEJARIA ANTÁRTIDA (LISBON AND VISEU) SQUISITO RISTORANTE ITALIANO (LISBON AND VISEU) ZAMBEZE RESTAURANTE (LISBON)

1. Grupo Visabeira

PONJA NIKKEI (LISBON)
FORNO DA MIMI & RODÍZIO REAL (VISEU)
RODÍZIO DO GELO (VISEU)

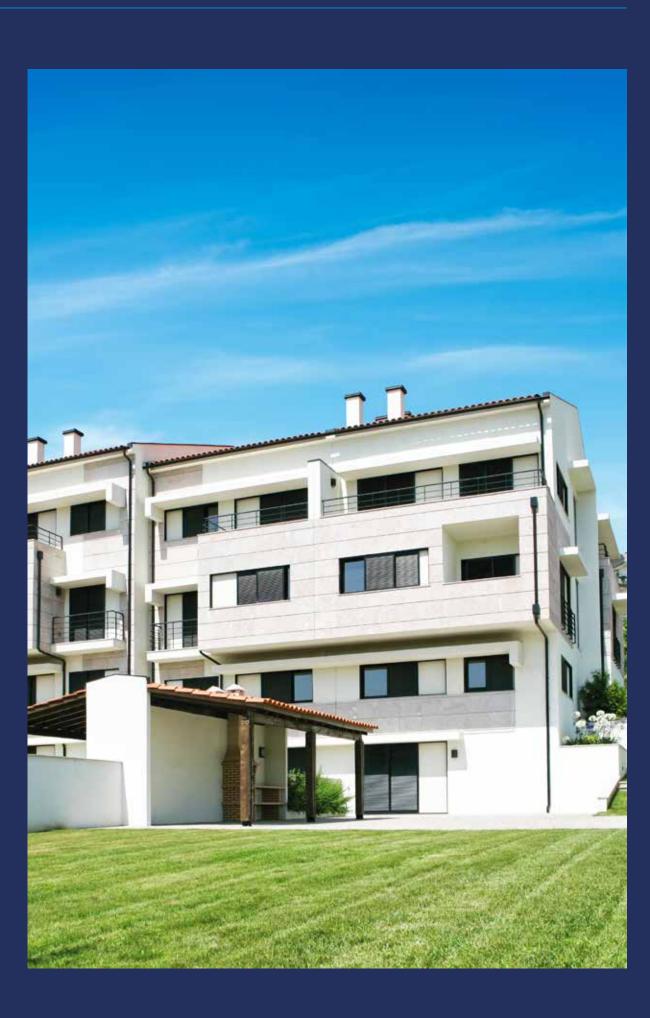












MORADIAS AGUIEIRA (PT)
QUINTA DO BOSQUE (PT)
QUINTA DA ALAGOA (PT)
FORUM RESIDENCE (PT)
VILLATRIUM (PT)

1. Grupo Visabeira

MORADIAS VILABEIRA (PT)
PATEO VERA CRUZ (PT)
AREEIRO SELECT (PT)
GLORIA RESIDENCE (PT)
FIGUEIRA NOVA (PT)

PQ. DESPORTIVO DE AVEIRO (PT)
VISABEIRAHOUSE (PT)
IMOVISA (MZ)
EDIFÍCIO NAMPULA (MZ)





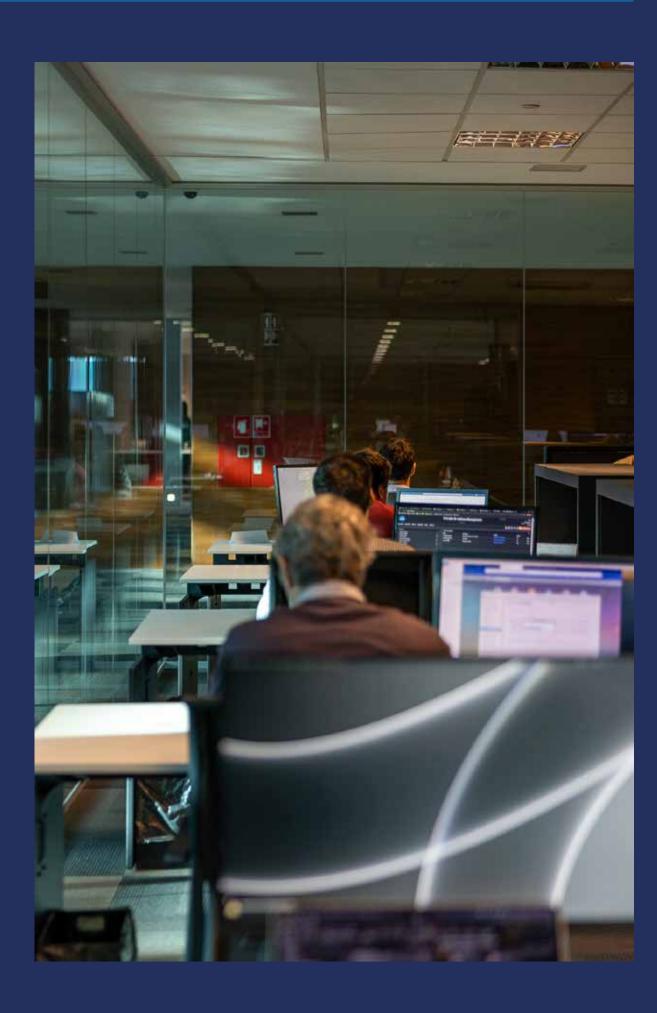






ANNUAL REPORT 2023

1. Grupo Visabeira Main businesses



FUNDAÇÃO VISABEIRA (PT) VISAUTO (MZ)



MERCURY (MZ) AUTOVISA (MZ)









ANNUAL REPORT 2023

# Chairman of the Executive Board of Directors

**Nuno Terras Marques** 



66 We were able to strengthen our position in the global market by increasing turnover to 1.7 billion euros, achieving an impressive growth of 16.4%.

During 2023, Grupo Visabeira, overcoming a very complex and adverse context, managed to strengthen its position in the global market by increasing its turnover to 1.7 billion euros, achieving an impressive growth of 16.4%, in addition to the 24% increase recorded during the previous year. This undeniably positive performance was further reinforced by an 11.5 % increase in EBITDA, which reached 234 million euros. In the European market, excluding Portugal, turnover exceeded one billion euros, representing 60% of the total. The activity in Portugal totalled 387 million euros and accounted for 23%, while in America, Africa and Asia it reached 285 million euros, corresponding to 17% of global turnover.

The company thus strengthened its growth trend and reinforced its position in the various sectors of its activity, with special emphasis on reaffirming its brand as one of the biggest European players in the area of integrated engineering services for telecommunications and energy networks. Within this context, Visabeira Global accounted for 85.7% of the Grupo's turnover while Visabeira Indústria totalled 10.8% and Visabeira TIS totalled 3.5%.

Constructel Visabeira, the Grupo's main company, has continued to strengthen its presence in Europe and in the United States, both in the telecommunications and energy sectors, thanks to its differentiated know-how and distinctive skills. Special mention should be made of the United States, with JF Edwards; of Germany and Belgium, with Constructel; of Portugal with Viatel, EIP serviços, Visabeira and Jayme da Costa, as well as of Italy with leme, which were the countries and companies that most boosted the company's turnover in 2023. Also noteworthy is the energy area which, in line with the company's strategy, was the sector that grew the most in 2023, already accounting for 30% of consolidated turnover. Besides the strong organic growth already mentioned, it should also be noted that the company continues to invest in purchasing companies, which complement its portfolio in geographical terms. In this area, Constructel Visabeira continued to expand its universe of companies during 2023. Purchasing Tavan in Germany has given the company an important position in the Hamburg region and has allowed it to further diversify its clients. Moreover, incorporating one of Germany's largest utilities company, Ewe, into the company's portfolio will strengthen the company's growth. On the other hand, with a focus on mobile telecommunications, O+M in France and Balfour Beatty in the UK were purchased strengthening Constructel Visabeira's international position in this strategic telecommunications sector. Finally, in Portugal, investment was made in Arquiled, a company specialising in LED lighting solutions, in partnership with EDP. As a result, Constructel Visabeira is increasingly reaffirming its transnational nature and reinforcing its global positioning. The company brings together four dozen companies operating in countries such as Portugal, France, the United Kingdom, Belgium, Germany, Italy, the Republic of Ireland, Denmark, Spain, Sweden and the United

As a result of this solid foundation and the company's recognised dynamics, on the 31st of December of 2023 Constructel Visabeira had a portfolio of services contracts amounting to 4,244 million euros for the coming years (this amount does not include the materials inherent to the works awarded, as they are supplied by the operators). This contracts portfolio is geographically distributed as follows: 1,249 million euros in the United Kingdom; 901 million euros in France; 615 million euros in Belgium; 603 million euros in Portugal; 351 million

euros in Germany; 193 million euros in Italy; 185 million euros in the United States of America and 147 million euros in Denmark, Ireland and Spain.

Message from the Chairman of the Executive Board of Directors

This winning strategy, which we have been pursuing, will continue as we continue to focus on reinforcing the successful course achieved until now. At the same time, we will continue to focus on core sectors such as the macro trends of the digital transition, the modernisation of the energy infrastructures as well as our continued commitment towards renewable energies.

Constructel Visabeira will remain strongly committed to continually strengthening the dynamics so characteristic of our company, whose teams are always motivated and committed to overcome challenges and obstacles with creativity, competence and assertiveness, always providing the best response to meet the wishes of its clients and exceed market expectations.

On the African continent, the path of success and modernity, which are the founding characteristics of our cable television operations has been marked, by the launch of the 4G network, the opening of a modern training centre in São Tomé and Príncipe, as well as the strengthening of brand awareness and leadership in Angola and Mozambique. In the Industry sector, Vista Alegre and Bordallo Pinheiro, the two most famous Portuguese brands, have continued to collect prestigious national and international awards, honouring innovation in design and reinforcing their position as trendsetters in the production of porcelain, crystal and and artistic earthenware.

In regards to the tourism sector, the Montebelo Hotels & Resorts chain continues to grow with the opening of the Vista Alegre Lisboa Chiado Hotel and the new hotel building that has expanded the capacity of the Montebelo Aguieira Lake Resort & Spa, while increasingly reaffirming its reputation, especially with the awards that have been honouring the Montebelo Mosteiro de Alcobaça hotel. Moreover, Visabeira was considered one of the three most valuable Portuguese brands in the B2B services sector and, as a holding company, the second most reputable company in Portugal. As a final remark, during this financial year in which the Visabeira brand has strengthened its positioning worldwide, it is important to share the success achieved with all our Clients, Partners, Suppliers and Employees. Each and every one of them in particular is an important part of the success surrounding us and stimulating us all. I would therefore like to express our sincere personal gratitude to each and every one of our stakeholders, certain that this year's achievement has only strengthened the motivation of the entire team to continue to be even better and more ambitious, overcoming increasingly complex challenges and delivering the best possible work to each client.

Numo Terres Harger

Nuno Miguel Rodrigues Terras Marques
Chairman of the Executive
Board of Directors

2. 2023 Overview 2023 in numbers **ANNUAL REPORT 2023** 

# 2023 in numbers

#### Grupo Visabeira

**TURNOVER** 1,690 M€



234 M€

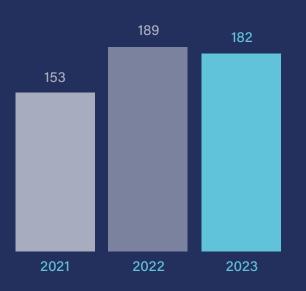


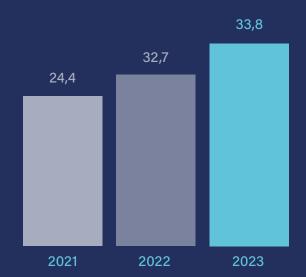


#### Visabeira Indústria

182 M€

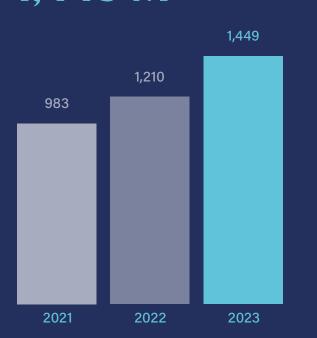




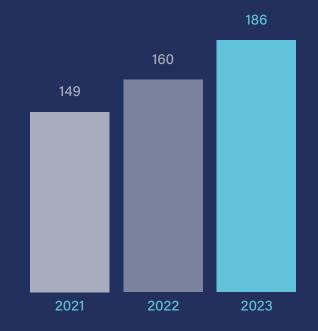


#### Visabeira Global

1,449 M€





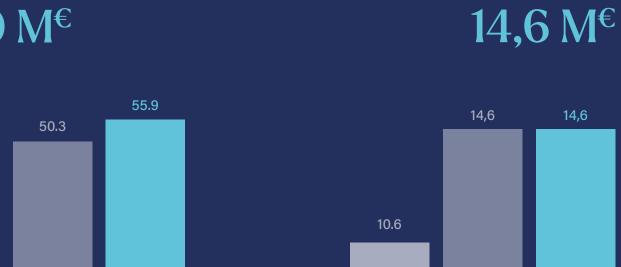


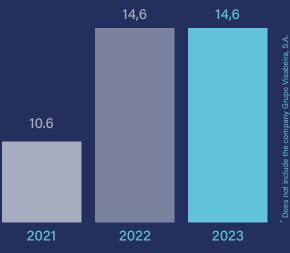
#### Visabeira Turismo, Imobiliária e Serviços\*

55,9 M<sup>€</sup>

29,9

2021





**ANNUAL REPORT 2023** 

2. 2023 Overview **Shareholding structure** 

#### Grupo Visabeira

Other shareholders

78.11% 78.11%

78.11%

78.11% 78.11% 71.86% b) 78.11% 78.11% 78.11% b)

78.11% 42.57% 78.11%

78.11% 54.68% 78.11% 78.11%

58.58% 58.58% 58.58% 58.58%

> 78.11% 78.11%

74.20% b)

Co. KG

NCFGEST, SA

# Visabeira Global

#### EUROPE

O+M

F	ortugal			United Kingdom
	Constructel Visabeira	78.11%		MJ Quinn
	Viatel	78.11%		Quinn Construct
	PDT	78.11%		MJ Quinn Solar
	Visabeira	78.11%		Republic of Irelar
	Edivisa	100.00%		Obelisk
	Real Life Technologies	65.00%		Belgium
	Naturenergia	100.00%		Constructel Mod
	Visacasa	100.00%		Constructel Belg
	lutel	78.07%		OMV Natie
	Field Force Atlântico	100.00%		Modal Installatio
	Aeroprotechnik	58.59%		Cabling Station
	VisaPower	76.67%	b)	Infrasign
	VisaPower II	98.16%		taly
	Beiragás	23.55%	a)	leme
	EIP Serviços	76.67%	b)	Inpower
	Cunha Soares	39.84%	c)	Constructel Italia
	Ferreira e Coelho	51.00%	(	Germany
	Jayme da Costa - Energia e Sistemas	78.11%		Constructel Gmb
	Jayme da Costa SGPS	70.30%		Elektro-Würkner
	Jayme da Costa - Tecnologia e Serviços	78.11%		Franz Josef Brau
	Landwalk	78.11%		Constructel Bau
	Geovento	70.30%		Tavan Tiefbau &
	Arquiled	62.19%		THG Tavan Hold
	Bright Science	62.19%		I. Tavan GmbH
	HCI	76.15%		Tavan Immobilie
	Visabeira Construções	100.00%		Denmark
F	rance			Constructel Den
	Constructel	78.11%		Toft Hansen
	Constructel Énergie	78.11%		Spain
	Escotel	78.11%		Tensa
	Gatel	78.11%		
	Groupe Ramalheira	58.58%		

58.58%

#### **AFRICA**

United States of America JF Edwards	74.20% b
AMERICA	
Holding Escot Telecom Maroc	60.00%
Morocco	
Comp. Santomense Telecom.	51.00%
São Tomé and Princípe	
Electrotec	49.00%
Real Life Mozambique	65.70%
Real Life Academy	65.70%
Selfenergy	79.60%
Hidroáfrica	96.79%
Sogitel	96.00%
TVCabo Moçambique Televisa	80.00% 80.00%
Mozambique	00.000/
Vista Power	50.00%
EIP Angola	100.00%
Edivisa	99.99%
Comatel	100.00%
TVCabo Angola	50.00%

#### Visabeira Indústria

#### **EUROPE**

Portugal	
Vista Alegre Atlantis, S.A.	85.60%
Ria Stone	85.60%
Ria Stone II	85.60%
Pinewells	100.009
Ambitermo	51.00%
Cerutil	85.60%
Mob	97.78%
Bordallo Pinheiro	73,749
Vista Alegre I.I.	85,60%
Vista Alegre Atlantis, SGPS, S.A.	85.60%
Faianças da Capôa	85.60%
Cerexport	85.60%
Granbeira II	100.00%
Rodinerte	50.00%
Besconsigo	50.00%
Armisepi	70.00%
France	
Vista Alegre France	85.60%
Mob Cuisines	97.78%
Spain	
Vista Alegre Atlantis España	85.60%
AFRICA	
Angola	
Alamo	99.96%
Visaconstrói	99.96%
Mozambique	
Celmoque	91.239
Vista Alegre Atlantis Moçambique	85.75%
Agrovisa	100.009
Marmonte	80.00%
Morocco	
Ambitermo Morocco	51.00%
AMERICA	
Brazil	85.60%
<b>Brazil</b> Vista Alegre Atlantis Brasil	85.60%
Brazil Vista Alegre Atlantis Brasil United States of America	
Brazil Vista Alegre Atlantis Brasil United States of America Vista Alegre Atlantis USA	85.60% 85.60%
United States of America	

#### Visabeira Turismo, Imobiliária e Serviços

#### **EUROPE**

Portugal	
Empreendimentos Montebelo	100.00%
Visabeira Imobiliária, S.A.	100.00%
Ifervisa	100.00%
VAA - Empreendimentos Turisticos	99.77%
Zambeze	50.10%
Troppo Squisito	85.00%
Mundicor	100.00%
Visabeira House	100.00%
Visabeira Saúde	100.00%
Visabeira Imobiliária, II	100.00%
Visabeira Serviços, SGPS, S.A.	100.00%
Creative Shots	100.00%
Gesvisa	99.85%
Parque Desportivo de Aveiro	54.57%
FIMMO	100.00%
Asfalis	100.00%
Nikkie Chiado Lda	50.00%
Panamericana Morfi Y Tragos Lda	50.00%

#### AFRICA

ALITIOA	
Angola	
Visauto	99.96%
Angovisa	70.00%
Mercury	100.00%
Catari Angola	50.00%
Visabeira Angola	99.24%
Ambitermo Angola	99.14%
Mozambique	
Turvisa	100.00%
Martifer Visabeira	50.00%
Mercury	100.00%
Imovisa	49.00%
Combustíveis do Songo	99.90%
Vibeiras Moçambique	60.00%
Visaqua	51.00%
Autovisa	100.00%
Visabeira Moçambique	100.00%
Inhambane	80.00%
Real Estate Panorama	70.00%
Milibangalala	70.00%
Soginveste	70.00%
Zambeze Village	63.00%
Visa House	100.00%
Cepheus	100.00%
Constellation	57.14%

42.80%

Shree Sharda Vista Alegre

a) Consolidation through the Equity Method. b) Control percentage for consolidation of 100% by Constructel Visabeira c) Control percentage for consolidation of 80% by Constructel Visabeira

ANNUAL REPORT 2023 Corporate Bodies



# Grupo Visabeira

### General and Supervisory Board

Chairman Fernando Campos Nunes

Vice-Chairman
Vítor Manuel Lopes Fernandes

#### Members

Alberto Henrique de Figueiredo Lopes João Carlos Monteiro de Macedo José Manuel Carreiras Carrilho António Jorge Xavier da Costa



Fernando
Campos Nunes
Chairman of the General
and Supervisory Board



Vítor Manuel Lopes Fernandes Vice-Chairman of the General and Supervisory Board



Alberto Henrique de Figueiredo Lopes Member of the General and Supervisory Board



João Carlos Monteiro de Macedo Member of the General and Supervisory Board



José Manuel Carreiras Carrilho Member of the General and Supervisory Board



António Jorge Xavier da Costa Member of the General and Supervisory Board

ANNUAL REPORT 2023 Corporate Bodies



# Grupo Visabeira

# **Executive Board of Directors**

Chairman

Nuno Miguel Rodrigues Terras Marques

Vice-Chairman António José Monteiro Borges

Members

Fernando Daniel Leocádio Campos Nunes João Manuel Pisco de Castro Alexandra da Conceição Lopes

**Statutory Auditor** 

Ernst & Young, Audit & Associados – SROC, SA, represented by Rui Manuel Cunha Vieira

#### **General Meeting**

Chairman Leopoldo de Sousa Camarinha

Secretary
Marta Albuquerque Santos



Nuno Miguel Rodrigues
Terras Marques
Chairman of the Executive

**Board of Directors** 



António José Monteiro Borges Vice-Chairman of Board of Directors



Fernando Daniel
Leocádio Campos Nunes
Member of the Executive

**Board of Directors** 



João Manuel
Pisco de Castro
Member of the Executive
Board of Directors



Alexandra da
Conceição Lopes

Member of the Executive
Board of Directors

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# Visabeira Global

### **Board of Directors**

Chairman
Nuno Miguel Rodrigues Terras Marques

Vice-Chairman António José Monteiro Borges

#### Members

Fernando Daniel Leocádio Campos Nunes Luís Filipe Monteiro Marques Luís Miguel Ferreira de Figueiredo Alexandra da Conceição Lopes Jorge Manuel Ferreira Guimarães Sousa José Paulo Gomes Tomás da Costa Fernando Tenreiro Marques António Carlos Ferreira Rocha Perpétua

Statutory Auditor
Ernst & Young, Audit & Associados – SROC, SA,
represented by Rui Manuel Cunha Vieira
and Pedro Jorge Monteiro da Silva e Paiva (Substitute)

#### **General Meeting**

Chairman Leopoldo de Sousa Camarinha

Secretary
Marta Albuquerque Santos



Nuno Miguel Rodrigues
Terras Marques
Chairman of
the Board of Directors



António José Monteiro Borges Vice-Chairman of Board of Directors



Fernando Daniel
Leocádio Campos Nunes
Member of the Board of Directors



Luís Filipe Monteiro Marques Member of the Board of Directors



Luís Miguel Ferreira de Figueiredo Member of the Board of Directors



Alexandra da Conceição Lopes Member of the Board of Directors



Jorge Manuel Ferreira
Guimarães Sousa
Member of the Board of Directors



José Paulo Gomes Tomás da Costa Member of the Board of Directors



Fernando Tenreiro
Marques
Member of the Board of Directors



António Carlos Ferreira Rocha Perpétua Member of the Board of Directors

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# Visabeira Indústria

### **Board of Directors**

#### Chairman

Nuno Miguel Rodrigues Terras Marques

#### Members

Alexandra da Conceição Lopes Fernando Daniel Leocádio Campos Nunes Lázaro Ferreira de Sousa Cristina Isabel Sousa Lopes Ricardo Vieira Campos

#### Statutory Auditor

Ernst & Young, Audit & Associados – SROC, SA, represented by Daniel José Venâncio Guerreiro and Pedro Jorge Monteiro da Silva e Paiva (Substitute)

#### **General Meeting**

#### Chairman

Leopoldo de Sousa Camarinha

#### Secretary

Marta Albuquerque Santos



Nuno Miguel Rodrigues Terras Marques

Chairman of the Board of Directors



Alexandra da Conceição Lopes Member of the Board of Directors



Fernando Daniel
Leocádio Campos Nunes
Member of the Board of Directors



Lázaro Ferreira de Sousa Member of the Board of Directors

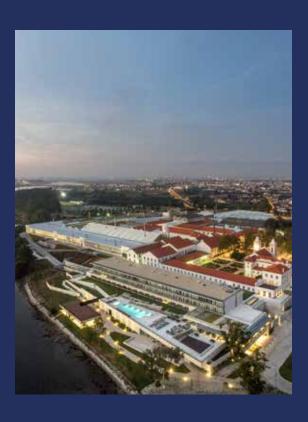


Cristina Isabel Sousa Lopes Member of the Board of Directors



Ricardo Vieira
Campos
Member of the Board of Directors

ANNUAL REPORT 2023 Corporate Bodies



# Visabeira Turismo, Imobiliária e Serviços

### **Board of Directors**

Chairman

Fernando Daniel Leocádio Campos Nunes

Vice-Chairman
Jorge Manuel Esteves Costa

Vice-Chairman Maria Isabel Lopes Peres

#### Members

Alexandra da Conceição Lopes Cristina Isabel Sousa Lopes José Eduardo Arimateia Antunes

#### **Statutory Auditor**

Ernst & Young, Audit & Associados – SROC, SA, represented by Daniel José Venâncio Guerreiro and Pedro Jorge Monteiro da Silva e Paiva (Substitute)

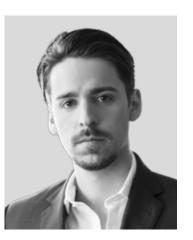
#### **General Meeting**

Chairman

Leopoldo de Sousa Camarinha

Secretary

Marta Albuquerque Santos



Fernando Daniel Leocádio Campos Nunes Chairman of the

**Board of Directors** 



Jorge Manuel Esteves Costa Vice-Chairman of Board of Directors



Maria Isabel Lopes Peres Vice-Chairman of Board of Directors



Alexandra da
Conceição Lopes
Member of the Board of Directors

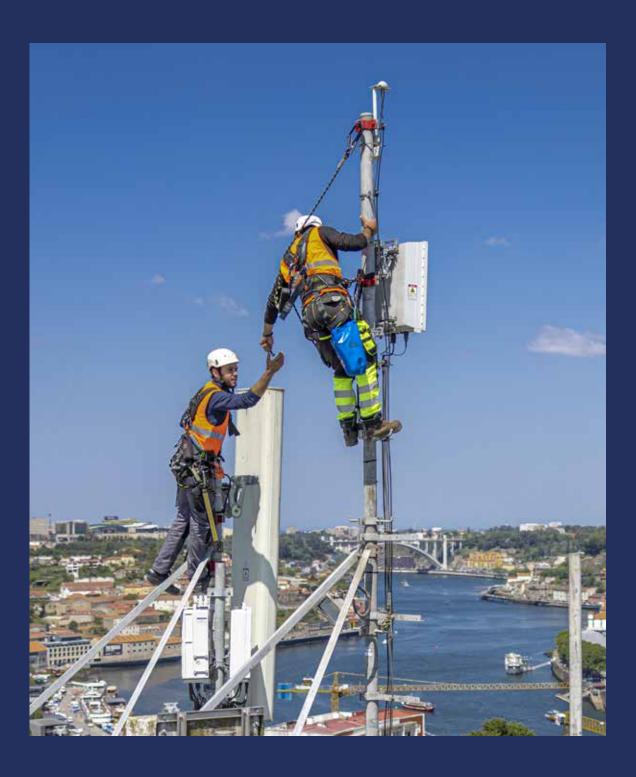


Cristina Isabel
Sousa Lopes
Member of the Board of Directors



José Eduardo Arimateia Antunes Member of the Board of Directors

# Analysis of consolidated results



## Macroeconomic background

Covid-19 pandemic and from the war in Eastern Europe remains slow and with growing regional differences. The global economy continues to face the challenges of persistent inflation and moderate growth prospects. GDP growth has been stronger than expected, but it is slowing down as the impact of tighter financial conditions, weak trade growth and lower business and consumer trust is being increasingly felt. Financial conditions are restrictive, with prospective real interest rates having increased further during recent months. Activity has slowed down in interest-sensitive sectors, especially property markets, and in economies dependent on bank financing, namely in Europe. The increase in geopolitical tensions is also once again pressuring an increase in uncertainty. On a positive note, global inflation decreased in almost all economies, easing pressures on household incomes, while underlying inflation remains relatively high. The OECD forecast that global GDP growth will decrease to 2.9% in 2024, compared to 3.1% in 2023, before increasing to 3% in 2025, as real income growth recovers and policy interest rates begin to be reduced. A growing divergence between economies should persist in the short term, with growth in emerging market economies generally better than in advanced economies, and growth in Europe being relatively moderate compared to North America and the main Asian economies. Annual consumer price inflation in the G20 economies is expected to gradually decrease from 2024 onwards as cost pressures ease, reaching 6.6% in 2024 and falling to 3.8% in 2025, compared to 6.2% in 2023. Within this context, inflation is expected to return to target amounts in most major economies by 2025. The increase in terms of geopolitical tensions due to the conflict in the Middle East is a major concern in the short term, namely if the war affects other regions. The resurgence of the conflict could result in very significant disruptions in the energy markets and on the main trade routes, resulting in a further re-evaluation of risk in financial markets, which would boost a scenario of slowing growth and increasing inflation. Within a global framework, continued cost pressures, further increases in energy and food prices or signs of an upward trend in inflation expectations could force central banks to keep key rates higher for longer than expected, possibly generating additional tensions in financial markets. Tighter than expected global financial conditions would also intensify financial vulnerabilities, particularly in emerging market and developing economies, and increase debt servicing pressures in lower income countries. With this in mind, the main global policy priorities are to ensure that

In terms of the international scenario, the global recovery from the

inflation is reduced on a lasting basis, in order to promote policies that address growing fiscal pressures and to improve the prospects for sustainable and inclusive growth over the medium term.

In the United States, growth was particularly dynamic throughout 2023, including the fourth quarter, helped by strong consumer spending, with households continuing to spend surplus savings accumulated since the start of the pandemic as well as by increased government spending. Real GDP is expected to grow by 2.4% in 2023, 2.1% in 2024 and 1.7 % in 2025. Growth in private consumption and investment is expected to slow due to the effects of tighter monetary and financial conditions. Employment growth will slow further as a result of weaker demand and the unemployment rate will continue

to increase until the first semester of 2024. Inflation will decrease. allowing for the easing of monetary policy in the second half of 2024 and a recovery in domestic demand growth in 2025. Monetary policy will remain restrictive in the short term, with downward pressure on inflation while still allowing economic growth, but it is expected to ease gradually from the end of 2024 on. Policy should therefore continue to focus on lasting reduction of inflation and deficit reduction. In the United Kingdom, GDP growth is expected to increase from 0.5% in 2023 to 0.7% in 2024 and 1.2% in 2025. Private spending will replace public consumption and investment as the main driver of growth, helped by the reduction in terms of price pressures. Global inflation will fall from historically high levels, but it will remain above the goal for most of the projection period. Underlying inflation will remain at 3.8% in 2024 and 2.6% in 2025, due to the tight labour market, although it is already slowing down. Unemployment will increase to 4.9% in 2025. Budgeting guidance is becoming restrictive and suitably supports monetary policy, which should remain restrictive until price pressures decrease sustainably. Continuing to face fiscal challenges will remain a priority, namely through the quick implementation of planned supply reforms to boost potential growth. The demand-reducing effects of more restrictive policies are also being felt in the Eurozone. Growth in the Eurozone is expected to remain weak during the first semester of 2024, before steadily recovering as real incomes strengthen. Average annual growth rates are expected to be 0.6% in 2024 and 1.3% in 2025, after being at 0.5% during 2023. Private consumption will be supported by rigid labour markets (with a shortage of resources), and by increasing real incomes as inflation recedes. At the same time, higher financing costs and uncertainty will weigh heavily on private investment. Employment bottlenecks in terms of services will tend to keep underlying inflation high until at least mid-2025, despite the ongoing reduction in global inflation. The persistence of underlying inflation, the growing impact of higher

interest rates on the real economy and the uncertainty associated with rising geopolitical risks will require coordinated macroeconomic policies. For all these reasons, it is necessary to promote a prudent fiscal policy geared towards rebuilding the budget space, while European budgetary rules will have to be reoriented towards debt sustainability and multi-annual spending plans. Monetary conditions will have to remain restrictive to guarantee the continuation of the disinflationation course.

**ANNUAL REPORT 2023** 

2. 2023 Overview Analysis of consolidated results

# Grupo Visabeira

### **Consolidated indicators**

	2023	2022	Var YoY
Turnover	1,690	1,452	16%
EBITDA	234	210	11.5%
EBITDA Margin	13.8%	14.4%	0,6 pp
Recurring operating income*	135	106	27%
Operating margin	8.0%	7.3%	0.7 pp
Net income	37,0	46,3	-20%
Net investment	98,0	77,3	27%
Debt	835	741	13%
Inventories	182	158	15%
Fixed assets (including investment property and goodwill)	1,537	1,45	6%

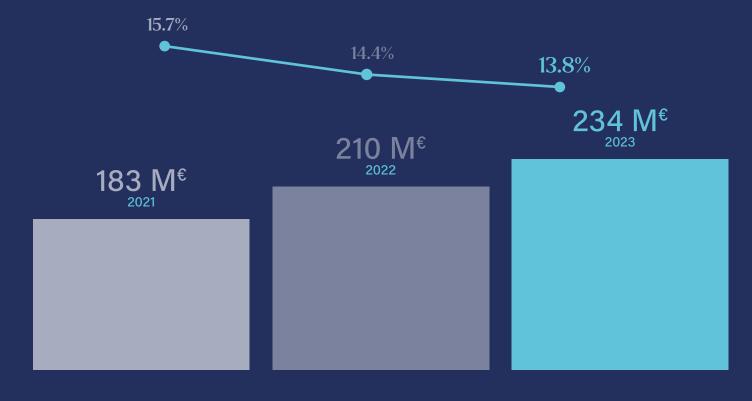
 $\hbox{* Operating result excluding the effect of changes in fair value of investment properties and provisions.}$ 

**Turnover** 

1,690 M€



### **EBITDA and Margin**



#### Results

As far as Grupo Visabeira is concerned, 2023 was marked by historic performance, with turnover reaching a new high of 1,690 million euros, surpassing the previous year's turnover of 1,452 million euros and reflecting growth of 16%. Moreover, EBITDA totalled 234 million euros, an increase of 11.5% over the same period last year. In 2023, Grupo Visabeira's operating result reached 123 million euros, a figure also higher than what was reached in 2022, when it stood at 105 million euros. Net profit totalled 37 million euros, a decrease of 20% on the 46.3 million euros of the previous year.

Grupo Visabeira maintained its strategy of strengthening internationalisation as a major pillar of its growth. During 2023, the foreign market accounted for 77.1% of turnover, which represented a decrease of 1 p.p. compared to the same period during the the previous year. Despite the slight decrease in activity in foreign markets, the Grupo has been strengthening its core activities

- providing telecommunication and energy engineering services
- for the main operators, reinforcing its position in the various international markets, namely in Europe.

The policy of acquiring companies operating in the telecommunications and energy sectors in the various strategic markets where the company operates, as well as in new markets, in order to increasingly owned its area of operation has contribute

in order to increasingly expand its area of operation has contributed decisively to the Grupo's international presence.

The European market continues to be the most important foreign market for the Grupo's activities, representing a turnover of 1,018 million euros in 2023.

Countries with the greatest significance in the consolidated turnover of Grupo Visabeira are France (28.3%), the United Kingdom (24.1%), Germany (14.4%) and Belgium (14.3%).

Visabeira Global is the most important in terms of its contribution to Grupo Visabeira's continued growth, maintaining an important operational role in engineering services for telecommunications and energy networks, both domestically and internationally, as well as in its own cable television operations in Angola, Mozambique and São Tomé and Príncipe, representing 85.7% of turnover and 79.5% of total EBITDA for Grupo Visabeira. Visabeira Global's turnover amounted to 1,449 million euros and EBITDA totalled 186 million euros, representing a growth of 19.8% in turnover and of 15.9% in EBITDA compared to the same period last year.

As far as Visabeira Indústria is concerned, the worldwide good operational performance of its emblematic brands, is noteworthy: Vista Alegre and Bordallo Pinheiro, which contributed to the growth of Visabeira Indústria's turnover of 182 million euros, contributing 10.8% to Grupo Visabeira's consolidated turnover. EBITDA in this area totalled 33.8 million euros, resulting in an increase of 3.5% compared to 2022. The difficult period experienced, that was caused by the Covid-19 pandemic, was followed by a new complex world scenario with impacts that are not yet fully measurable. The company Visabeira Turismo, Imobiliária e Serviços has been able to recover its activity and ended 2023 with a turnover of 59.7 million euros (including Grupo Visabeira, S.A.), and reached a growth of 12.9% compared to 2022, representing around 3.5% of the Grupo's total turnover. EBITDA in this area stood at 14.2 million euros.

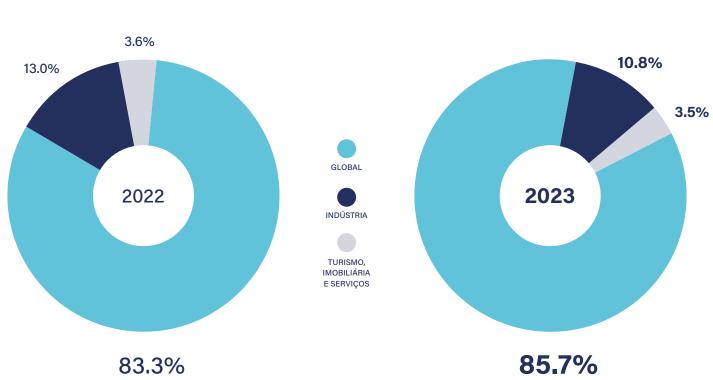
#### Average annual growth

	2022/ 2023	2013 / 2023
Aggregate turnover – 1,853 million euros	15%	11%
with a consolidated turnover of 1,690 million euros.	16%	13%
Foreign markets 77:1%	-1.7 pp	2.3 pp
EBITDA 234 million euros	11.5%	11%
EBITDA Margin 13.8%	-0.6 pp	-0.1 pp
Productivity – 42 million euros	14%	6%
Employees 14,306	6%	6%

#### Grupo Visabeira



#### Turnover by business area



#### **Net Worth**

Grupo Visabeira owned a total of assets amounting to 2,450 million euros, an increase of 5.2% compared to the previous year. This growth is due in particular to expansion through company acquisitions, with particular impact on goodwill, and to the continued organic growth of its subsidiaries' business activities, especially in the international market, which now accounts for 77% of the Grupo's turnover.

The negative change in equity going from 73 million euros to 615 million euros, which arose from the net profit for the year amounting to 37 million euros, but was also negatively impacted by the effects of currency conversion resulting from the devaluation of the currencies of the countries the Grupo does business in, mainly the kwanza in Angola. In terms of capital structure, the Grupo has maintained an optimisation strategy, seeking to finance investment in fixed assets and permanent working capital requirements through medium and long-term financing, and to finance the cash cycle through short-term financing instruments.

Net financial debt increased, resulting from financing the acquisition of new companies - 5 acquisitions totalling around 90 million euros. It is worth highlighting the process of refinancing bank debt aiming to increasing the maturity and thus bringing debt into the growth strategy planned for the coming years, allowing for greater business growth. Thus, a refinancing programme was carried out which consolidated all the debt from Grupo Visabeira and from Grupo Visabeira's holding companies under Visabeira Global. This operation was successfully finalised in March with the signing of a 450 million euros Financing Agreement, which, among other things, made it possible to consolidate various financing lines into a single Financing Agreement, and also guaranteed the purpose of extending the maturity referred to in the previous paragraph - This Financing Agreement having a maturity of 5 years, with an average life of more than 4 years. Financial autonomy reached 25.1% on the 31st of December 2023, thus maintaining solid financial strength.

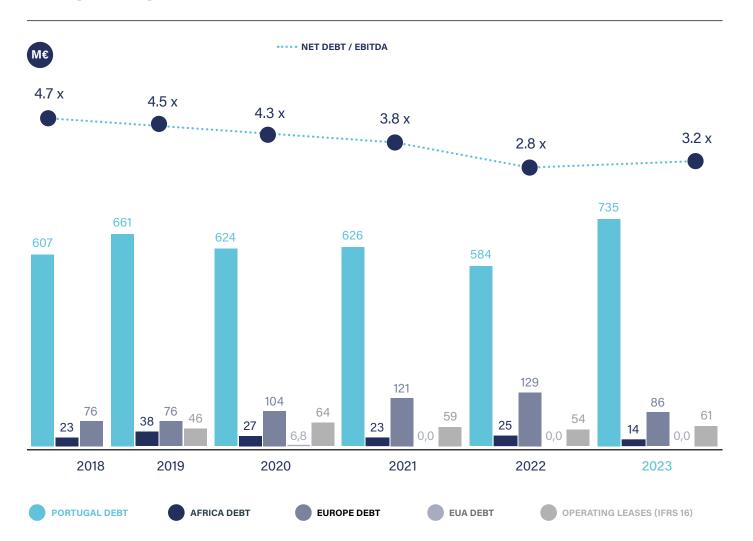


#### **Consolidated amounts**



Net operating debt / EBITDA	3,2 x	2.8 x
EBITDA	234	210
Total net operating debt	746	593
Available-for-sale financial assets	-3,6	-3,4
Availabilities	-174	-199
Lease liability	88,1	79,1
Total Debt (Financing)	835	716
	2023	2022

#### Net operating debt / EBITDA



#### Investments<sup>1</sup>



	Amount
Portugal	47,742,636
Angola	6,947,079
United States of America	9,776,254
Mozambique	9,280,292
France	6,651,541
United Kingdom	2,049,971
Germany	4,481,321
Italy	2,397,252
Ireland	2,425,849
Belgium	3,414,088
São Tomé and Príncipe	2,818,063
Denmark	63,473
Total	98,047,817

In 2023, investments amounted to 98 million euros, 53% of which in the Visabeira Global sub-holding, 13% in the Visabeira Indústria sub-holding and 31% in the Visabeira Turismo, Imobiliária e Serviços sub-holding.

Investments in foreign markets represent 51% and were mainly carried out in France and in Germany, representing 11.1% (5.1 million euros), in the United States of America, representing 10% (9.8 million euros), and in Africa, representing around 19% (19 million euros).

In Europe, namely, in France, Belgium and Germany, investment was essentially for purchasing vehicles and equipment necessary for the performance of the companies' activity.

Within the African market, there were notable investments in network maintenance, construction, as well as equipment for cable TV operations. Also noteworthy is the investment in Mozambique in the Montebelo Milibangalala Bay Resort located in the Maputo Special Reserve, also known as Maputo Elephant Reserve.

#### Financial investments

Reinforcing growth in its strategic markets, opening up to new markets and expanding its business geographically, Grupo Visabeira, through its various subsidiaries, purchased 100% of Grupo Jayme da Costa in Portugal, which operates in the electromechanical sector, made up of the companies Jayme da Costa - Energia e Sistemas, Jayme da Costa SGPS, Jayme da Costa Tecnologia e Serviços, Geovento and Landwalk. Still in Portugal, Grupo Visabeira purchases 76.15% of HCI - Construções, a company operating in the construction sector, and 79.62% of Aquiled, and its subsidiary Bright Science, companies operating in the energy sector.

With regard to foreign markets, Grupo Visabeira, through its subsidiaries, purchased 75% of Groupe Ramalheira in France, and its subsidiary O+M, a company operating in the telecommunications sector, as well as 75% of Tavan in Germany, which includes Tavan Tiefbau GmbH Co KG, THG Tavan Holding GmbH, I Tavan GmbH and Tavan Immobilien GmbH, companies operating in the telecommunications and energy sectors.

[1] Investment during the year includes the increase in the headings fixed tangible assets, intangible fixed assets and assets under direct use associated with leasing.

## Risk factors

Grupo Visabeira's control structure always prioritises it's exposure to a diverse set of risks arising from its various business areas. Therefore, it undertakes the management of credit risk and the protection of its treasury as a priority, recognising, within this context, the importance of credit insurance as an essential instrument, both in the domestic and foreign market.

In this context, the importance of adopting active management of the different financial risks has always assumed, in order to minimise its potential negative impacts on the company's cash flow, profit and value. For this reason, always aware of the paramount importance of this issue, Grupo Visabeira promotes an accurate and proactive management of these risks, aiming at applying the most appropriate coverage measures for each situation.

Within this context, Grupo Visabeira is fully aware that the success of its operations critically depends on the mitigation and control of any risks that can significantly affect all of its assets (equipment, service quality, information, facilities) and seeks to avoid, thereby jeopardising its strategic objectives.

#### Interest rate risk

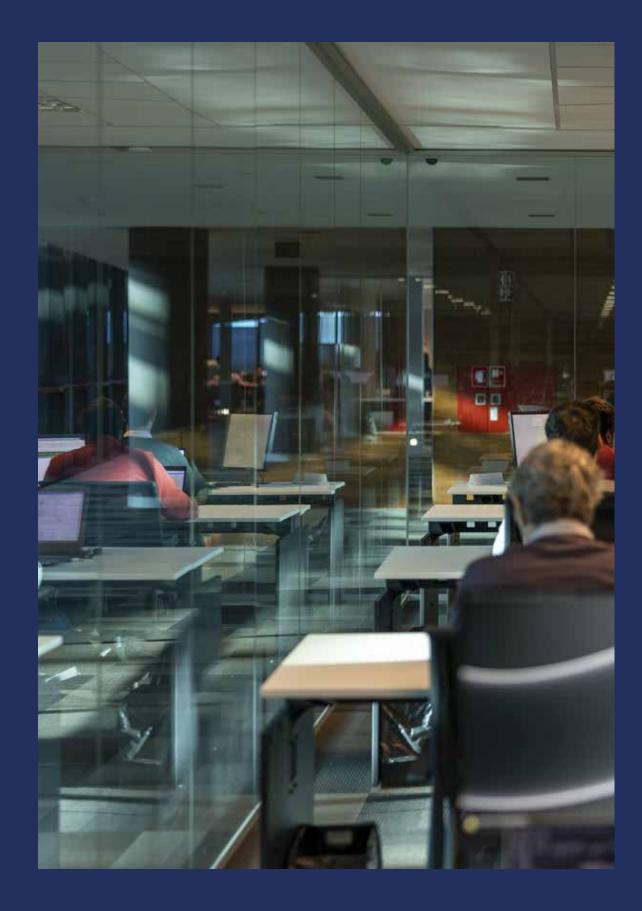
Grupo Visabeira's exposure to interest rate risk arises mainly from loans obtained, since financial investments are usually short-term investments. In view of the changes in the behaviour of the main indexes from the second quarter of 2022 onwards, with the corresponding increase in interest rates, which was accentuated during 2023, financial costs associated with outstanding loans will be affected.

The balance of the consolidated financial debt of Grupo Visabeira by the end of December 2023 was contracted, for the most part, at the indexed interest rate, and the main indexing factor was the Euribor rate at the different maturities for domestic financing, and the Libor rate for loans in dollars, mostly granted to foreign companies. By the end of 2023 Grupo Visabeira's exposure to variable interest rates represented less than half of its financial debt. In order to mitigate the impact of the expected increase in interest rates, Grupo Visabeira decided to launch a programme to restructure part of its financial debt, having decided to contract financing with a fixed rate, thus reducing the risk of index fluctuations.

In 2023, Grupo Visabeira concluded a debt refinancing programme for Grupo Visabeira and Visabeira Global, amounting to 450 million, 50% of which was contracted at a fixed rate. Following the completion of this operation, the financial debt contracted at a variable rate was reduced by about half, which represents a considerable reduction in the Grupo Visabeira's exposure to the unpredictability which fluctuations in the variable interest rate entail. In addition to these operations, Grupo Visabeira has continually sought, and successfully completed negotiations with the various financial institutions with which Grupo Visabeira has a relationship, in order to reduce the spreads of loans in progress, as well as to amortise existing lines, always with a view to effectiveness and as well as efficient and rigorous management of its treasury.

Having started the year with a value of 2.162%, the 3-month Euribor

by the end of the year settled at 3.909%. This upward trend in Euribor in 2023 lead to a significant increase in Grupo Visabeira's interest costs in 2023. An increase of 25 basis points in the interest rate would imply for Grupo Visabeira, by reference to consolidated accounts, an increase in financial charges of around 2,1 million euros.



ANNUAL REPORT 2023 2. 2023 Overview Risk factors

#### Exchange rate risks

Grupo Visabeira, within its various areas of activity, is exposed to exchange rate and transaction risks. Exposure to transaction risk refers to potential changes in the value of outstanding obligations due to changes in exchange rates between the start date and settlement date and are reflected in profit-and-loss for the period. Exposure to foreign exchange risk results from the translation into national currency of the financial statements of its subsidiaries, whose assets and liabilities are denominated in currencies other than the reporting currency of the consolidated accounts - the Euro - and are reflected in equity, under exchange conversion reserves.

The Grupo holds assets and liabilities denominated in US dollars in different countries and subsidiaries, which allows partially hedging exchange rate risk vis-à-vis that currency. In foreign markets, particularly Angola and Mozambique, local companies import goods and services from the European market in euros, billing clients in kwanzas and meticals, respectively. These markets present a historic devaluation trend against the "strong" currencies, the Euro and the US Dollar, except for in 2021 and 2022. In Mozambique, during 2023, there was a devaluation of 0.05% of the metical against the US dollar and a 3.62% devaluation of the metical against the euro.

The European currency has become the benchmark for the Angolan market since the beginning of 2017 due to restrictions that affected the corresponding banks. The Angolan government initiated in 2018 a process leading to a devaluation of the currency, eliminating the peg against the dollar, through auctions limited in volume and exchange rate, controlled by the BNA, under the Macroeconomic Stabilisation Program. In 2019, an Extraordinary Session of the Monetary Policy Committee of the BNA took place, which introduced new objectives in the context of the reform that had been carried out. The National Bank of Angola decided, at the end of that year, for the implementation of a floating exchange rate regime in which the exchange rate is freely

defined by the market, i.e., according to the supply and demand of foreign currency. Ever since, BNA continued the process of liberalising the exchange market, continuing the work carried out in the previous years where it updated and clarified the rules and procedures for making payments abroad for foreign exchange transactions involving invisible currents, goods and capital, with the desired effect of reducing the gap between the exchange rates in the formal and informal markets, against the dollar. During the last two years, there has been a tendency for the national currency to recover. However, during 2023, the kwanza devalued 64.55% against the dollar and 70.44% against the euro. The financial rating agency Moody's decided to maintain Angola's rating and outlook for positive developments, reflecting the government's efforts to restore strong public accounts and improve exchange rate management. Consolidated financial results include a currency impact from Angola of 2.0 million euros. MJ Quinn is a company operating in the United Kingdom within the telecommunications infrastructures sector for British Telecom. The company trades in British Pounds and has the cost of the factors essentially in the same currency and therefore is not exposed to relevant transaction risks. Integrating the company in the consolidated accounts is subject to the exchange rate fluctuation of the pound sterling against the Euro - transpose risk. Future dividends will also be exposed to said exchange rate fluctuation. The pound sterling started the year at 1.12748 Euros and ended the year at 1.15068 Euros.

The incorporation of J.F. Edwards, a subsidiary based and operating in the United States of America, exposed Constructel Visabeira to risks of transposition. Like MJ Quinn, this subsidiary's revenue is in local currency, the American dollar, as well as a relevant part of the cost of production factors. The American Dollar started the year at 0.93756 Euros and ended the year at 0.90498 Euros.

#### Credit risks

Credit risk is an important and complex activity that is present in the everyday life of its associated companies, whatever the nature of their business. The customer portfolio of Grupo Visabeira's subsidiaries is fully classified according to previously defined criteria. Each customer is assigned a risk class through which the central system (Enterprise Resource Planning - ERP) constantly monitors and automatic blocking rules are implemented, which require an individual and detailed analysis by the credit analyst for new dispatches. Risk assessments imply credit decisions, at times, based on incomplete information, within a scenario of uncertainty and constant change.

Grupo Visabeira's main area of business, mostly concentrated within its subsidiary Constructel Visabeira, is the provision of engineering services for the telecommunications and energy sectors, which accounts for around 70% of Grupo Visabeira's revenues. In this area, a significant number of clients are local telecommunications and energy operators, sometimes entities directly owned by the State of each country, and are entities of recognised financial standing, which in 2023 accounted for around 41% of turnover. For most of these clients, the credit risk is clearly low, since Grupo Visabeira uses non--recourse factoring or reverse factoring programmes (i.e. confirming lines provided by the clients themselves) and discounts the invoiced amount with financial entities, receiving the funds immediately after the invoice is issued and without any recourse to any Grupo Visabeira company. Examples of most prestigious operators in the Grupo's portfolio: Orange (former France Telecom), Openreach (Grupo British Telecom), Proximus (former Belgacom), Deutsche Telekom AG, MEO - Serviços de Comunicações e Multimédia (former Portugal Telecom); NOS Comunicações, Vodafone; EDP - Energias de Portugal, REN -Rede de Eletricidade Nacional, GRDF – Distribution de Gaz Naturel en France, ERDF - Électricité Réseau Distribution France, TDC A/S, among others. In this segment, on the closing date the greatest credit risk restrictions relate to the public telecommunications companies in Mozambique and Angola (TMCEL and Angola Telecom, respectively), which had balances of around 16.8 million euros.

For other occasions, where clients are considered to have an increased credit risk, credit insurance policies are taken out, primarily delegating the analysis of granting credit to external professionals specialised in debt collection and recovery, and receiving from the credit insurance company an indication of credit risk - credit limit - adjusted to the creditworthiness of each particular client, allowing management to focus fundamentally on operational and business issues. Covering this risk through credit insurance policies implies a guarantee of 95% compensation for loans that could potentially go into default. The last few years have been marked by increased restrictions on credit granting in general by the credit company(ies), with very significant reductions in the credit limits of various entities, both domestic and foreign. In view of this scenario, and in order to meet the credit risk coverage needs in foreign markets, in which the limits granted under the base policies are insufficient, Grupo Visabeira has insured additional coverages that allow it to increase the partial coverage of its risks, up to twice the amount granted in the base policy. Moreover, it allowed the company and as well as to obtain coverages for risks that have no value attributed in the said base policy, up to the limit of one hundred thousand euros. At the same time, it is the organisation's purpose to obtain coverage for risks that have no value attributed in the aforementioned base policy, through non-recourse factoring.

The added constraints in the external hedging of loans entail a greater precision and stricter requirements in assessing applications for internal credit. The detailed analysis of a customer's credit risk is normally summarised in a credit sheet, which contains the information that will allow the issuing of an opinion on a credit operation and which includes available and relevant information such as the character of the customer, its management capacity, asset value, history, financial information, credit guarantees and payment terms. The Grupo believes that it does not have significant credit risk concentrations, maintaining an active credit control for all its clients, overseen by the Financial Management.

ANNUAL REPORT 2023 2. 2023 Overview Risk factors

#### Liquidity risk

Grupo Visabeira manages liquidity risk in such a way as to ensure the financing of assets by maturity date and at appropriate rates and the timely settlement of its financial commitments, while maintaining appropriate cash balances and short-term credit lines, which allow for the proper management of cash to meet short-term financial commitments.

As a way of minimising the impacts of recent adverse phenomena, such as the pandemic caused by the Covid-19 virus and the effects of the armed conflict due to the war in Eastern Europe, among others, which resulted in a significant increase in inflation and which have caused impactful changes in economies around the world, governments continued to launch measures throughout the year aiming at continuing to support and mitigate the direct impacts that these phenomena could have on companies and their employees. Measures such as access for companies to credit lines agreed upon with the government, with access to differentiated conditions, as well as incentives and measures to support families, particularly to fight high inflation and rising interest rates, were some of the initiatives implemented in 2023 that companies and individuals could access. In March 2023, a refinancing operation was completed at Visabeira Global, which involved the early repayment of some financing in progress at the time and aimed to reorganise the financial debt contracted at Grupo Visabeira and Visabeira Global, with significant impacts on its maturity. Upon completion of the operation, it will become more aligned with the strategic plan in progress. The operation included the contracting of a total amount of 450 million euros, in various forms of financing, such as a bond loan and a bank loan, as well as a current account, contracted at fixed and variable rates. The refinancing was led by Santander bank, but it included the active participation of several banks with which the Grupo already has a relationship. This operation has strengthened the company's available assets, giving it greater financial strength and reducing liquidity risk. The Grupo also has strengthened its strategy of diversifying its funding sources when, in November 2023, it renewed its 75 million euros commercial paper programme on the Mercado Alternativo de Renta Fija (MARF) in Spain.

Throughout 2023, several new issues of various maturities were recorded, with active issues totalling 44 million euros at the end of 2023. The use of this programme has reinforced the strategy of progressively reducing dependence on national banks and diversifying funding sources.

During 2023, taking into account that the amount of the debt, presented in the statement of financial position on the 31st of December 2023 as payable in the short term, incorporates 38.3 million euros in terms of secured current accounts and authorised overdrafts, as well as 61.8 million euros of revolving debt with corporate investors, we believe that the short term debt that may be subject to refinancing will amount to 282 million euros, representing about 34% of the consolidated debt. Under the same assumption, if cash and cash equivalents are taken into account (although around 17.3 million euros may be subject to the restrictions currently maintained in transferring foreign currency from Angola and Mozambique), the residual short-term net debt that may be subject to refinancing and will be largely covered by the value of the availabilities, which can also be addressed with the operational flows released during the year.

Grupo Visabeira, through its policy of concentrated management, ensures that the cash holdings as well as the investments of all the Grupo's companies are managed by a global and centralised organisation, especially working for this purpose. Thus, allowing to reduce liquidity risks, as well as avoiding exposure to variations that may affect the companies' profit.

The Grupo has access to available lines of investment support under the Portugal 2020 community funds projects, in the form of reimbursed incentives, totalling 46.4 million euros, with 45.3 million euros contracted, of which 15 million euros are outstanding at the end of 2023. The Grupo will seek specific financing for the remaining investments planned for 2024 and it is also undergoing a project to reorganise part of the bank debt within Constructel Visabeira and Grupo Vista Alegre, aiming at adjusting maturities in line with the growth strategy outlined for the company. Grupo also has lines of support to the current cash in the form of factoring, payment to suppliers and discount of documentary collection to the amount of 78.4 million euros, the amount of 59.5 million euros available at the end of 2023. The use of factoring, on the other hand, allows for a reduction in the average receivable terms with the inherent anticipation of receipts and, at the same time, facilitates better cash management. This policy ensures as well the working capital necessary to finance the operating cycle, which is fundamental to a sustained economic and financial growth.

On the 31st of December 2023, amounts paid in advance by clients in the format of recourse factoring stood at 9.9 million euros. The Grupo has additionally contracted short-term current accounts to meet occasional cash needs.

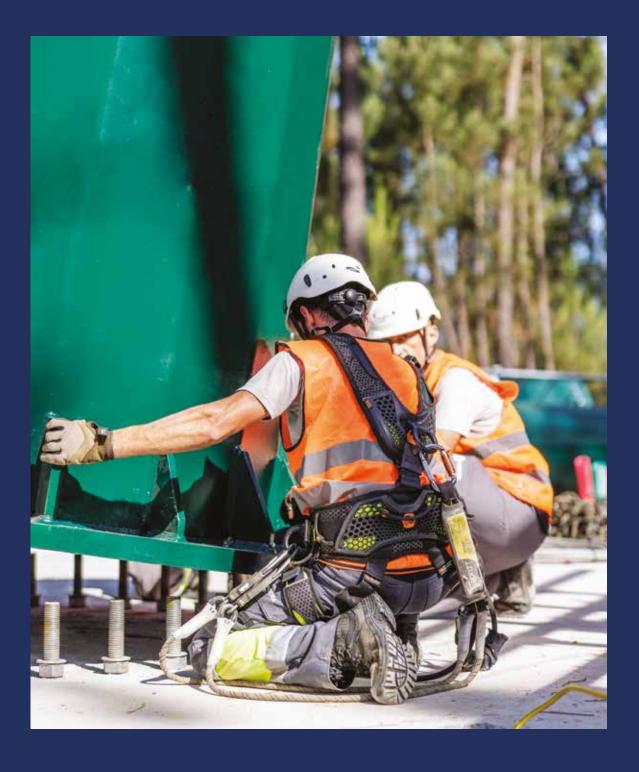
It should also be noted that the Grupo's cash and cash equivalents amounted to 174 million euros, mostly concentrated in European countries, which in itself represents an important source of liquidity. The short-term debt of Grupo Visabeira is rated "B" by ARC Ratings, which means that the Grupo has sufficient ability to meet its financial commitments.

ARC Rating also assigned a medium- and long-term rating. The ability to meet medium- and long-term financial commitments of the Grupo was rated with "BBB-".

The overall liquidity ratio in the consolidated accounts was 0.88 in 2023, showing an improvement in the adequacy of financing of current assets by current liabilities. Taking into account that current liabilities include support lines for commercial activity amounting to 78.4 million euros and which are of a revolving nature, the liquidity ratio is at 0.96. In October 2021, an agreement was signed between Constructel Visabeira and Goldman Sachs for 21.86% of the company's capital in the amount of 200 million euros, taking place on the 12th of May 2022 after obtaining the necessary authorisations, namely authorisation from competition authorities. This capital injection was already foreseen in the company's strategic plan to ensure the financing of future M&A operations, as has been confirmed, maintaining the cycle of expansion and growth. Under the aforementioned agreement, Goldman Sachs has a Downside Protection mechanism which obliges Grupo Visabeira to cover losses in the event of negative financial performance, leading to devaluation of Constructel Visabeira shares to a level below the investment value. On the 31st of December 2023, the liability associated with this situation amounted to 20.3 million euros\* (a variation of 6.1 million euros compared to 2022), and the future variation in the financial liability will depend largely on Constructel Visabeira's financial performance. If the current growth outlook is confirmed the downward trend in financial liabilities should continue during the coming years.

<sup>\*</sup>Liabilities estimated using a Lattice Binominal Model.

# Business evolution by area



### Turnover by company



USINESS AREAS		TOTAL		GRUPO	CONSOLIDA	TED 2023	CONSOLIDA	TED 2022
ISABEIRA GLOBAL					-			
urope	1,307,043,710	83.8%	92,078,576	82.8%	1,214,965,134	83.8%	1,017,007,101	84.1%
Portugal	383,729,019	25%	59,082,216	53%	324,646,804	22%	240,852,414	19.9%
Visabeira Global, SGPS	932,516	0.1%	330,000	0.3%	602,516	0.0%	123,076	0.0%
Viatel	89,730,825	5.8%	25,931,897	23.3%	63,798,928	4.4%	66,257,015	5.5%
Visabeira	50,586,363	3.2%	3,420,018	3.1%	47,166,345	3.3%	38,940,015	3.2%
Grupo Jayme da Costa	43,908,687	2.8%	44,890	0.0%	43,863,797	3.0%	0	0.0%
PDT	40,228,981	2.6%	3,330,387	3.0%	36,898,595	2.5%	35,043,440	2.9%
Real Life Technologies	33,320,564	2.1%	3,586,505	3.2%	29,734,059	2.1%	26,197,614	2.2%
EIP Serviços	33,476,089	2.1%	5,596,027	5.0%	27,880,062	1.9%	18,343,352	1.5%
HCI Construções	25,183,806	1.6%	0	0.0%	25,183,806	1.7%	0	0.0%
Cunha Soares	19,452,961	1.2%	77,742	0.1%	19,375,219	1.3%	19,641,821	1.6%
Edivisa	20,454,413	1.3%	4,101,953	3.7%	16,352,459	1.1%	26,353,694	2.2%
Naturenergia	4,789,393	0.3%	14,949	0.0%	4,774,444	0.3%	3,889,333	0.3%
Visacasa	6,429,562	0.4%	2,669,391	2.4%	3,760,171	0.3%	2,671,720	0.2%
Arquiled	2,417,618	0.2%	-972	0.0%	2,418,590	0.2%	0	0.0%
Aeroprotechnik	1,392,335	0.1%	221,152	0.2%	1,171,182	0.1%	1,063,194	0.1%
lutel	662,311	0.0%	0	0.0%	662,311	0.0%	624,912	0.1%
Ferreira e Coelho	653,565	0.0%	17,281	0.0%	636,284	0.0%	1,388,568	0.1%
Visapower II	347,590	0.0%	134,651	0.1%	212,939	0.0%	290,607	0.0%
Constructel Europe	8,885,896	0.6%	8,750,911	7.9%	134,984	0.0%	0	0.0%
Field Force Atlântico	20,113	0.0%	0	0.0%	20,113	0.0%	24,053	0.0%
Visapower	633,484	0.0%	633,484	0.6%	0	0.0%	0	0.0%
Brigthscience	221,949	0.0%	221,949	0.2%	0	0.0%	0	0.0%
France	281,751,083	18.1%	15,533,281	14.0%	266,217,803	18.4%	252,360,973	20.9%
Constructel	222,874,390	14.3%	6,013,327	5.4%	216,861,063	15.0%	209,388,597	17.3%
Constructel Énergie	20,958,008	1.3%	5,842	0.0%	20,952,166	1.4%	19,117,583	1.6%
Gatel	14,487,898	0.9%	2,814,556	2.5%	11,673,342	0.8%	11,447,987	0.9%
O+M	10,291,737	0.7%	-582	0.0%	10,292,319	0.7%	0	0.0%
Escotel	12,023,697	0.8%	5,682,013	5.1%	6,341,684	0.4%	12,302,742	1.0%
SCI Constructel	486,928	0.0%	428,526	0.4%	58,403	0.0%	47,447	0.0%
Visactys	448,421	0.0%	409,600	0.4%	38,821	0.0%	56,616	0.0%
Groupe Ramalheira	180,005	0.0%	180,000	0.2%	5	0.0%	0	0.0%
United Kingdom	234,913,761	15.1%	1,274,881	1.1%	233,638,880	16.1%	273,005,140	22.6%
MJ Quinn	226,383,883	14.5%	0	0.0%	226,383,883	15.6%	235,872,267	19.5%
MJ Quinn Solar	7,254,997	0.5%	0	0.0%	7,254,997	0.5%	4,281,076	0.4%
Energydist	886,758	0.3%	886,758	0.8%	0	0.0%	134,880	0.0%
MJ Quinn Constructel	388,123	0.0%	388,123	0.3%	0	0.0%	0	0.0%
Belgium	153,746,788	9.9%	10,328,782	9.3%	143,418,006	9.9%	116,094,549	9.6%
Constructel Belgium	67,620,351	4.3%	2,329,117	2.1%		4.5%		4.2%
Constructel Beigium  Constructel Modal *				1.3%	65,291,234 46,295,209	3.2%	51,374,470 39,993,211	
	47,689,240	3.1%	1,394,031	5.9%				3.3%
OMV Natie Infrasign	38,358,541 78,655	0.0%	6,526,978 78,655	0.1%	31,831,563	0.0%	24,618,819	0.0%

<sup>\*</sup>Turnover includes Constructel Modal, Modal Installation and Cabling Station.

**ANNUAL REPORT 2023** 2. 2023 Overview **Business evolution by area** 

### Turnover by company



BUSINESS AREAS		TOTAL		GRUPO	CONSOLIDA	TED 2023	CONSOLIDA	ATED 2022
VISABEIRA GLOBAL								
Europe	1,307,043,710	83.8%	92,078,576	82.8%	1,214,965,134	83.8%	1,017,007,101	84.1%
Germany	121,427,535	7.8%	1,244,841	1.1%	120,182,694	8.3%	72,093,360	6.0%
Constructel GmbH	39,532,456	2.5%	447,956	0.4%	39,084,500	2.7%	30,581,102	2.5%
Elektro-Würkner	33,147,682	2.1%	9,707	0.0%	33,137,975	2.3%	29,258,644	2.4%
Tavan**	28,181,947	1.8%	317,790	0.3%	27,864,157	1.9%	0	0.0%
Franz Josef Braun	14,303,911	0.9%	0	0.0%	14,303,911	1.0%	12,253,613	1.0%
Constructel Bau	6,261,539	0.4%	469,387	0.4%	5,792,151	0.4%	0	0.0%
Italy	69,860,637	4.5%	1,262,466	1.1%	68,598,171	4.7%	44,306,743	3.7%
Inpower	42,584,960	2.7%	474,756	0.4%	42,110,204	2.9%	33,635,155	2.8%
leme	26,931,924	1.7%	443,957	0.4%	26,487,967	1.8%	10,671,338	0.9%
Constructel Italia	343,754	0.0%	343,754	0.3%	0	0.0%	250	0.0%
Republic of Ireland	32,729,108	2.1%	0	0.0%	32,729,108	2.3%	273,005,140	22.6%
Obelisk***	32,729,108	2.1%	0	0.0%	32,729,108	2.3%	32,716,917	2.7%
Spain	14,262,386	0.9%	63,828	0.1%	14,198,558	1.0%	9,031,092	0.7%
Tensa	14,262,386	0.9%	63,828	0.1%	14,198,558	1.0%	9,031,092	0.7%
Denmark	14,623,392	0.9%	3,288,282	3.0%	11,335,110	0.8%	9,262,831	0.8%
Constructel Denmark	11,338,720	0.7%	3,503	0.0%	11,335,217	0.8%	8,661,358	0.7%
Toft Hansen	3,284,672	0.2%	3,284,779	3.0%	-107	0.0%	601,473	0.0%
Africa	132,787,397	8.5%	19,159,289	17.2%	113,628,108	7.8%	125,177,673	10.3%
Mozambique	81,430,802	5.2%	10,899,144	9.8%	70,531,658	4.9%	61,626,071	5.1%
TVCabo Moçambique	26,345,591	1.7%	222,048	0.2%	26,123,543	1.8%	25,446,652	2.1%
Electrotec	12,429,464	0.8%	24,185	0.0%	12,405,279	0.9%	15,174,446	1.3%
Martifer Visabeira	12,218,765	0.8%	326,526	0.3%	11,892,240	0.8%	8,531,672	0.7%
Televisa	14,927,792	1.0%	3,654,568	3.3%	11,273,224	0.8%	7,752,581	0.6%
Real Life Mozambique	4,714,814	0.3%	15,837	0.0%	4,698,977	0.3%	2,623,555	0.2%
Sogitel	8,523,919	0.5%	5,456,017	4.9%	3,067,902	0.2%	1,521,234	0.1%
Hidroafrica	2,264,733	0.1%	1,194,241	1.1%	1,070,492	0.1%	574,426	0.0%
Selfenergy	5,724	0.0%	5,724	0.0%	0	0.0%	1,504	0.0%
Angola	37,017,109	2.4%	8,260,145	7.4%	28,756,964	2.0%	47,987,136	4.0%
TVCabo Angola	27,301,110	1.7%	15,007	0.0%	27,286,103	1.9%	43,081,354	3.6%
Comatel	8,902,216	0.6%	7,571,847	6.8%	1,330,369	0.1%	3,582,488	0.3%
EIP Angola	140,492	0.0%	0	0.0%	140,492	0.0%	1,285,797	0.1%
Edivisa Angola	673,291	0.0%	673,291	0.6%	0	0.0%	37,497	0.0%
São Tomé and Príncipe	12,695,337	0.8%	0	0.0%	12,695,337	0.9%	12,774,838	1.1%
Companhia Santomense de Telecomunicações	12,695,337	0.8%	0	0.0%	12,695,337	0.9%	12,774,838	1.1%
Morocco	1,644,149	0.1%	0	0.0%	1,644,149	0.1%	2,789,629	0.2%
Holding Escot Telecom Maroc	1,644,149	0.1%	0	0.0%	1,644,149	0.1%	2,789,629	0.2%
America	120,421,741	7.7%	0	0.0%	120,421,741	8.3%	67,521,791	5.6%
United States of America	120,421,741	7.7%	0	0.0%	120,421,741	8.3%	67,521,791	5.6%
JF Edwards CC	120,421,741	7.7%	0	0.0%	120,421,741	8.3%	67,521,791	5.6%
TOTAL	1,560,252,849	100.0%	111,237,865	100.0%	1,449,014,983	100.0%	1,209,706,565	100.0%

### Turnover by company



BUSINESS AREAS		TOTAL		GRUPO	GRUPO CONSOLIDATED 2023		CONSOLIDATED 2022	
VISABEIRA INDÚSTRIA								
Europe	193,739,229	94.2%	23,532,403	97.5%	170,206,826	93.7%	177,380,658	93.8%
Portugal	185,128,443	90.0%	23,052,403	95.5%	162,076,040	89.3%	168,962,356	89.3%
Visabeira Indústria, SGPS	315,357	0.2%	315,357	1.3%	0	0.0%	0	0.0%
Vista Alegre Atlantis	76,886,995	37.4%	11,862,512	49.1%	65,024,483	35.8%	82,653,623	43.7%
Ria Stone	35,056,114	17.0%	161,361	0.7%	34,894,753	19.2%	32,185,105	17.0%
Pinewells	32,031,168	15.6%	166,738	0.7%	31,864,430	17.5%	25,883,977	13.7%
Ambitermo	12,559,050	6.1%	18,242	0.1%	12,540,808	6.9%	11,364,176	6.0%
Bordallo Pinheiro	13,614,046	6.6%	5,801,830	24.0%	7,812,216	4.3%	7,147,043	3.8%
Mob	5,483,811	2.7%	389,817	1.6%	5,093,994	2.8%	5,404,409	2.9%
Cerutil	7,658,960	3.7%	3,594,120	14.9%	4,064,840	2.2%	3,333,233	1.8%
Besconsigo	1,219,092	0.6%	527,514	2.2%	691,577	0.4%	874,104	0.5%
Rodinerte	211,368	0.1%	178,393	0.7%	32,976	0.0%	36,454	0.0%
Granbeira II	28,922	0.0%	0	0.0%	28,922	0.0%	14,455	0.0%
Armisepi	63,561	0.0%	36,519	0.2%	27,042	0.0%	65,778	0.0%
Spain	6,834,712	3.3%	480,000	2.0%	6,354,712	3.5%	6,988,626	3.7%
Vista Alegre Atlantis España	6,834,712	3.3%	480,000	2.0%	6,354,712	3.5%	6,988,626	3.7%
France	1,776,073	0.9%	0	0.0%	1,776,073	1.0%	1,429,676	0.8%
Vista Alegre France	1,776,073	0.9%	0	0.0%	1,776,073	1.0%	1,429,676	0.8%
Mob Cuisines	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Africa	3,199,726	1.6%	604,542	2.5%	2,595,183	1.4%	2,713,279	1.4%
Mozambique	2,116,520	1.0%	9,521	0.0%	2,106,999	1.2%	2,118,102	1.1%
Celmoque	1,607,088	0.8%	6,024	0.0%	1,601,064	0.9%	1,926,268	1.0%
Vista Alegre Atlantis Moçambique	504,528	0.2%	0	0.0%	504,528	0.3%	191,076	0.1%
Agrovisa	4,904	0.0%	3,497	0.0%	1,406	0.0%	758	0.0%
Angola	1,083,206	0.5%	595,021	2.5%	488,185	0.3%	595,176	0.3%
Alamo Angola	1,083,206	0.5%	595,021	2.5%	488,185	0.3%	595,176	0.3%
America	8,776,093	4.3%	0	0.0%	8,776,093	4.8%	9,108,470	4.8%
Brazil	4,401,120	2.1%	0	0.0%	4,401,120	2.4%	4,694,083	2.5%
Vista Alegre Atlantis Brasil	4,401,120	2.1%	0	0.0%	4,401,120	2.4%	4,694,083	2.5%
United States of America	3,912,457	1.9%	0	0.0%	3,912,457	2.2%	4,139,628	2.2%
Vista Alegre Atlantis USA	3,912,457	1.9%	0	0.0%	3,912,457	2.2%	4,139,628	2.2%
Mexico	462,516	0.2%	0	0.0%	462,516	0.3%	274,759	0.1%
Mexicova	462,516	0.2%	0	0.0%	462,516	0.3%	274,759	0.1%
TOTAL	205,715,048	100.0%	24,136,945	100.0%	181,578,103	100.0%	189,202,407	100.0%

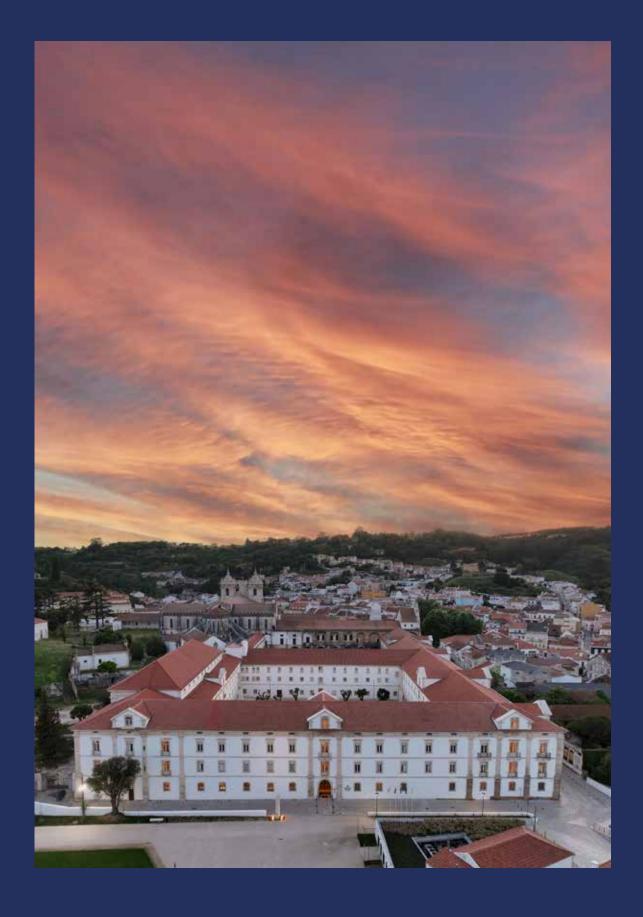
<sup>\*\*</sup>Includes the companies THG Tavan Holding GmbH, I.Tavan GmbH and Tavan Immobilien GmbH.
\*\*\*Includes the companies Obelisk Communication, Obelisk Power Systems, Obelisk International Group Holdings, Obelisk Power Systems UK and Obelisk Networks UK

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### Turnover by company



BUSINESS AREAS		TOTAL		GRUPO	CONSOLIDA	CONSOLIDATED 2023		ED 2022
VISABEIRA TURISMO, IMOBILIÁR	IA E SERVIÇOS							
Europe	35,332,222	51.8%	5,538,316	44.9%	29,793,906	53.3%	24,339,567	48.4%
Portugal	35,332,222	51.8%	5,538,316	44.9%	29,793,906	53.3%	24,339,567	48.4%
Visabeira Turismo, Imobiliária e Serviços, SGPS	548,829	0.8%	397,090	3.2%	151,739	0.3%	201,000	0.4%
Visabeira Imobiliária, SGPS	361,715	0.5%	361,715	2.9%	0	0.0%	0	0.0%
Visabeira Participações, SGPS	163,234	0.2%	163,234	1.3%	0	0.0%	0	0.0%
Empreedimentos T. Montebelo	19,461,606	28.5%	1,685,954	13.7%	17,775,652	31.8%	14,078,566	28.0%
VAA - Empreedimentos Turísticos	5,940,161	8.7%	175,481	1.4%	5,764,680	10.3%	4,319,254	8.6%
Visabeira Imobiliária, SA	2,136,884	3.1%	170,763	1.4%	1,966,121	3.5%	2,009,722	4.0%
Troppo Squisito	1,764,048	2.6%	7,067	0.1%	1,756,981	3.1%	2,185,523	4.3%
Zambeze	1,418,367	2.1%	34,466	0.3%	1,383,901	2.5%	1,325,296	2.6%
Ifervisa	1,060,000	1.6%	0	0.0%	1,060,000	1.9%	1,950	0.0%
Asfalis	356,272	0.5%	0	0.0%	356,272	0.6%	324,306	0.6%
Nikkei Chiado	152,917	0.2%	0	0.0%	152,917	0.3%	0	0.0%
VisabeiraHouse	153,434	0.2%	44,917	0.4%	108,517	0.2%	64,386	0.1%
Parque Desportivo de Aveiro	55,472	0.1%	0	0.0%	55,472	0.1%	112,556	0.2%
Creative Shots	440,843	0.6%	400,394	3.2%	40,449	0.1%	406,205	0.8%
Visabeira I&D	1,205,135	1.8%	1,205,135	9.8%	0	0.0%	0	0.0%
Mundicor	113,306	0.2%	892,100	7.2%	-778,795	-1.4%	-689,197	-1.4%
Africa	32,941,905	48.2%	6,792,688	55.1%	26,149,217	46.7%	25,940,335	51.6%
Mozambique	27,878,128	40.8%	4,609,627	37.4%	23,268,501	41.6%	22,963,616	45.7%
Imovisa	11,367,189	16.6%	493,752	4.0%	10,873,436	19.4%	10,546,000	21.0%
Turvisa	7,265,997	10.6%	393,819	3.2%	6,872,179	12.3%	6,812,380	13.5%
Mercury	2,682,301	3.9%	515,223	4.2%	2,167,077	3.9%	2,653,619	5.3%
Combustíveis do Songo	1,938,202	2.8%	3,867	0.0%	1,934,336	3.5%	1,728,733	3.4%
Milibangalala	864,094	1.3%	11,791	0.1%	852,302	1.5%	641,359	1.3%
Visaqua	413,676	0.6%	95,840	0.8%	317,836	0.6%	338,122	0.7%
Vibeiras Moçambique	0	0.0%	0	0.0%	0	0.0%	242	0.0%
Visa House Moçambique	118,055	0.2%	0	0.0%	118,055	0.2%	114,988	0.2%
Autovisa	843,094	1.2%	741,379	6.0%	101,714	0.2%	109,103	0.2%
Visabeira Moçambique	2,384,799	3.5%	2,353,956	19.1%	30,843	0.1%	19,069	0.0%
Cepheus	722	0.0%	0	0.0%	722	0.0%	0	0.0%
Angola	5,063,777	7.4%	2,183,061	17.7%	2,880,716	5.1%	2,976,719	5.9%
Visauto	2,831,414	4.1%	498,417	4.0%	2,332,997	4.2%	2,292,716	4.6%
Angovisa	556,592	0.8%	8,873	0.1%	547,719	1.0%	684,003	1.4%
Mercury Angola	332,658	0.5%	332,658	2.7%	0	0.0%	0	0.0%
Visabeira Angola	1,343,113	2.0%	1,343,113	10.9%	0	0.0%	0	0.0%
TOTAL	68,274,127	100.0%	12,331,004	100.0%	55,943,123	100.0%	50,279,903	100.0%
HOLDING								
Europe	19,178,244	100.0%	15,374,649	100.0%	3,803,595	100.0%	2,583,899	100.0%
Portugal	19,178,244	100.0%	15,374,649	100.0%	3,803,595	100.0%	2,583,899	100.0%
Grupo Visabeira	19,178,244	100.0%	15,374,649	100.0%	3,803,595	100.0%	2,583,899	100.0%
TOTAL	19,178,244	100.0%	15,374,649	100.0%	3,803,595	100.0%	2,583,899	100.0%



**ANNUAL REPORT 2023** 

2. 2023 Overview Business evolution by area

# Visabeira Global

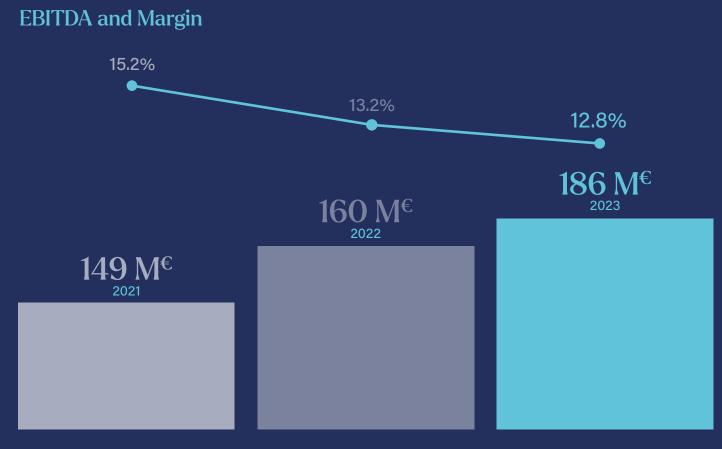
#### **Consolidated indicators**

	2023	2022	Var YoY
Turnover	1.449	1.210	20%
EBITDA	186	160	16%
EBITDA Margin	12.8%	13.2%	-0.4 pp
Recurring operating income*	115.5	82.8	39%
Operating margin	8.0%	6.8%	1.2 pp
Net income	52.4	56.0	-7%
Net investment	53.3	41.9	27%
Debt	611	325	88%
Inventories	90.0	72.9	23%
Fixed assets (including investment property and goodwill)	749	708	6%

 ${}^*\ \mathsf{Operating}\ \mathsf{result}\ \mathsf{excluding}\ \mathsf{the}\ \mathsf{effect}\ \mathsf{of}\ \mathsf{changes}\ \mathsf{in}\ \mathsf{fair}\ \mathsf{value}\ \mathsf{of}\ \mathsf{investment}\ \mathsf{properties}\ \mathsf{and}\ \mathsf{provisions}.$ 

Turnover
1.449 M€





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ANNUAL REPORT 2023 Overview Business evolution by area

Visabeira Global is the main holding company of Grupo Visabeira, and it aggregates the areas of telecommunications, energy, technology and construction. Clearly the largest holding company, it is also the holding company with the largest international presence. This multi-continental strategy stands on its operational activities abroad as well as on the dynamics of being the world's leading player in the sectors in which it operates. With its increasing geographical expansion, Visabeira Global is fully embracing the Grupo's goal and identity as a leading multinational company.

The year 2023 was marked by the acknowledgement of Constructel Visabeira as one of the main European players in the network engineering segment. The company solidified its reputation and recorded a remarkable performance, characterised by a significant increase in turnover totalling 1,257 million euros, representing a remarkable growth of 22.5% in terms of the group of companies and the various countries in which it operates. Moreover, the widespread recognition of its skills, competences and dynamics by the main European operators ensured the strengthening of several partnerships that will enable an even stronger growth in the short term.

Visabeira Global, driven by this scenario and by a strong growth dynamics, totalled a consolidated turnover of 1,449 million euros, corresponding to a significant growth of 20% compared to 2022. Thus, with these new best performance results, Visabeira Global strengthens its position as the largest sub-holding, accounting for 86% of the Grupo's turnover.

#### **Telecommunications**

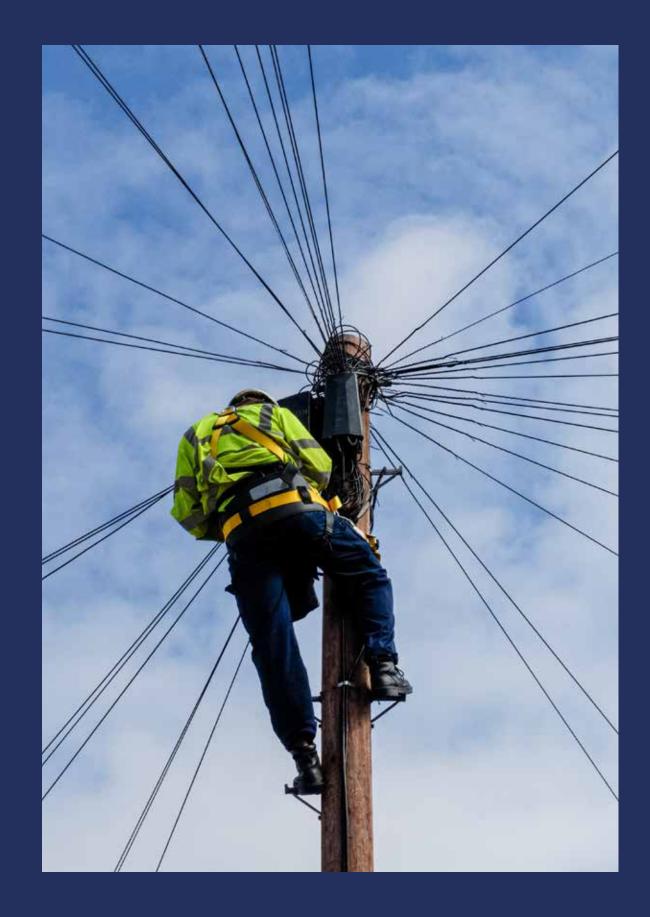
Throughout 2023, Visabeira Global was able to reinforce the high operational performance that is its trademark in terms of engineering services of telecommunications, electricity and gas networks, in all of its subsidiary companies, both domestically and abroad.

Constructel Visabeira has been fully recognised for its comprehensive skills that positions it as a market leader and ideal partner for operators in the sectors in which it operates. This performance gives the company a leading role as the main pillar of Visabeira Global's continued expansion in the various countries where, besides Portugal, it is fully established, namely France, the United Kingdom, Belgium, Germany, the United States of America, Italy, the Republic of Ireland and Denmark.

Constructel France has strengthened its position of reference with the main French operator Orange (France Telecom), as one of the main service providers of the French operator. With operations all across France, the company has increased its turnover to over 222 million euros, growing by 4% and strengthening its position as a leader in the market. Following the renewal of the core contract with its client Orange in 2022, the company has been cruising in this business during the 2023 financial year, enabling it to have good visibility for the next five years. The company also maintained its focus on the strategy of ensuring ever greater diversification of clients and, at the same time, promoting the expansion of its range of activities, with a varied offer of services, in which it continued to grow, for example, in the area of SMART, IOT and renewable energy solutions. Within this complex environment, which limited its activity, Gatel managed to maintain its level of activity in France, with a turnover of around 14.5 million euros, slightly higher than during the previous year, thus contributing to the dynamics of the Grupo's other operations and strengthening its presence in the market and the visibility which the brand has already guaranteed over the years throughout France. Still in France, as far as **Escoltel** is concerned, 2023 was characterised by the continued momentum of the telecommunications markets, as

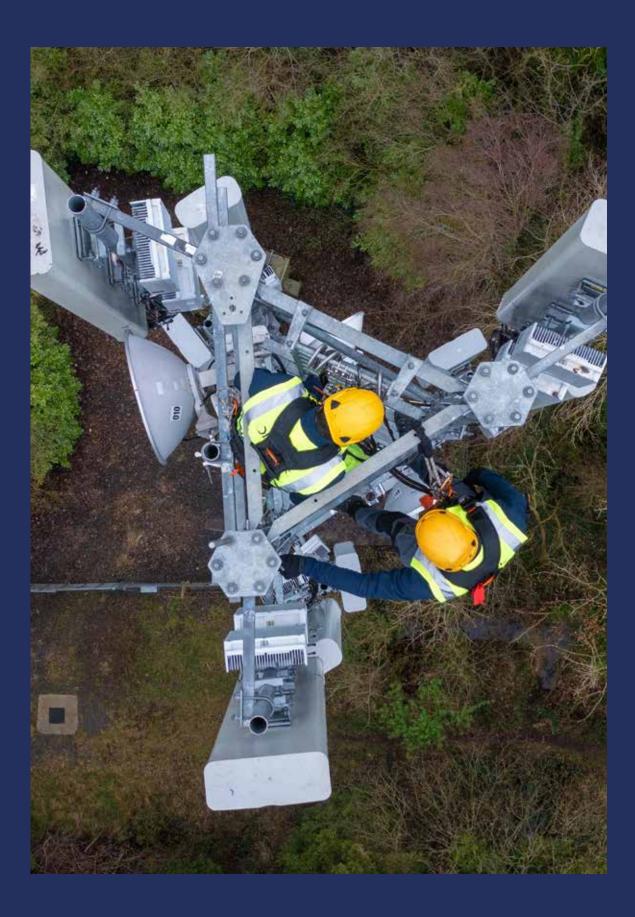
well as by the completion of the important phase of the work carried out in terms of industrial deployment of optical fibre networks. The completion of this cycle had an impact on the company's turnover, which after exceeded 12 million euros, recorded a decrease in activity of around 24% compared to the previous year. Within this context, the company streamlined its structure to better adapt to new markets, while maintaining its position as a local player recognised by the market. MJ Quinn, a company operating in the UK and Irish markets as a leading player in Energy and Telecommunications, surpassed 226 million euros in turnover. The company strengthened its position as one of the main engineering service providers in the telecommunications sector, with a presence alongside the British operator Openreach (which belongs to the British Telecom Group), by once again recording an impressive operational performance that guaranteed it first place as Openreach's key partner. MJ Quinn is involved in all activities related to the Openreach telecommunications network, from activities related to the copper / coaxial network, to the development and implementation of the new optical fibre network, and is also the only provider with national coverage in customer network installation segment. It should be noted that MJ Quinn has a strong focus on training, having invested in a training centre in Liverpool, in which, during 2023, it completed more than 7,500 training courses, for a total of 2,500 employees.

In Ireland, **Obelisk** operates in the Irish and United Kingdom markets and has strengthen its position as a leading provider of turnkey solutions in essential infrastructures in the wireless networks, fixed telecommunications and renewable energy sectors. Overall, the company maintained its turnover, reaching 32.7 million euros, slightly above the previous year's amount. However, Obelisk managed to grow its organic business in Ireland by 16%, reinforcing its position as market leader in terms of wireless telecommunications, supported by the renewal of the FLM contract with Vodafone Ireland and Vantage Towers until 2027, maintaining a strong relationship which started



 $^{10}$ 

2. 2023 Overview Business evolution by area



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in 2011. Furthermore, Obelisk's key partnership with Three Ireland and Cellnex Ireland has resulted in strong growth potential as the company expands its service offering to Irish and UK customers. As part of Obelisk's market expansion strategy, with a strong focus on long-term growth opportunities and with the support of Constructel Visabeira, the UK telecommunications division was acquired from its leading international infrastructure group Balfour Beatty. In Belgium, Constructel Belgium has strengthened its position as a strategic company with Proximus (Belgacom) by growing its turnover by 27% and approaching 68 million euros. The company has thus secured an increasingly prominent position in this market, both for all the work it continues to carry out installing optical fibre in the country, especially in the city of Brussels, and for its increased activity in building and maintaining optical fibre networks for different clients. such as Proximus and Fiberklaar. The work portfolio continues to grow, guaranteeing that the company will continue to strengthen its position as it has over the past few decades. In this area, the GoFiber, Panda and Wallonie projects, among others, are particularly noteworthy due to their importance and size, and these alone will guarantee growth in the company's activity over the next five years. Moreover, new clients, such as Wyre, new activities such as BIOS, as well as optical fibre maintenance at the national level will also represent pillars of the company's growth.

Still in Belgium and in the area of fixed networks, Constructel Modal (including Modal Installation and Cabling Station) has strengthened its presence in the sector of telecommunications with its partner Proximus (Belgacom), following the renewal of the main contract with this client, guaranteeing a presence throughout the national territory and giving a good outlook for the company's activity in the coming years. These companies, with a turnover approaching 48 million euros, recorded growth of almost 14%. Constructel Modal is thus ensuring strong dynamics in strengthening its position as one of the largest service providers to this historic client and, at the same time, continues to invest in expanding its activities and skills, as is the case in terms of smart meter segment, or new projects such as GoFiber and Unifiber, which will ensure the company's growth cycle continues. Oude Markt Voerlieden Natie NV (O.M.V. Natie), another Belgian company based in Antwerp and founded in 1968, which joined Constructel Visabeira's business portfolio in 2020, continues to strengthen the Grupo's presence in the Belgian market, and to ensure growth in terms of activity, which in 2023 exceeded 38 million euros, representing an increase of more than 18% compared to 2022. Growth will continue to be a priority, as a result of the Grupo's synergies and dynamics. It is important to mention the new large-scale projects in Flanders, such as Fluvius, and expansion in areas such as HC, working for Fiberklaar, and EFF, working for Proximus, among others. In Germany, Constructel GmbH continued to strengthen its position with its main clients, both in the fixed and mobile networks, and continued to be recognised for the quality of its work. As a result of this dynamics, the works portfolio continued to grow, with a cycle of strong growth in the German market. Within this context, Constructel

GmbH strengthened its position as a benchmark brand in this market, mainly as a partner of Deutsche Telekom. As a result of very assertive performance, the company managed to grow, achieving a level of activity that was close to 40 million euros, corresponding to growth of around 29%.

As far as **Constructel Bau** is concerned, the company recorded amasing growth during 2023, highly due to the start of the project which will bring fibre to the home of around 14,500 Deutsche Glasfaser customers. Within this context, the company's turnover exceeded 6.2 million euros.

Franz-Josef Braun, a company which provides services related to constructing and expanding telecommunications networks, the installation of optical fibre and the construction of electricity networks, exceeded 14 million euros in turnover. The option of purchasing this company proved to be a winner strategy, contributing significantly to the strengthening and positioning of Constructel Visabeira in the German market. One of the main contributors to this success was Deutsche Telekom's FTTH Expansion Zülpich project, which generated sales of 3.7 million euros. The company completed 90% of this project's work during 2023, and its completion is scheduled for the first quarter of 2024.

The Grupo's newest company in Germany, **Tavan Tiefbau**, is one of the largest civil engineering companies for telecommunications and energy infrastructures in northern Germany. Based in three locations, Verden, Bremen and Westerholt, the company is a distinctive brand which has established itself as a leading player in terms of creating the necessary digital infrastructures in Germany. In 2023, Tavan Tiefbau managed to maintain the previous year's turnover at 28 million euros, overcoming the period of transition and adaptation to the new business environment.

In Italy, **IEME** has strengthened its position in this market by recording a turnover of almost 27 million euros, more than doubling its performance compared to the previous year, growing by more than 128%. The company strengthened its position as the main player for the main Italian operators, in the area of medium and low voltage networks for the client ENEL, and in the area of telecommunications for its client Open Fiber. In order to achieve this result, the company invested heavily in training new employees, and reinforced its car fleet and tools. As part of this expansion policy, a new head office was set up in the Veneto region, Rovigo, where new contracts have made it possible to increase share activity in this area. Within this framework, the company is working towards SA8000 qualification and strengthen in the area of sustainability, especially in the area of energy efficiency. Constructel Visabeira's continued focus in Italy was reinforced last year by the acquisition of another company in the telecommunications sector, Inpower, thus strengthening business expansion the relationship with the main customer in the Italian market, Open Fiber, and optimising resources by taking advantage of synergies between the companies. InPower has recorded remarkable performance during 2023, with a turnover of over 42 million euros, corresponding to growth of 27%.

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In Denmark, Constructel Denmark Aps achieved an activity level of over 11 million euros, which stemmed from growth of around 22%, using a strategy focused on concentrating operational capacity on the main contracts with the main clients and significantly reducing dispersed contract operations which proved to be less profitable. The company also focused on increasing its capacity and reinforcing the optimisation of the organisation. This increase in operational capacity has in turn allowed for increasing the number of contracts, creating good prospects for the company's future. It should also be noted that there was a price update on the main contract with TDC in 2023. Still within the Danish market, **Toft Hansen** continued to focus on providing telecommunications network construction services and implementing optical fibre networks. Within a very difficult environment, the company strengthened its positioning as a key partner of Constructel Denmark Aps, ensuring delivery as well as quality service in its construction and development projects and contracts in this technology sector. However, the company suffered most from the constraints of the complex and adverse scenario, which had a negative impact on its activity, leading to a decrease in turnover of 20%, amounting to 3.3 million euros. Over the next few years, the company will resume its growth strategy and expand its portfolio of clients and business areas, keeping pace with the evolution of societies in terms of energy transition and environmental commitments, fighting against climate change, aiming at strengthening its position as one of the main service providers in the Danish market.

In Portugal, Viatel ensured the maintenance of its leading position in the sector it does business in, maintaining the quality of its activity at levels that allowed it to guarantee full customer satisfaction, also achieving, even within a complex and difficult scenario, a growth in its activity volume of around 7%, reaching 89.7 million euros. Viatel, as a result of this performance and of the comprehensive solutions it offers, continues to be a leading company in its market in the various segments in which it operates, strengthening the position of trust it had gained in the market. In the Fixed Network Division, under the "Meo FFT 2016" contract, Viatel maintained the same operational areas of activity in 2023 that it had added in the second half of 2016. During the first semester of 2023, the market slowed down and the volume of Customer Network installation services registered a slight reduction, compared to the last semester of the previous year. Thus, there was a reduction by around 14% in relation to 2022. The Mobile Network Division works with a strong focus on Wireless and Critical Infrastructures and is active in various market segments, namely: Telecommunications, Transport, Military/Defence and Others. It is currently organised with business divisions specialising in three distinct areas of activity: Mobile & Special Infrastructures, Radio & Technologies and Energy & Critical Infrastructures, which in 2023 accounted for 57%, 22% and 21% respectively of the unit's total turnover. The company also ensured the continuity of its commitment to the training, qualification and careful presentation of its technicians, undertaking this as one of the company's goals and its main key for success. This commitment towards continuous training, the training of its technicians and the permanent creation of higher levels of skills has made Viatel the main support pillar for international operations. It has contributed to the growth of activity

and to expansion to new countries, which the Grupo's strategy has been implementing in recent years.

PDT also maintained the spirit of resilience and the ability of the entire organisation to adapt to new and demanding challenges in order to know how to adapt pro-actively to the restrictions that new challenges entail. Within this context, the company managed to exceed 40 million euros in turnover, growing by 7% compared to the previous year. At the same time, PDT maintained the level of activity in the segment of corporate P2P connections activity, as well as the maintenance contract for the NOS Primary Optical fibre Network throughout the national territory. In the SP Global contract, PDT strengthened its position as NOS' largest service provider, achieving performance which translated into 112,000 homes (UAs) being connected during the year. Within this period of such uncertainty and complexity, the company PDT has always remained focused on ensuring the quality and availability of its services, organising itself to rise to the challenges which society has presented. The company has always provided an effective response to all its customers' requests, thus operating within a vital sector for people and companies, such as telecommunications. As far as the Commercial Area is concerned, PDT maintained its performance during 2023, presenting a significant growth of 4% contrary to the market it does business in, thus reinforcing the acquisition of new customers for NOS by 8%. Regarding the new range of services from NOS for alarms, PDT, always at the forefront, stood out especially in attracting this service, ensuring a growth of more than 150% compared to 2022, the year this new NOS product was launched on the market. It should also be noted that 2023 financial year was marked by NOS introducing new requirements for compliance with quality and transformation indicators. As PDT has been highly committed to NOS in these areas too, it managed to meet and even exceed the new requirements and expectations of the operator, customers and the market in general. In Mozambique, during 2023 Televisa was focussed on increasing its capacity to respond to the growing needs of the sector, adapting as always to the demands of the new reality and overcoming emerging challenges. The company has taken advantage of the market opportunities that have arisen, in particular the increased investment made by the country's main telecommunications operators. As a result of this approach and the aforementioned external variables, as well as due to the attitude, motivation and commitment of the entire structure, Televisa increased its turnover compared to previous years, reaching 15 million euros, reflecting a significant growth of 43%. Honouring its past, Televisa has continued to play a key role in the development of the technology sector and its infrastructures, an increasingly important pillar for the life of society and the activities of companies and institutions. In short, the company has strengthened its position as a benchmark in the market, standing out for its recognised resilience and proactivity. Moreover, it has responded efficiently and effectively to the investment of the country's main telecommunications operators, boosting the expansion of infrastructure and significantly extending access to communication to a greater proportion of the population, guaranteeing its operability and modernity - which are main factors for today's economy and people's lives.





In Angola, during 2023 despite the difficult environment experienced by the sector, **Comatel** has shown great resilience and competence, and it has also strengthened its motivation to respond to new challenges and overcome difficulties, providing suitable response to the market, in a sector which is so strategic to people's lives and vital to society's functioning - telecommunications. Within this context, Comatel continued to adapt quickly to these realities, as it had been doing during previous years, and remained focused on being proactive in responding quickly to the changing needs of the market and its customers.

Noteworthy are the company's activities for TVCabo Angola, where Comatel continued to carry out a wide variety of construction works and ensure maintenance services for the respective network, all across the territory, with emphasis on the networks in the cities of Luanda (coaxial and FTTH), Benguela (FTTH), Lubango (FTTH), Huambo (FTTH) and Soyo (FTTH). The company, in another important area of its activity, also ensured maintenance work of around 4,500 km of this operator's national optical fibre backbone network, having at the same time been involved in the stabilisation of more than 1,000 km of that route, which will later also undergo maintenance work. On another front and under the maintenance contract signed with Unitel, Comatel carried out optical fibre network maintenance work for that operator in the city of Luanda, as part of its contractual activities. Still working for this client, Comatel started a new business front, related to the installation of residential customers, based on FWA technology and later also in the FTTH area, supported by 5G technology. Despite this fact, the company reached a turnover of 8.9 million euros representing a decrease compared to the 2022.

#### **CATV**

TVCABO Angola is an Angolan company that has been on the market since 2006 and is the result of a partnership between Angola Telecom, E.P. and Visabeira Global - Sociedade Gestora de Participações Sociais, S.A., in equal shares. Both companies are known for their competence and they complement each other in terms of the company's goal, which is why they leverage their know-how and skills, aiming at distributing television and internet signal through a coaxial cable and optical fibre network. Within the telecommunications sector, TVCABO Angola is the only company in Angola to offer the Triple Play Service (television, internet and telephone) via cable.

In terms of Television service, TVCABO Angola supplies its own channel, as well as channels from the two satellite television operators available in Angola (ZAP and DSTV). This is important for the company's offer to customers, as TVCABO Angola offers more than 300 television channels in a single device, corresponding to its own channels and those provided by the two operators mentioned above. As far as the Internet is concerned, TVCABO Angola's offer is high quality as it can reach 1 GB symmetrical speed, and in terms of fixed voice services, the company differentiates itself by offering free calls on both the TVCABO Angola and Angola Telecom networks. As for the Corporate segment, the company's dynamics has increased the TVCABO Angola offer with an increasingly flexible product portfolio supported by the ongoing development of symmetrical internet packages, thus seeking to satisfy the specific needs of each customer, the evolution of the market and the new challenges of society. As for the residential market, TVCABO Angola maintains its main focus on the Triple Play service, as it allows for diversification and a flexible offer by combining the various television packages with different internet speeds and telephone packages. The 2023 financial year was atypical for the company's market, with a very adverse scenario giving rise to an accentuated reduction in terms of activity (which decreased 38% to 27 million euros) caused by the marked devaluation of the exchange rate of more than 30%, which further aggravated the country's economic and social situation with increased inflation and unemployment, together with an increase in the price for basic products. These factors have strongly constrained the stabilisation of the customer portfolio and have simultaneously limited investment decisions, both in terms of creating and improving infrastructure and network expansion.

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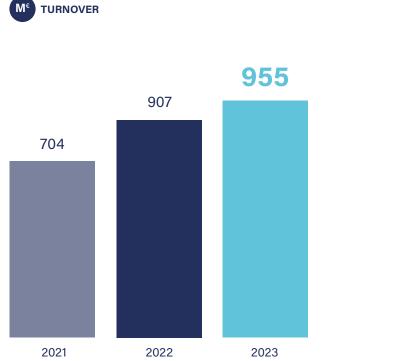
TVCABO Moçambique, despite the worrying global scenario, remains positive about the development of the local market and TVCABO's operations. Turnover grew slightly to 26.3 million euros, corresponding to an increase of 3%, which is very positive performance for the market it does business in. Throughout 2023, the company's main focus was on expanding TVCABO's optical fibre, thus guaranteeing the expansion and extension of the coverage area to high-growth neighbourhoods on the outskirts of Maputo city.

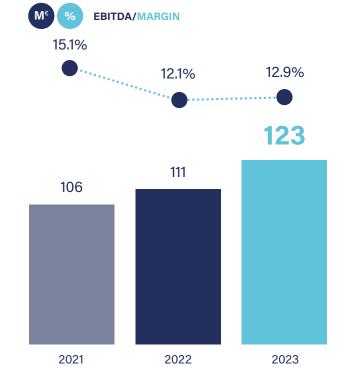
In commercial terms, the Internet plans and Triple Play packages should be mentioned, as well as corporate solutions, with greater profitability and loyalty levels, which have remained in the sights of management as strategic pillars of TVCABO's offer. As such, 2023 marks a significant advance in the product concept, aiming at trading Internet plans with traffic limits, and TVCABO now offering a portfolio entirely made up of services with unlimited Internet traffic. Against the backdrop of its market, TVCABO has maintained its focus on guaranteeing customer satisfaction through ongoing evaluation of its processes and procedures, close management and accurate monitoring of business indicators. 2023 was an especially dynamic year in terms of restructuring and strengthening pre- and post-sales customer support service, the launch of a new, more interactive website, as well as of continued and consistent development of the company's portfolio of products, services, as well as network infrastructures. Moreover, it was another year of awards and recognition for TVCABO, which was once again awarded by PMR.africa with the most prestigious award in the 'Internet Service Provider' category, the 'DIAMOND ARROW AWARD', totalling twelve awards, nine of which have been awarded consecutively since 2015. The company has also kept to its concern for social

responsibility, including for example its support for the "Um Pequeno Gesto" and "Telescola" projects, among various other initiatives supported by TVCABO. During a period of such demanding challenges and ambitious goals, the company has fulfilled its purpose, continuing to surpass itself, maintaining an unrivalled level of response to market needs, ensuring its focus on strengthening its positioning as a brand of quality trusted by customers.

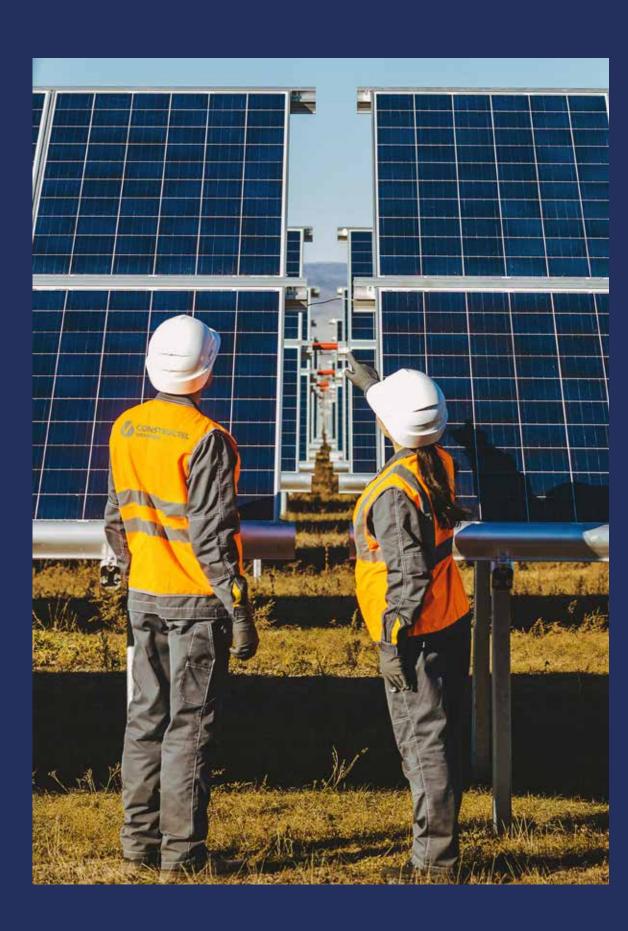
In São Tomé and Príncipe, CST - Companhia Santomense de **Telecomunicações**, maintained its performance, which has to be considered positive during a very complex year with many variables impacting economic activities. Within this context, the company achieved a turnover of around 12.7 million euros, almost in line with last year's performance. CST has strengthened its position as a telecommunications operator offering state-of-the-art fixed and mobile solutions for telephone, data and internet, for the private and corporate market segments, where it is the leader in São Tomé and Príncipe. CST was founded in 1989 and began doing business on the 1st of January 1990. A pioneering company in the market in São Tomé, first in terms of analogue fixed network and later on with digital fixed and GSM networks. Innovation and customer proximity are the main business lines at Companhia Santomense de Telecomunicações. The organisation aims to keep the entire team focused on innovation in terms of technology, relationship, communication and services, as well as an unwavering attitude of proximity to the customer. The integration of Companhia Santomense de Telecomunicações into the Visabeira Global group of companies, which took place in 2021, has ensured the potential for synergies and complementary dynamics that place the company at the forefront of its sector.

#### **Telecommunications**









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#### Energy

In Portugal, Visabeira Infraestruturas, despite the adverse context, continues to maintain a leading position in the Portuguese market, managing to provide a complete response to the requests and needs of its market, which ensured better performance in 2023 compared to last year, with turnover exceeding 50 million euros, corresponding to growth of 20%. This dynamic and competent performance earned the company, once again, recognition for its leading role in ensuring solutions so that electrical infrastructures, an essential pillar for people and for society, do not collapse and continue to adequately serve populations and companies in these troubled times. The year 2023 will therefore be marked by many activities and multiple achievements for which the various sectors of the company have been able to provide the most effective responses on numerous fronts. awarded many works, of which it is difficult to select any highlights. Cunha Soares, a company based in Portugal, purchased in 2021, operates mainly in the German market. In 2023, the company has strengthened its position and kept its turnover at 20 million euros. As for **EIP Serviços**, the 2023 financial year confirmed the prospects for an overall increase in activity in the various sectors where EIP Serviços does business, which stemmed from various investment programmes for renewing and expanding the high-voltage electricity and railway infrastructures announced publicly during the previous year. Nevertheless, this financial year was also marked by a number of constraints which resulted in significant delays in a large number of the contracts in the tendering process, or even already awarded, with the consequent impact on the development of the activity of most companies in the sector and on their economic performance. Besides the difficulties related to obtaining licences, authorisations, project uncertainties and materials procurement, to which construction companies were largely oblivious, there were also constraints inherent to the contractors themselves, in particular the difficulty of accommodating frequent changes to work schedules, as well as the need to minimise the impact of situations of under-use of available resources and demands to shorten deadlines, which alternated throughout the year across all sectors of activity where EIP Serviços does business. All this against a backdrop of intense competitive pressure for qualified resources from the main markets in Northern Europe, but also in the Iberian Peninsula. Such pressure worsened, which required an additional effort on the part of national companies to cope with more competitive wage conditions, as well as to ensure the retention of the necessary more qualified labour force. The 2023 financial year was also marked by the fact that the company had to broaden the recruitment of qualified resources. In the case of EIP Serviços, it meant hiring people from Angola, Brazil, Colombia, Sri Lanka and Bangladesh who, given the disparity in their technical qualifications, were invited to attend specialised training courses, and were placed in teams with qualified middle managers who ensured that their skills were reinforced in a real working environment. It is also worth highlighting that, as part of an application to a programme co-funded by the European Union, a solar energy production unit for

self-consumption was commissioned in July at the Montemor plant, which was a decisive step towards reducing EIP Serviços' carbon footprint and improving the company's sustainability indicators. Even in this unfavourable backdrop, the company managed to reach a turnover of more than 33 million euros, corresponding to a significant growth of 58%.

In France, **Constructel Energie** maintained its contractual and organisational stability in 2023, with turnover reaching 21 million euros, representing growth of more than 7% in a difficult and very stable market. The company thus lives up to its track record as a leading player with incumbent operators EdF (*Électricité de France SA*), Enedis and GrdF (*Gaz Réseau Distribution France*), reinforcing its position as one of their main partners and maintaining its strategy of being a leading player in this market and one of the most important players in this sector.

As far as Germany is concerned, following its acquisition in 2022, **Elektro-Würkner** (established in 1965 and one of the largest German companies in the telecommunications sector, which also holds an important position in the sector of the renewable energies) was fully integrated into the Grupo's dynamics, and in 2023 it reached a turnover of over 33 million euros, corresponding to a growth higher that 13%, its biggest increase in recent years.

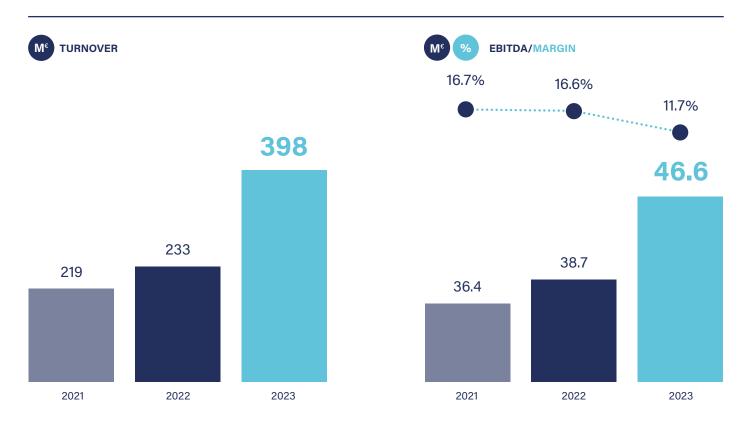
The renewable energies sector is the contributor to this growth. In fact, the accentuated increase in fossil energy prices and the population's growing interest in climate-friendly approaches have been the major factors contributing to the increase in demand for photovoltaic systems, to which the company has responded effectively and efficiently. In Spain, Tensa confirmed the outlook for a recovery in activity, with a turnover of over 14 million euros, equivalent to a 58% increase compared to the previous year. This performance resulted in the reinforcement of the portfolio with new transport contracts awarded during the second semester of 2022, as well as with the main project, which started in 2022 but ended up being developed for the most part in 2023, after successive postponements. Tensa remains motivated and focused on business development strategy so that the company can continue its path of growth and consolidation of both Transport and Distribution activities, as it has during recent years. In the United States of America, JF Edwards has strengthened Constructel Visabeira's presence in North America, not only strengthening its leading position in the US market, but also contributing decisively to the global growth of the Constructel Visabeira's business activities and the Grupo itself. JF Edwards, whose activities include design, development, construction, operation and maintenance of renewable energy projects (wind and photovoltaic), as well as installation, operation and maintenance of electrical substations, is present in a crucial sector in the United States, where significant investments are expected to modernise its entire energy infrastructure. The result of such strategy was the performance during 2023, the year in which JF Edwards achieved significant growth in terms of turnover by more than 78%, surpassing 120 million euros.

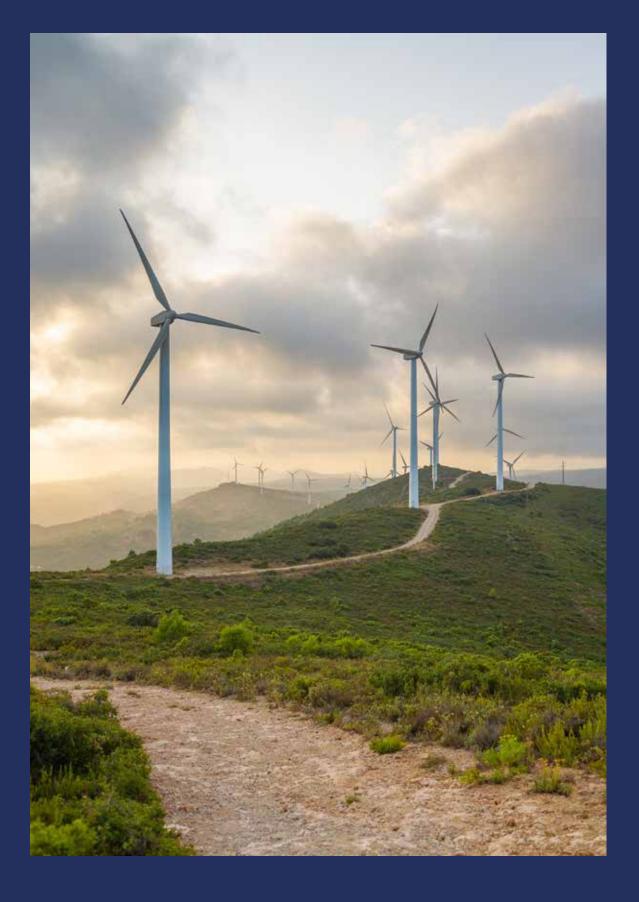
In terms of the energy sector in the United Kingdom, **MJ Quinn** operates in various segments, including operation and maintenance of buildings (particularly the contract with the NHS), design and development of renewable energy production projects, with its subsidiary **MJ Quinn Solar** (with an activity of over 7 million euros), growing 29% compared to the previous year, and also in the development of solutions to promote energy efficiency, developing various activities such as Data Centers management, installation of photovoltaic panels, among others.

In Mozambique, **Electrotec** reinforced its strategy focused on the development of its activity in the construction and maintenance of high-, medium- and low-voltage electricity transmission and distribution infrastructures, operating all throughout the Mozambican territory, from Niassa to Maputo. In 2023, the company's operations were affected by the adverse macro-economic scenario, but nevertheless it exceeded 12 million euros, which represented a reduction in terms of turnover of around 18%. This performance was achieved thanks to its ability to adapt its structure to operate proactively under adverse macroeconomic conditions and with unpredictability which has characterised recent years.

The company continued to focus on improving its performance for its main client: EDM, Eletricidade de Moçambique, where it continues to carry out a wide range of work and complementing activities, including the construction and renovation of low-voltage networks, construction of public lighting networks, construction and renovation of mediumvoltage networks, construction of transformer stations, maintenance work, as well as connecting new clients. During the 2023 financial year, the company's portfolio includes the award and execution of important projects, which will create a work portfolio for the following years. It should be noted that, from a strategic point of view, and aiming at diversifying it clients, Electrotec has also carried out various lowvoltage construction, maintenance and renovation works for various clients, which today already constitute an important order book for Electrotec's goal of market diversification. To summarise, it is worth highlighting the positive performance in the 2023 financial year, with the company managing to adapt its operations to the world economic climate, in particular the constant increases in prices, raw materials and associated logistical difficulties, ensuring the continuous provision of its services, with the quality its customers have become accustomed to and the ability to overcome various adversities.

#### Energy





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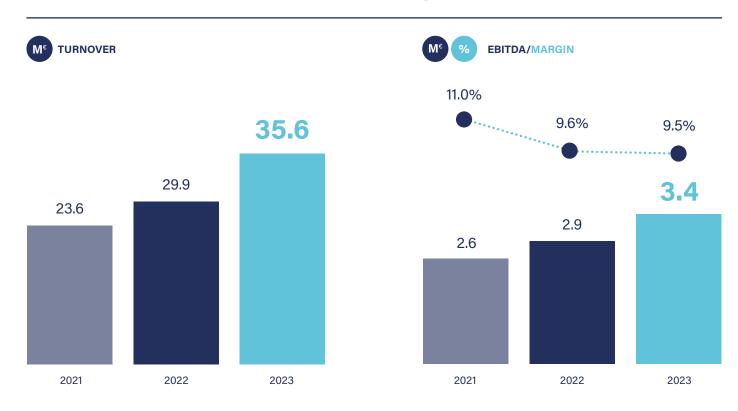
#### **Information and Communication Technologies**

During 2023, Viatel Tecnologias set the goal of continuing to be a leading company in the Telecommunications and Technologies sector, where investment in technological Research and Development, as well as knowledge-generating activities are essential pillars on which this department of the company has been focused. Within this context, Viatel maintained its investment in R&D, which is a commitment to be held in the future, since part of its growth strategy is based on the continuous investment in new technologies, innovation, research and development activities, aiming at improving production processes and innovative products/services. The company is proud to say that innovation, research and development have always been present in Viatel's activity for more than four decades. As such, the company has always been able to implement the right solutions to adapt its employees and services to new technologies and to the needs of its clients. With this in mind, the company has been able to grow and to provide assertive responses to the continuous challenges imposed by its market, playing the role of the main character in terms of progress. The strong presence that Viatel has in the market has always been marked by its ability to create global solutions, integrating various technological areas, developing new products and services that have contributed to strengthening the competitiveness of the company and the Grupo both in the domestic and foreign markets. As such, Viatel's focus and investment in R&D is to be maintained in the future. In order to overcome the complex global environment, Aeroprotechnik has maintained a very proactive focus on optimising its Advanced Critical Infrastructure Inspection services in its three areas of business: Energy (photovoltaic plants and power transmission lines), Telecommunications (telecommunications base stations) and Transport (railway maintenance). Within this context, the company carried out an important consolidation process, in terms of the specialised solutions and services, having guaranteed the continuity of the relationship with benchmark clients and business sustainability. Within this difficult context, the company managed to maintain its turnover to around

1.4 million euros. As for the Energy sector, with a predominant focus on Solar Park Inspection, the company continued to expand its client network and continued to carry out projects in Europe, Africa and South America, with the prospect of strengthening this area of activity. In this sector, Engie and Acciona stand out as the main clients, with various projects in several parts of the world, which have given the company great prominence in its status as a benchmark in this sector. Still in the Energy area, 2023 was a very important year for the development of specialised solutions for inspecting High and Medium Voltage Overhead Lines, with pilot projects carried out in Portugal which are of great importance for the growth of this type of activity in the future. As for the Telecommunications sector, in 2023 the company maintained the level of activity in carrying out site surveys, to support the radio--frequency equipment installation projects of operators in Portugal. These activities were carried out jointly with Viatel for clients Ericcson and Cellnex. Still in terms of the telecommunications segment, a new platform called Smart Rollout was developed aimed at increasing efficiency and quality control in the management of a nationwide radio project. This solution has been presented to potential clients, such as Nokia and Ericsson. In the Transport area, in a partnership with Infraestrutura de Portugal, the development of Railway Inspection solutions continued under the Innovation Agreements signed in 2022, thus maintaining the expectation of opening up a new activity that could have an impact on the future of Aeroprotechnik's business, both nationally and internationally.

Real Life Technologies a renowned brand in the challenging IT market, has taken on the role of a recognised company in this challenging segments, continuing to invest in the information technologies sector, always working with the main telecommunications operators in Portugal and, at the same time, as a partner for the largest technology suppliers. In this context, the company's consolidated turnover amounted to 33 million euros, corresponding to a growth of 16%.

#### **Information and Communication Technologies**





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#### Construction

In Portugal, **Edivisa**, during a year with inflation adjustment and a market full of challenges and difficulties took advantage of its experience in the Construction and Maintenance of Buildings and Infrastructures sector, managing to strengthen its position as a major player in the Construction and Maintenance of Buildings and Infrastructures market. The company has continued to strengthen its position as a nationally recognised company with the status of a leading player in the construction market.

At the same time, the company strengthened its position abroad, with the company's activity focusing more on Mozambique, where it also has a vast and diversified portfolio of projects in a wide variety of sectors. The implementation of changes in terms of the commercial landscape, its ability to adapt, resilience and, at the same time, the agility and flexibility of the entire organisation were key to this performance. The organisation is supported by several teams of versatile and specialised technicians, framed by a structure optimising available resources so that the company's results reflect the perfect harmony of the different areas it does business in, covering sectors such as architecture, engineering and civil construction. Edivisa strengthened its objective, which is the basis of its organisation, optimising synergies and overcoming challenges, always focused on developing its activity in two main areas of action: i) public works and ii) the real estate market - in which it operates comprehensively in terms of design and construction, renovation, rehabilitation and maintenance of buildings and infrastructures. It should also be noted that 2023 was also marked by strengthening the Lisbon market, opening the Algarve market, as well as strengthening the Viseu market.

Within this framework during 2023, maintaining its expansion strategy aiming at focusing on the future and on the growth of its business, Edivisa bid for projects amounting to 350 million euros, having already guaranteed a work volume under contract amounting to 50 million euros. Moreover, the company has several work opportunities in hand worth more than 35 million euros which are still in the decision-making stage, with a strong possibility of a favourable outcome during the first semester of 2024. Even within this complex and difficult context, the company managed to surpass 20 million euros in turnover.

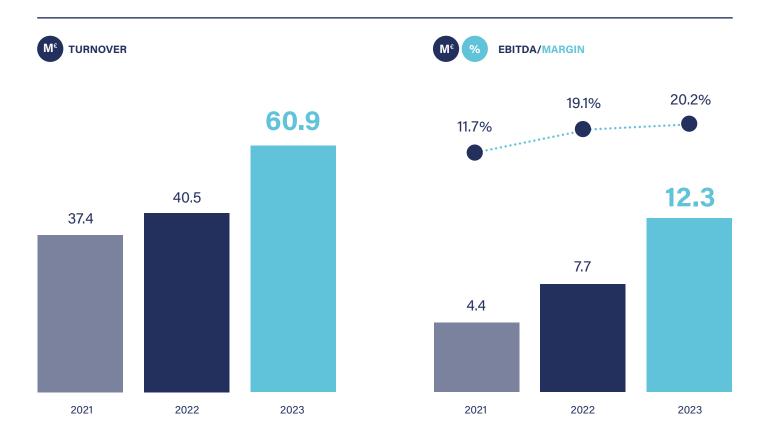
**HCI**, a company that entered the group of companies during the 2023 financial year, with inflation adjustment and a challenging and difficult market, took advantage of its experience in the Construction and Rehabilitation of Buildings and Infrastructures sector, managing to strengthen its position as a nationally recognised company, with the status of a reference player in the construction market. The implementation of changes in terms of the commercial landscape, its ability to adapt, resilience and, at the same time, the agility and flexibility of the entire organisation were key to this performance. The organisation includes several teams of versatile and specialised technicians, framed by a structure optimising the available resources so that the company's results reflect the perfect harmony of the different areas in which it operates, including architecture, engineering and construction. HCI has thus strengthened its goal, which is the basis of its organisation, optimising synergies and overcoming challenges, always focused on developing its activity within the civil construction market that it operates in, working comprehensively in terms of design, construction and renovation of building and infrastructures. This segment was particularly marked by the increase in interest rates aiming at adjusting inflation, which created a significant slowdown in private investment. During the last quarter of 2023, events in the Middle East increased the climate of global uncertainty regarding investment and created added uncertainty for the sector, with a consequent delay in investment decisions. Although all sectors of society, just as the economy and industry sectors, the engineering and construction sectors suffered the most. There are now signs of recovery and the construction industry is recovering its growth trend, although there is still some fear of a recession with a direct impact on some of the sector's players delaying decisions. In the specific case of HCI, it will endeavour to continue its growth path. Within this context, 2023 was marked by very positive performance, as the company strengthened its ability to adapt and to resist in a very adverse scenario in which, despite the impacts of the inflationary crisis and the uncertainty it generated associated with global logistics problems, turnover increased by around 16% compared to 2022, surpassing 25 million euros in turnover.

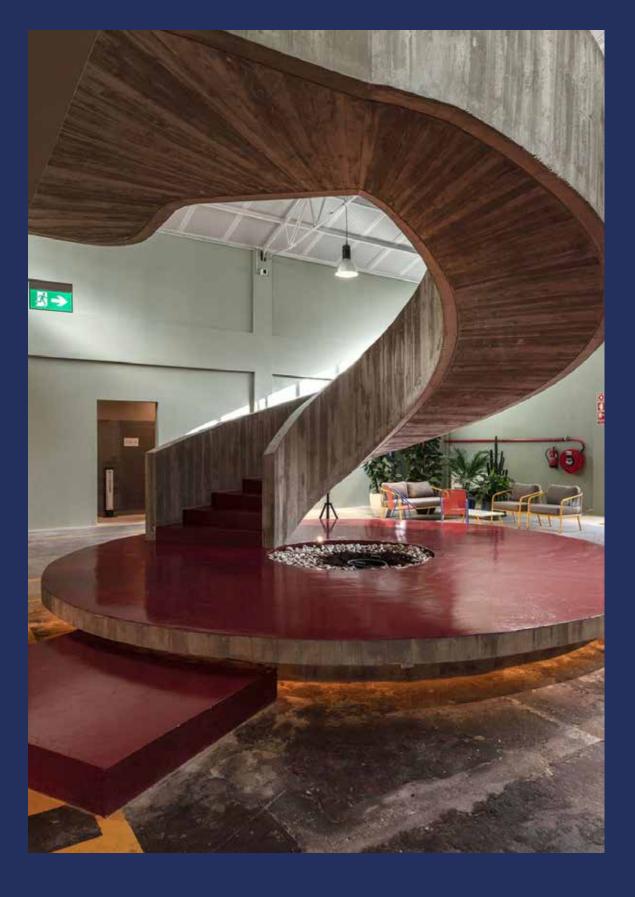
In Mozambique, **Sogitel**'s operating activity in 2023 was marked by turnover of more than 8.5 million euros, which represented an increase of around 21% compared to the same period in 2022, with the following main milestones of its construction activity being highlighted in the balance sheet for the year: The renovation work of the Banco de Moçambique residences and the Recreational Centre in the city of Beira (whose client is *Banco de Moçambique*). The performance guaranteed on the works mentioned above led to the signing of a new contract with the same client, which began in October 2023 and aims to renovate the Matola Recreational Centre. The first phase of the Montebelo Milibangalala Resort construction work was completed in 2023; the second phase of the work was negotiated, which was to build two more tourist accommodation blocks, each with 12 rooms. Alongside the remodelling work on the Montebelo Gorongosa Hotel, which was completed in 2023, in March Sogitel work began within the scope of the contract signed on the same date with the Gorongosa

Restaurant Project, namely the construction of an office and workshops with a car washing station. In 2023, work continued on the renovation of the Montebelo Indy Hotel in Maputo, mainly focused on remodelling the restaurant areas and the hotel entrance; and during 2023 work on the rooftop, elevations, interior and exterior fittings of the Grupo Soico facilities in Katembe were completed (within the scope of the contract signed in November 2022). Moreover, Sogitel continues to position itself favourably in the type of projects that will continue to be part of its strategy and which it intends to maintain and expand throughout 2024, reinforcing the company's reputation in the market and the benchmark status it has earned and which has been a cornerstone in terms of the Grupo's offer in Mozambique.

Still in Mozambique, **Martifer Visabeira**, reinforcing its position as a benchmark company in its sector, achieved a very significant growth in its turnover, exceeding 12 million euros, corresponding to an increase of 43%.

#### Construction





# Visabeira Indústria

#### **Consolidated indicators**

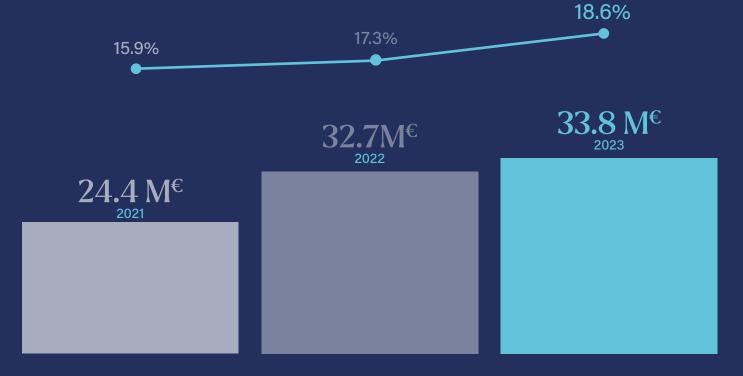
	2023	2022	Var YoY
Turnover	182	189	-4%
EBITDA	33.8	32.7	4%
EBITDA Margin	18.6%	17.3%	1.4 pp
Recurring operating income*	17.9	17.7	1%
Operating margin	9.9%	9.3%	0.5 pp
Net income	2.7	5.3	-48%
Net investment	30.0	18.4	63%
Debt	131.2	124.9	5%
Inventories	58.8	53.9	9%
Fixed assets (including investment property and goodwill)	273	239	14%

 $\hbox{* Operating result excluding the effect of changes in fair value of investment properties and provisions.}$ 

Turnover 182 M€







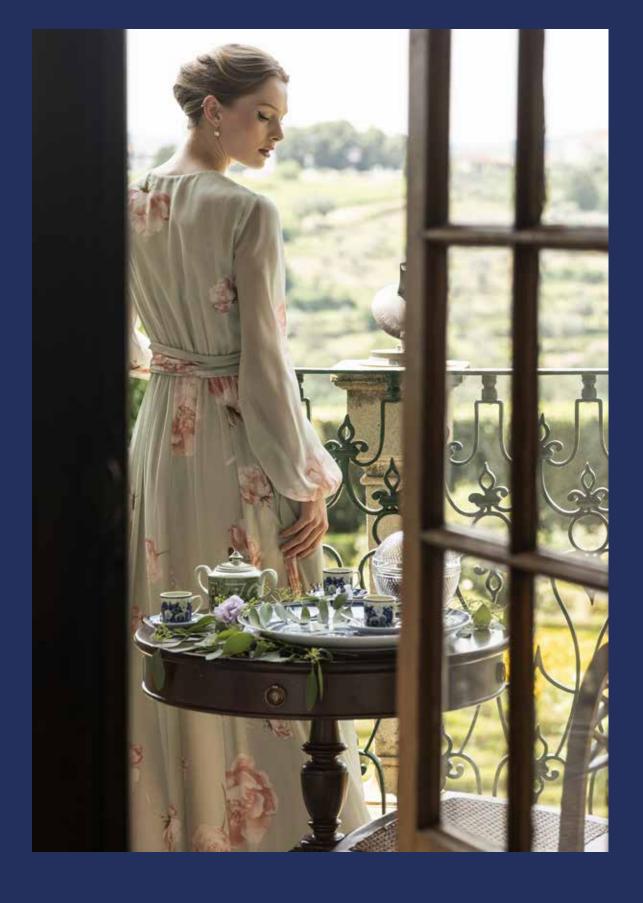
Visabeira Indústria aggregates the Grupo's expertise in the industrial sector, covering areas such as ceramics, glassware, biofuels, energy recovery systems and kitchen furniture, among others. The optimisation of the resources of each manufacturing plant associated with the ability to maximise the synergies of the different sectors, allows this holding to have an identity profile of innovation and competitiveness that the markets demand of companies and that enhances differentiation.

Under the continued complex and adverse context, the activity of Visabeira Indústria's business areas recorded a consolidated turnover of 182 million euros and remaining the second sub-holding in terms of size, corresponding to 11% of the Grupo's turnover.



Vista Alegre, as a consolidated group, reached a turnover of 129.2 million euros. Foreign market represented 69.4% of Vista Alegre's turnover, with 89.7 million euros of sales. In Portugal, the performance of its own shops as well as retail shops was very positive, although under the cooling effect of the economy which led to some inconsistency in monthly activity, especially during the second semester of the year. Several shop contracts were renewed and negotiated this year, allowing the operation stability, as well as laying the foundations for introducing a new image and expanding some important shops. The opening of the temporary shop at Lisbon Airport has shown turnover figures above expectations and the certainty that the brand is becoming increasingly globalised given the significant variety of nationalities that visit and buy in this shop. Independent retail showed some instability, where the customer channels of warehouse owners, decorators and banks were more critical, with retail outlets being the most penalised by the increase in interest rates. In foreign markets, and despite 2023 being a year marked by a clear slowdown in terms of demand, the retail sector, which includes home decoration shops, department stores and shops-in-shops, including Vista Alegre, Bordallo Pinheiro and Casa Alegre brands, achieved positive commercial performance in some markets. The Latin American and Asian markets stand out in terms of turnover. In Europe, Vista Alegre and Bordallo Pinheiro increased in Retail in almost the entire continent (with the exception of Russia, a market to which we stopped selling due to the invasion of Ukraine and the corresponding trade sanctions). The markets of the UK, France, Italy and Scandinavia stand out, especially with the Bordallo Pinheiro brand. In this context, partnerships with the Bon Marché

and Galeries Lafayette chains in France and with Harrods in England are good examples of high-level shops where the Vista Alegre and Bordallo Pinheiro brands are present. In the Middle East, the markets of Saudi Arabia, Dubai and Kuwait stand out, where we have very well-conceived sales spaces with the image of the Vista Alegre shops. In Africa, the company continues to focus on expanding the two brands, especially in Angola and Morocco. The opening of a new shop in Casablanca (Bordallo Pinheiro) in partnership with a client was also a very positive development on this continent. The Horeca channel showed significant growth in 2023 compared to 2022. Driven by the constant increase in tourism, both nationally and internationally, demand for products for hotels, restaurants and event companies was very strong and contributed to this sector's growth, both in Portugal and in foreign markets. Porcelain and stoneware products (Vista Alegre and Casa Alegre respectively) are very well received by the national hotel industry and are increasingly sought after for their distinctive design and technical characteristics of durability and resistance. The partnership with renowned personalities in national gastronomy also adds value to the Vista Alegre brand and continues to boost sales of these products. The year 2023 once again recognised the differentiation and value of Vista Alegre products, which were awarded 23 of the most important international design awards. Several pieces were awarded in countries as diverse as the USA, Canada, Germany, France and Italy. These awards, such as the Red Dot Design Awards and the German Design Awards, have strengthened the brand's reputation in foreign markets, both among B2B and B2C customers, thus sustaining the image of a dynamic, innovative brand with its sights set on the future.



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During 2023 **Bordallo Pinheiro** recorded an increase in turnover of around 13% compared to 2022, totalling more than 13 million euros, with a significant proportion of its products being placed on the market under the Vista Alegre brand, resulting in a consolidated turnover of 7.8 million euros. This important performance was achieved by bringing about the company's strategic goal of expanding its presence in foreign markets. Achieving this goal, Bordallo Pinheiro continued to focus its efforts on the geographical expansion of the brand, as well as on the international presence of its products, with a performance in which sales in foreign markets reached a share of 65% in 2023. The relevance of foreign markets for the company is decisive and it should also be noted that a good part of sales in the domestic market also have other countries as their destination, so the presence of the brand abroad is increasingly significant and strengthened. Bordallo Pinheiro thus continues to achieve one of the brand's main goals, the growth of the internationalisation of its products, while never neglecting the important domestic market, where it maintains a leading position due to the creativity and differentiation of its products, which many seek to reproduce. In both markets, the company has reinforced the importance of the synergies between the Grupo's companies, as well as its commercial policies, which have been implemented and which greatly enhance the results achieved. In 2023, Bordallo Pinheiro resumed its commitment towards being present at the most important Fairs, including its participation in the Maison & Object Fair in Paris and the Ambiente Fair in Frankfurt, where the visibility and renown of the brand in this market was reinforced, strengthening contact with current customers and optimising the approach to potential customers. This commercial policy adopted, which maximises proximity to current and potential customers, has had a significant impact, both nationally and internationally, and is a decisive factor in increasing the company's turnover. Thus, a commercial strategy was reinforced with a strong focus on new technologies and social media, resulting in a very positive outcome for the year. As far as the production area is concerned, Bordallo Pinheiro is maintaining its strategic commitment to production optimisation and continuous improvement of all its processes, always aiming at increasing productivity and quality and, consequently, containing manufacturing costs. During 2023, the commitment to improving these indicators was more decisive than ever, due to the very significant increase in electricity, labour and raw material costs in general and was paramount for the company to achieve good results. Moreover, 2023 was the year in which Bordallo had its Industrial Decarbonisation project approved as a PRR (Recovery and Resilience Plan), for installing photovoltaic panels to decarbonise part of its production process, particularly in terms of electricity consumption, using renewable energy sources.

Ria Stone has been suffering collateral impacts resulting from the complex global situation, such as the fact that its client, IKEA, has lost 10% of its shops as a result of the closure of its shops in Russia, or problems related to energy, logistics and supplies. The combination of these factors, coupled with the increase in inflation, led to an sharp drop in terms of demand, and the IKEA client, despite its size, also experienced this decrease significantly. However, as a result of the changes to IKEA's market/supplier structure, this impact was greatly reduced due to the strong partnership and the fact that Ria Stone is very competitive within its business area

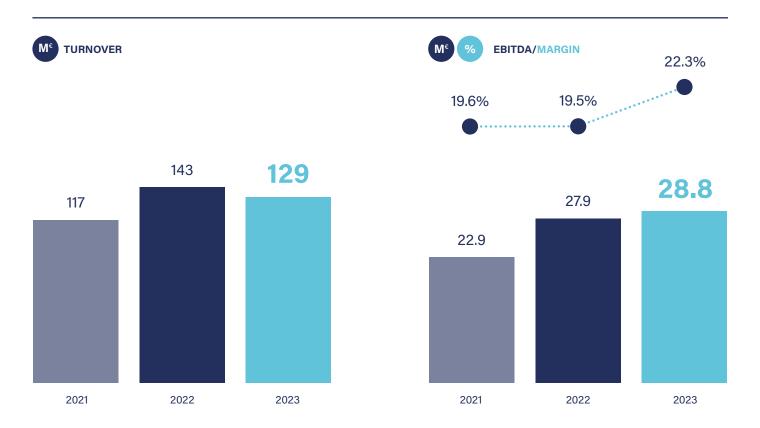
Even against this adverse context, Ria Stone's turnover during 2023 exceeded 35 million, a growth of 3% when compared to the previous year. Ria Stone, in keeping with its assertive policy of ongoing improvement, continued to invest in its equipment and consequently in increasing efficiency, replacing five older selection lines with new, more efficient lines with less energy consumption and adapted to I4.0. Continuing on its path of growth, the company also invested in increasing the capacity of two of its production lines, thereby increasing its maximum capacity by 1.5 million pieces/year. Various projects have also been developed within the continuous improvement cycles which have reduced process losses and have improved quality and output, helping Ria Stone to strengthen its positioning as a benchmark company in the sector. In terms of sustainability, Ria Stone took another important step towards carbon neutrality. The company took part in two PRR projects, a Green Agenda called 'EcoCerâmica e Cristalaria de Portugal' (ECP) and a project under the Industrial Decarbonisation. Although the ECP's R&D work began during the last four months of 2022, 2023 was in fact the year in which the productive investments under this project began, namely the increase in energy production capacity, using renewable energy sources by purchasing photovoltaic panels. Moreover, under the Industrial Decarbonisation project, studies and evaluations of technologies were carried out leading to the conversion of the company's two oldest furnaces, equipping them with state-of-the-art technology that allows them to use hydrogen instead of natural gas, thereby reducing their overall consumption by 25%.

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Within an extremely adverse context, **Cerutil** managed to pool all its skills and boost its internal technical and human capabilities, focusing on optimising its operations, continuing to promote good performance in improving the production flow and increasing productivity and quality. In the difficult environment that affected this market, there was a reduction in terms of the order book for subcontracting projects, largely due to of the extremely adverse international economic climate. However, the company was able to react and maintain its activity with positive profitability. The company has maintained a strong commitment towards ongoing improvement, which is increasingly becoming the main driver/pillar of operational dynamics, across all sectors and all the company's employees.

As a result of persisting in using this structure, Cerutil has secured its customers, which has allowed it to strengthen its positioning in the main markets: Italy, the USA, the Netherlands, Belgium and France. Always looking towards the future, the company has maintained its focus on innovation and diversified its product range, particularly in tableware, launching new collections based on new models and new reactive glazes. This innovation, which honours Cerutil's creative past, is creating a high demand for these new products, which are already finding a relevant place in the market, especially in the important Hotel and Restaurants segments, due to their size and visibility. Within this context, the company managed to achieve a turnover of around 8 million euros.

#### Porcelain, Crystal and Glass







**ANNUAL REPORT 2023** 

#### **Biofuels and Thermal Energy**

Pinewells recorded a turnover of over 32 million euros, corresponding to a growth of 23%, in a year marked by a downward adjustment of prices in the energy sector in Pinewell's area of activity, following the disproportionate increase in 2022. At the same time, the significant increase in inflation disrupted the company's operations, both in terms of raw materials, subsidiaries and maintenance materials, which had an impact on the company's performance. Despite the adversity and complex surroundings, Pinewells completed the investment project at the Arganil plant in 2023, which will allow it to increase its production capacity and at the same time ensure full operation of the Cercal plant. After a complex cycle for the entire sector, and as planned, the production of domestic pellets and Pinewell's presence on the national market for certified pellets have once again become a solid reality, and the resilience that the company has shown has been a winning proposition, keeping Pinewells on the market as a benchmark brand with recognised quality. In keeping with Pinewells' strong commitment to the quality of its product and trust in the brand, as well as to allow for expansion of the production of domestic pellets, the Cercal plant was also certified under the ENplus standard, opening up the possibility of producing domestic pellets at this plant as well, thus increasing Pinewells' response capacity in this segment. The strategy of developing new production mixes has made it possible to manage the raw materials available in order to keep the factory working at its production capacity levels, while maintaining the quality recognised by customers. The continuing of the war in Ukraine and its global collateral effects that have also affected the sector have resulted in significant changes in the energy sector, so 2023 was also

characterised by an adjustment in the price of pellets, resulting in a significant decrease in their market price, an adjustment also seen in other energy sources. Within this complex context, Pinewells has managed to strengthen its customer portfolio and has signed contracts which allow it to sell all its products, with a performance that has enabled it to achieve a new all-time high turnover. With regard to external markets, special emphasis must be given to market behaviour and the demands of industrial pellet customers, who are increasingly oriented towards looking only for products that are environmentally suitable, socially beneficial and economically viable. This guarantee is given through certification mechanisms which ensure the product's sustainability, and here Pinewells remains at the forefront, reinforcing its strategic commitment towards this positioning, which it has maintained from the outset. Another of the company's lasting investments is in the skills of its employees. In this area, Pinewells has once again made an effort to train and develop its human resources in order to cope with the company's production reality and the consequent significant investment in training these resources. Moreover, in terms of the year's outcome, it is important to mention some major important factors for brand recognition:

The renewal of the ISO 9001 and ENPlus quality and product certifications for the Arganil plant, as well as the ENPlus certification of the Cercal plant; Maintenance of GGL certification for the Arganil plant; Maintenance of SBP and FSC certification for the Arganil plant; as well as Extension of the scope of certification for the Cercal plant in both reference pillars: Quality certification, according to the ISSO 9001 standard and the SBP and FSC Certification.

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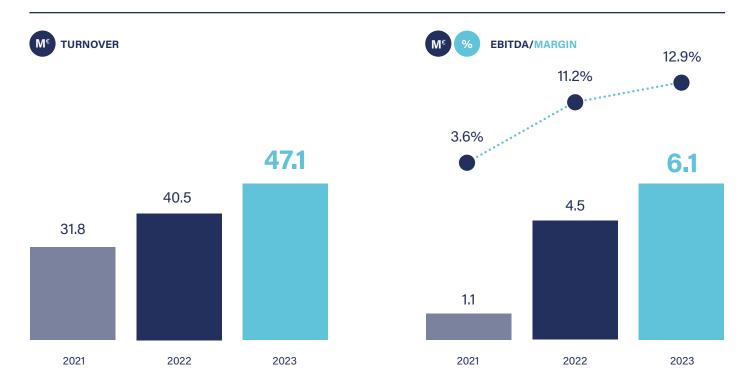
2. 2023 Overview

Business evolution by area

Ambitermo reached a turnover of 13 million euros, representing a growth of 11%. The company's performance reflects the behaviour of the market, where the energy sector continues to grow strongly and Ambitermo has strengthened its positioning and pursued opportunities. Besides its technical and innovation capacity, the diversity of the equipment manufactured, as well as the solutions offered to customers gives Ambitermo great flexibility in adapting to market demands and emerging needs. Throughout 2023, Ambitermo focused its attention on businesses involving decarbonisation, mainly for domestic customers, such as thermal power stations, residual biomass and electric boilers. However, there were still some orders for traditional fossil fuel boilers, natural gas and fuel. These options were essentially driven by the decrease in the price of natural gas in 2023, when some customers preferred to take advantage of the fact that these boilers are cheaper, easier to operate and to maintain. Moreover, in the Azores and Madeira islands, where there is no natural gas and where biomass is not an option, fuel is still used. Ambitermo's varied order book was also supplemented by energysaving equipment, namely recovery boilers, economisers and heat exchangers. Although fossil fuel prices are stabilising and are not being particularly affected by the war in the Middle East or the various incidents it has caused in the Red Sea, the search for alternative

and sustainable energy sources continues to be a strong focus of the market in general and will undoubtedly be the way of the future. In this complex context, the global trend is to look for energy with a low environmental impact, even though the cost of using natural gas may be more attractive at the moment. Companies, driven by global social responsibility and the search for longer-lasting solutions, have invested in the energy transition and are increasingly concerned about producing their products with minimal environmental impact. Ambitermo, meeting the expectations and concerns of its customers, remains at the forefront of this sector and it remains firmly committed to this concept, continuing to develop alternatives or improvements with new solutions for biomass plants. The year 2023 was also when the scientific research and development (R&DT) project was completed, in partnership with scientific and technological business entities and institutions. This project aimed to develop a combined cycle gasification system that can be fed with heterogeneous materials, is suitable for processing small to medium waste flows and is based on the reuse of syngas. Syngas or synthesis gas is a gas mixture containing hydrogen (H2) and carbon monoxide (CO), which comes from the gasification of those wastes to produce electrical and thermal energy, reducing the environmental impact of this process, contributing to the efficiency and energy autonomy of waste managers.

#### **Biofuels and Thermal Energy**





# Visabeira Turismo, Imobiliária e Serviços\*

#### **Consolidated indicators**

	2023	2022	Var YoY
Turnover	55.9	50.3	11%
EBITDA	14.6	14.6	0%
EBITDA Margin	26.0%	29.1%	-3.1 pp
Recurring operating income**	2.1	5.7	-63%
Operating margin	3.8%	11.3%	-7.5 pp
Net income	-12.1	-3.1	290%
Net investment	13.4	17.0	21%
Debt	49	43	15%
Inventories	31.7	37.3	-15%
Fixed assets (including investment property and goodwill)	510	498	2%

\*Does not include the company Grupo Visabeira, S.A.

\*\*Operating result excluding the effect of changes in fair value of investment properties and provisions.

55.9 M€





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#### Visabeira Turismo, Imobiliária e Serviços

As a holding company, Visabeira Turismo, Imobiliária e Serviços aims to bring together the three areas in which it operates, integrating and maximising the distinctive skills of each one, ensuring the collective optimisation of resources and guaranteeing focused and effective management that enhances their synergies and complementing features. In March 2019, the company Visabeira Turismo became Visabeira Turismo, Imobiliária e Serviços and is 100% owned by the main holding company, Grupo Visabeira: The creation of this sub-holding enabled the concentration of equity holdings in a coherent and integrated structure of companies with activities in the tourism, real estate and services sectors. This sub-holding claimed responsibility for defining the management policy to be followed in the various projects promoted in its areas of intervention, in particular: hotels, events, restaurants, leisure, real estate and services. Visabeira Turismo, Imobiliária e Serviços undertakes to create an integrated offer of services and solutions, which stand out for their innovation, complementing ability and quality. Following this strategy, important tourist developments have been launched in various market segments, both in Portugal and in Mozambique, aiming at creating a critical mass to sustain a consistent and diversified quality tourist offer, appealing to different market segments. At the same time, it focused as well on promoting the participation of subsidiaries in the real estate and services areas, aiming at complementing and maximising synergies. With a global strategic vision, Visabeira Turismo, Imobiliária e Serviços has the main goal of directing its investments towards promoting a consistent, diversified and appealing tourist offer, which can benefit other companies that may maximize value, but mainly enhance synergies, also promoting the development and dynamics of its subsidiaries in the areas of real estate and services.

In addition, the services sector offers a wide range of products, services or turnkey solutions, including studies, development projects, and specialised services in the various business domains, including assistance and consultancy.

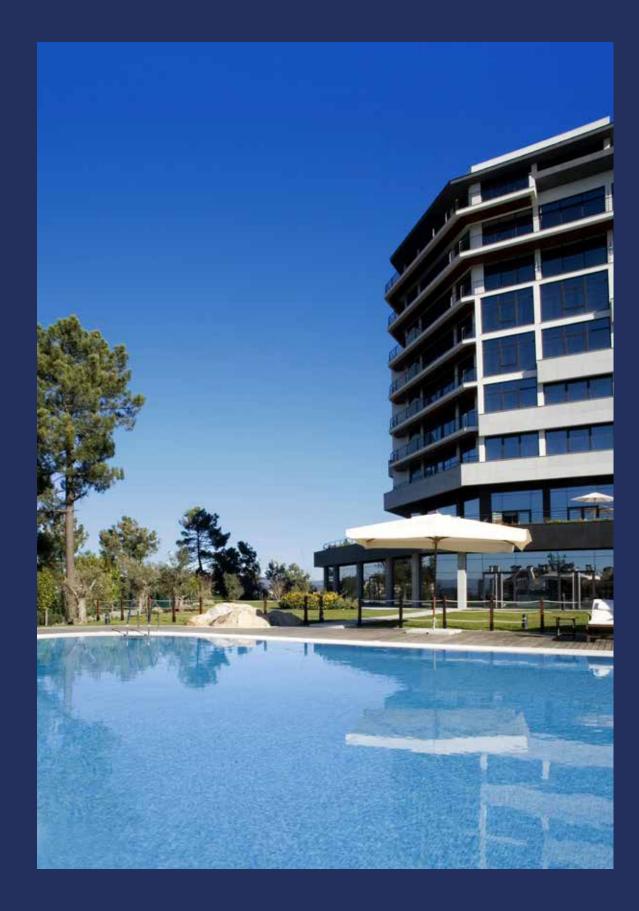
Visabeira Turismo, Imobiliária e Serviços, in the complex context that the sector is still experiencing, recorded a consolidated turnover of 55.9 million euros, corresponding to growth of 11% compared to 2022, reaching 3.5% of the Grupo's turnover.

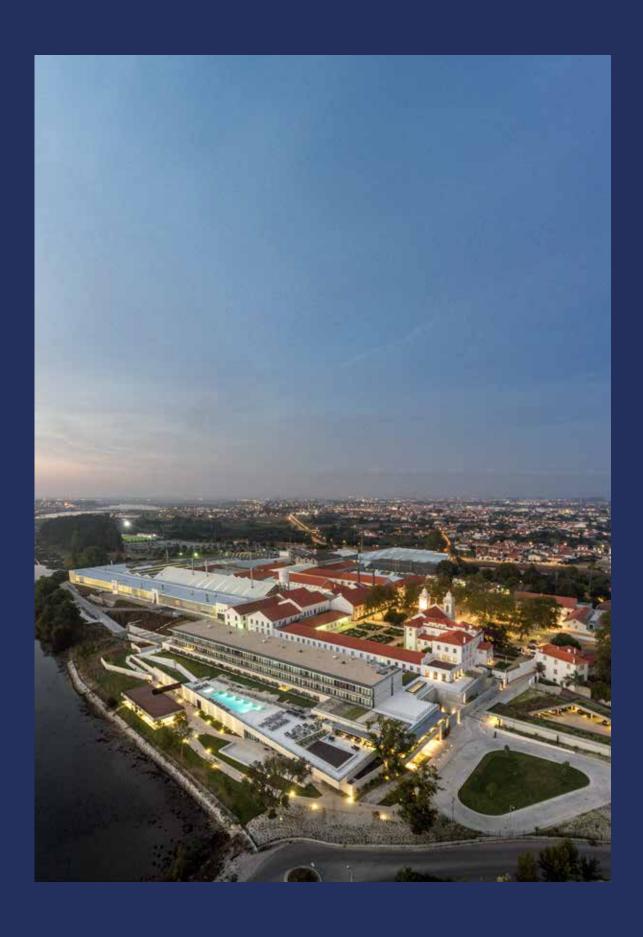
#### **Tourism**

The year 2023 for the tourism sector and related activities is marked by the reversal of a negative cycle that has affected recent years and finally appears to be recovering. In terms of the offer associated with Visabeira Turismo Imobiliária e Serviços, during this year the company continued with its strategy of expanding and enriching its tourist offer opening new units and implementing the renovation and improvement plan in all its units.

As for the **Empreendimentos Turísticos Montebelo**, the year 2023 is marked by the presence of *Montebelo Hotels* in national and European events, promoting the brand, and the new hotel units opened and renovated throughout the 2023 financial year. It is important to highlight the *Montebelo Alcobaça Historic Hotel*, which received the "Prémio Nacional de Reabilitação Urbana" [National Urban Rehabilitation Award] in the Tourism category in 2023, awarded by a jury made up of personalities from the academic and professional areas. The *Montebelo* brand has always been characterised by a global offer of distinctive accommodation with good gastronomy and a proposal enriched by the most diverse complementary segments - leisure, well-being, sport events, nature and culture -, creating a unique offer that guaranteed a reference position in the market and recognition from customers. This recognition is reflected

in the "Expert's Choice 2023" awards by the *Tripexpress* website to Montebelo Viseu Congress Hotel, Montebelo Palácio dos Melos Viseu Historic Hotel, Montebelo Indy Maputo Congress Hotel and Montebelo Girassol Maputo Hotel. This award honours approximately five thousand tourist attractions on a global scale, representing 122 countries. Visabeira Turismo's hotels in Portugal and Mozambique were honoured after being evaluated by professionals in the sector, including tourist guides, magazines and specialised newspapers. Moreover, the wine production sector was awarded as well. During 2023 Casa da Ínsua added several awards to its already long list of national and international awards. Casa da Ínsua Reserva 2017 Red Wine was distinguished with a Tambuladeira Ouro in the ninth edition of the Crédito Agrícola Wine Contest, an event held jointly by this bank and the Associação dos Escanções de Portugal [Portugal's Cupbearers Association]. It was also awarded a gold medal, as part of the 30th Brussels World Competition, which took place in Porec, Croatia, between the 12th and the 14th of May, where the international jury tasted and evaluated 7504 wines sent by thousands of worldwide producers. *Dão Casa da Ínsua Grande Reserva 2017* Red Wine was distinguished with a Gold medal, won in the prestigious "International Wine & Spirits Awards", organised by Catavinum, in Vitória Gasteiz,





Spain. In this renowned competition, the brand was awarded four more gold medals and one silver medal: The competition jury awarded "gold" to the Casa da Ínsua 2022 Rosé Wine, the Encruzado Casa da Ínsua 2022 White Wine and the Casa da Ínsua Reserva 2017 Red Wine. And the Casa da Ínsua Colheita 2018 Red Wine also won a silver medal. In Germany, Berlin, Casa da Ínsua was also proud to see the Grande Reserva 2017 Red Wine being awarded the Berliner Gold. as part of the 27th Berlin Wine Trophy. In the restaurant segment, it continues to reinforce its evolution and awareness in prestigious units located in Viseu and in the centre of Lisbon, in the largest square in Europe, Terreiro do Paço, or in the most historic area, next to São Jorge castle, with the quality that Empreendimentos Turísticos Montebelo promotes and guarantees. The other units showed a general growth and a path of improvement compared to previous years, always focusing on providing the best service, both in terms of accommodation and events, overcoming the unpredictability and challenges of the current situation. All changes and improvements implemented during 2023 aimed at ensuring the provision of a better and more diversified service, based on a renewed, refreshed, modern and increasingly attractive hotel network.

The year 2023 was marked by the opening and the 4th of December inauguration of a new hotel unit of the chain, in the heart of Lisbon, the Montebelo Vista Alegre Lisboa Chiado Hotel. In the heart of Chiado, the new hotel is a short and pleasant walk to the banks of the Tagus River. Naturally, its connection with the two-century old brand Vista Alegre, its location next to the statue of Eça de Queirós in an area full of history and the proximity to some of the city's main attractions, such as Terreiro do Paço, Príncipe Real and Baixa Pombalina, make this hotel a preferred place for those visiting Lisbon (with its art galleries, centuries-old cafés, museums, theatres, bars, restaurants and shops nearby). The Montebelo Vista Alegre Lisboa Chiado Hotel in the heart of the capital also has a perfect location to discover Lisbon's most iconic shopping and entertainment areas. The Hotel benefits from the careful restoration of a historic building, maintaining its original features, as is the hallmark of the Montebelo Hotels brand, and from its association with the Vista Alegre brand. The brand's art and charm are present in very corner and detail, creating the perfect symbiosis with a unique tourist destination in the world. As attention to detail and design can be seen throughout the hotel, it is important to highlight a large porcelain installation (original Vista Alegre lamps), and several hand-painted porcelain art pieces, room numbers as well as the decoration of each room, which make this luxury hotel one of the city's landmarks. The hotel has 58 rooms and suites with their own personality. A hotel to experience and remember, a pleasure for the senses to enjoy a memorable stay.

The first hotel of the chain, located in Lugar da Vista Alegre, the Montebelo Vista Alegre Ílhavo Hotel, opened in October 2015 (inaugurated in May 2016), is a unit which has captured the market. It's a destination full of history, which allows customers to enjoy the old working-class neighbourhood of Vista Alegre, to visit the Factory, the Museum, the 18th century Chapel (a national monument), as well as other social areas, which have been renovated, in a fantastic proximity to the Ria de Aveiro in all its beauty. Lugar da Vista Alegre today maintains the vitality of other eras. Two centuries later, it has regained its life and enormous attractiveness as a global tourist destination which includes a hotel featuring porcelain, Palácio da Vista Alegre, Casa dos Mestres Pintores, Bairro da Vista Alegre, Terreiro, Chapel, Museum, Theatre, Vista Alegre Shops, Bordallo Pinheiro Shop and a completely renovated factory. A customer-centric offer, with excellent service, makes this Hotel (with a strong presence in regional and national tourism), a destination of choice for anyone visiting this part of the country, or for anyone looking for an unforgettable experience during a stav close to the Ria de Aveiro, Montebelo Vista Alegre, joining two reference brands - Montebelo in terms of hotels, restaurants and events, and the two-century old Vista Alegre in terms of art, porcelain and crystal - created a brand which combines the art of porcelain, the art of hospitality and the art of gastronomy, and it has been successful in strengthening its position in the market, and winning over clients. The Empreendimentos Turísticos Montebelo companies reached a turnover of around 20 million euros, growing 27% compared to the previous year. VAA Emprendimentos Turísticos reached 6 million euros, corresponding to a growth of 36%. Moreover, there are still stand-alone restaurants which exceeded 3 million euros in terms of turnover. The Montebelo Hotel & Resorts chain with its entire team has thus accomplished its goal more fully, embodied in its motto: "Enjoy the best".

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Empreendimentos Turísticos Montebelo, S.A. are part of a diversified tourist offer, which brings together hotels, restaurants, conference spaces, golf and horse riding, enhancing the synergies of the other Visabeira Turismo areas. The company is structured by business units, which present themselves on the market as autonomous enterprises, despite having the ability to offer complementary and integrated products as their backbone, taking advantage of the synergies that exist in such a vast, rich and diversified offer. Within this framework, Empreendimentos Turísticos Montebelo provides a varied and distinctive offer that includes, in a complementary and coordinated way, the following main units:

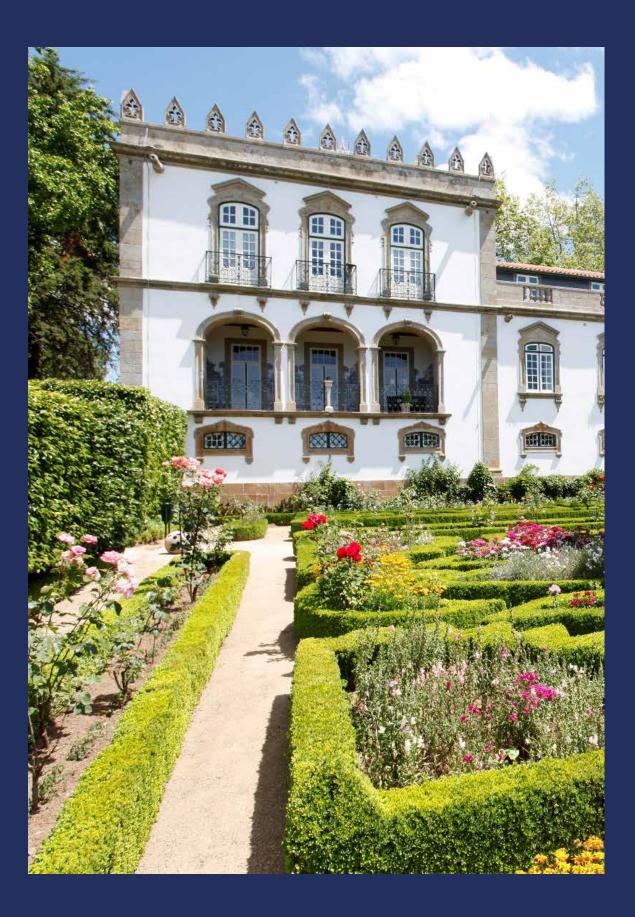
Montebelo Viseu Congress Hotel is a central pillar of what Visabeira Turismo has been promoting in the Viseu destination since 1994. It is a five-star hotel, which includes a conference centre, SPA as well as indoor and outdoor swimming pools, and it is especially designed to host MICE events (meetings, incentives, conventions and exhibitions), with unique features for business or leisure tourism.

Montebelo Golfe is another important asset in the global offer of Visabeira Turismo, in terms of sports and leisure. Montebelo Golfe is a 27-hole golf course that, due to its unique characteristics and exceptional landscape, is recognised as a brand already established on the national and international golf scenario. It also includes an area for practising footgolf. The centrepiece of the course is the panoramic Club House building and a building for a restaurant and events, which complement each other and are located close to the Academy, as well as the exits and arrivals of the three courses: "Caramulo", "Estrela" and "Buçaco".

Centro Hípico Montebelo is a fully equipped complex, with infrastructure for a variety of equestrian activities: all the logistics necessary for horse stay and treatment, facilities related to learning and horse riding, thus bringing together the perfect conditions for holding the most important or iconic competitions. Moreover, the complex has a covered riding arena, an outdoor riding arena, a paddock, an Olympic jumping arena and a Horse-Riding Club. Since the 1st of February 2016, this unit has been rented to "IPSS – Associação Hípica e Psicomotora de Viseu" [Equatrian and Psychomotor Association of Viseu], to carry out equestrian activities.

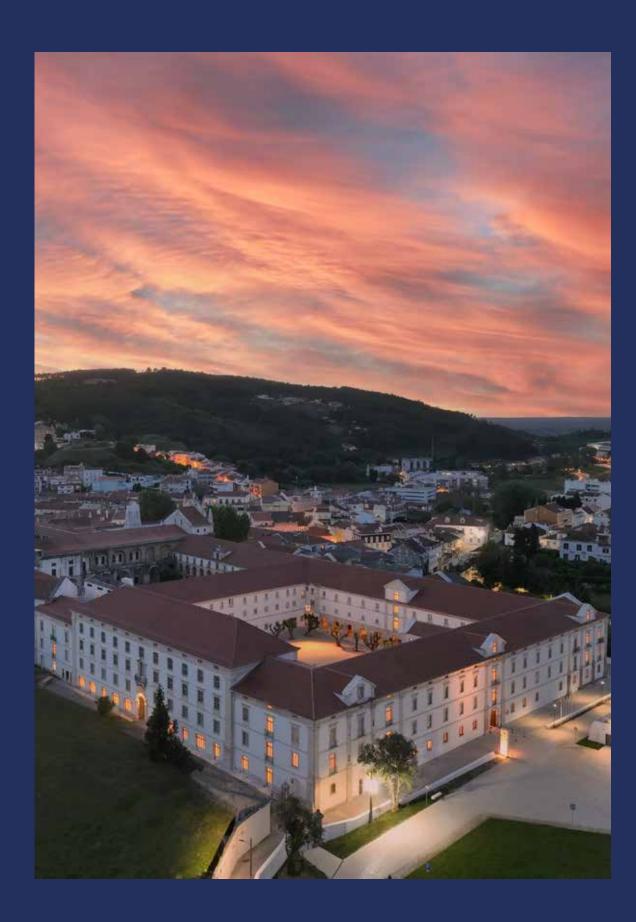
Parador Casa da Ínsua - Casa da Ínsua, located in Penalva do Castelo, is a 5-Star boutique hotel, which opened on the 29th of July 2009. The hotel is the result of the conversion of a baroque style manor house from the 18th century, but with origins in the 16th century. Casa da Ínsua, due to the harmony of its construction, the impressive architecture, the multiplicity of areas of interest, the magnificent gardens, is perfect for high quality leisure and business tourism. Since the 15th of October 2015, after signing agreement with the Paradores de Turismo de España hotel chain, Casa da Ínsua became the first hotel franchise of Grupo Visabeira and Grupo Paradores, as well as the first Paradores hotel outside Spain. The historic hotel has: 31 rooms, 3 one-bedroom apartments and 2 two-bedroom apartments; historic rooms and leisure areas; museum and various museum spaces; reading and game rooms; 17th century chapel; wine cellar and wine and cheese tasting room; gourmet shop; cheese and jam shop; heated outdoor pool; rooms and areas for organising meetings and events of various types, as well as a restaurant and bar. Casa da Ínsua is also active in various areas of the agricultural sector and has the privilege of being located among three Designation of Origin regions: Dão wine, Serra da Estrela cheese and Bravo de Esmolfe apple. Casa da Ínsua includes these three products in the broad agricultural production of its Farm, playing an important role in the preservation and dissemination of endogenous products as well as in involving guests in these activities. Since 2009, *Hotel Príncipe Perfeito* is part of Empreendimentos Turísticos Montebelo, and after improvement works allowed it to be reclassified as a 4-star Hotel, filling the gap of this hotel category in the Visabeira Turismo portfolio. This hotel has a privileged location. It is surrounded by a natural environment, but close to the centre of Viseu, as well as to the Industrial Park, besides being next to the exit to Estrela mountain and the main junction of the A25. Thanks to this strategic positioning, Hotel Príncipe Perfeito is an excellent option as a business hotel, but it is also the perfect starting point for those who want to discover the history, culture and gastronomy of the Beiras region. Recently, the hotel unit was entirely renovated, favouring its garden hotel setting, thus targeting those who favour the context of a relaxation hotel, holistic therapies and the calm of being located away from the hustle and bustle of the city centre, in a nature setting, with

Complexo Desportivo Príncipe Perfeito [Príncipe Perfeito Sports Complex], a leisure and sports space, attached to the Hotel Príncipe Perfeito, provides a unique sport offer, with outdoor activities and indoor facilities. It has an outdoor pool, water park with slides, indoor pool, squash court, gyms, golf academy, with driving range, pitch and putt and putting green, circuits and various tracks, bar with terrace and a multipurpose pavilion, where the "JF79 Sports Center" was added. This sports centre is sponsored by footballer João Félix and provides a new specialised sports offer including three indoor paddle courts, two outdoor synthetic grass football fields, certified by FIFA, as well as equipment for teqball.



**Business evolution by area** 

2. 2023 Overview Corporate Bodies



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Hotel Palácio dos Melos is a hotel which began its activity in June 2007 as a boutique hotel. It is located in the heart of the historic centre of the city of Viseu, in a building which is part of the Afonsina city wall, from the 15th century, and it includes one of the gates of the old wall. This wall is part of the external walls of the hotel and the building's terraces. One of the rooms has privileged and exclusive access to an upper area of the wall, over one of its ancient seven gates. This hotel reinforces the offer of the Empreendimentos Turísticos Montebelo and also enriches the hotel offer in this region, in terms of four-star hotels, with high quality distinctive areas, taking advantage of its location in a particularly rich historic setting.

Montebelo Aguieira Lake Resort & Spa, a complex located next to the Aguieira Dam, between Viseu and Coimbra, is a tourist village, which opened to the public on the 30th of July 2009 and represents a new integrated concept of tourism, leisure and housing. It has an area of 35 hectares and comprises 152 houses of various types, ranging from modern flats to spacious villas, all with panoramic views over the natural surroundings and the reservoir's water mirror. It also includes a multi-purpose centre, with a restaurant, event room, gyms, SPA as well as heated outdoor and indoor swimming pools. In 2023, this project was expanded with a hotel block with 58 rooms, all with balconies overlooking the dam and with private jacuzzis in the two suites. New rooms and halls were also added and many of the flats were renovated. The marina, with water activities available to any visitor, is one of its main attractions, with a magnificent dam and access to the Mondego, Dão and Criz rivers. The complex has established itself on the market as an excellent world-class canoeing training centre. This sporting concept has shown its importance because of the demand especially in the low season, for what it has to offer, making the most of the extraordinary body of water that surrounds the complex.

Montebelo Lisbon Downtown Apartments, located on Rua da Prata, in the heart of Lisbon's "Pombalina" downtown, occupies a historic building, faithfully restored. Here the genuine "Pombalina" architecture was privileged, based on the construction supported on the well-known ""Pombalina" cage", retaining visible traces of the 18th century construction. The Montebelo Hotels & Resorts brand expanded its portfolio at the end of 2019 with this new business model in the tourism sector, under local accommodation. The six-storey building, covered in tiles and dating from 1790, has 18 one- and two- bedroom flats, which have been enriched with Bordallo Pinheiro decorative elements. This Montebelo Hotels & Resorts unit is part of one of the current global tourism trends, tourist flats. In terms of public, this project aims mainly at foreign customers, especially from Spain, France and the USA, with high occupancy rates expected, as it has everything to offer a special product in a unique location.

Montebelo Alcobaça Historic Hotel occupies the entire Rachadouro Cloister, part of the Santa Maria de Alcobaça Monastery, the only Portuguese monument that dates back to before the founding of Portugal. The monastery has accompanied the entire history of Portugal, but now its vision aims towards the future. The building, which was in a state of enormous disrepair, has been given a new lease on life and has become a prime example of heritage restoration. Architect Souto de Moura's concept to resurrect the age-old building was inspired by the minimalism and detachment of convent life, cleaning it of the numerous more recent interventions and recovering the spirit that has marked its experiences over the centuries. This architectural vision managed to highlight the virtuosity and quality of noble materials such as stone, wood, leather, steel, concrete and glass, in perfect harmony with the secular roots of the building and the absolute respect for the pre-existing buildings and the history of the Monastery. Keeping up with the idea of restoring the soul of the building and in order to ensure the overall coherence of the project, the hotel's furniture, lamps and accessories were designed by the architect Souto Moura, some specifically for this project, and made of the finest rigorously selected woods and materials. It also includes some pieces by the architect Siza Vieira. It is a tourist destination where you can enjoy an exceptional set of pieces with clean, elegant lines, in keeping with the character of the building and designed objectively for each of the unit's various spaces. The building is endowed with an overall ambience of unique magnitude, enriched by nooks and crannies and details that delight any visitor and illustrate the different construction campaigns that have made the building evolve over the centuries. The stone details on the walls, the various models of pillars and the different vaults are just some of the details which bear witness to the evolution of the construction and its different stages throughout the ages. The size of the cloister, one of the largest of its kind, the monumental corridors, the rooms with their own identity, the magnificent Library Hall and the extraordinary indoor swimming pool are just some of the things that, combined with the comfort and pleasantness of all the surroundings, remain in the memory of those who have the privilege of enjoying the hotel. In addition, the hotel is part of the vast building that makes up the Monastery of Santa Maria de Alcobaça, a National Monument and World Heritage Site, classified by UNESCO.

As for **restaurants**, besides the restaurants that are part of their hotels, Empreendimentos Turísticos Montebelo has a wide range of complementary restaurants which include, among other: regional cuisine and traditional desserts, Brazilian *rodízio*, international cuisine, gastronomy representative of various countries, traditional steak dishes, grilled chicken, Italian cuisine, Mozambican food, South American flavours, a cross between Peruvian and Japanese cuisine, in a mix of world flavours, as well as themed pastry menus and event spaces. Associated with this diversified offer are brands such as *Forno da Mimi, Rodízio do Gelo, Rodízio Real, Cervejaria Antártida, Troppo Squisito, Ponja Nikkei, Amazónia* and *Jardins da Mimi*, among others.

ANNUAL REPORT 2023 Overview Business evolution by area

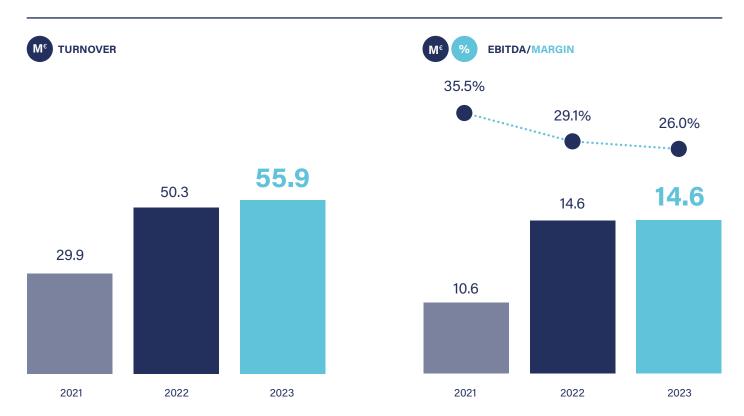
### Real estate

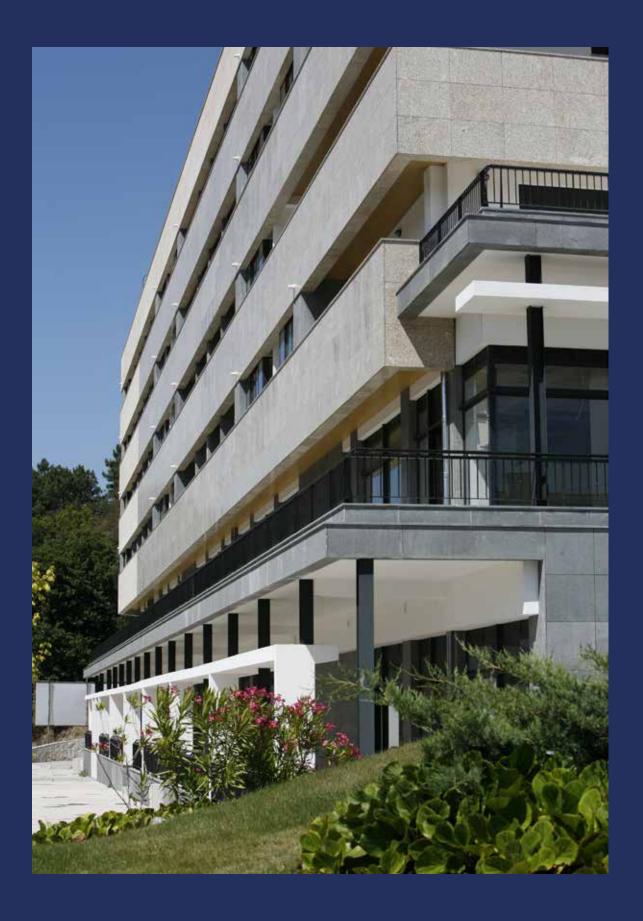
As far as real estate is concerned, despite the very complex context that has affected the sector, the company has managed to preserve its leading position in the market, continuing its strategy of expansion and broadening its offer. In addition, in this complex context, it has managed to strengthen the widespread recognition that it has a reliable, quality and strategically well-located product. The strategy in 2023 focused on introducing new products and at the same time repositioning the different operations, minimising the share of rentals, given the company's main goal of maximising sales. Another pillar of the company's performance was its strong commitment to its umbrella brand, Visahouse, which has added value to the visibility and reputation of the company's activities. The positioning of the brand has created a stronger perception and increased attractiveness for the offer, namely through the proactive promotion of the qualities and advantages of the range of developments and products, along with a very positive dynamic created on social media and the various digital channels, a strategic focus that has proved to be very successful.

## Services

As far as the services area is concerned, the activity remained with, the goal of offering to provide service with global solutions, of quality and characterised by excellent performance. The organisation has reinforced its key concept of delivering integrated turnkey services with a set of distinctive skills that are well articulated and structured to suit the needs of each client. Nevertheless, and despite the uncertainties that remain, the strategic orientation of maximising the synergies obtained, which resulted from the positioning of a multidisciplinary shared services company has intensified. This positioning is the brand's image and the company associates it globally with the optimisation it has achieved with its portfolio of companies located in the most diverse of geographical areas, a basis that is a real guarantee of rationalisation of resources, while maintaining a flexible structure where rigour in action remains the goal and makes it a benchmark in its segment.

## Visabeira Turismo, Imobiliária e Serviços





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# Commitment to society



## Quality, Environment and Safety

The current climate emergency has presented all companies with the challenge and responsibility of integrating strategies and solutions which minimise their environmental impact and contribute to carbon neutrality.

Grupo Visabeira's commitment to fighting climate change illustrates the power of the business sector as a vehicle for change in this global journey of climate action, contributing to a sustainable future for the planet.

Grupo Visabeira develops its activity aiming at minimising energy consumption in facilities and car fleet and, consequently, greenhouse gas emissions, while also seeking to improve environmental performance and operational efficiency.

Recognising the impact caused by its activities in terms of greenhouse gas emissions, Grupo Visabeira has been an active player in the fight against climate change. Emissions from Grupo Visabeira's main activities are accounted for by calculating the carbon footprint and categorised into two areas, as defined in the WBCSD GHG - Corporate Standard protocol:

- Scope 1: direct greenhouse gas emissions stemming from operations owned or controlled by the Grupo. Includes consumption by company vehicles.
- Scope 2: indirect greenhouse gas emissions from the consumption of energy (namely electricity) used in the Grupo's activities and facilities. Moreover, in terms of responsible resource management, activities were analysed from a circular economy perspective, where the aim was not just to treat waste properly, but to define strategies for avoiding waste; to assess existing opportunities to improve and render processes more circular, with more durable materials.

In any case, channelling waste to an appropriate final destination is fundamental in order to reduce the negative impacts associated with waste, and Grupo Visabeira has been committed to ensuring that this final destination is suitable.

With this in mind, the Grupo has identified all the waste produced in the course of its activity, and has established a strategy for eliminating or reducing waste at the source in order to improve its environmental impact.

Health and safety at work. The Grupo maintains this perspective from an integrated viewpoint in the social dimension of sustainability, in the development and certification of the companies' main Management Systems, together with the various actions to prevent accidents and the ongoing commitment to employee training.

This policy guarantees the optimisation of working conditions and professional performance, sustainably improving these indices in these areas.

In this sense, in 2023, we highlight a set of activities within the scope of quality, environment and safety, summarised below:

- The execution and implementation of Energy Rationalisation Plans for the car fleet of some Visabeira Global companies, with the definition of goals to be achieved, thus allowing for greater employee awareness and a reduction in energy consumption;

- Centralisation of waste management of Visabeira Global, which allowed for suitable management and control of waste produced, optimising trips by the waste operator, in turn reducing transportation costs;
- Continuous optimisation of the geolocation system in vehicles, allowing efficient management of technical resources in their daily activities. This system marks an important role in regards to sustainability of the company, since it allows obvious gains either in the economic aspect, and especially in the environmental aspect;
- Commitment to sustainability, through a growing demand for certified and so-called sustainable products, giving customers confidence that the product they are using comes from sustainable sources and that it does not damages environmental, social or economic aspects:
- Optimisation of the software for the continuous monitoring of good practices at work in the areas of quality, environment and safety, through audits and Environmental, Quality and Safety inspections, with special emphasis on the areas of Visabeira Global. In 2023, around 1500 audits were carried out at Visabeira Global, using this platform;
- Development of the Kaizen methodology in the companies, with special emphasis on the ceramic industry. This methodology has allowed, in addition to productivity gains, for improving employee well-being, since it also allows for improving their place of work;
- Continuous improvement of the response capacity in situations by accident simulation, which allow for effective performance by the employees in the event of accidents of an environment nature;
- Environmental awareness when purchasing work equipment, having prepared specifications for the main groups of material and equipment, giving priority to those with lower environmental impact and that simultaneously ensure the safety for users;

Regarding the implementation and certification of management systems, 2023 was marked by the maintenance of the company's certification, complying with the quality (ISO 9001), environment (ISO 14001) and safety (ISO 45001) standards. This year also saw progress in consolidating new standards in some companies, namely ISO 27001, the Information Security Management System, and ISO 37001, Anti-corruption management system.

For 2024, the focus in terms of management systems will be on the extension of certifications for new companies. The company also plans to implement a Business Continuity Management System in accordance with ISO 22301

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## **UN Global Compact**

Thanks to an accuracy, effort and transparent character, the Grupo Visabeira continues to focus its efforts towards a performance in line with the development of a fairer, integral and innovative society, focusing on people and based on values. Moreover, its commitment is towards supporting, disclosing and following the Millennium Purposes, respecting and promoting the human rights of all citizens, decreasing social inequalities and environmental imbalances of the regions where it develops its business activity.

In line with its strategic guidelines mentioned previously, Grupo Visabeira, as a signatory of the United Nations Global Compact, prepared its tenth Communication on Progress (COP) report, restating once again its commitment to further promoting the Global Compact and its 10 principles as an important base of the company's strategy, culture and day-to-day operations.

#### People

In 2023, Grupo Visabeira maintained its spirit of resilience and the ability of its entire organisation to adapt to new and demanding challenges, in order to proactively adapt to the continued challenges and complex scenarios that marked this year. The year was heavily marked by the economic restrictions caused mainly by the collateral impacts of the wars in Eastern Europe and in the Middle East. In this complex context, the related problems of supplies, logistics and the materials crisis had a particular impact on the company's activities and the day-to-day work of its professionals. It should also be mentioned that in macro terms, 2023 was also greatly affected by the phase of easing the inflationary surge during the previous year, creating obstacles to the development of business for most companies. Grupo Visabeira, always attentive to the surrounding context and its rapid and assertive adaptation to the growing challenges, involved the entire team in the ongoing adaptation to this new reality. The entire organisation was focused on the necessary adaptation to provide an appropriate and effective response to the needs of the market and its customers and, at the same time, to be able to respond to the different challenges in order to undertake its responsibilities as a major player in vital sectors such as telecommunications, energy, technology, construction, among others. Motivated by this highly demanding scenario, the entire organisation reinforced its commitment towards its identity characteristics as a multi-activity and multi-continental company, giving priority to the training of people, their skills and their orientation towards goals, as the main focus of the human resources policy. Within this framework, the constant focus on improvement, productivity and the quality of the service or product has always been the primary goal, aiming mainly to keep service to people and society as the main goal.

The multiple and multifaceted teams of the entire company and each of its people, on the various fronts of activity, strove to overcome obstacles and focused on maintaining the goal of meeting the needs of customers and exceeding their expectations as a daily goal. In this new, increasingly complex and challenging reality, each person has been a component of the collective, always aligned with the brand's identity structure, based on three main characteristics: i) the quality of services and products; ii) the geographical expansion of activities; iii) the dynamics and accuracy of their work.

Grupo Visabeira, throughout its structure, has also taken on the task of harmonising new demands and increasingly complex scenarios, with the ongoing challenge of combining attractive and successful careers, geared towards individual and collective results. At the forefront of everyone's mind is the effective management of knowledge, the competent management of teams, the optimisation of resources, the maximisation of synergies and the efficient sharing of the company's strategy and values, as an essential pillar for the success of each and everyone.

The company's successful course has motivated everyone to continue building a Grupo that is increasingly stronger, whose main goal has always been its growth. Its main mission has been to involve everyone in promoting of good practices and in promoting their correct combination with the management of the professional and personal expectations of each one, aiming at achieving its goals with quality. Grupo Visabeira leverages the expertise it has maintained over the last five decades since its establishment in 1980, with the dynamic technological evolution it has always implemented at all levels, as a fundamental lever for the success it has achieved. The main pillars of this operational structure are the versatile training capacity, the training of technicians and dynamic career management, promoting multi-sector opportunities for the career development of each of its employees, with effective integration into the overall operation. An essential factor in this context is the Grupo's characteristic identity as a multi-sectoral and transnational company, which is a potential factor in partnerships with educational institutions, technical and vocational schools, universities, as well all the academic organisations with which it establishes partnerships to promote the best conditions for young undergraduates to succeed. Thus, it can tailor-make the best frameworks for their successful integration into professional life, ensuring win-win relationships with a future and potential for

The Grupo Visabeira's global strategy prioritises growth, constant innovation combining tradition and modernism, a position that is based on balancing common goals. Wisely combining experience with new blood, so that these processes complement and complete each other in a harmonious way, to form a solid, competent and motivated framework, in line with the Grupo's expansion model. This articulation is the tool that has been strengthening a path of full development with increasingly ambitious challenges, which has been its main goal in its five-decade journey, always with recognised success and which has earned the trust of the markets and people.

2023 is a year in which, together and with an unmistakeable team spirit, the main indicators have once again reached historic highs, proving the rigour and efficiency of the management and the effectiveness of the versatile training capacity and the multifaceted training of technicians and multi-sector teams. As a result of this intricate chain of values and directives, which is the basis of the entire organisation, the optimisation of a wise combination of experience and innovation, always guided by the awareness of the company's values and mission, was fundamental to achieving the common goals. In terms of the balance sheet, 2023 saw a 5.2% increase in the number of employees, to 14,306, in a year in which turnover grew by 16.4%, a dynamic achieved against a backdrop of renewed and additional demands. This evolution of the workforce, in relative terms significantly lower than that of turnover, which confirms the capacity,

competence and motivation with which the entire team has committed itself to achieving an extraordinary level of performance, with the entire structure sharing the same spirit, always focusing on goals. Thus, 2023 was the best year with all-time highs in most of the main indicators and, at the same time, assertively responding to market demands in this difficult context, guaranteeing people and society the services and products they seek and need.

Within this context, in 2023 the Grupo Visabeira recorded an increase in its staff, which went from a total of 13,793 people, on the 31st of

December 2022, to 14,295 on the 31st of December 2023, which represents an increase of 3.6%. Each of the Grupo's three large sub-holdings, taking into account the same reference as on the 31st of December, registered a behaviour in line with their activity levels: Visabeira Global went from 8,880 to 9,055, which is 2% more; Visabeira Indústria increased from 2,876 to 2,841, representing a decrease of 1.2%; and TIS went from 2,037 to 2,399, representing an increase of 17.8%. These ratios are in line with those of the previous year and confirm the individual performance of each of these business segments.

The following table shows the evolution of the workforce at the end of each year, broken down by sub-holding:

	2023	2022	2021	2020
Visabeira Global	9,055	8,880	8,008	7,592
Visabeira Indústria	2,841	2,876	2,899	2,852
Visabeira Turismo, Imobiliária e Serviços	2,399	2,037	1,800	1,899
TOTAL	14,151	13,793	12,707	12,343

In conclusion, in a year in which, with unbeatable team spirit, it reached new highs and important milestones in the main indicators and in terms of its activity, Grupo Visabeira is admittedly pleased because at the root of the success achieved are, first and foremost, people and the ability to train and empower technicians and teams, combined with dynamic management of their careers.

Grupo Visabeira, whose motto is "building the future every day", will keep the priority of all management geared towards promoting multi-sector opportunities and opening up to each of its employees the development of a personalised individual career focused on their professional and personal fulfilment. A personal journey that will always be associated with the total commitment of each and every team to the ambitious challenges taken on, individually and collectively, which allows mutual advantages and promotes achieving common goals as a driver of personal fulfilment, recognising the depth and scope of the wise phrase: "The best way of foreseeing the future is building it."

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### **Professional training**

Employees play a major role at Grupo Visabeira and it is Visabeira's responsibility to ensure that they have the right conditions to carry out their duties. The Grupo is committed to ensuring the satisfaction of its employees, while at the same time attracting new talent with the same will to succeed.

With several business units and a strict code of ethics and conduct which enables it to succeed in attracting and retaining human resources, Grupo Visabeira's goal is to seek out talent in all domains. Consequently, effective, objective and evolving professional training, with a view to excellent professional qualifications, is one of the keys to success of the companies. Thus, professional training may be a way to overcome low levels of production, resulting from insufficient knowledge and skills of human resources.

At the same time, in an environment of growing globalisation of markets and outsourcing of production activities in keeping with a high degree of specialisation and growing importance of the level of customer service, it is paramount to provide companies with tools which will increase competitiveness in its organisations. In this context, it is increasingly relevant to improve employees' performance of any company, in any business activity. It is easy to understand that the performance of employees with more training or experience is essential for an organisation in achieving its goals and it is extremely important for the success of knowledge-based businesses.

For Grupo Visabeira, continuous professional training is one of the solutions for improving productivity and profitability levels and it is important to refresh knowledge already acquired. In addition, keeping professionals up to date on the latest trends, laws, technology and practical requirements for their professional occupations strengthens the capacity to innovate, to adapt or to foster group interaction between employees, which are factors that have proved to be truly essential for companies. The training entity Grupo Visabeira, S.A. (certified by DGERT since 2005), treats the companies of the Grupo and their own service providers as privileged clients, as the training is custom tailored to the needs of each company. In this way, it acts in diverse areas of education and training, of which some of the following should be highlighted: Foreign languages; Organisation/ company framework; IT in the eye of the user; Electricity and energy; Electronics and telecommunications; Civil construction; Hotel and restaurant industry; Technology for environmental protection; Health and safety at work.

In line with what has been happening in recent years, in 2023, Grupo Visabeira's internationalisation growth scenario in the telecommunications and energy sector on the European market was maintained, resulting in an increase in the number of training courses carried out, which made it possible to respond to the need for qualification of technicians for these new markets.

These initiatives were carried out in different places in mainland Portugal and in the islands (most of them on the mainland centred at the Training Academy in Viseu) and also in Europe, with particular relevance in France and the United Kingdom and are a good basis for the success of the internationalisation of the Grupo and its reputation in the markets.

Looking ahead to 2024, with the reinforcement of Grupo Visabeira's commitment to internationalisation in the area of telecommunications

in the European market, it is expected that the number of training courses to be carried out, as well as the number of trainees involved, will show a significant increase, compared to the current level, mainly in Germany, Italy, the United Kingdom and Belgium markets.

#### Communication

The year 2023 was marked by a series of significant events for Grupo Visabeira, one of the leading companies in Portugal and abroad. This clipping highlights not only tangible achievements, but also the intangible impact and resilience shown in the face of global challenges. Throughout the year, Grupo Visabeira continued to strengthen its position as an influential player in the sectors it operates in, maintaining a relentless focus on innovation, sustainability and creating value for all parties involved.

The main events, achievements and trends that shaped Grupo Visabeira's outlook in 2023 are summarised here, giving a comprehensive view of the company's activities and performance during this challenging period.

2023 was no exception to what has been the success and reach of the information produced by Grupo Visabeira and its companies in the media, both traditional and digital, which currently have a strong impact on consumers.

In an international geopolitical context that has an impact on the daily life and activity of companies, Grupo Visabeira has managed to demonstrate that, despite adverse times and uncertainties, it is capable of creating value and business stability.

As a result of its geographic dispersion and sectors of economic activity as diverse as telecommunications, energy, tourism, real estate, services and industry, Grupo Visabeira generates information in the media on an almost daily basis.

The prestige it currently enjoys as a result of its more than four decades of work means that all the press releases it issues are the subject of journalistic treatment and dissemination. The media are also interested in learning more and better about the path and course set by this multi-sector and multinational holding company.

Within the range of companies which are part of Grupo Visabeira, Vista Alegre and the *Montebelo Hotels* chain are the brands with the greatest news impact in newspapers, magazines, television and the web. In 2023, and for the Grupo Visabeira as a whole, 5,194 news items were published with reference to the holding's companies, which is a slight increase compared to 5,088 in 2022.

With regard to the means of dissemination, digital continues the upward trend seen in previous periods.

Thus, of the total of 5,194 news items, 3,365 were digital, 1,647 published in the written press, 162 on television stations and 20 on radio stations. As for the figures, which objectively reflect the reach of information, Vista Alegre was responsible for 1,582 news items, followed by Grupo Visabeira with 1,432; *Montebelo Hotels & Resorts* with 727; Bordallo Pinheiro with 650; Visabeira Global with 103; and Visabeira Indústria with 44. However, while the difference in publications compared to 2022 was higher by only 186 news items or references, the AAV (Advertising Average Value), was 36,795,238.00, or almost 4 million 597 thousand euros more, an increase of more than 14% compared to 2022.

Press releases and initiatives promoted or hosted by Grupo Visabeira companies were featured on RTP, SIC, TVI, CNN, CMTV, SPORTTV, CENTRO TV and VISEU NOW, among other traditional and digital television channels.

Grupo Visabeira and other companies' news were published in Expresso, Agência Lusa, Público, Sol, Jornal de Notícias, Diário de Notícias, Correio da Manhã, Jornal de Negócios, Notícias ao Minuto, ECO, OJE, Sapo, Time Out, Dinheiro Vivo, Observador, Vida Económica, Diários de Viseu, Aveiro, Coimbra e Leiria, Diário As Beiras, Jornal do Centro, Via Rápida, Rua Direita, Jornal da Beira, Caras, Caras Decoração, Marketeer, Briefing, Visão, Sábado, Forbes, Exame, Imagens de Marca, Versa Lifestyle, Boa Cama Boa Mesa, Vou Sair, Máxima, Nova Gente, LUX and NIT, among many other local, regional, national news sources and blogs.

The radio stations Antena 1, Renascença, Observador, TSF, Rádio Comercial, Rádio Jornal do Centro, Emissora das Beiras and Rádio Terra Nova, among others, also highlighted Grupo's activity.

In 2023, around 120 press releases were issued in the global sphere of Grupo Visabeira. Some of the issues and moments which marked

of Grupo Visabeira. Some of the issues and moments which marked Grupo Visabeira's 2023 financial year were news items due to their impact on the company's life or on the economy.

Firstly, the release of Grupo Visabeira's operating results for 2022

in May 2023, as well as the information to the media regarding the results of the first semester of 2023 was also in the spotlight.

The acquisition of the company HCI Construções by Visabeira Construções, a company wholly owned by Visabeira Global, sparked interest in the national economy press.

Constructel Visabeira's purchase of the German telecommunications and energy company Tavan also made the headlines in the main and regional newspapers.

Also noteworthy in 2023 were the statements that the Chairman of the Executive Board of Directors of Grupo Visabeira gave to two business newspapers on the outlook for 2024. Nuno Terras Marques was also honoured by Forbes at the Forbes Annual Summit 2023.

Another event in 2023 that generated considerable media coverage involves the *Montebelo Vista Alegre Lisboa Chiado Hotel*. Its inauguration in December in the presence of the Secretary of State for Tourism, Nuno Fazenda, and the Mayor of Lisbon, Carlos Moedas, as well as numerous other personalities, was widely covered by the main national newspapers and magazines.

However, even before the official opening, the restoration of the former Vista Alegre head office in Chiado and its transformation into a 5-star hotel by Montebelo Hotel & Resorts was widely referenced with exclusive reports in some of the sector's leading publications and even in generalist newspapers. The highlights include "Boa Cama, Boa Mesa" from Expresso and SIC Notícias; "Imagens de Marca" - SIC Notícias; Vou Sair; Observador; Visão and Correio da Manhã, among many others. Besides the new hotel, the Ponja Nikkei restaurant, one of Lisbon's new gastronomic attractions, also attracted numerous news articles. Also within the scope of this sub-holding, the opening of the new hotel at Montebelo Aguieira Lake Resort & Spa, with its 58 rooms offeringa full view of the Aguieira Dam, made the headlines in numerous national and regional media.

In a year in which the tourism sector was in the spotlight, we should also highlight the media coverage of three awards won by the Montebelo Mosteiro de Alcobaça Historic Hotel, all relating to the restoration of the Rachadouro Cloister, which with the project signed by architect Eduardo Souto Moura gave rise to the 5-star hotel. We're talking about the *Prémio Nacional de Reabilitação* [National Rehabilitation Award], also known as the "Real Estate Oscars" by Magazine Imobiliário; the Real Estate Award by the newspaper Expresso/ BPI and the National Urban Rehabilitation Award by Vida Imobiliária. As far as Vista Alegre is concerned, the approaching celebrations of the 200th anniversary of this porcelain, crystal and glass factory were the subject of multiple news items in the last few months of 2023, given the brand's long lifespan. An example of this is the article in the Expresso newspaper. The operating results released every quarter were also worth mentioning, namely in the business media. The launch of various collections, such as the new *Home Cosmetics* segment: the new pieces in the textile line: The Meaning (a collection that brings Vista Alegre and Bordallo Pinheiro together) and the pieces produced exclusively for World Youth Day, among others, were

There was also a feature in *Sábado* magazine, which travelled through the 200-year history of Vista Alegre and the Ferreira Pinto Basto family, who established the company in Ílhavo in 1824.

The international awards to various Vista Alegre collections at the most important design exhibitions was another news item in the media. With regard to Bordallo Pinheiro, it is worth highlighting the news about the launch of the *Cloudy Butterflies* collection, signed by Claudia Schiffer; the *Sardinhas by Bordallo* collection, which was launched with the traditional grilled sardine meal in Lisbon, and a long article in *Sapo Lifestyle* about Bordallo with the title "A factory created by men is led by women".

The traditional festival in honour of *Nossa Senhora da Penha de França*, also known as the "Vista Alegre Festivities" sponsored by the company, with a wide-ranging musical, cultural and recreational programme offered to the local community, was featured prominently in the news. The 25<sup>th</sup> edition of the *OMA - Os Melhores Anos* party, held by Grupo Visabeira - which annually brings together around 1,000 people from all sectors across the country, in a mega dinner dance with music, food and entertainment-, once again had a strong impact on the media, as did the celebration of the 15<sup>th</sup> anniversary of Palácio do Gelo Shopping, particularly its big fashion show.

The initiatives promoted by one of the country's largest shopping centres throughout the year are always widely publicised, particularly by local and regional media.

Also noteworthy are the various medals, especially gold and silver, awarded to *Casa da Ínsua* wines, a unit of *Montebelo Hotels & Resorts*, considered to be one of the oldest wine producers in the Dão region. In Mozambique, the presence of Grupo Visabeira and some of its most representative companies generated a total of 196 news items in 2023, corresponding to an AAV of 36,330 USD.

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#### **Internal communication**

In 2023, Grupo Visabeira's internal communication continued its successful path among its more than 14,000 employees, with a number of communication tools which help disseminate all kinds of news, highlighting the business activity of both the holding company and the dozens of companies that make it up.

#### Newsletter Mv Visabeira

As a privileged means of dissemination, the *My Visabeira* Newsletter, a publication produced by the Public Relations and Institutional Communication Department, is distributed to employees by email, publishing a selection of news items, supported by text and images, which highlight business activity in the countries where Grupo Visabeira operates.

#### **Corporate Intranet**

It is also through the *My Visabeira* portal, the corporate intranet, that much of the information is disseminated. It has areas for the placement of clippings, with news issued by the media, as well as for the press releases issued by Grupo Visabeira and its companies.

Resides these two functions the digital newsletter is also hosted for

Besides these two functions, the digital newsletter is also hosted for online consultation.

On the *My Visabeira* intranet, employees also have access to all information regarding the protocols that the company establishes with external entities with benefits for them, as well as the benefits granted by the companies that make up Grupo Visabeira portfolio. It is also on the intranet that the Codes of Conduct of the various companies are published, open for consultation by employees and other organic features of internal interest.

## Social responsibility

Grupo Visabeira, aware of its role as a transformative agent in society, has a robust social responsibility policy, guided by ethics, transparency and commitment to sustainable development. With more than four decades of experience in the telecommunications, energy, construction, industry and tourism sectors, the company believes that its responsibility goes beyond financial results, also encompassing the well-being of the communities it does business in and respect for the environment.

One of the fundamental characteristics of Gruo Visabeira's social responsibility policy is investment in the development of local communities. Through social programs and projects, the company aims to contribute to improving people's quality of life, promoting education, culture, health, sport and entrepreneurship.

Furthermore, Grupo Visabeira values diversity and inclusion, seeking to create opportunities for minority and at-risk groups in the most diverse geographies where it is present. Another important aspect is its commitment to ethics and integrity in business.

The company adopts rigorous corporate governance standards,

ensuring transparency and compliance with laws and regulations in all its activities. Furthermore, Grupo Visabeira values open and transparent dialogue with all stakeholders, promoting trust and

engagement with the community, customers, suppliers and more than 14 thousand employees.

As part of corporate social responsibility, Grupo Visabeira is also dedicated to supporting volunteering and philanthropy initiatives, encouraging its employees to get involved in social actions and relevant causes for the community.

Through partnerships with NGOs (non-governmental organisations) and civil society entities, the company increases the positive impact of its initiatives and contributes to the construction of a fairer and more supportive world. Through the establishment of the Visabeira Foundation, the company provides support in social and educational action by financing the institution's two daycare centres - Os Infantinhos da Vilabeira and Infantinhos da Quinta do Bosque. These two daycare centres welcome children from the urban area of the city of Viseu and the parishes where they are located, as well as the children of the company's employees, thus allowing them to attend under preferential conditions. Maintaining its policy of granting direct benefits to the thousands of employees of its companies, Grupo Visabeira continued in 2023 to allow access to goods and services sold by it at significant discounts compared to the market. In this case, for example, enjoying holidays at the Montebelo Hotels & Resorts hotel chain, meals at the wide range of restaurants, attending the ForLife gym and associated beauty services, purchasing trips at your *Mundicor* agency, purchasing products manufactured by Grupo Vista Alegre companies, among many others. Moreover, signing protocols with dozens of entities external to the Grupo Visabeira itself, its employees have access under advantageous conditions to the acquisition of motor vehicles from different brands, access to health services, housing, credit, telecommunications and other goods considered essential.

Throughout the year, the company promotes several initiatives aimed at its employees, encouraging coexistence and the exchange of experiences in order to strengthen emotional ties with the organisation itself. We refer to the so-called "Patuscada de verão" which marks the pre-summer holiday period and Christmas gatherings with lunches or dinners located all over the country and in the countries where the company does business.

As has been seen in recent years, Grupo Visabeira was, once again, sensitive to the appeals of civil society, supporting the Gala da Freguesia de Viseu and the Gala da Associação Viseense dos Bombeiros Voluntários, both initiatives with the firm purpose of raising funds for solidarity actions and providing aid to the population, respectively. In the social area, we wish to highlight the protocol that has been maintained between several companies of Grupo Visabeira and the Associação Hípica e Psicomotora de Viseu, an IPSS installed in Centro Hípico Montebelo, to which monthly financial support is attributed to promote the rehabilitation and inclusion of people with disabilities, disabilities and/or in situations of social disadvantage.

In terms of sports, Grupo Visabeira and its companies remained sensitive to the support requested by various associations in the region, support for different age groups of *Académico de Viseu* and *Clube Desportivo de Tondela, Viseu 2001, Ténis Clube de Viseu, Termas Óquei Clube* and team sports activities at the *Forlife* gym in swimming.

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As for golf, in 2023, Grupo Visabeira maintained support granted to the Clube de Golfe de Viseu whose headquarters are located in the Montebelo Golfe club house, a course that is the birthplace of the club that promotes and raise the level of golf in the central region. Still with regard to sport, Montebelo Golfe has supported numerous tournaments in the sport, offering prizes and special prices to players, as well as in Footgolf, with great support given to the Portuguese Open with more than three hundred players of 24 nationalities. Other actions within its vast Social Responsibility Policy are directly related to *Palácio do Gelo Shopping*, one of the largest shopping centres in Portugal, which continued in 2023 to open its doors to numerous non-profit entities to carry out, for example, collections, installation of sales exhibitions, and screenings in the area of health and well-being, such as the health weekend or support for GiroHc.pt - associação de pessoas com pré-diabetes Portugal [association of people with prediabetes]. In keeping with tradition, customers and visitors had various initiatives such as musical concerts and entertainment and cultural shows, advice in the area of beauty and food, among others. Special days marked on the calendar - Father's Day, Mother's Day, Valentine's Day, Women's Day or Children's Day, Easter, Christmas and New Year's - were also celebrated with countless actions.

In collaboration with external entities, which contribute to the sustained development of the region, *Palácio do Gelo Shopping* sponsored the *Cavalhadas de Vildemoinhos*, as well as the organisation of the 600<sup>th</sup> *Feira de S. Mateus*.

It is also important to highlight that the *Montebelo Hotels & Resorts* network provides support to institutions in Portugal and Mozambique, the territories where its hotel units are located.

As an example, the *Montebelo Mosteiro de Alcobaça Historic Hotel* established a sponsoring protocol with *Cistermúsica festival* and with *Mostra Internacional de Doces e Licores Conventuais*; it provided the space for the start of school in the region with the presence of more than 400 teachers and for lectures involving the school community, among other initiatives.

With regard to the environment, Grupo Visabeira adopts sustainable practices in all its operations, aiming to preserve natural resources and reduce environmental impacts. One of the actions in this area of environmental awareness involved more than 700 children who, at *Palácio do Gelo Shopping*, were made aware of ecological problems through an initiative called "SOS Planeta".

It is also worth highlighting that Arquiled, one of the most recent companies to join Grupo Visabeira, has supported, since 2022, blood collection in the municipality of Mora, creating promotional materials and promoting the dissemination of the initiative with the media and social networks, helping to raise awareness and publicize voluntary blood donation among the population of the municipality where it is located.

#### **Grupo Vista Alegre Atlantis**

The two-century old *Fábrica de Porcelana Vista Alegre*, which has been part of the Grupo Visabeira universe since 2009, has developed a policy of notable social responsibility since its foundation in 1824. Long before the current establishment of these practices, Vista Alegre was a pioneer in Portugal. The company, founded by José Ferreira Pinto Basto, created housing for its employees, a daycare centre, a primary school, a painting school, theatre, a music band, a fire-fighters brigade, support in the area of health and promotion of cultural, recreational and social activities. Many of these areas were maintained over the decades, such as, for example, the Vista Alegre Theatre and the *Sporting Clube da Vista Alegre*.

With regard to sports development, Vista Alegre continues to ensure the existence of *Sporting Clube da Vista Alegre*, a collective based in Ílhavo and which, in addition to its senior football team playing in Aveiro, has in its schools one of the great pillars of the sporting and human development of its young athletes. This practice applies not only to football but also to karate.

However, sponsoring various external organisations is also seen throughout the year. Many of these actions are linked to sport and the development and affirmation of different modalities. An example of this is the sponsor to the *Expresso BPI Golf Cup*, offering the trophies, in a competition that every year includes Social Solidarity institutions with the allocation of funds resulting from registration in the various events on the circuit

Another annual action that continued in 2023 was the offering of products to several non-profit institutions. Vista Alegre delivered tableware and other goods, some intended for fairs and other fundraising initiatives, to the following entities: Associação de Arrifana; Agrupamento de Escolas de Eixo; Seminário Maior de Coimbra; Orfeão da Santa Casa da Misericórdia de Ílhavo; Ordem das Carmelitas Descalças do Funchal; Pais em Rede, núcleo de Aveiro; Associação da Carvalheira; Escola Básica Dr. João Rocha Pais; Escolas de Ílhavo; Associação Novo Futuro, Algés; Associação de Solidariedade Social de Carapelhos e Corticeiro de Baixo; Rancho Folclórico O Arrais: Lar Santa Beatriz, Fátima; Escuteiros de Vagos, as well as the Bazar Diplomático - solidarity market.

Within the scope of popular and traditional festivities, Vista Alegre once again promoted the *Nossa Senhora da Penha de França* festivities, held annually at *Lugar da Vista Alegre* in Ílhavo, providing thousands of people with moments of fun and entertainment with several shows with free entry. These parties are a landmark in the municipality of Ílhavo

The Fábrica de Faianças Bordallo Pinheiro, part of the Grupo Vista Alegre, also maintained in 2023 the initiatives that are part of its annual history. In July, at the company's facilities in Caldas da Rainha, it held a party for employees and direct family members, a social and sporting activity that celebrated another anniversary of the company. At Christmas, it allowed all its employees to go to Viseu, where Grupo Visabeira is based, to be able to participate in the Christmas lunch that also brought together Vista Alegre employees.

Moreover, Bordallo Pinheiro offered some institutions so-called second choice tableware. *Asas de Santo Tirso, Associação Novo Futuro* and *Mama Help* benefited.

Cerutil, another of the companies in Grupo Vista Alegre, also put some initiatives into practice, particularly the offers of second-choice dishware for the Trail do Trabulo, in Sátão and Demo Trail, in Vila Nova de Paiva. There will also be a party held at the company for employees and their immediate families, with snacks/dinner and other activities marking the 31st anniversary of the ceramics factory. Another social activity involved employees taking part in the Grupo Vista Alegre Christmas lunch, held in Viseu.

#### Italy

The company IEME, based in Italy and belonging to Constructel Visabeira, did not overlook the consequences of the strong floods and landslides found in the Emilia-Romagna region, where it is located. In May 2023, this storm claimed the lives of 16 people and caused more than 23 thousand people to be displaced. Upon activation of the Plan of Regional Emergency, IEME made its entire operational and human structure available to help people and affected areas, namely supporting cleaning and debris removal in the Cesena area, the location where IEME has its head offices. Also to quickly restore the supply of electricity to the population, IEME technicians worked non-stop for several months in particularly harsh conditions in terms of safety.

Another of the annual actions regarding the Social Responsibility Policy, IEME continued in 2023 to financially support two underprivileged children on the African continent, through an NGO.

#### São Tomé and Príncipe

Companhia Santomense de Telecomunicações, in São Tomé and Príncipe, has launched numerous Social Responsibility actions. Within this policy, it is important to highlight sponsoring the 4<sup>th</sup> Corrida Internacional – A Travessia do Hemisfério; the celebration of the 70<sup>th</sup> anniversary of the Mártires da Liberdade on the island of Príncipe; Women's Day; the XI Congresso da Comunidade Médica de Língua Portuguesa; the National Judo Championship; the holding of the 23<sup>rd</sup> CPLP Summit; the 6<sup>th</sup> edition of São Tomé Fest Film; the Fórum Participativo ProMulher; the second edition of Colour Run, in partnership with the United Nations, as well as support for activities related to World Day to Fight HIV/AIDS.

#### Mozambique

Present in Mozambique for almost four decades, Grupo Visabeira has been an active partner in the country's socio-economic development, supporting the main causes aimed at promoting the well-being of the population.

TVCABO under the Social Responsibility Policy is active on several fronts. TVCABO, in partnership with Baía Mall, in Maputo, provided a Christmas full of life and joy for the elderly at *Lar Nossa Senhora dos Desamparados*, which offers support to a monthly average of 95 elderly residents, ensuring their basic needs, such as food, accommodation, physical and mental health and hygiene, as well as leisure, cultural and social activities, aimed at improving their quality of life.

TVCABO Moçambique has once again made the Internet services of the *Futurando* area available, reinforcing its commitment in Mozambique to creating and improving conditions of access to the world of technology, knowledge and research. *Espaço Futurando* aims to increase access to quality education for boys and girls in the city of Maputo.

**Commitment to society** 

TVCABO's celebration of Mozambican Women's Day was joyful and contagious, with all TVCABO employees taking part.

TVCABO financially supports three preschools in the province of Gaza, helping to guarantee more than 180 disadvantaged children, between 3 and 5 years old, access to preschool education, daily meals, teachers and school supplies.

In terms of internet service, TVCABO Moçambique improved access conditions for all users of the *Instituto Camões* library. The operator also made the internet service available to the *Centro Cultural Franco-Moçambicano*. This centre's mission is to encourage and support Mozambican creation in all its artistic forms: visual arts, dance, theatre, cinema and music. Another institution benefiting from free internet access is *Helpo*, with the service being available at *Espaço Futurando*. It is also worth highlighting that TVCABO provided internet services for multiple events, including the transmissions of the *Festival do Índico*; *Mega Help 2023* and the *Encounter jazz* concert, among many others, as well as at numerous shows and fairs.

#### **Angola**

Commitment to social responsibility plays an increasingly important role on TVCABO Angola's agenda.

Since the beginning of 2023, the company offered a wide range of food products on a monthly basis to *Lar de Nazaré*, an institution which takes care of abandoned children.

As part of *Outubro Rosa* [Pink October - a month dedicated to the Fight and Prevention of Breast Cancer, celebrated worldwide], TVCABO Angola, in partnership with *Fundação Mulher*, promoted a set of actions dedicated to the theme. The "Marcha Solidária" was another initiative sponsored by TVCABO, which brought together more than 2,000 people.

TVCABO also took part in "Rede de Mediatecas de Angola" project and made internet service available free of charge in all computerised and multimedia libraries in Luanda.

It also be noted that TVCABO Angola and TVCABO Moçambique organised Christmas parties for their employees. These are just a few of the many examples of social and environmental responsibility initiatives carried out by Grupo Visabeira companies in the 18 countries where the Portuguese company operates.

ANNUAL REPORT 2023 2. 2023 Overview Future outlook

# Future outlook

Future prospects are aligned with the ongoing growth of Grupo Visabeira's activities, whether based on maintaining and strengthening the units already owned by the Grupo in terms of Innovation and R&D or purchasing new strategic entities in the country and around the world.

Despite the macroeconomic scenario experienced by the country and by the world, as well as the adversities and obstacles which the Grupo Visabeira has faced in recent years, the Grupo has recorded remarkably good performance, which it intends to maintain and strengthen in certain areas of activity.

Grupo Visabeira's main concern has been maintaining its levels of competitiveness, strengthening its core business, as well as expanding its area of operation in the various sectors where it carries out its business activity. Its growth has been characterised by creativity, dynamics, ambition and innovation, which will continue to be the strong focus for strengthening its presence in national and international markets.

The focus on excellence and outstanding service, combined with high quality products are part of the Grupo's strategy for the coming years to strengthen its competitiveness and leadership.

#### Visabeira Global

Visabeira Global will continue to develop and create business strategies in order to enhance its various skills and entrepreneurial dynamism, endogenous assets that characterise and distinguish it. The focus will continue to be one of the main protagonists in its segments, operating in an integrated manner in increasingly global scenarios, expanding its markets sustainably and always looking at leadership in its business, with special focus on the area of telecommunications and energy.

The strong focus on internationalisation will remain a key of action to accompany the massive investment that the euro area countries are making in telecommunications networks, namely in the development of optical fibre networks, which is one of the sectors where Grupo Visabeira is currently one of the main players at an international level, with strong distinctive skills resulting from its expertise and know-how and constant capacity for innovation.

Visabeira Global will continue to invest financially in acquisitions of companies in order to support its expansion and further strengthen its strong relationship with the main European operators, while at the same time being a lever to further catapult the brand into international markets, where it already has widespread recognition.

The expansion strategy keeps focusing on operations in the United States of America, a market where the Grupo is expected to strengthen its increasingly growing path, namely with the acquisition of a 70% of the share capital of Verità Telecommunications Corporation ("Verità") in May 2024, a company based in the state of Michigan, which operates in the areas of engineering, construction and maintenance of fixed and mobile telecommunications network infrastructures in the Central region of the USA.

#### Visabeira Indústria

Visabeira Indústria brings together Grupo Visabeira's competences in terms of the industry sector in various areas: factories of ceramic, crystal and glass pieces (with the companies Vista Alegre, Bordallo Pinheiro, Ria Stone, Cerutil), kitchen furniture (MOB), organic biofuels - pellets (by the company Pinewells), boilers and energy recovery systems and associated services (through Ambitermo). The year 2024 will allow us to strengthen recent investments carried out under innovation projects, which have made it possible to generally increase the production capacity of various plants by equipping them with more efficient processes. It is important to highlight the MOB, Pinewells and Vista Alegre Atlantis (at its factory in Aveiro) projects completed in 2023, which realised an increase in production capacity, allowing these factories to grow in 2024. Moreover, the entire Visabeira industry is committed towards the decarbonisation of its production processes, whether installing and using renewable energy systems, more specifically photovoltaic plants, or purchasing more technologically sustainable equipment, namely hybrid kilns for the ceramics industry, introducing monitoring systems based on greater automation and scanning for more assertive control of production processes in real time. Given the need to respond to the European goals and the Paris Agreement, mitigating climate change by reducing CO2 emissions into the atmosphere and using low-carbon technologies, the Recovery and Resilience Plan aims to leverage the decarbonisation of the industry and business sector promoting a changing in terms of use of resources. Given its responsibility and social purpose, each Grupo Visabeira factory has thus started investing in projects for decarbonisation, which will be carried out by the end of 2025, aiming at increasing the

national contribution to a carbon-neutral economy. Sustainability, the use of "cleaner" processes and circularity have become the motto for the future of industry, where products can be valued for their environmental impact and not just for their functionality.

Partnerships with various types of organisations, ranging from sector associations, scientific and technological organisations and business organisations (suppliers, customers, technology companies) are also seen as a trend towards developing the best products and strengthening the competitiveness of Visabeira's industry.

In terms of Recovery and Resilience Plan projects (Green Agendas or Industry Decarbonisation, for example), the participation of all the Grupo's ceramic companies, whether as a consortium or individually, is used to respond to the pressure to adjust their processes and move towards a more carbon-neutral economy, through the sustainability and circularity of processes in a more efficient way.

It should be noted that the Grupo's purpose is always to supply the most competitive products that meet its customers' needs, in order to position itself as a leader in this sector, recognised both at a national level, as well as at international markets as a major player.

In financial terms, in May 2024, Vista Alegre Atlantis successfully completed the organisation and launch of a bond using a public subscription offer for a total amount of 60 million euros. This operation allowed VAA to diversify its funding sources, since this bond loan was placed nationally with retail investors. In June 2024, CR7, SA, owned by footballer Cristiano Ronaldo, acquired a 10% share in Vista Alegre Atlantis SGPS.

This collaboration between Vista Alegre and CR7, SA. will speed up the process of global expansion of the brands in the prestige/luxury segment in various international markets, particularly in Asia and the Middle East, in both retail and premium hospitality, combining quality, history, tradition and innovation.

## Visabeira Turismo, Imobiliária e Serviços

Grupo Visabeira is also present in the Tourism, Real Estate and Services sectors with a wide range of companies, built on integrating and maximising distinctive skills that promote a diversified offer. As 2023 has been the best year ever in terms of the national tourism sector, with growth above the figures achieved in 2019 (pre-pandemic year), we can expect the coming years to achieve even greater growth, as people are increasingly more willing to travel, whether domestically or abroad. Portugal is increasingly recognised as a destination of choice due to the diversity of ecosystems it harbours, and the reinforced promotion of national tourism in various regions across the country, particularly in the central region of the country. The tourist offer goes beyond the most popular beach destinations and big cities, valuing the diversification of segments of the tourism sector such as cultural tourism, rural tourism, nature tourism, wine tourism, health and wellness, among others. Thus, it is expected that the national tourism sector will increase during the coming years, with a significant increase of tourists to our country.

Aiming at strengthening its position as a major player in the sector by 2024, the Montebelo Hotels & Resorts chain intends to take on a new stage, increasing the quality of the services it provides its customers. During 2023, a new hotel unit was opened, the Montebelo Vista Alegre Lisboa Chiado Hotel. It certainly has gained a prominent place in Lisbon's hotel scene. It is expected that the Grupo's tourist offer in the capital will bring more visibility and recognition, with an even more attractive offer for 2024 and following years, as Lisbon is on the 35 most attractive cities in the world in terms of tourism. At the same time, the works carried out to increase the capacity of the Montebelo Aguieira Lake Resort & Spa was also completed in 2023, and this unit is now fully operational, with 30% more accommodation available. Also noteworthy is the fact that the first unit of the *Montebelo* chain, Montebelo Viseu Congress Hotel completed the renovation and modernisation work on the building in 2023, and now it is better suited to meet its target customers. In this way, the completion of innovation projects in some tourist units will allow 2024 to achieve higher growth, with higher occupancy rates and positive feedback reinforcing the quality of the service provided by Montebelo Hotels & Resorts. As far as the tourism sector is concerned, Grupo has a total of nine hotels, including: Montebelo Mosteiro de Alcobaça Historic Hotel, Montebelo Vista Alegre Ílhavo Hotel, Montebelo Palácio dos Melos Viseu Historic Hotel, Montebelo Príncipe Perfeito Viseu Garden Hotel, Montebelo Lisbon Downtown Apartments and Parador Casa da Ínsua. Moreover, the plan is to purchase new units and to develop partnerships aiming at strengthening the presence of the Montebelo Hotels & Resort brand in the country, reinforcing the positioning of *Montebelo*. Grupo Visabeira is known for providing excellent services based on accuracy and respect, and the tourism sector is and will continue to be one of the Grupo's priorities.

Grupo Visabeira is also present in Mozambique's tourism sector with five hotels, which contribute decisively to growth in this sector. In terms of the real estate sector, an Increase in profit is expected. As far as services are concerned Visabeira Investigation & Development (VID), a new technological area of importance in the Grupo, aims to increase the competitiveness levels of the various companies which are part of Visabeira, by promoting services in the area of new technologies, developing solutions in the field of Industry 4.0 and ICT, with cross-cutting operations in the industry, tourism and telecommunications sectors.

# Annex to the report of the Board of Directors



Pursuant to Article 447 of the Portuguese Company Code, it is reported that the members of the managing and supervisory bodies do not hold Company shares. The shareholders' identification is the as follows:

## Shareholder/ Member of Corporate Bodies

Shareholder/ Member of Corporate Bodies	Number of shares on the 31 <sup>st</sup> of De- cember 2023	%	Number of shares on the 31 <sup>st</sup> of December 2022	%	Operations in 2023
Fernando Campos Nunes	22,974,443	98.57%	22,974,443	98.57%	0
TOTAL	22,974,443	98.57%	22,974,443	98.57%	0

Viseu, 14th of June 2024

The Certified Accountant

The Board of Directors

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# **Consolidated Financial** Statements

## Consolidated income statement

Financial years ending on the 31st of December 2023 and on the 31st of December 2022

Ongoing operations	Notes	2023	2022
Sales		235,159,050	222,113,793
Services rendered		1,455,180,754	1,229,658,980
Turnover	10	1,690,339,804	1,451,772,773
Cost of goods sold and material consumed	26	-261,584,336	-209,419,749
Subcontracts	13	-595,646,611	-525,170,546
Gross margin		833,108,857	717,182,478
Own work capitalised	11	1,704,653	705,326
Other income	12	31,441,209	34,584,320
Supplies and external services	13	-234,013,871	-188,364,669
Staff costs	14	-384,458,700	-335,461,836
Other costs	12	-14,139,554	-19,017,102
Operating income (excluding amortisations, provisions and fair value of investmen	nt properties)	233,642,594	209,628,517
Changes in the fair value of investment properties	24	-5,326,427	4,964,752
Depreciation and amortisation	15	-98,893,933	-103,453,408
Provisions and impairment losses	16	-6,054,685	-6,624,558
Operating income		123,367,549	104,515,303
Interest paid, net	17	-57,714,828	-38,792 855
Gains/(losses) on listed shares	18	301,392	12,950
Other financial expenses, net	19	-8,352,878	6,786,465
Gains/(losses) on associates and joint ventures	6	-264,755	-1,650,496
Financial income		-66,031,068	-33,643,935
Result before taxes		57,336,481	70,871,367
Current income tax	20	-27,646,147	-19,232,675
Deferred income tax	20	7,300,627	-5,374,710
Income tax for the financial year		-20,345,521	-24,607,385

Net income		36,990,960	46,263,982
Attributable:			
Shareholders		24,076,022	31,451,113
Non-controlling interests	34	12,914,938	14,812,870
Earnings per share Continuing operations:			
Basic	32	1.03	1.35
Diluted	32	1.03	1.35

The notes are part of this consolidated financial statement.

## Consolidated Statement of Comprehensive Income Financial years ending on the 31st of December 2023 and on the 31st of December 2022

	Notes	2023	2022
Consolidated net income for the period (a)		36,990,960	46,263,982
Other comprehensive income:			
Amounts that will be subsequently reclassified to profit or loss			
Currency translation adjustments			
Translation of transactions in foreign currencies		-29,306,348	14,488,412
Conversion of operations in foreign currency - related to hyperinflation in Angola in previous years	2.2	-10,330,061	3,612,298
Tax effect	20	3,615,521	-1,264,304
Hedge accounting of financial instruments	39	25,518	-11,958
Tax effect	39	-5,359	2,511
Others		51,225	224,053
Amounts that will not be subsequently reclassified into profit or loss  Actuarial gains/(losses) on retirement benefits	41	-375,890	-143,958
			-
Tax effect	41	84,575	30,231
Change in the fair value reserve of other financial investments	7.1	-115,204	-205,784
Tax effect	7.1	24,193	43,215
Exchange of operations in foreign currency - re-evaluation of assets	21	-72,917,623	48,165,989
Tax effect	20	25,515,103	-16,734,191
Impairment of depreciable tangible fixed assets	21	-68,867	-29,385,706
Tax effect	20	22,038	9,845,261
Other comprehensive income for the period (b):		-83,781,179	28,666,068
Total comprehensive income of period (a) + (b)		-46,790,219	74,930,050
Total comprehensive income attributable to:			
Non-controlling interests		-17,470,732	25,039,605
Shareholders		-29,319,487	49,890,445

The notes are part of this consolidated statement of comprehensive income

# Consolidated statement of financial position Financial years ending on the 31st of December 2023 and on the 31st of December 2022

ASSETS	Notes	2023	202
Non-current assets			
Tangible assets	21	727,533,176	762,165,00
•	22	93,014,548	81,453,5
Right-of-use assets Goodwill	23		192,240,1
		297,740,726	
Investment properties	24	299,299,646	305,754,7
Intangible assets	25 6	119,159,425	103,550,9
Investments in associated companies and joint ventures  Other financial investments		12,140,080	27,525,9 8,164,4
Deferred tax assets		4,906,305	
	20	45,271,307	36,134,6
Other receivables	29	2,364,664	2,251,5
Total non-current assets		1,601,429,877	1,519,240,4
Current assets			
Inventories	26	181,800,447	158,492,8
Customers	27	241,184,225	207,488,6
Income before taxes	28	0	2,393,8
Other receivables	29	47,864,812	32,850,9
Other assets	29	18,489,601	18,221,2
Assets associated with client contracts	10	185,144,762	190,626,4
Other financial investments	7	697,577	391,9
Cash and cash equivalents	30	173,759,694	198,719,9
Total current assets		848,941,117	809,186,0
Total Assets		2,450,370,994	2,328,426,4
		, , ,	, , ,
Equity			
Capital	31	116,540,215	116,540,2
Share premiums	31	47,292,404	47,292,4
Other equity instruments	31	23,600,000	
Other reserves	33	-17,117,481	35,296,7
Retained earnings	33	254,807,620	258,459,4
Equity attributable to shareholders		425,122,757	457,588,8
Non-controlling interests	34	190,130,787	231,058,6
Total equity		615,253,544	688,647,4
LIABILITIES			
Non-current liabilities			
Medium- and long-term interest-bearing loans	35	553,004,707	411,002,4
Other accounts payable	37	112,695,090	105,633,2
Deferred tax assets	20	149,064,666	177,386,1
Provisions for other risks and expenses	41	8,668,334	8,143,8
Lease liabilities	38	49,459,330	46,650,0
Total non-current assets		872,892,127	748,815,8
Current liabilities			
Short-term paid loans	35	281,938,993	305,054,7
Suppliers	36	261,955,263	225,867,2
Income before taxes	28	4,342,568	223,001,2
Assets associated with client contracts	10	89,002,915	66,919,2
	37	165,092,058	
Other accounts payable			157,966,0
Other liabilities	37	121,282,327	102,730,7
Lease liabilities	38	38,611,200	32,425,6
Total non-current assets		962,225,323	890,963,1
Total liabilities		1,835,117,450	1,639,778,9
Total equity and liabilities		2 450 270 224	0.000.400.4
Total equity and liabilities		2,450,370,994	2,328,426,4

#### The notes are part of this consolidated statement of financial position

## Consolidated statement of changes in equity Financial years ending on the 31st of December 2023 and on the 31st of December 2022

	Equity (Note 31)	Others equity instruments (Note 31)	Issue premiums (Note 31)	Fair value reserve of financial assets (note 33)	Currency exchange reserve (Note 33)	Retained earnings and other reserves (note 33	Subtotal	Non-con- trolling interests (Note 34)	Total equity
On the 1st of January 2022	116,540,215	0	47,292,404	-2,338,194	-133,722,301	299,132,090	326,904,213	157,256,209	484,160,422
Comprehensive income for the period	0	0	0	-205,784	28,505,930	21,590,299	49,890,445	25,039,605	74,930,050
Transactions with shareholders									
Dividends distributed	0	0	0	0	0	-31,893,760	-31,893,760	-54,351	-31,948,110
Acquisitions, disposals and share capital increase	0	0	0	0	0	112,687,907	112,687,907	48,817,176	161,505,083
On the 31st of December 2022	116,540,215	0	47,292,404	-2,543,978	-105,216,371	401,516,536	457,588,805	231,058,640	688,647,444
On the 1st of January 2023	116,540,215	0	47,292,404	-2,543,978	-105,216,371	401,516,536	457,588,805	231,058,640	688,647,444
Comprehensive income for the period	0	0	0	-115,204	-55,027,544	25,823,261	-29,319,487	-17,470,732	-46,790,219
Transactions with shareholders									
Dividends distributed	0	0	0	0	0	-27,000,000	-27,000,000	-2,190,705	-29,190,705
Acquisitions, disposals and share capital increase	0	23,600,000	0	0	0	253,440	23,853,440	-21,266,416	2,587,024
On the 31 <sup>st</sup> of December 2023	116,540,215	23,600,000	47,292,404	-2,659,183	-160,243,916	400,593,237	425,122,757	190,130,787	615,253,544

The notes form an integral part of this consolidated statement of changes in equity.

## Consolidated statement of cash flows

Financial years ending on the 31st of December 2023 and on the 31st of December 2022

	2023	2022
OPERATING ACTIVITIES		
Receipts from customers	1,949,925,911	1,646,459,796
Payments to suppliers	-1,348,298,942	-1,122,114,967
Staff costs	-380,349,354	-334,483,089
Operating cash flow	221,277,615	189,861,740
Income tax paid/received	-21,189,869	-17,456,456
Other operating payments/receipts	-1,102,938	-912,642
Cash flow generated before extraordinary items	198,984,808	171,492,643
CASH FLOW FROM OPERATING ACTIVITIES (1)	198,984,808	171,492,643
INVESTMENT ACTIVITIES		
Receipts from:		
Financial investments	0	674,258
Investment subsidies	11,999,558	2,981,889
Interest and similar income	0	97,298
Loans granted to shareholders (Note 29.1)	150,000	5,827,702
	12,149,558	9,581,146
Payments relating to:		
Financial investments	0	-1,027,500
Subsidiary purchases, net cash purchased	-95,629,618	-64,949,182
Tangible fixed assets	-88,730,873	-77,226,079
Loans granted (Note 29.1)	-2,190,705	0
Loans granted to shareholders (Note 29.1)	-18,810,000	-30,565,000
	-205,361,196	-173,767,760
CASH FLOW FROM INVESTING ACTIVITIES (2)	-193,211,638	-164,186,614
	,	,,
FINANCING ACTIVITIES		
Receivables from:		
Loans granted (Note 35)	724,497,262	345,989,629
Share capital increases by non-controlling interests	0	201,267,496
	724,497,262	547,257,126
Payments relating to:		
Loans granted (Note 35)	-624,412,218	-385,332,192
Amortisation of financial leasing contracts (Note 38)	-41,616,173	-33,192,221
Interest and similar costs	-73,445,100	-47,107,636
Transaction costs	0	-5,273,116
Other financing operations	-7,276,372	-4,860,943
	-746,749,863	-475,766,109
CASH FLOW FROM FINANCING ACTIVITIES (3)	-22,252,600	71,491,016
Changes in cash and cash equivalents (1) + (2) + (3)	-16,479,430	78,797,044
Cash and cash equivalents (1) + (2) + (3)  Cash and cash equivalents at the beginning of the period	194,570,057	114,981,462
Effect of currency exchange differences	-5,530,446	791,551
Cash and cash equivalents at end of period	-5,550,446 172,560,181	194,570,057
Cash and Cash equivalents at end of period	172,300,161	194,570,037

## Notes to the Consolidated Statement of Cash Flows

Financial years ending on the 31st of December 2023 and on the 31st of December 2022

1. ACQUISITION OR DISPOSAL OF COMPANIES	2023	2022
a1) Payments related to purchases of net cash for the financial year (note 8)		
TAVAN	55,500,000	0
HCI	24,500,000	0
TVCABO MOÇAMBIQUE	8,397,343	0
O+M	6,148,667	0
ARQUILED	2,297,970	0
TELEVISA	1,808,616	0
AEROPROTECHNICK	1,320,000	0
OBELISK	0	15,312,986
ELEKTROWURNER	0	14,784,979
INPOWER	0	3,894,500
MJQUINN SOLAR	0	1,102,446
B1) Cash purchased		
HCI	-28,891,813	0
O+M	-1,221,397	0
JAYME DA COSTA	-804,251	0
ARQUILED	-72,713	0
OBELISK	0	-1,540,571
ELEKTRO-WÜRKNER	0	-1,117,550
INPOWER	0	-1,002,997
MJQUINN SOLAR	0	-293,727
B1) Payments related to purchases from previous years	<u> </u>	
CUNHA SOARES & FILHOS	14,768,804	4,000,000
ELEKTRO-WÜRKNER	3,620,184	0
FACIM	2,663,785	0
OMVNATIE	1,747,986	1,868,929
EIP SERVIÇOS/TENSA/J.F.EDWARDS	1,557,999	15,506,798
INPOWER	900,000	0
MJQ SOLAR	478,004	134,483
MJQUINN	449,855	5,594,346
OBELISK	280,580	0,334,340
ESCOT MARROC	180,000	520,000
FRANZ-JOSEF BRAUN	0	2,383,113
CONSTELLATION	0	924,418
TOFT HANSEN	0	
C1) Payments related to future purchases (Note 7)	0	134,483
ARQUILED	0	2,877,030
ANQUILLU	95,629,618	64,949,182
D1) Payments related to future investments	93,029,016	04,949,102
· ·	0	500,000
JAYME DA COSTA LINCE CAPITAL	0	500,000
		500,000
IBERIS	0	27,500
40.5	0	1,027,500
A2) Disposals/receivables in the current financial year		74.040
PHAROL	0	74,248
	0	74,248
2. BREAKDOWN OF CASH AND CASH EQUIVALENTS	2023	2022
For companies in the consolidation perimeter	2020	2022
a) Cash		
	2 072 040	201.092
Cash  Pank denesits	2,073,049	201,083
Bank deposits Tradable acquirities	170,342,029	190,970,539
Tradable securities	145,093	3,398,435
Cash and cash equivalents in cash flow statement	172,560,181	194,570,057
Bank overdrafts	1,199,513	4,149,915
Cash and cash equivalents in the balance sheet (Note 30)	173,759,694	198,719,972

# Notes to the Consolidated Financial Statements

On the 31st of December 2023 (amounts in euros)

## 1. Introductory note

Grupo Visabeira, SA, based in Viseu, Portugal, started its activity within the telecommunications and electricity sector in 1980. Based in Viseu and as a result of its combined commitment to human resources, an integrated information and logistics system, its own transport network and strategically located facilities, the Grupo rapidly extended to the entire Portuguese territory and became the largest employer in central Portugal.

Its contribution to the modernisation and development of telecommunications, by offering integrated and global solutions, earned it market leadership in the field of telecommunication network engineering, a position it has held for almost four decades.

In order to diversify its activities, in Telecommunications, Energy, Technologies, Construction, Industry, Tourism, Real Estate and Services, as well as strengthen its presence in several markets, it adopted a strategy for structuring its operations in sub-holdings sectors, in order to enhance each of its businesses and enhance the Grupo's performing capacity.

The engine of its development strategy continues to rely on a management model based on global information systems, which interconnects all the business units and integrates all the Grupo's resources.

Based on the trust gained in the market, it defined and consolidated a bold internationalization strategy that consolidated the capabilities and dynamics of the Grupo on two parallel fronts.

On the one hand, it expanded and consolidated its performing model in new countries as a natural extension of the markets and in countries of emerging economies, through an investment policy in a partnership or in a local business establishment. Initially investing in Portuguese-speaking countries and, later, with a strong focus on European countries, the Grupo has been exporting its model since the 1980s and, as a result of this strategy, today it holds companies with consolidated activities in France, the United Kingdom, Belgium, Germany, Italy, Republic of Ireland, Denmark, United States of America, Angola, Mozambique, and São Tomé and Príncipe, and it is present in many other countries.

Through the internationalisation of its markets, Grupo promoted the placement of its products in more than a hundred countries, on five continents, among which the markets of the European Union, the Scandinavian countries, North America, Africa, Australia and Japan. Currently, through investment, Grupo Visabeira continues to have its main development in its external growth, strengthened by its multi-sector structure and by its focus on constant technological updating. Grupo Visabeira will continue to enhance its distinctive skills and the dynamics which characterize it and will operate in an integrated

manner in increasingly global scenarios, expanding its markets in a sustained manner and always aiming at to be a leader in its strategic businesses.

Grupo Visabeira consolidates its accounts in NCFGest, S.A., which is 100% owned by Fernando Campos Nunes.

On the 31st of December 2023, turnover amounted to 1,690 million euros. Equity amounted to 615 million euros, of which 190 million euros correspond to non-controlling interests by the Grupo. In 2023, Grupo Visabeira employed an average of 14,306 employees (2022: 13,605). At the end of the year, the number of employees

The financial statements were approved for issue in the meeting of the Executive Board of Directors held on the 14<sup>th</sup> of June 2024, pending approval by the General Meeting of Shareholders, pursuant to current Portuguese corporate law.

The Executive Board of Directors believes that the financial statements will be approved without any changes.

## 2. Accounting Policies

The material accounting policies used in the calculation of profit or loss for the period and the presentation of the financial position are as follows:

#### 2.1 Basis of preparation

According to Decree Law no. 35/2005 of 17th of February, as subsequently amended by Decree Law No. 98/2015 of the 2<sup>nd</sup> of July, which transposed into Portuguese legislation the provisions of Regulation (EC) No. 1606/2002 of the European Parliament and of the Council of the 19th of July 2002, these consolidated financial statements were prepared in accordance with the International Financial Reporting Standards (IAS/IFRS) issued by the International Accounting Standards Board (IASB) and by the Interpretations issued by the International Financial Reporting Interpretations Committee (IFRIC) or the former Standing Interpretations Committee (SIC), adopted by the EU, effective as of the 1st of January 2022. The consolidated financial statements were prepared based on the accounting books and records of the companies included in the scope of consolidation (Note 5), kept in accordance with accounting principles generally accepted in the respective jurisdictions and adjusted in the consolidation process and when applicable, so that the consolidated financial statements are presented in accordance with IAS/IFRS.

The Executive Board of Directors evaluated the Company's and its subsidiaries' ability to operate on a continuous basis, based on all relevant information, facts and circumstances of financial, commercial or other nature, including subsequent events, such as those presented in Note 44, to the reporting date of the financial statements, available about the future. As a result of the evaluation carried out, the Executive Board of Directors came to the conclusion that it has the suitable resources to maintain its activities, with no intention of ceasing activities in the short term, and it has considered appropriate to use the assumption of continuity of operations in preparing condensed consolidated financial statements.

The consolidated financial statements have been prepared on a historical cost basis, except for investment properties, for financial liabilities measured at fair value (put options/contingent consideration contracted with minority shareholders of subsidiaries - "Non-controlling interests") and some financial investments, which

- "Non-controlling interests") and some financial investments, which are measured at fair value, as were assets and liabilities acquired as part of concentrations of business activities.

In preparing the consolidated financial statements in accordance with IFRS, the Grupo Visabeira's Executive Board of Directors uses estimates and assumptions that affect the application of policies and the values of assets and liabilities, gains and losses, which are based on historical experience and other factors deemed reasonable according to the circumstances, and are the basis for judgements about the values of assets and liabilities whose valuation is not evident from other sources. Actual results may differ from estimates. The estimates and judgements used in preparing the financial statements are presented in Note 3.

Unless stated otherwise, the amounts are expressed in euros (EUR).

#### 2.2 Basis of consolidation

The consolidated financial statements include, in reference to 31st of December 2023, the assets, liabilities and profit and loss of the companies of the Grupo, understood as the entirety of the Grupo Visabeira and its subsidiaries, which are presented in Note 5. An entity is classified as subsidiary when it is controlled by Grupo. Control exists only where the Grupo has, cumulatively:

- a) power over the investee;
- b) exposure to or rights over variable results derived from its relationship with the investee; and
- c) the ability to use its power over the investee to affect the amount of the results for investors.

Generally, it is assumed that there is control when the Grupo holds the majority of voting rights. In order to support this assumption and in cases where the Grupo does not hold the majority of voting rights in the investee, all relevant facts and circumstances are taken into account when determining the existence of power and control, such as:

- a) any contractual agreements with other holders of voting rights;
- b) any rights arising from other contractual agreements;
- c) existing and potential voting rights.

The Grupo controls a subsidiary when, due to the agreements entered into or the voting rights held it, can carry out in practice the relevant activities of the subsidiary, and it is exposed to variable returns as a result of that capacity, even if it does not hold the majority of

the voting rights. On the other hand, the Grupo may not control a subsidiary even if it holds the majority of voting rights if, by virtue of the agreements entered into or the voting rights held, it does not have the ability to manage the subsidiary's relevant activities in practice. The existence of control by the Grupo is re-evaluated whenever there is a change in any facts and circumstances that lead to changes in one of the three factors of control mentioned above. Subsidiaries/controlled entities are included in the scope of consolidation according to the full consolidation method, from the

consolidation according to the full consolidation method, from the date when control is acquired until the date it effectively ends. In situations where the Grupo has substantial control of entities created for a specific purpose, even if it has no direct shareholdings in these entities, they shall be consolidated using the full consolidation method.

Balances, transactions and cash flows between Grupo entities, as well as unrealised gains on transactions between companies of the Grupo are eliminated.

Unrealised losses are also eliminated, unless the transaction evidences impairment of a transferred asset.

The accounting policies of subsidiaries are changed whenever necessary to ensure consistency with the policies adopted by the Grupo

A change in the interest hold in a subsidiary that does not entail loss of control is recorded as a transaction between shareholders. An increase in the participating interest in an already controlled entity is also accounted for as a transaction between shareholders, not giving rise to any recognition of goodwill or of gains/losses; in the case of a decrease in the participating interest that does not imply a loss of control, a possible difference between the amount received from non-controlling interests and the respective balance is also recorded directly in equity.

If the Grupo loses control over the subsidiary, the corresponding assets (including goodwill), liabilities, non-controlling interests and other equity components are derecognised and any gains or losses are recognised in the income statement. Participating interest is recognised at fair value at the time of loss of control.

The net assets of subsidiaries under the full consolidation method attributable to shares held by third parties are recorded in the consolidated statement of financial position under the heading non-controlling interests.

The net profit of subsidiaries attributable to non-controlling interests is identified and adjusted by deducting the result attributable to the shareholders of the Grupo and recorded in the consolidated income statement under the heading non-controlling interests, even in the case of negative results. The same applies to the statement of comprehensive income.

The acquisition of financial investments in business entities or activities under common control is registered:

- i) using the "common interest method", with the difference between the concentration cost and the net assets purchased (at the respective net book values) being recorded against equity; or
- ii) using the purchase method (foreseen on the IFRS 3) whenever the concentration of business activities between companies under common control has commercial substance, to be carried out for the purpose of combining companies with activities and for the transaction to have been conducted at fair value.

ANNUAL REPORT 2023 Notes to the consolidated financial statements

#### **CHANGES TO THE CONSOLIDATION PERIMETER:**

During 2023, the most significant changes to the perimeter (see Note 8) concern the acquisition in Portugal of the companies HCI Construções, Arquiled, BrightScience, Grupo Jayme da Costa (consisting of 5 companies, highlighting Jayme da Costa – Energia e Sistemas, S.A.), in France of Groupe Ramalheira and O+M, and in Germany of the THG Tavan Holding GmbH Group (consisting of 4 companies, Tavan Tiefbau & CO KG).

During 2022, the most significant changes to the group of companies (see Note 8) were the acquisition of MJ Quinn Solar and Obelisk in the United Kingdom, Elektro-Würkner in Germany and InPower in Italy.

## CLASSIFICATION OF ANGOLA AS A COUNTRY WITH A HYPERINFLATIONARY ECONOMY IN 2017 AND 2018:

In 2017 and 2018, the Angolan economy was classified as hyperinflationary according to IAS 29 – Financial Reporting in Hyperinflationary Economies. During 2019, with the slowdown of inflation, Angola was no longer classified as hyperinflationary. However, the impacts generated in 2017 and 2018 will remain until the assets are sold and consumed/amortised and until the liabilities are liquidated or extinguished.

Pursuant to this standard, financial statements prepared in the currency of a hyperinflationary economy must be expressed in the measurement unit in force at the date of the preparation of the financial statements.

Consequently, as defined in IAS 29 – Financial Reporting in Hyperinflationary Economies, the main points to consider are as follows:

- Monetary assets and liabilities are not changed, as they are already expressed in the current unit at the date of the financial statements;
- Non-monetary assets and liabilities (which are not already expressed in the current unit at the date of the financial statements) are restated by applying a general price index;
- The effect of inflation on the net monetary position of investees is reflected in the income statement as profit/loss in the net monetary position.

Moreover, the conversion of financial statements of subsidiaries and associated companies located in Angola and stated in foreign currency (for which Kwanza is the functional currency) is carried out considering the currency exchange rate prevailing at the balance sheet date. The conversion coefficient used in the monetary correction (IAS 29) in 2017 and in 2018 was the consumer price index (CPI) published by the National Bank of Angola.

The main accumulated impacts on the Consolidated Financial Statements are as follows:

In the financial statement position:

Millions of euros	2023	2022
Tangible and intangible fixed assets	15.1	28.0
Deferred tax liabilities	-5.2	-9.6
	9.9	18.4
Equity attributable to shareholders	6.1	10.2
Non-controlling interests	3.9	8.3
	9.9	18.5

## 2.3 Concentrations of business activities and goodwill

The terms of the acquisition method is the method used to recognise the entry of subsidiaries into the Grupo upon their acquisition.

In the acquisition method, the difference between:

- i) the consideration transferred together with the non-controlling interests and with the fair value of the equity interests previously held and
- ii) the net amount of identifiable assets purchased and of assumed liabilities is recognised, on the purchase date as goodwill, if positive or as gain, if negative.

The consideration transferred is measured at fair value, calculated as the aggregate amount of fair values on the date of acquisition of assets transferred, liabilities incurred and equity instruments issued by the Grupo. For the purpose of determining goodwill/ earnings of the business combination, the transferred consideration is removed from any part of the consideration that concerns another transaction (e.g. remuneration for the provision of future services or settlement of pre-existing relationships) whose margin is recognised separately in profit or loss.

Whenever a business combination is not completed on the reporting date, the provisional amounts recognised on the date of acquisition shall be adjusted retrospectively, for a maximum period of twelve months counting from the date of acquisition. Moreover, any additional assets and liabilities shall be recognised if new information is obtained on facts and circumstances existing on the date of acquisition which would result in the recognition of such assets and liabilities, should it have been known on that date.

Any contingent consideration to be transferred by the purchaser will be recognised at fair value on the purchase date. Contingent payments are recognised as liabilities. The contingent consideration classified as equity is not remeasured and its subsequent settlement is accounted for in equity. Contingent consideration classified as an asset or liability that is a financial instrument within the scope of IFRS 9 - Financial Instruments is measured at fair value with changes in fair value recognized in the income statement in accordance with IFRS 9 (unless it occurs within the 12-month period referred to above

and is related to events prior to the acquisition date, in which case the amount of goodwill is adjusted). Other contingent considerations that are not within the scope of IFRS 9 is measured at fair value at each reporting date, with changes in fair value recognised in the income statement.

Costs related to acquisition are not part of the retribution transferred so they do not affect the determination of negative goodwill, being recognised as expenses in the financial year in which they occur. On the date of acquisition, the classification and designation of all assets acquired and liabilities transferred are reassessed in accordance with IFRS, with the exception of lease and insurance contracts, which are classified and designated based on the contractual terms and conditions, on the commencement date. The purchase date is the date on which Grupo Visabeira obtains control over the company purchased, which may occur on a date before or after the closing date (date on which consideration is transferred and the assets and liabilities are legally acquired and assumed) - in this case, all relevant facts and circumstances must be taken into account when identifying the purchase date, which requires judgement by the Executive Board of Directors. For convenience, consolidation is carried out at the start of the month in which control was performed.

Assets arising from contractual indemnities paid by the seller concerning the outcome of contingencies related, in whole or in part, to a specific liability of the combined entity, shall be recognised and measured using the same principles and assumptions of the related liabilities. The determination of the fair value of assets acquired and liabilities assumed takes into account the fair value of contingent liabilities arising from a present obligation caused by a past event (if the fair value can be reliably measured), regardless of whether an outflow is expected or not.

For each acquisition, Grupo can choose to measure "non-controlling interests" at their fair value or by their respective share in the assets and liabilities transferred from the acquiree. The choice of a method influences the determination of the amount of goodwill to be recognised. When the business combination is carried out by phases, the fair value on the date of the acquisition prior to the interests held is re-measured to the fair value at the date in which the control is gained, against the results during the period in which the control is reached, affecting the calculation of goodwill.

Goodwill is considered to have an indefinite useful life and thus is not amortisable. Regardless of whether or not there are impairment indicators, the Grupo annually tests Goodwill for impairment. When Goodwill's carrying amount is greater than its recoverable value, an impairment loss is recorded in the income statement. The recoverable amount is the highest of the fair value minus the costs for selling and the value in use.

The recoverable amounts of the cash flow generating units are usually determined based on the calculation of the respective use value, which is the present value of the future cash flows that are expected, due to the continued use of the asset or group of assets and their disposal at the end of their useful life. These calculations require the use of assumptions that are made based on estimates of future circumstances whose occurrence may be different from the estimated one. Goodwill impairment losses cannot be reversed.

#### PUT OPTION TO PURCHASE NON-CONTROLLING INTERESTS

When the Grupo is granted a put option on the participating interest not held by the Grupo in a controlled company, and the group considers that it has an effective ownership interest in those shareholdings subject to the put option, the Grupo does not recognise any non-controlling interests, but rather a financial liability, measured in accordance with IFRS 9 (see Note 2.6.2), which means the Grupo accounts for concentration of business activities as if the participating interest had been purchased subject to the put option granted. Thus, the transferred consideration includes the present value of the amount to be paid to the minority participating interests when exercising the put option. If the option expires without being used, it will be accounted for as a disposal of part of the business without loss of control. When a put option is granted to the Grupo of the participating interest not held by the Grupo in a controlled company, and the Grupo does not consider that it has an effective ownership interest in those shareholdings subject to the put option, the Grupo chooses to recognise the totality of the non-controlling interests and also recognises the put option as a financial liability, measured in accordance with IFRS 9 (see 2.6.2), this liability being recognised by deducting it from the Grupo's equity and not from the non-controlling interests. Subsequent changes in the amount of the liability are recognised in the income statement.

The factors taken into account by the Executive Board of Directors to determine whether or not there is an effective ownership interest in these holdings subject to the put option include:

- i) The strike price is fixed or determinable and/or approximating to fair value;
- ii) Voting rights and other decision-making rights;
- iii) Entitlement to dividends.

## 2.4 Financial holdings in associates and Joint Ventures

Associates are companies over which the Grupo Visabeira exercises significant influence, understood as the power to participate in their financial and operating policy-making process, without, however, exercising control or joint control.

It is generally assumed that there is significant influence when the percentage of participation is greater than 20%.

The classification of financial investments in joint ventures is determined based on the existence of shareholders' agreements that demonstrate and regulate joint control, which is understood to exist when decisions on activities relevant to the venture require a unanimous agreement between the parties.

The existence of significant influence or joint control is determined based on the same type of facts and circumstances applicable in the assessment of control over subsidiaries.

These holdings are consolidated by the equity method, that is, they are initially recorded at cost and subsequently the consolidated financial statements include the Grupo's interest in the total recognised gains and losses of the associate/joint venture, from the date on which significant influence/control begins until the date on which it effectively ends.

Dividends received from these entities are recorded as a reduction in the value of financial investments.

Grupo's participation in the gains and losses of its associates/joint ventures is recognised in the income statement, and its share of movements in Post-acquisition Reserves are recognised in Reserves. Post-acquisition cumulative movements are adjusted according to the cumulative movements in financial investment. When the Grupo's share of losses in an associate/joint venture equals or exceeds its investment in that entity, including any unsecured receipt transaction, the Grupo does not recognise any further losses, unless it has incurred obligations or made payments on behalf of the associate/joint venture.

The purchase of financial investments in associated companies is recorded using the purchase method. Any excess of the cost of acquisition of a financial investment over the Grupo's share in the fair value of the assets, liabilities and contingent liabilities identified on the date of acquisition of the associate/joint venture is recognised as goodwill, which is included in the value of the financial holding and whose recovery is assessed annually as part of the financial investment.

If the cost of acquisition is lower than the fair value of the net amount of the assets of the associate/ joint venture, the difference is recorded directly in the consolidated income statement.

Unrealised gains from transactions between the Grupo and its associates/joint ventures are eliminated to the extent of the Grupo's share in the respective associates/joint ventures. Unrealised losses are also eliminated, unless the transaction evidences impairment of a transferred asset. The accounting policies of associates/joint ventures are changed whenever necessary to ensure consistency with the policies adopted by the Grupo.

After applying the equity method, the Grupo assesses the existence of impairment indicators; if any, the Grupo calculates the recoverable amount of the investment, and recognizes an impairment loss if it less than the book value of the investment in the item "Gains/Losses on the associated companies and joint ventures" in the income statement; this impairment loss is reversible.

After the loss of significant influence or joint control, the Grupo initially recognises the retained investment at fair value and the difference between the carrying value and the fair value held plus the revenue from the sale are recognised in the income statement.

#### 2.5 Recognition of Revenue

The Grupo is organised through sub-holdings that group subsidiaries in the various business areas in which it operates. The Grupo's main business activities/sources of revenue for the financial years 2023 and 2022 can be detailed as follow:

- a) Telecommunications and energy in Europe;
- b) Energy in the United States of America;
- c) Engineering and construction;
- d) Telecommunications operator;
- e) Industry
- f) Hotels and restaurants;
- g) Shopping centre operation and management;
- h) Real estate sales;
- i) Real estate services and management.

## NATURE, PERFORMANCE OBLIGATIONS AND REVENUE RECOGNITION

#### a. Telecommunications and energy in Europe

In this business area, the Grupo has signed several service provision contracts with energy operators, differentiating between contracts for the external network (construction and maintenance services for the network and adjacent infrastructure on public roads) and contracts for the customers network (services provided to the final customer of energy operators).

#### **Outdoor Network**

The purchase orders placed by the client, under the established general contract, identify the performance obligation that the Grupo has to comply with. Thus, each order is treated as a single performance obligation.

The Grupo's performance creates an asset that the customer controls as it is carried out, thus the Grupo's performance obligation is met over time

Operational teams are provided with a production collection system, where tasks successfully performed are regularly recorded. Each task has already recorded a price agreed with the client, as well as the standard consumption of materials foreseen for that task. The recognition of revenue is made according to the completed tasks and valued based on the agreed prices.

Periodically, for the work completed, a performance measurement report is submitted for the validation of the clients, with a summary of the production sheets. After the approval of said report by the client, the respective invoice is issued. The frequency with which these measurements reports are delivered depends on the type of client and on the amount of works.

#### **Client Network**

The purchase orders placed by the client, under the established general contract, identify the performance obligation that the Grupo has to comply with. Thus, each order is treated as a single performance obligation. Purchase orders are characterised for being very short duration works. The performance obligation is carried out in a specific moment, namely whenever the customer approves the service rendered.

Operational teams are provided with a production collection system, where completed tasks are recorded throughout the day.

The client approves the production carried out on a daily basis. Each task has already recorded a price agreed with the client, as well as the standard consumption of materials foreseen for that task.

The recognition of the revenue is made according to the completed tasks and valued based on the agreed prices.

Depending on the client, invoicing for completed and validated tasks can be done on a fortnightly or monthly basis.

## b. Energy in the United States of America and Germany (Tavan Tiefbau)

In these countries of the Energy business area, the Grupo has signed several contracts with public and private entities several contracts for the provision of construction services that include different components/ tasks.

Although in most cases customers can benefit from the different components/tasks on their own, since they are negotiated together the promise of transfer of each is not separately identifiable from the others. Moreover, since the above-mentioned components/tasks are typically highly interrelated and dependent on each other, the Grupo considers that they should be treated as a single performance obligation. Thus, usually each construction contract is considered a unique performance obligation.

On the other hand, since clients have the ability (control) to guide the use of the asset as it is being built and the ability to obtain substantially all the remaining economic benefits thereof, the Grupo's performance obligation in these cases is met over time, the revenue being recognised according to the method described below.

The costs of construction contracts are recognised when incurred. When revenue arising from the contract cannot be reliably measured, income is recognised to the extent of costs recovered. When revenue arising from the contract can be reliably measured and it is probable that the contract will be profitable, revenues are recognised throughout the period of construction. If the contract is not profitable, the expected loss is acknowledged immediately as an expense in the fiscal year. The percentage of completion method is used to recognise revenue in each period. The percentage of completion is measured taking into account the weight of costs incurred in the total estimated costs. Costs incurred in the financial year, which are associated with the future activities of the contract, are excluded from the calculation of the percentage of completion and are classified as inventories, deferred costs or other.

The Grupo presents as assets any amounts to be recovered from clients for contracts in progress whose costs incurred, plus recognised income (and subtracted from recognised losses), exceed the amounts invoiced. Unpaid invoices are presented in the line item Customers.

#### c. Engineering and construction

In this business area, Grupo has signed several contracts for the provision of construction services with public and private entities that include various components/tasks.

Although in most cases clients can benefit from the various components/ tasks separately, as they are negotiated as a whole, the promise of transferring each one of them is not separately identifiable from the others. Moreover, since the above-mentioned components/ tasks are typically highly interrelated and dependent on each other, the Grupo considers that they should be treated as a single performance obligation. Thus, usually each construction contract is considered a unique performance obligation.

On the other hand, since clients have the ability (control) to guide the use of the asset as it is being built and the ability to obtain substantially all the remaining economic benefits thereof, the Grupo's performance

obligation in these cases is met over time, the revenue being recognised according to the method described below.

The costs of construction contracts are recognised when incurred. When revenue arising from the contract cannot be reliably measured, income is recognised to the extent of costs recovered.

When revenue arising from the contract can be reliably measured and it is probable that the contract will be profitable, revenues are recognised throughout the period of construction.

If the contract is not profitable, the expected loss is acknowledged immediately as an expense in the financial year.

The percentage of completion method is used to recognise revenue in each period. The percentage of completion is measured taking into account the weight of costs incurred in the total estimated costs. Costs incurred in the financial year that are associated with the future activities of the contract are excluded from the calculation of the percentage of completion and are classified as inventories, deferred costs or other.

The Grupo presents as assets any amounts to be recovered from clients for contracts in progress whose costs incurred, plus recognised income (and subtracted from recognised losses), exceed the amounts invoiced. Unpaid invoices are presented in the line item Customers.

#### d. Telecommunications operator;

In this business area, Grupo provides operator services, providing cable television, fixed broadband and fixed voice. Revenues from services provided over the fibre and cable network result from:

- a) subscription to base channel packages that can be sold in bundle with fixed broadband and/or fixed voice services;
- b) subscription to premium channel packages;
- c) rental of terminal equipment.

Thus, at the beginning of each contract, the Grupo evaluates the promised goods or services and identifies, as a performance obligation, every promise of transfer to the customer any good or service (or goods or services package). These promises in contracts with clients may be explicit or implied, provided that such promises create a valid expectation on the client that the entity will transfer a good or service to the client, based on the entity's published policies, specific statements or business practices.

The Grupo has internally defined that a performance obligation corresponds to the promise of delivery of a good or service that can be used separately by the customer and on which there is a clear perception of this good or service by the customer among the remaining available in each contract.

The main performance obligations are Fixed Internet, Fixed Telephone, Television, Consulting, and Cloud / IT Services, distribution of audiovisual rights, among others.

Providing set-top-boxes, routers, modems and other home complementing equipment and respective installation and activation services were considered by the Grupo as not corresponding to a performance obligation, as these are actions required to meet the promised performance obligations.

The recognition of revenue occurs at the moment of fulfilment of each performance obligation, which is distinguished between:

#### Prepaid services

Revenue is recognized when services are actually rendered, that is, the amounts previously received are specialised for the period of service provision which TVCabo has undertaken.

#### Corporate services

Revenue from subscriptions to telecommunications services (subscription to internet, television and fixed voice, separately or together) is recognised on a straight-line basis over the subscription period. Billing is issued after the service is provided, depending on the conditions provided for in the contract with the client.

## e. Industry - in this area, the Grupo carries out the following activities:

#### i) ceramics, glassware, and biofuel

In determining the amount of revenue, the Grupo assesses for each transaction the performance obligations it undertakes with its customers, the transaction price for each performance obligation identified in the transaction and the variable price conditions that may lead to future adjustments of the amount of the revenue recorded, for which the Grupo presents its best estimate.

Income from product sales is recorded in the consolidated income statement, when control over the product or service is transferred to the customer, which is to say, at the moment when the customer is able to manage the use of the product or service and obtain all the remaining economic benefits associated with it.

The Grupo considers that, taking into account the nature of the product or service related to the performance obligation undertaken, the transfer of control takes place mainly on a specific date, but there may be transactions in which the transfer of control occurs continuously throughout the defined contract period.

For each contract, the Grupo assesses whether there are other commitments in the contract that correspond to separate performance obligations and for which a portion of the transaction price should be allocated (for example, guarantees and loyalty credits). In determining the transaction price, the Grupo takes into account possible variable remuneration, the existence or not of a significant financing component, non-monetary consideration receivable and the possibility of compensation being paid to the customer.

#### ii) Thermal energy

Revenue related to the thermal energy business area is recognised in accordance with the method defined for the business area related to b) Engineering and construction.

#### f. Hospitality and restaurants

Revenue from the provision of Hotel and Restaurant services is recognised when the service is provided or control over the property is transferred to the client. Sales are usually made in cash or by credit card. In the cases when a credit period is established, the period of credit granted varies between 30 and 60 days after billing.

#### g. Shopping centre operation and management;

#### **Fixed rents**

The Grupo acts as a lessee under lease agreements. Income earned through rents is recorded in accordance with the straight-line method during the rental period and presented as "services rendered", due to its operational nature. Contingent rents are recognised only when the duty is established. Initial costs directly related to the negotiation of leases are recorded as expenses during the lease period at the same rent as the rents as earned.

The lease duration is the sum of the period during which the lease cannot be cancelled with an additional period that the lessee is expected to have the option to maintain the lease, and upon the beginning of the lease the Grupo has reasonable certainty that the lessee will choose to maintain it.

Amounts receivable from lessors for contractual assignment or for compensation for devaluations are recorded in the income statement when the right to receive is established.

Gains on common expenses redebt to lessees are recorded in the period which the compensation relates to. Fees regarding management and service are included as Income from rentals, without considering the respective costs, because the Grupo considers that it acts as principal and not as agent in this situation.

#### Variable rents

If the consideration provided for in a contract includes a variable component, the Grupo estimates the amount that it considers to be entitled to receive. The variable component is estimated on a monthly basis according to the tenant's turnover and is restricted in case of uncertainty until it is highly probable that there will be no significant reversal of recognized revenue when the uncertainty associated with the variable compensation component is subsequently resolved.

#### (ey income

Key income is recognised at the time of signing the contract of reservation of ownership and subsequent receipt.

#### h. Real estate sales

The sale of the completed property is generally considered as a single performance obligation and the Grupo has determined that it will be met at the time control is transferred.

In the case of unconditional contract exchanges, the time usually occurs when the legal title is transferred to the client. In the case of sales through public auction, the moment is verified when all the conditions are met. It is not expected that the determination of the control transfer, both for sales through public auction or direct sale, will be modified with the adoption of IFRS 15.

For contracts related to the sale of properties in development, the Grupo is responsible for the overall management of the project, and it has identified several goods and services to be provided, including design work, purchase of materials, preparation of the site and foundations, form work and plastering, mechanical and electrical installations, installation of joinery (e.g. windows, doors, cabinets, etc.) and finishing work. In these contracts, Grupo determined that the goods and services are not different and are recorded as a single performance obligation.

Depending on the terms of each contract, Grupo determines whether the control is transferred at a point in time or over time:

- For the sale of currently recognised developing properties according to the percentage of completion, the Grupo expects to continue to recognize the gains over time because it estimates that control will be transferred over time.
- For the sale of currently recognised developing properties when completed, the Grupo believes that control will be transferred at a point in time.

In contracts that meet the recognition criteria throughout the period, the Grupo's performance is measured using a method of imputation by reference to the costs incurred to comply with the performance obligation (e.g. resources consumed, hours spent, costs incurred, time incurred or machine hours) in proportion to the estimated total inputs to complete the work.

The Grupo excludes the effect of costs incurred which do not contribute to the performance obligation in transferring control of goods or services to the client (such as unanticipated amounts of defective materials or other resources) and adjusts the method of imputation against costs incurred which are not proportional to the Grupo's progress in meeting the performance obligation (i.e. non-installed materials).

Some contracts for the sale of properties include variable considerations in the form of penalties for delays and, in limited cases, early termination premiums. Usually, the Grupo expects uncertainty to dissipate before recognising these gains. In accordance with IFRS 15, estimates of variable consideration are included in the transaction price (after considering the limiting requirements). Considering the wide range of services, the Grupo usually applies the expected value method to estimate this variable consideration and will apply IFRS 15 requirements in mandatory variable consideration estimates to determine the variable consideration amount that may be included in the transaction price. Grupo uses the practical expedient provided for in IFRS 15 for the significant financing component.

As such, Grupo will not adjust the amount under contract by the effects of the significant financing component in contracts where Grupo expects, at the end of the contract, the interval between the client payment and the Grupo's transfer of the agreed goods or services to be one year or less:

- For contracts involving the sale of property in development recognised over time, generally, clients carry out the payments as the work progresses. In these cases, Grupo estimates that the interval between the client payment for the asset, and the Grupo's transfer of the asset to the client will be one year or less.
- For some contracts that include the sale of development properties recognized over time and the sale of development properties recognized at a specific point in time, the Grupo is entitled to the recognition of an advance. This situation is not seen as a significant financing component since the reasons are not related to the Grupo's financing. The reason is that these payments are seen as a guarantee that the other party will satisfactorily complete its obligations under the contract in situations, in cases when customers do not have a proven credit record or have a history of late payments.

Property sale contracts have certain guarantees which cover a period of up to ten years after completion of the property, including requirements regarding operating performance conditions (i.e. insulation, energy efficiency, etc.).

The Grupo has determined that these conditions represent guarantees called "reliability" and that they are legally required as quality assurance, continuing to be accounted for in accordance with IAS 37, consistent with current practice.

#### i. Real estate services and management

## Service expenses, management fees and other recoverable expenses of lessees

Consistent with current practice, the Grupo determined that these services are separate components of the lease (transferred separately from the right to use the asset) and fall within the scope of IFRS15. The Grupo will allocate the consideration to the lease component and to the service component on a relative basis, consistent with current accounting.

For the revenue component, the Grupo concluded that these services represent a number of daily services that are individually met over time, and a progress measurement basis based on the time taken will be applied. The amounts charged to tenants for these services include fees charged based on the percentage of income and reimbursement of expenses incurred.

The Grupo determined that this variable consideration is only related to the non-leasing component and that allocating it to each service period (e.g., each day) fulfils the variable consideration allocation exception. The Grupo provides the third-party competence to provide services to tenants. In accordance with IFRS 15, the Grupo concluded that it is the principal because it is primarily responsible for meeting the performance obligation of the specific service, and the Grupo is subject to credit risk regarding these transactions because it has to pay the third party even if the client does not comply with the payment terms. IFRS15 requires a test to demonstrate that the Grupo controls a particular good or service before transferring it to the customer. The Grupo has determined that it controls the service before being provided to the tenant and consequently is the principal rather than agent in these contracts. Consequently, the Grupo underwent no impact as a result of this diagnosis.

#### **GUARANTEE OBLIGATIONS**

The Grupo generally offers guarantees of the proper functioning of its products - repair of defects existing upon the sale - as required by law. These quality guarantees are accounted for in accordance with IAS 37 Provisions, Contingent Liabilities and Contingent Assets.

Moreover, the Grupo sells a one year guarantee to repair any defects that may exist at the time of sale. These service guarantees are sold separately or together with the sale of the equipment.

Contracts that add equipment and service guarantees contain two performance obligations because the promises to transfer the equipment and to ensure the service guarantee are different.

Using the stand-alone selling price method, a portion of the transaction price is allocated to the quality assurance service and recorded as a liability relating to contracts with customers.

Revenue is recognized over the period during which the guarantee is provided based on the passage of time.

## DISPOSAL OF INVESTMENT PROPERTY DURING THE ORDINARY COURSE OF BUSINESS

IFRS 15 recognition and measurement requirements are applicable to determine the timing of derecognition and the measurement of the consideration (including the application of requirements for variable consideration), when the gains or losses regarding the disposal of non-financial assets are calculated, when such disposal is not part of the normal course of business. The Grupo has determined that there is no need for changes resulting from the transition to IFRS 15 regarding disposals of investment properties carried out in the past, which were owned for rent.

#### **CONTRACT COSTS**

The Grupo incurs in commissions which are incremental costs of obtaining a contract with a client. The Grupo intends to use the practical expedient provided for in IFRS15 for the costs of obtaining a contract to waive those costs that would have been amortized over a year or less. In cases where the amortisation period would exceed one year, the Grupo will capitalize the costs of obtaining a contract that meets the criteria for recognition of IFRS15. Costs incurred by the Grupo to raise a contract before the beginning of its performance (e.g. proposal costs) usually comprise general and administrative costs.

#### **CONTRACT ASSETS AND LIABILITIES**

#### i) Assets of contracts with clients

A client contract asset is a right to receive a return in exchange for goods or services transferred to the client.

Where the Grupo has delivered the goods or services to the customer before the customer pays the consideration or before the consideration is due, the contract asset corresponds to the amount of the consideration which is conditional.

#### ii) Accounts receivables from clients

An account receivable represents the unconditional right (that is, it only depends on the passage of time until the consideration is due) of the Grupo to receive the consideration - See note 27.

#### iii) Liabilities of contracts with clients

A liability of contracts with clients is the obligation to transfer goods or services for which the Grupo received (or is entitled to receive) a consideration from a client. If the client pays the consideration before the Grupo transfers the goods or services, a contract liability is recorded when the payment is made or when it is due (whichever comes first). Contract liabilities are recognised as revenue when the Grupo carries out its contract performance obligations.

#### 2.6 Financial assets and liabilities

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

Financial assets and liabilities are recognised in the consolidated statement of the Grupo's financial position when it becomes part of the contractual provisions of the instrument.

Financial assets and liabilities are initially measured at fair value. Transaction costs directly attributable to the acquisition or issue of financial assets and liabilities (other than financial assets or liabilities measured at fair value through the income statement) are added to or deducted from the fair value of the financial asset or liability, as the case may be, on initial recognition.

Transaction costs directly attributable to the acquisition of financial assets or liabilities recognised at fair value through the income statement are recognised immediately in the consolidated income statement.

#### 2.6.1 FINANCIAL ASSETS

#### i) Initial recognition and measurement

All purchases and sales of financial assets are recognised on the date of their respective purchase and sale contracts, regardless of the date of their financial settlement. Initially, the assets are classified and subsequently measured at amortised cost, or at fair value through other comprehensive income or at fair value through profit or loss. The initial classification of financial assets depends on the contractual characteristics of the cash flow and the business model that the Grupo adopts to manage them. With the exception of accounts receivable from clients that do not contain a significant financial component and for which the Grupo adopts the practical expedient, the Grupo initially measures a financial asset at its fair value added, in the case of an asset not classified as fair value through results, of the transaction costs. Trade accounts receivable that do not contain a significant financial component and for which the Grupo adopts the practical expedient are measured at the transaction price determined in accordance with IFRS 15.

In order for a financial asset to be classified and measured at amortised cost or fair value through other comprehensive income, it needs to give rise to cash flow that are "solely payments of principal and interest (SPPI)" on the principal amount outstanding. This assessment, known as the "cash flows solely from payments of principal and interest" test is carried out for each financial instrument. The business model for managing financial assets refers to how the Grupo manages its financial assets in order to generate cash flow. The business model can be designed to obtain contract cash flows, to dispose of financial assets or both. Purchases or sales of financial assets that requires delivery assets within a time frame established by regulation or convention in the market place (regular way trades) are recognised on the trade date, i.e., the date that the Grupo commits to purchase or sell the asset.

#### ii) Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortised cost (debt instruments);
- Financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments);
- Financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments);
- Financial assets at fair value through profit or loss.

Financial assets at amortised cost are subsequently measured using the effective interest method and are subject to impairment. Gains and losses are recognised in profit or loss when the asset is derecognised, modified or impaired.

The financial assets that the Grupo measures at amortised cost include accounts receivable from customers and other debtors, loans to shareholders and related parties and loans.

Interest related income is recorded in the income statement under Interest Paid, net, using the effective interest rate method, which is applied to the gross carrying amount of the financial asset.

#### Financial assets at amortised cost (debt instruments);

This category is the most relevant to the Grupo. The Grupo measures financial assets at amortised cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows, and
- The contract terms of the financial asset give rise, at defined dates, to cash flows corresponding only to payment of principal and interest on the outstanding capital.

Financial assets at amortized cost are subsequently measured using the effective interest method and are subject to impairment. Gains and losses are recognised in profit or loss when the asset is derecognised, modified or impaired.

The financial assets that the Grupo measures at amortised cost include accounts receivable from customers and other debtors, loans to shareholders and related parties and loans.

Interest related income is recorded in the income statement under Interest Paid, net, using the effective interest rate method, which is applied to the gross carrying amount of the financial asset.

## Financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments)

The Grupo measures debt instruments at fair value through other comprehensive income if both of the following conditions are met:

- The financial asset is held under a business model whose purpose is to hold the financial asset to obtain the contract cash flows and the cash flows arising from its sale, and
- The contract terms of the financial asset give rise, at defined dates, to cash flows corresponding only to payment of principal and interest on the outstanding capital.

In the case of debt instruments measured at fair value through other comprehensive income, interest earned, currency exchange differences and impairment losses and reversals are recorded in profit or loss and calculated in the same way as financial assets measured at amortised cost. The remaining fair value changes are recorded in other comprehensive income. At the time of derecognition, the changes in fair value accumulated in the other comprehensive income are transferred (recycled) to the profit and loss.

Debt instruments measured at fair value through other comprehensive income include quoted debt instruments.

The Grupo does not hold this type of financial assets on the 31st of December 2023.

## Financial assets at fair value through OCI with recycling of cumulative gains and losses (equity instruments)

Upon initial recognition, Grupo may choose to irrevocably classify equity instruments held as equity instruments designated at fair value through other comprehensive income when they meet the definition of capital set forth in IAS 32 Financial Instruments: Presentation and are not held for trading. The classification is determined on an instrument-by-instrument basis.

Gains and losses on these financial assets are never recycled to profit and loss. Dividends are recorded as a financial gain in profit or loss when the right to receive payment of the dividend is established, except when the Grupo benefits from such dividends as a recovery of part of the cost of the financial asset and in that case dividends are recorded in other comprehensive income. Equity instruments designated at fair value through other comprehensive income are not subject to impairment assessment.

The Grupo decided to irrevocably classify its investments in equity instruments of entities not listed in this category, as well as the shares held in Pharol

#### Financial assets at a fair value through the income statement

Financial assets at fair value through profit or loss include financial assets held for trading, financial assets designated upon initial recognition at fair value through profit or loss, or financial assets mandatorily required to be measured at fair value. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments. Financial assets with cash flow that are not solely payments of principal and interest are classified and measured at fair value through profit or loss, irrespective of the business model. Notwithstanding the criteria for debt instruments to be classified at amortised cost or at fair value through other comprehensive income, as described above, debt instruments may be designated at fair value through profit or loss on initial recognition if doing so eliminates, or significantly reduces, an accounting mismatch.

Financial assets at fair value through the income statement are presented in the Statement of Financial Position at fair value with the net changes in fair value presented in profit and loss.

This category includes derivatives and investments in listed shares for which the Grupo has not decided irrevocably to measure at fair value through other comprehensive income.

If a hybrid contract includes a basic contract that is not a financial asset, an embedded derivative shall be separated from the base agreement and accounted for as a derivative if, and only if:

- i) the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the underlying contract;
- ii) a separate instrument with the same terms as the embedded derivative satisfies the definition of a derivative;
- iii) the hybrid contract is not measured at fair value through profit or loss.

Embedded derivatives are measured at fair value with changes in fair value recognised in profit or loss. The revaluation of the classification is only possible when there is a change in the contract terms that significantly modify the cash flows or the reclassification of the financial asset in order to stop being classified in the category of fair value through profit and loss.

A derivative embedded in a hybrid agreement which includes a base agreement that contains a financial asset is not accounted for separately. The financial assets of the underlying contract and the embedded derivative are entirely classified as financial assets at fair value through profit or loss.

#### iii) Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e., removed from the Grupo's consolidated statement of Financial Position) when:

- The contract rights to receive cash flows resulting from the financial asset expire: or
- The Grupo has transferred its contract rights to receive cash flows arising from the financial asset or has undertaken an obligation to pay the cash flows received in full in the short term under an agreement in which the Grupo:
- i) it is under no obligation to pay amounts to final recipients unless it receives equivalent amounts resulting from the original asset;
- ii) it is prohibited by the terms of the transfer agreement to sell or pawn the original asset other than as a guarantee to final recipients for the obligation to pay them cash flows; and
- iii) The Grupo has an obligation to remit any cash flow it receives on behalf of the final recipients without significant delays.
- The Grupo transferred substantially all the risks and rewards of the asset, or the company did not transfer or substantially retain all the assets and benefits of the asset, but transferred control over the asset.

When the Grupo transfers its rights to receive cash flows from an asset or is part of an agreement that may enable derecognition, it assesses whether and to what extent, the risks and benefits associated with ownership of the asset have been retained. When all the risks and benefits of ownership of an asset have not been substantially transferred or retained, nor transferred control of the asset, the Grupo continues to recognise the transferred asset to the extent of its continuing involvement. In this case, the Grupo also recognises the corresponding liability, the transferred asset and the corresponding liability are measured on a basis which reflects the rights and obligations that the Grupo retained.

If the continuing involvement of the Grupo undertakes the form of a guarantee on the transferred asset, the measure of continuing involvement is the lower between the original book value of the asset and the maximum amount of the consideration received that the Grupo may have to pay.

Consequently, the balances of clients in the form of discounted and not due bills and accounts receivable assigned in factoring at the date of each statement of financial position, with the exception of "non-recourse factoring operations (and for which it is clear that the risks and benefits inherent to these accounts receivable are transferred) are recognised in the Grupo's financial statements until they are received.

In the derecognition of a financial asset measured at amortised cost, the difference between the carrying amount and the consideration received is recognised in the income statement.

In the event of derecognition of a financial asset measured at fair value through other comprehensive income, the accumulated gain or loss in the fair value reserve is reclassified to the income statement ("Recycling"), unless it is a representative financial asset of an equity instrument so designated irrevocably at the beginning, a situation in which the accumulated gain or loss in the fair value reserve is transferred directly to retained earnings.

The Grupo writes off a financial asset only when there is information that the debtor is under a liquidation or bankruptcy process.

If the balances are subsequently recovered, they are recorded in the income statement.

#### iv) Impairment of financial assets

Additional disclosures about impairment of financial assets can be found in the following notes:

- Disclosures about significant assumptions Note 3
- Accounts receivable, including assets related to contracts with clients - Notes 10, 27 and 29

The Grupo recognises an adjustment for expected credit losses for all debt instruments not measured at fair value through profit or loss. The expected credit losses are based on the difference between the contract cash flows due and all the cash flows that the Grupo expects to receive, discounted at a rate close to the original effective interest rate. Cash flows which are expected to be received include cash flows resulting from collateral held or other credit guarantees which are part of contractual terms. For trade receivables and trade receivables related with contract assets, Grupo applies a simplified approach in calculating expected credit losses.

Therefore, Grupo does not track changes in credit risk, but instead recognises a loss allowance based on lifetime expected credit losses at each reporting date. Grupo has established a provision matrix that is based on its historic credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment. For this purpose, the balances of clients and other debtors have been segregated taking into account their risk profiles and the duration of the default situation.

For balances receivable from associated and affiliated companies, which are not considered part of the financial investment in these companies, impairment is assessed in accordance with risk criteria. In cases where the balance receivable is immediately payable and the related entity is able to pay, the risk of non-compliance is assessed to

be very close to zero and, as such, the impairment is zero. In cases where the receivable balance is not immediately due, the Grupo's related credit risk is assessed and if it is "low" or if the maturity is less than 12 months, then the Company only evaluates the probability of non-compliance occurring for the cash flows that mature during the next twelve months. For all other situations and types of balances receivable, the Grupo adopts the general approach of the impairment model. Expected credit losses are recognised in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, expected credit losses are provided for credit losses that result from default events that are possible within the next 12 months; for those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default, mentioned on note 39.

The Grupo considers a financial asset in default when contractual payments are 90 days past due.

However, in certain cases, the Grupo may also consider a financial asset to be in default when internal or external information indicates that the Grupo is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the company. A financial asset is derecognised when there is no reasonable expectation of recovering contract cash flows.

#### 2.6.2 FINANCIAL LIABILITIES

#### i) Initial recognition and measurement

Financial liabilities are classified, at the time of initial recognition, as financial liabilities at fair value through profit or loss, loans, accounts payable, or derivatives designated as hedging instruments in an effective hedge relationship.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowing and payables, net of directly attributable transaction costs.

Grupo's financial liabilities include trade and other payables, loans and borrowings including bank overdrafts, and derivative financial instruments.

#### (ii) Subsequent measurement

The measurement of financial liabilities depends on their initial classification, as follows:

#### Financial Liabilities at fair value through profit or loss

Financial liabilities at fair value through the income statement include the financial liabilities held for trading and the financial liabilities that at the time of initial recognition were so designated and, furthermore, the financial liabilities associated with a contingent consideration arising from a business combination.

Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments entered into by the Grupo that are not designated as hedging instruments in hedge relationships as defined by IFRS 9. Separate embedded derivatives are also classified as held for trading unless they have been designated as effective hedging instruments. Gains or losses on liabilities held for trading are recognised in the statement of profit or loss.

Financial liabilities designated upon initial recognition at fair value through profit or loss are designated at the initial date of recognition, and only if the criteria in IFRS 9 are satisfied.

Put options granted related to purchase of financial holdings (see Note 2.3) are classified in this category.

#### Financial liability at amortised cost

This is the category most relevant for the Grupo.

After initial recognition, loans are subsequently measured at amortised cost using the effective interest method. Gains and losses are recorded in the income statement when liabilities are derecognised and through amortisation arising from the effective interest method.

The amortised cost is calculated taking into account any discount or premium on acquisition and fees as well as other costs that are part of the effective interest rate. The effective interest amortisation is included as finance costs in the statement of profit or loss. This category is generally applicable to accounts payable to suppliers and other creditors, and to loans including bank loans, factoring and bank overdrafts. Loans in the form of commercial paper are classified as non-current liabilities when they have a period of more than one vear and it is the intention of the Executive Board of Directors to use this financing instrument for a period of more than one year. Grupo contracts confirming operations with financial institutions, which are classified as reverse factoring agreements. These agreements are used to manage the Grupo's treasury, and the amounts of the invoices advanced to suppliers who adhere to these contracts are maintained in Liabilities, in the account of other accounts payable, with payments of the amount advanced to suppliers being treated as operational payments and payments relating to interest and fees incurred being treated as financing activities. Costs incurred from confirming operations are recorded under other net financial expenses.

#### iii) Derecognition

Financial liabilities are derecognised when the underlying obligation is satisfied, cancelled or expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, the exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the statement of profit or loss. Conditions are considered to be substantially different if the current value of cash flows from renegotiated financial liability, including commissions, discounted using the original effective interest rate is at least 10% different from the current value of the remaining cash flows from original financial liability.

If the exchange gives rise to a change that is not substantial, the difference between the carrying amount of the liability before the change and the carrying amount after the change (corresponding to the present value of future cash flows) is recorded in the income statement as a gain or loss from the change.

#### 2.6.3 COMPENSATION OF FINANCIAL INSTRUMENTS

Financial assets and financial liabilities are offset and the respective net amount is presented in the consolidated statement of financial position if there is a mandatory present duty to offset amounts recognised and there is an intention to settle on a net basis or realize the asset and liquidate the liabilities.

#### 2.6.4 HEDGE ACCOUNTING

#### i) Initial and subsequent recognition

The Grupo uses derivative financial instruments, such as swaps of interest rates to cover its interest risks. Such derivative financial instruments are initially recorded at fair value on the date of the derivative contract and are subsequently measured at fair value. The resulting gain or loss is recorded in the income statement unless the derivative is classified as a hedging instrument, in which case the recognition of the change in fair value depends on the nature of the hedging relationship. Derivatives are presented in assets when their fair value is positive and in liabilities when their fair value is negative. In terms of hedge accounting, hedges are classified as:

- Fair value hedge when the purpose is to hedge the exposure to fair value changes of a registered asset or liability or an unregistered Grupo commitment.
- Cash flow hedge when the purpose is to hedge the exposure to cash flow variability arising from a specific risk associated with the whole or a component of a recorded asset or liability or an anticipated highly probable occurrence or currency exchange risk associated with an unregistered Grupo commitment.
- Coverage of a net investment in a foreign subsidiary.

At the beginning of the hedge relationship, the Grupo formally designates and documents the hedge relationship for which hedge accounting is intended to be applied as well as the management and strategy purpose of such hedge.

Prior to the 1st of January 2018, documents included the identification of the hedging instrument, the hedged item or transaction, the nature of the hedged risk, and the way in which the Grupo assessed the effectiveness of the fair value changes of the hedging instrument against exposure changes in the fair value of the hedged item or cash flows arising from the hedged risk. Such hedges should be highly effective in offsetting changes in fair values or cash flows and would be assessed on a continuing basis to demonstrate that they were in fact highly effective over the reporting period.

As of the 1st of January 2018, the documents include the identification of the hedging instrument, the item or transaction covered, the nature of the risk to be hedged and the way in which Grupo assesses whether the hedge relationship meets the accounting requirements (including its analysis of the sources of coverage ineffectiveness and how it determines the coverage rate).

The hedge relationship is eligible for hedge accounting if it meets all of the hedge effectiveness requirements:

- There is an economic relationship between the hedged item and the hedging instrument;
- The effect of credit risk does not dominate the changes in value which result from this economic relationship and
- The hedge ratio of the hedging relationship is the same as that resulting from the amount of the hedged item, and the amount of the hedging instrument that the entity effectively uses to hedge that amount of the hedged item.

The hedging relationships that meet the above mentioned eligibility criteria are accounted for as follows:

#### ii) Fair value hedge

The change in the fair value of the hedging instrument is recorded as a financial result for the period. The change in the fair value of the hedged item attributable to the hedged risk is recorded as part of the carrying amount of the hedged item.

For fair value hedging of items measured at amortised cost, any adjustment to the book value is amortised in the income statement for the remaining period of the hedge using the effective interest method. Amortisation using the effective interest method starts when there is an adjustment and no later than when the hedged item is no longer adjusted for changes in the fair value attributable to the risk being hedged. If the hedged item is derecognised, the fair value to be amortised is recorded immediately in the income statement.

When an unrecorded commitment is designated as a hedged item, subsequent cumulative changes in the fair value of the Grupo's commitment attributable to the hedged risk are recognised as an asset or liability and the corresponding gain or loss recorded in the income statement.

#### iii) Cash flow hedging

The effective portion of the gain or loss on the hedging instrument is recognised in Other comprehensive income in the cash flow hedge reserve, while the ineffective portion is recognised immediately in the income statement. The cash flow hedge reserve is adjusted to the lesser of the amounts between the accumulated gain or loss on the hedging instrument and the cumulative change in the fair value of the hedged item.

As from the 1<sup>st</sup> January 2018, the Grupo shall designate only the element under the forward contracts as a hedging instrument. The element forward is recognised in "Other comprehensive income" and accumulated in a separate equity component.

The amounts accumulated in Other comprehensive income are accounted for according to the nature of the respective hedging relationship. If the hedging relationship subsequently translates into the recording of a non-financial item, the accumulated amount is removed from the separate equity component and included in the initial cost or carrying amount of the hedged asset or liability. This is not a reclassification adjustment and should not be recorded in Other comprehensive income for the period. This also applies when an expected transaction hedged by a non-financial asset or a non-financial liability becomes a Grupo commitment subject to hedge accounting. Other comprehensive income is reclassified to the income statement as a reclassification adjustment in the same period or periods during

which the cash flows hedged affect the income statement. If cash flow hedge accounting is discontinued, the amount accumulated in Other comprehensive income should remain if the future cash flows hedged are still expected to occur. Otherwise, the accumulated amount is reclassified immediately to the income statement as a reclassification adjustment. Upon discontinuation, as soon as the cash flows are hedged, any accumulated amount remaining in "Other comprehensive income" shall be accounted for in accordance with the nature of the underlying transaction as described above.

#### iv) Hedging of a net investment in a foreign operation

Hedging of a net investment in a foreign operation, including the hedging of monetary items that are accounted for as part of the net investment, are accounted for in a similar way to the cash flow hedge. Any gain or loss on the hedging instrument relating to the effective portion of the hedge is recorded in "Other comprehensive income" while the gains or losses relating to the ineffective portion are recorded in the income statement. At the time of the disposal of the foreign subsidiary, the accumulated amount of the gains and losses accounted for in equity are transferred to the income statement.

#### 2.6.5 EQUITY INSTRUMENTS

Equity instruments are classified according to the substance of their contractual arrangement, regardless of their legal form. Equity instruments issued by companies of the Grupo are recorded at the value of proceeds received, net of any costs related to their issuance. Own shares are recorded at their acquisition value as a deduction from equity.

Gains or losses incurred in the disposal of own shares are recorded in the line item "Other reserves" and are not considered in the results for the period in which they occur.

#### 2.6.6 LOANS COSTS

The Grupo capitalises loans costs (interest and other costs incurred due to loans/ borrowing of funds) that are directly attributable to the acquisition, construction or production of an asset that qualifies as part of the cost of that asset, that is, an asset that necessarily takes a substantial amount of time to get ready for its intended use or for sale. All other loans costs shall be accounted for as an expense in the period in which they are incurred.

In 2023, Grupo Visabeira did not capitalise any interest from loans obtained.

#### 2.7 Tangible assets

Tangible fixed assets, except assets from TVCabo Angola and TVCabo Moçambique networks, are recorded at acquisition cost net of any accumulated depreciation and impairment losses.

Subsequent costs are included in the carrying amount of the asset or recognised as separate assets, when future economic benefits are likely to flow to the company, surpassing the originally assessed performance standard of the existing asset, and the cost of the asset for the company can be reliably measured.

All other subsequent expenditure is recognised as expenses in the period they are incurred.

The assets of the TVCabo Angola and TVCabo Moçambique networks are measured, as of the 1st of October 2019, according to the revaluation model, that is, they are measured at fair value at the date of the revaluations, minus any subsequent accumulated depreciation and subsequent impairment losses accumulated.

Revaluations are carried out with sufficient frequency to ensure that the carrying amount does not differ materially from that which would be determined by using fair value at the end of the reporting period. The frequency of revaluations depends on changes in the fair values of the tangible fixed assets that are being revalued.

When the fair value of a revalued asset differs materially from its carrying amount, a new revaluation is required. Such frequent revaluations are unnecessary for tangible fixed assets items, with only minor changes in fair value. Instead, it might be necessary to revalue the item only every three or five years.

When the carrying amount of these assets is increased as a result of a revaluation, the increase must be recognised in other comprehensive income and accumulated in equity under "Revaluation surplus". However, the increase must be recognised in the income statement to the extent that it reverses a decrease in the revaluation of the same asset previously recognised in profit or loss. If the carrying amount of an asset is decreased as a result of a revaluation, the decrease should be recognised in the income statement.

However, the decrease must be recognised in other comprehensive income to the extent of any credit balance existing in the revaluation surplus with respect to that asset. The decrease recognised in other comprehensive income reduces the amount accumulated in equity under revaluation surplus.

A transfer is made annually between the caption "Revaluation surpluses" and the retained earnings, which corresponds to the difference between depreciation based on the revalued value of the asset and depreciation based on its historical cost.

On the date of disposal, any remaining revaluation reserve is transferred to retained earnings.

Financial charges related to the financing of the production/ acquisition of assets that require a substantial period of time to be ready for use are added to the cost of those assets.

ANNUAL REPORT 2023 Notes to the consolidated financial statements

#### **Depreciations**

Plots of land are not depreciated, except those used for mining activities. The depreciations of the remaining assets is calculated by applying the straight-line method, on a duodecimal basis, to the acquisition amount. The annual rates applied satisfactorily reflect the economic useful life of assets.

Residual values and useful lives of assets are reviewed and adjusted, if appropriate, on each balance sheet date. The depreciation rates correspond, on average, to the following estimated useful lives:

	2023	2022
Land and natural resources	0.00%	2.50%
Buildings	2.00% - 4.00%	2.00% - 5.00%
Other constructions	6.67% - 12.50%	6.67% - 33.33%
Basic equipment	10.00% - 25.00%	16.66% - 25.00%
Transport equipment	4.00% - 25.00%	4.00% - 25.00%
Tools and utensils	4.00% - 10.00%	4.00% - 10.00%
Office equipment	4.00% - 10.00%	4.00% - 10.00%

In 2023, the useful life of equipment at the most recently acquired subsidiaries in the Telecommunications and Energy sector in Europe and America was reviewed, in order to ensure adequate uniformity with the depreciation criteria approved by Grupo Visabeira, taking into account the state of use of the assets. This analysis resulted in a review of the depreciation rates that were applied in these subsidiaries, with an impact of around 8 million euros in reduction of depreciation.

#### 2.8 Investment Properties

Investment properties include plots of land and buildings held to earn rental income or for capital appreciation, or both, and that are not used in the course of normal business.

Investment properties are initially measured at their acquisition cost, including transaction costs. After their initial recognition, investment properties are measured at their fair value, determined in reference to the balance sheet date, reflecting current market conditions. Fair value is determined by independent and duly accredited entities, following internationally recommended methodologies.

Gains or losses arising from changes in the fair value of investment properties are recorded in the income statement in the year in which they are generated.

Investment properties are derecognised when they are disposed of or when they are decommissioned with no expectations of future economic benefits resulting from their decommissioning. Any gains or losses arising from the de-recognition of investment properties are recognised in the income statement of that year.

Costs incurred with investment properties in use, such as maintenance, repairs, insurance and property taxes, are recognised in the consolidated income statement, in the period to which they relate.

The transfer to, or from, investment properties shall be made when, and only when, there is a change in use.

In the transfer of an investment property carried at fair value to an owner-occupied property, the cost considered for subsequent accounting shall be its fair value on the date of the change in use. If an owner-occupied property becomes an investment property carried at fair value, the Grupo shall use the same accounting principles that apply to tangible fixed assets, up to the date of the change in use. If an asset initially recognised in inventories is subsequently considered an investment property after its change in use has been determined, any difference between the fair value of the property on that date and its previous carrying amount is recognised as profit or loss for that financial year. If the Grupo begins the development or construction of a building with the intention of selling it, it must be transferred to inventory. If this property is measured at fair value, such transfer shall be measured at fair value at the date of transfer and this will be the cost considered for recording the property in inventories.

#### 2.9 Leases

The Grupo assesses, at the beginning of each agreement, whether the agreement is, or contains, a lease. That is, the right to control the use of a specific asset or assets is transferred for a certain period of time in exchange for a consideration. In order to conclude that a contract transmits the right to control the use of an identifiable asset for a certain period of time, the Grupo assesses whether it cumulatively has i) the right to obtain substantially all the economic benefits derived from the use of the asset in question and ii) the right to direct its use.

#### THE GRUPO AS A LESSEE

The Grupo applies the same recognition and measurement method to all leases, except for short-term leases and leases associated with low-value assets.

The Grupo recognises a liability regarding payments and an asset identified as the right to use of the underlying asset.

#### I. Right-of-use assets

At the lease start date (that is, the date from which the asset is available for use), the Grupo recognises an asset related to the right to use. "Right-of-use assets" are measured at cost, minus accumulated depreciation and impairment losses, adjusted by remeasurement of the lease liability. The cost comprises the initial value of the lease liability adjusted for any lease payments carried out on or before the starting date, besides any initial direct costs incurred, as well as an estimate of decommissioning and removal costs of the underlying asset (if applicable), less any incentive obtained.

The right-of-use assets is depreciated using the straight-line method, based on its useful life or the lease term, whichever is the lowest. If ownership of the asset is transferred to the Grupo at the end of the lease term, or the cost includes a call option, depreciation is calculated taking into account the estimated useful life of the asset. Right-of-use assets are also subject to impairment losses.

#### II. Lease liability

At the lease start date, the Grupo recognises a liability measured at the present value of the lease payments to be made throughout the agreement. The lease payments included in the measurement of the lease liability include fixed payments, minus any incentives already received (if applicable) and variable payments associated with an index or rate. Payments also include, if applicable, the purchase price of a call option, which will be exercised by the Grupo with reasonable certainty, and penalty payments for terminating the contract, if the terms of the lease reflect the Grupo's exercise option. The lease liability is measured at amortised cost, using the effective interest method, and is remeasured when there are changes in future payments resulting from a change in the rate or index, as well as possible changes in the lease agreements. When the lease liability is remeasured, the right to use the asset is adjusted by the same amount, except if its amount has already been reduced to zero, in which case a gain/loss is recorded in the income statement. Variable payments which are not associated with any indexes or rates are recognised as an expense of the financial year, in the financial year in which the event or condition leading to payment occurs. For the calculation of the present value of future lease payments, the Grupo uses an incremental interest rate at the lease start date, since the interest rate mentioned in the contract is not immediately determined. After that date, the lease liability amount is increased by accruing interest and reduced by rent payments made. Moreover,

#### III. Short-term leases and low value leases

purchase associated with the underlying asset.

Grupo applies the recognition exemption to its short-term leases of assets (i.e., leases with 12-month terms or less and which do not contain a call option). The Grupo also applies the exception for the recognition of lease contracts whose underlying asset is of low value. Operating lease payments are recorded as an operating expense on the income statement in the straight-line basis over the lease period.

the amount is remeasured if there is any change in the terms of

those payments), or a change in the valuation of a call option

the agreement, in the amount of the rents (e.g., changes in future

payments caused by a change in an index or rate used to determine

#### THE GRUPO AS LESSOR

Leases in which the Grupo does not transfer substantially all the risks and benefits of ownership of an asset are classified as operating leases. Income earned through rent is accounted for, under a straight line basis, during the period of the lease and is presented in revenue due to its operating nature.

Initial costs directly related to the negotiation and collection of leasings are added to the book value of the asset and are recorded as expenses during the leasing period at the same rate as the rents earned. Contingent rents are recognised only when the duty is established. The lease duration is the sum of the period during which the lease cannot be cancelled with an additional period that the lessee is expected to have the option to maintain the lease, and upon the beginning of the lease the Grupo has reasonable certainty that the lessee will choose to maintain.

Amounts receivable from lessees for contractual assignment or for compensation for asset devaluations are recorded in the income statement when the right to receive is established.

Gains on common expenses redebt to lessees are recorded in the period which the compensation relates to. Fees regarding management and service are included as Income from rents, without considering the respective costs, because the Grupo considers that it acts as principal and not as agent in this situation.

#### 2.10 Intangible assets

All intangible assets are recorded at their acquisition cost, net of accumulated amortisations and impairment losses.

Amortisations are calculated on the acquisition value, by the straight-line

method on a duodecimal basis for its useful life (generally three years).

Costs related to internally generated intangible assets and own brands are recorded in profit or loss for the period as they are incurred.

Costs of research carried out in the quest for new technical or scientific knowledge or in the quest for alternative solutions are recognised in profit or loss when incurred.

Development costs are capitalised when the technical feasibility of the product or process under development can be proven, and when the Grupo intends and is able to complete its development and begin its marketing or use.

Within the scope of business combinations, intangible assets relating to "order backlog" are identified, which are amortised on a straight-line basis over the period foreseen for the execution of the identified contracts.

#### 2.11 Impairment of tangible and intangible assets

Assets that have an indefinite useful life are not subject to amortisation, but are subject to annual impairment tests.

Impairment tests are also performed for assets that, having a finite useful life, are subject to amortisation or depreciation, whenever circumstances change and their carrying amount may not be recoverable.

An impairment loss is the amount by which the carrying amount of an asset exceeds its recoverable amount.

The recoverable amount is the higher of an asset's fair value, net of costs to sell, and its value in use, which results from future cash flows updated based on pre-tax discount rates that reflect the present value of the capital and the risk specific to the asset(s) concerned.

To determine the recoverable amount, the assets are analysed individually or grouped at the lowest level for which they are identified separately as cash-flow generating units. A cash-generating unit (CGU) is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets.

Whenever the carrying amount of the asset is higher than its recoverable amount, an impairment loss is recognised in the income statement for the period to which it relates. If this loss is subsequently reversed, the carrying value of the asset is adjusted accordingly, but it could never be greater than the amount that would be recognised had the impairment loss not been recorded. The impairment reversal is also recognised in the income statement in the period to which it relates.

#### 2.12 Inventories

Inventories are valued at either their cost or their net realisable value, whichever is lower. The net realisable value is the selling price, net of the costs estimated for completing production of the asset and corresponding selling costs.

Raw materials and consumables - Include lands for future real estate projects which are valued at purchase price plus the cost of purchase, which is lower than its market price. The remaining raw materials and consumables are valued at purchase price plus the cost of purchase, including storage.

Finished goods and work in progress - When corresponding to fractions of buildings for sale in completed developments and products in progress, these are valued at production cost, which is lower than their market value. Production cost includes the cost of raw materials used, direct and indirect labour, subcontracts, other fixed and variable costs and financial charges.

The finance charges considered correspond to the actual borrowing costs incurred on financing agreements that explicitly refer to the development, to the extent it is reasonable in terms of the application. Goods are valued at their average purchase price, including shipping and storage costs.

#### 2.13 Provisions

Provisions are recorded in the balance sheet whenever the Grupo has a present obligation (legal or constructive) resulting from a past event and whenever it is probable that a reasonably estimable decrease in resources incorporating economic benefits will be required to settle the obligation.

- Restructuring: A provision for restructuring is recognised after formal approval of a restructuring operation and it has been initiated or made public. Operating expenses shall not be included in the value of such provision.
- Onerous Contracts: A provision for onerous contracts is recognised when the expected benefits of the contract fulfilment are lower than the costs arising from the obligation imposed by it.

Provisions for the costs involved in the dismantling, removing of goods and restoration of the site are recognised when the goods are first used and if the respective obligation can be reliably estimated.

The amount of the provision recognised is the present value of the obligation, and the financial update is recorded in profit or loss as a financial cost in the line item "Net interest".

A contingent liability recognised in connection with a business combination is initially recognised at fair value. After the initial recognition and until the liability is settled, cancelled or expired, a contingent liability is recognised in a business combination at the higher of the amount that would be recognised in accordance with IAS 37 and the amount initially recognised, less, where appropriate, the cumulative amortisation recognised in accordance with the Revenue standard.

Provisions are reviewed and updated on the balance sheet date, so as to reflect the best estimate of the obligation in question at that time.

#### 2.14 Contingent assets and liabilities

Contingent liabilities (outside the scope of a business combination) are not recognized in the consolidated financial statements and are disclosed in the annex, unless the possibility of an outflow of funds is remote, in which case they are not the subject of dissemination. Contingent assets are not recognised, and are only disclosed when there is a likelihood of a future economic benefit.

#### 2.15 Income tax

Income tax is calculated based on the taxable results of the companies included in the scope of consolidation and includes deferred taxation. Grupo Visabeira is covered by the special regime for taxation of groups of companies, established at the level of NCFGest, SA, which covers all companies it participates in, directly or indirectly, with at least 75% of the respective capital and which, simultaneously, are based in Portugal and taxed under Corporate Income Tax (IRC). Since 2014, the subsidiaries of Grupo VAA have been included in the scope of consolidation of Grupo Visabeira.

The remaining subsidiary companies, not covered by the special tax scheme for groups of companies in Portugal, are taxed individually, based on their respective taxable results and applicable tax rates. Deferred tax is calculated based on the balance sheet liability method, from temporary differences between the carrying value of the assets and liabilities and the respective tax base.

Deferred tax assets are recognised whenever it is reasonably certain that future profits will be generated against which the reversion of existing deductible temporary differences, tax losses and tax credits can be used. Deferred tax assets are reviewed annually and reduced whenever they are no longer likely to be used.

No deferred tax is calculated on consolidation differences or on temporary differences in the initial recognition of an asset or liability when it does not affect accounting or tax results.

Likewise, no deferred taxes relating to temporary differences associated with investments in associates and interests in joint ventures are recognised because the following conditions are considered to be cumulatively satisfied:

- Grupo is able to control the timing of the reversal of the temporary difference, and
- It is likely that the temporary difference will not reverse in the foreseeable future.

The tax base of assets and liabilities shall reflect the tax consequences arising from the way the Grupo expects, on the reporting date, to recover or settle the carrying amount of assets and liabilities, based on decisions that, from the fiscal point of view, are substantially implemented on the date of the consolidated income statement. The amount of tax to be included either in current or deferred taxes resulting from the transactions or events recognised in equity is recorded directly in these same line items and does not affect the income statement for the financial year.

Deferred taxes are determined by the tax rates (and laws) decreed or substantially decreed at the balance sheet date and are expected to be applicable in the accrual basis of deferred tax assets or settlement of deferred tax liabilities. According to the legislation in force, the income tax rate considered is 21% and, in situations not related to tax losses, a 1.5% surcharge is added to the value of temporary differences that originated deferred tax assets or liabilities.

Grupo Visabeira will soon be covered by the minimum effective taxation rules for multinational groups (commonly referred to as "Pilar 2") which, by virtue of the transposition of Council Directive (EU) 2022/2523 of the 15th of December 2022 on ensuring a worldwide minimum level of taxation for multinational enterprise groups and large domestic groups within the European Union, will apply from the 1st of January 2024 in the jurisdictions (or most jurisdictions) of Grupo Visabeira operates. In Portugal, which is the jurisdiction where the Grupo's parent company, the Directive has not yet been enacted, but it is expected that it will be during 2024 and that the rules will take effect that year.

Council Directive (EU) 2022/2523 of the 15<sup>th</sup> of December 2022 had no impact in 2023 on Grupo Visabeira's current tax, since the legislation on Pillar 2 was not in force at the reporting date. As for deferred taxes related to the future adoption of the new rules, the Grupo has applied the exception to its recognition and disclosure, as provided for in the revision to IAS 12 issued in May 2023.

Grupo Visabeira is present in the following jurisdictions: Portugal, France, Italy, Denmark, Germany, Belgium, the Republic of Ireland, the United Kingdom, Spain, Angola, Mozambique, São Tome and Príncipe, Morocco, the United States of America, Mexico, Brazil and India. Of these jurisdictions, only Ireland has a nominal tax rate of less than 15% (the other jurisdictions generally apply a nominal tax rate of more than 20%).

In view of the complexity of the rules laid down in Council Directive (EU) 2022/2523 of the 15th of December 2022 and what may be its application to Grupo Visabeira, a preliminary study was carried out based on Country-by-Country Reporting and the 2022 financial statements for the various jurisdictions Grupo Visabeira does business in (and in accordance with the current tax rates and tax benefits in force), to assess any possible future impacts arising from its adoption on current or deferred taxes. It was found that, in general, the level of effective taxation by jurisdiction is higher than the minimum limit of 15% laid down in the Pillar 2 rules (even if only applying the local taxation rules), and no material impacts are estimated as a result of its application. In the case of Ireland, to the extent that a positive pre-tax result is recorded in 2024 and subsequent years, taking into account an applicable tax rate of 12.5%, additional tax may be assessed under Pillar 2.

#### 2.16 Employee benefits

## 2.161 PROVISIONS FOR RETIREMENT PENSIONS - DEFINED BENEFIT PLANS

Some of the Grupo's companies, namely Grupo Vista Alegre companies, have assigned pension schemes to former employees, in the form of a defined benefit plan, which is a pension plan that defines the amount of pension benefit that an employee will receive upon retirement, usually dependent on one or more factors such as age, years of service and remuneration.

Grupo has in place various retirement benefit plans, some managed by the Grupo and others by Futuro/Grupo Montepio.

The liability amount recognised in the balance sheet which concerns defined benefit plans is the present value of the defined benefit obligation on the balance sheet date. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows, using interest rates of high-quality bonds that are denominated in the currency in which the benefits will be paid and that have terms to maturity approaching the terms of the related pension liability. All actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are recognised directly in equity and presented in other comprehensive income in the period in which they occur, and are not subsequently reclassified in profit or loss. Net financial costs and income derived from the plan's assets are recognised in profit or loss.

Financial costs are calculated by applying the discount rate to the liability of a defined or active benefit. The Grupo recognises the costs of current or past services, the gains and losses in curtailments and settlements, as well as the net financial costs in the line item "Staff costs".

Past-service costs are immediately recognised in profit or loss, unless the changes to the pension plan are conditional on the employees remaining in service for a specific period of time (the vesting period). In this case, past-service costs are amortised on a straight-line basis over the vesting period.

Gains or losses resulting from the curtailment or settlement of a defined benefit plan are recognised in profit or loss for the period in which the curtailment or settlement takes place. A curtailment occurs when there is a material reduction in the number of employees or the plan is changed so that the defined benefits are reduced, with material effects, causing a reduction in the plan's liability.

#### 2.16.2 TERMINATION OF EMPLOYMENT

Termination benefits are due when there is termination of employment before the normal retirement date or when an employee accepts voluntary redundancy in exchange for those benefits. The Grupo recognises these benefits when it can prove to be forced to eliminate current positions, according to a detailed formal plan for termination and there is no realistic alternative or these benefits are granted to encourage voluntary termination. Where termination benefits fall due more than 12 months after the balance sheet date, they shall be discounted from their current value. Termination benefits must be recognised at the moment immediately before:

- i) which commitment in its award cannot be withdrawn, and
- ii) a provision for restructuring in accordance with IAS 37.

#### 2.16.3 HOLIDAYS, HOLIDAY ALLOWANCES AND BONUSES

In accordance with the labour law of the different countries, Grupo Visabeira's responsibilities regarding its employees' right to annual holidays, holiday pay as well as other rights acquired during the year prior to its payment are recorded when incurred, regardless of the time of payment, and are reflected under "Other Payables".

## 2.16.4 LABOUR COMPENSATION FUND (LCF) AND LABOUR COMPENSATION GUARANTEE FUND (LCGF) - PORTUGAL

With the publication of Law No. 70/2013 and subsequent regulation through Order No. 294-A/2013, the Labour Compensation Fund (LCF) and the Labour Compensation Guarantee Fund (LCGF) entered into force on the 1st of October. In this context, companies that hire a new employee are required to deduct a percentage of their salary for these two new funds (0.925% for LCF and 0.075% for LCGF), in order to ensure the future partial payment of the corresponding compensation in case of dismissal.

Taking into account the characteristics of each Fund, the following was considered:

- Monthly payments made by the employer to the LCGF are recognised as expenses for the period when they occur.
- The monthly payments made by the employer to the LCF are recognised as a financial asset of that entity, measured at fair value and with the respective changes recognised in profit or loss.

At the end of 2023, Decree-Law 115/2023, of the 15<sup>th</sup> of December, amended the legal regimes of these funds, extinguishing the FCT and suspending until 31/12/2026 the obligation to join and pay for deliveries to the FGCT, as of 01/01/2024.

#### 2.16.5 PENSIONS

The company's commitments in terms of retirement indemnities are calculated to determine the present value of its defined benefit obligations and respective current service cost and, when applicable, past service cost.

The Projected Unit Credit Method (also known as the accrued benefits methods accrued benefits method with pro-rata service or the benefit/years of service method) views each period of service as giving rise to an additional unit of benefit entitlement and measures each unit separately to build the ultimate obligation. These liabilities are recognised in the consolidated statement of financial position under "Provisions for other risks and charges".

In the consolidated accounts, only provisions for indemnities for retirement in French companies were recorded in the accounts of Grupo Visabeira. For other companies, similar provisions are recorded in corporate accounts or are insignificant.

#### 2.17 Cash and cash equivalents

The line item "Cash and cash equivalents" includes cash, demand deposits and treasury investments with short maturities and quickly mobilisable, without significant risk of changes in value. For the purposes of the cash flow statement, the line item "Cash and cash equivalents" also includes bank overdrafts included in the balance sheet in the line item "Bank loans", and the held-for-trading financial assets.

#### 2.18 Own work capitalised

Internal expenses (e.g., labour, materials, transport) incurred in the production of tangible assets and inventories are capitalised only when the following conditions are met:

- the assets are identifiable and reliably measurable;
- it is highly likely that they generate future economic benefits. No internally generated margins are recognised.

#### 2.19 Accrual basis

In general, income and expenses are recorded on an accrual basis, whereby they are recognised as they are generated, regardless of the moment in which they are received or paid. The differences between the amounts received and paid, and the corresponding income and expenses, are recorded in the consolidated statement of financial position in line items "Other current assets" and "Other current liabilities", respectively.

#### 2.20 Grants

Grants are only recognised when received or upon sufficient certainty that the Grupo can comply with the conditions required for their granting.

Investment grants are included in line item Other non-current liabilities, and the associated income is recognised on a straight-line basis over the estimated useful lives of the respective assets. Subsidies awarded to support training and investment actions are recognised in the income statement at the same time that the Grupo incurs eligible expenses and are presented in the "Other income" line.

#### 2.21 Assets measured at fair value

The Grupo measures some of its financial assets, such as availablefor-sale and held-for-trading financial assets, and some of its non-financial assets, such as investment properties, at fair value on the reference date of the financial statements.

The fair value measurement assumes that the asset or liability is exchanged in a transaction between market participants to sell the asset or transfer the liability, on the measurement date, under current market conditions.

The fair value measurement is based on the assumption that the transaction to sell the asset or transfer the liability can take place in the main asset and liability market, or in the absence of a main market, the transaction is assumed to occur in the most advantageous market. The most advantageous market is that which maximises the amount that would be received upon the sale of the asset or that minimises the amount that would be paid to transfer the liability, after considering transaction and transportation costs.

Because different entities and different businesses within a single entity can have access to different markets, the main or most advantageous market for the asset or liability can vary from one entity to another, or even between businesses within the same entity, but they are assumed to be accessible to the Grupo.

Fair value measurement relies on assumptions that market participants would use in pricing the asset or liability, assuming that market participants would use the asset to maximise its value and use. The Grupo uses valuation techniques that are appropriate to the circumstances and for which there is sufficient data to measure the fair value, maximising the use of relevant observable data, and minimising the use of non-verifiable inputs.

All assets and liabilities measured at fair value or for which disclosure is mandatory are classified according to a fair value hierarchy, which classifies the data to be used in the fair value measurement into three levels, as detailed below:

- **Level 1** Market prices quoted, unadjusted, in active markets for identical assets or liabilities, which the entity may access at the measurement date;
- **Level 2** Valuation techniques which use inputs that are not quoted, and are directly or indirectly observable;
- Level 3 Valuation techniques using inputs not based on observable market data, i.e., based on unobservable data regarding assets and liabilities. Unobservable data must be used to measure at fair value whenever there is no relevant observable data, allowing to provide for situations in which there is little or no market activity with regard to the asset or liability on the measurement date. However, the purpose of fair value measurement remains the same, i.e., an exit price on the measurement date from the perspective of the market participant that holds the asset or owes the liability. Thus, unobservable data must reflect the assumptions that market participants would consider when pricing the asset or liability, including any assumptions on risk.

The fair value measurement is classified entirely at the lowest level (unobservable data) of the fair value hierarchy, corresponding to the input that is the most significant for the measurement as a whole.

#### 2.22 Transactions in a currency other than euro

The Grupo's functional and presentation currency is the euro. Companies based in Angola and Mozambique have different functional currencies, so their financial statements are translated into U.S. dollars applying kwanza and metical cross rates and then from dollars to euro. Monetary assets and liabilities denominated in foreign currencies for which there are no rate-fixing agreements are translated into euros using the exchange rates in effect on the date of the balance sheet. Favourable and unfavourable exchange differences resulting from the comparison between the exchange rates in force on the date of the transactions and those in force on the date of collections, payments, or on the date of the balance sheet, are recorded as income or expenses in the income statement, except for exchange differences arising from the translation of loan balances which, in practice, are an extension of financial investments abroad and whose repayment is not expected in a near future, which are recorded in equity until the disposal of the investment, at which time they are transferred to profit or loss for the period.

Non-monetary assets and liabilities denominated in foreign currency and recorded at cost are converted into the functional currency of each subsidiary, using the exchange rate in effect on the date they were acquired.

Non-monetary assets and liabilities denominated in foreign currency and recorded at fair value are converted into the functional currency of each subsidiary, using the exchange rate in effect on the date when the fair value was determined.

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The financial statements of subsidiary and associated companies expressed in foreign currency are translated using the following exchange rates:

- The exchange rate in force on the date of the balance sheet for the translation of assets and liabilities;
- Average exchange rate of the period for the conversion of the income statement headings, except for subsidiaries located in hyperinflationary economies, for which the exchange rate prevailing at the balance sheet date is used;
- The average exchange rate for the period used to translate cash flows (where such exchange rate is close to the actual rate; the remaining cash flows are translated using the exchange rate in effect on the date of the transactions);

Goodwill related to investments in companies based abroad, acquired after the 1st of January 2005, is recorded in those companies' reporting currency and translated into euros at the exchange rate in force on the balance sheet date.

Exchange rate differences arising from the translation into euros in the financial statements of subsidiary and associated companies expressed in foreign currencies are included in equity in the line item Foreign currency translation reserves. When disposing of financial holdings in subsidiaries based abroad, the exchange differences associated with the financial holding previously recorded in reserves are recognised in the income statement.

On the 31st of December 2023 and 2022, assets and liabilities denominated in foreign currencies were translated into euros using the following exchange rates:

#### **CLOSING EXCHANGE RATE**

2022	Code	Designation
537.44	AON	Angolan Kwanza
68.18	MT	Mozambican Metical
5.60	BRL	Brazilian real
7.44	DKK	Danish Crown
1.07	USD	US Dollar
0.88	GBP	Pound sterling
	537.44 68.18 5.60 7.44 1.07	537.44         AON           68.18         MT           5.60         BRL           7.44         DKK           1.07         USD

In the financial years 2023 and 2022, the financial statements of subsidiaries expressed in foreign currency were translated using the following exchange rates:

#### AVERAGE EXCHANGE RATE

Designation	Code	2022	2023
Angolan Kwanza	AON	484.73	757.87
Mozambican Metical	MT	67.28	69.21
Brazilian real	BRL	5.41	5.39
Danish Crown	DKK	7.44	7.45
US Dollar	USD	1.05	1.08
Pound sterling	GBP	0.86	0.87

See Note 2.2, referring to the Angolan economy as hyperinflationary.

#### 2.23 Subsequent events

Any events occurring after the balance sheet date, which provide additional information on the existing conditions on the balance sheet date, shall be reflected in the consolidated financial statements. Any events after the balance date which may provide information on the conditions that occurred after the balance sheet date, if material, are presented in the notes to the consolidated financial statements.

#### 2.24 Reconciliation of alternative performance measures

Below is a table reconciling the performance measures referred to in the management report and in the financial statements that are not directly readable in the primary financial statements.

MANAGEMENT REPORT AND NOTES TO FINANCIAL STATEMENTS	CONSOLIDATED FINANCIAL STATEMENTS
Turnover	Sales and services provided
Gross margin	Turnover - Subcontracts - Cost of goods sold and materials consumed
EBITDA	Operating income (excluding amortisations, provisions and fair value of investment properties)
Operating income	EBITDA + Changes in the fair value of investment properties - Amortisations - Provisions and impairment losses
Net debt	Long-term bank loans + Short-term bank loans + Lease liabilities + Factoring + Confirming - Cash and cash equivalents
Net financial debt	Long-term bank loans + Short-term bank loans + Lease liabilities - Cash and cash equivalents
Net financial debt / EBITDA	Net financial debt / EBITDA
Gearing ratio	Net debt / Total equity

## 3. Judgements and estimates

In preparing the consolidated financial statements in accordance with IFRS, the Executive Board of Directors of Grupo Visabeira uses estimates and assumptions that affect the application of policies and amounts reported. Estimates and judgements are continually evaluated and are based on the experience of past events and other factors, including expectations of future events as probable under the circumstances the estimate was based on, or the result of information or experience. The most significant accounting estimates reflected in the consolidated financial statements are as follows:

#### a) Analysis of goodwill impairment

The Grupo annually tests goodwill to check for impairment. The recoverable amounts of cash-generating units were determined based on the value-in-use method. The use of this method requires the estimation of future cash flows arising from the operations of each cash-generating unit and the choice of a suitable discount rate.

#### b) Valuation and useful life of intangible assets

The Grupo has made assumptions in the estimation of future cash flows arising from the intangible assets acquired as part of company acquisition processes, including estimated future revenues, discount rates and useful lives of said assets.

The assets associated with the TVCABO Angola and TVCABO Moçambique network are measured using the revaluation model, which implies the determination of the respective fair value, which

is determined by evaluations, carried out by duly accredited and independent external experts. The evaluation process involves the use of assumptions (see note 21), in which actual implementation has different underlying uncertainties, such as changes in inflation rates and interest rates.

Grupo reviews annually whether the useful lives of the assets used in determining the amortisation/depreciation rates of the assets related to the activity are reasonable.

Whenever applicable, Grupo prospectively changes the amortisation/depreciation rate for the period based on the review carried out.

#### c) Liabilities for lease (Leases due on lease contracts)

With the adoption of IFRS 16, Grupo recognises assets under right of use ("ROU asset") and lease liabilities (rents due on lease contracts) whenever the contract provides for the right to control the use of an identifiable asset during a certain period of time, in exchange for consideration. To evaluate the existence of control over the use of an identifiable asset, the Grupo assesses whether: i) the contract includes the use of an identifiable asset; ii) has the right to obtain substantially all the economic benefits from using the asset during the lease period; and iii) has the right to control the use of the asset. The analysis of the lease agreements, namely with regard to cancellation and renewal options provided for in the agreements and in determining the incremental financing rate to be applied for each identified lease portfolio requires the use of judgements by the Grupo.

#### d) Recognition of provisions and adjustments

The Grupo is a party in various legal proceedings for which, based on the opinion its legal advisers, makes a judgement to determine whether a provision should be recorded for such contingencies (note 40). Adjustments for accounts receivable are calculated mainly based on the ageing of the accounts receivable, on the clients' risk profile and on their financial situation. Estimates related to adjustments for accounts receivable differ from business to business. The Grupo's policy regarding the imposing of ceilings on loans granted, whether domestically or internationally, relies on companies specialised in credit risk hedging.

Excluding state-run agencies and clients with higher domestic and international credit ratings, it is noted that the average internal risk exposure is 20%. However, a detailed analysis of the changes in annual provisions clearly evidences that there is almost no risk of non-collection. Furthermore, the Grupo has access to major market databases, which, together with its technical analysis team, allows for a clear assessment and minimised credit risk.

#### e) Fair value of investment properties

The Grupo relies on external entities to calculate the fair value of investment properties.

In note 24 - Investment Properties and the assumptions used, as well as the respective sensitivity analysis are described. An appraisal is an estimate of the market value but it is not a guarantee of the value that would be obtained in a transaction. In addition, other appraisers can legitimately calculate a different market value.

Despite showing signs of recovery, market transactions have been rare and market prices have proven unstable, so the discounted cash flows method and the comparative method were used to determine the fair value of investment properties.

This valuation depends on the value of future rents, and on the long-term occupancy rate, as well as in the case of land held for future appreciation dependent on the evolution of the real estate market in Viseu and Aveiro.

#### f) Taxes

Deferred tax assets are recognised for all recoverable losses to the extent to which it is probable that there will be taxable profits against which losses can be used.

Taking into account the context of the crisis and the impact it may have on future results, a judgement is required from the Executive Board of Directors to determine the amount of deferred tax assets that can be recognised, considering:

- The probable date and amount of taxable future profits, and
- Future tax optimisation strategies.

#### g) Post-employment benefits

The assessment of liabilities associated with retirement and health benefits attributed to the Grupo's employees under defined benefit plans is performed annually using actuarial studies prepared by independent experts, based on actuarial assumptions related to economic and demographic indicators.

All the indicators used are specific to the countries where the employee benefits are attributed and include, but are not limited to:

- Discount rates based on the rates of corporate bonds of the respective country with an AAA or AA rating;
- Mortality tables available for the population of the respective country;
- Future increases in salaries and pensions based on future inflation rates expected for the respective country.

Estimates were based on the best information available on the date of the preparation of the consolidated financial statements. However, situations may occur in subsequent periods, which, not being foreseeable at the time, were not considered in these estimates. Changes to these estimates, which occur after the date of the consolidated financial statements, are corrected in profit or loss on a prospective basis, in accordance with IAS 8.

#### h) Companies included in the scope of consolidation

For the purpose of determining the entities included in the scope of consolidation, the Grupo assesses the extent to which it is exposed, or entitled to, the variability of the returns related to its involvement with the entity in question and its ability to take them over through the power it has over that entity (facto control).

The Grupo's decision to consolidate a given entity is based on the use of judgement, assumptions and estimates to determine the extent to which the Grupo is exposed to the variability of its returns and its ability to take them over through its power.

Other assumptions and estimates could result in a different scope of consolidation, with a direct impact on the Grupo's consolidated financial statements.

#### I) Fair value of derivative financial liabilities

As the investor Goldman Sachs entered Constructel Visabeira (see notes 8 and 37) several agreements were signed, the terms and conditions of which were carefully assessed by the Board of Directors in terms of their economic substance and the respective accounting framework in terms of recognising, classifying and measuring the financial instruments involved.

This analysis involved significant judgement and determined the recognition of a derivative financial liability mainly associated with the Downside Protection mechanisms provided for in those agreements. The fair value of the financial liability was measured using option pricing models, namely the Binomial Lattice Model, involving assumptions as to the future and other significant variables, based on the best information available on the measurement date. Information on the most relevant assumptions used in the measurement of financial liabilities is disclosed in Notes 37.

# 4. Changes to accounting policies and errors

During the financial year ended on the 31st of December 2023, there were no voluntary changes in accounting policies in relation to those considered in the preparation of the financial information of the previous year presented in the comparative statements.

However, it should be noted that the Grupo chose to present the effect of the change in the group of companies in the cash flow statement, as net of purchases and disposal of a subsidiary in investment activities, previously presented separately under "Effect of change in the group of companies".

Regarding new standards and interpretations occurred the following emissions, revisions, changes and improvements in standards and interpretations:

## 4.1 Standards, interpretations, amendments and revisions with effect in the exercise

The following standards, interpretations, amendments and revisions adopted ("endorsed") by the European Union have mandatory application for the first time during the financial year started on the 1st of January 2023:

#### Adoption of IFRS 17 - Insurance contracts and Amendments to IFRS 17 - Insurance contracts - Initial application of IFRS 17 and IFRS 9 - Comparative information

IFRS 17 substitutes IFRS 4 and applies to all insurance contracts (i.e., life, non-life, direct insurance and reinsurance), regardless of the type of entities that issues them, as well as to some guarantees and some financial instruments with characteristics of participation discretionary. Broadly speaking, IFRS 17 provides an accounting model for insurance contracts that is most useful and most consistent for issuers. In contrast to the requirements of IFRS 4, which are based on previously adopted local accounting policies; IFRS 17 provides an integral model for insurance contracts, covering all relevant accounting aspects.

This amendment to IFRS 17 refers to presenting comparative information on financial assets in the initial application of IFRS 17. The amendment adds a transition option that allows an entity to overlay the classification of a financial asset in the comparative period(s) presented in the initial application of IFRS 17. "Overlay" allows all financial assets, including those held in connection with non-contractual activities within the scope of IFRS 17 to be classified, instrument by instrument, in the comparative period(s) in a manner aligned with how the entity expects those assets to be classified on the initial application of IFRS 9.

#### - Amendments to IAS 1 - Disclosure of accounting policies

These amendments are intended to aid an entity with the disclosure of "material" accounting policies, previously considered "significant" policies. However, due to the inexistence of this concept in the IFRS standards, it was decided to include the concept "materiality", a concept already known by the users of the financial statements. When assessing the materiality of accounting policies, the entity should consider not only the size of transactions but also other events or conditions and their nature.

#### - Amendments to IAS 8 - Definition of accounting estimates

The amendment clarifies the difference between changes in accounting estimates, changes in accounting policies and error correction. Furthermore, it clarifies how an entity uses measurement techniques and inputs to develop accounting estimates.

#### Amendments to IAS 12 - Deferred tax relating to assets and liabilities arising from a single transaction.

IAS 12 now requires a company to recognise deferred tax when its initial recognition gives rise to equal amounts of taxable temporary differences and deductible temporary differences.

However it is a matter of professional judgement whether such deductions are attributable to the liability that is recognised in the financial statements or to the related asset. This is particularly important when determining the existence of temporary differences in the initial recognition of assets or liabilities, since the initial recognition exception does not apply to transactions, that give rise to equal taxable and deductible temporary differences.

Applicable transactions include the registration of

- (i) right-of-use assets and lease liabilities;
- (ii) provisions for dismantling, restoration or similar liabilities, and the corresponding amounts recognised as part of the cost of the related asset, when on the date of initial recognition they are not relevant for tax purposes.

This amendment has a retrospective application

#### - Amendments to IAS 12 - International Tax Reform

#### - Second Pillar Model Rules

These changes come about as part of the implementation of the OECD's Global Anti-Base Erosion ("Globe") rules, which may have significant impacts on the calculation of deferred taxes that are difficult to estimate at the time these changes were issued.

These amendments introduce a temporary exception to the accounting of deferred taxes arising from the application of the OECD second pillar model rules, and additionally establish new specific disclosure requirements for the affected companies.

These standards and amendments had no material impact on Grupo Visabeira's consolidated financial statements. As for amendments to IAS 12, further disclosures have been made in note 20.

4.2 At the date of approval of these financial statements, the standards and interpretations endorsed by the European Union, but whose mandatory application occurs in future years, are as follows:

These standards, interpretations, amendments and revisions, whose application is mandatory only in future periods, were not, until the approval date of these financial statements, adopted ("endorsed") by the European Union:

 Amendments to IAS 1 - Presentation of financial statements -Classification of current and non-current liabilities (to be applied for financial years beginning on or after the 1st of January 2024)

This amendment seeks to clarify the classification of liabilities as current or non-current balances depending on the rights that an entity has to defer their payment, at the end of each reporting period. The classification of liabilities is not affected by the entity's expectations (the assessment should determine whether a right exists, but should not consider whether or not the entity will exercise that right), or by events occurring after the reporting date, such as non-compliance of a "covenant".

However, if the right to postpone settlement for at least twelve months is subject to compliance with certain conditions after the balance sheet date, these criteria do not affect the right to defer settlement for the purpose of classifying a liability as current or non-current. This amendment also includes a new definition of "settlement" of a liability and is of retrospective application.

 Amendments to IFRS 16 - Lease liabilities in sale and leaseback transactions (effective for annual periods beginning on or after the 1<sup>st</sup> of January 2024)

This amendment to IFRS 16 introduces guidance on the subsequent measurement of lease liabilities related to sale and leaseback transactions which qualify as a "sale", in accordance with the principles of IFRS 15 – with greater impact when some or all lease payments are variable lease payments that do not depend on an index or a rate. When subsequently measuring lease liabilities, seller-lessees should determine "lease payments" and "revised lease payments" in such a way that they do not recognise gains/(losses) in relation to the right of use they retain.

This amendment has a retrospective application

#### Amendments to IAS 7 and IFRS 7 - Disclosures: Supplier financing agreements

These amendments to IAS 7 Statement of Cash Flow and IFRS 7 Financial Instruments: Disclosures aim to clarify the characteristics of a supplier financing arrangement and introduce additional disclosure requirements when such arrangements exist.

The disclosure requirements are intended to help users of financial statements understand the effects of supplier financing arrangements on the company's liabilities, cash flows and exposure to liquidity risk. The amendments come into force for the period beginning on or after the 1st of January 2024. Early adoption is permitted but must be disclosed.

The Grupo did not carried out the early application of this standard in the financial statements during the period of twelve months ended on the 31<sup>st</sup> of December 2023. Significant impacts on the financial statements arising from their implementation are not estimated.

# 4.3 Standards and interpretations issued by IASB but not yet endorsed by the European Union

These accounting standards, interpretations amendments and revisions, whose application is mandatory only in future periods, were not, until the approval date of these financial statements, adopted ("endorsed") by the European Union:

## - Amendments to IAS 21 - The Effects of Changes in Foreign Exchange Rates: Lack of exchangeability

This amendment aims to clarify how to assess the exchangeability of a currency, and how the exchange rate should be determined when it is not exchangeable for a long period.

The amendment specifies that a currency should be considered exchangeable when a company is able to obtain the other currency within a period allowing normal administrative management, and through an exchange or market mechanism in which an exchange operation creates enforceable rights and obligations.

If a currency cannot be exchanged for another currency, a company must estimate the exchange rate at the measurement date of the transaction. The aim is to determine the exchange rate that would be applicable on the measurement date for a similar transaction between market participants. The amendments also state that a company can use an observable exchange rate without making any adjustment. The changes come into force for the period beginning on or after the 1st of January 2025. Early adoption is permitted, however the transition requirements applied must be disclosed.

#### • IFRS 18 - Presentation and Disclosure in Financial Statements

IFRS 18 Presentation and Disclosure of Financial Statements replaces IAS 1 Presentation of Financial Statements and responds to requests from investors looking for information on financial performance. With the introduction of the new IFRS 18 requirements, investors will have access to more transparent and comparable information on companies' financial performance, aiming at making better investment decisions. IFRS 18 essentially introduces three sets of new requirements to improve the disclosure of financial performance:

Comparability of the income statement: IFRS 18 introduces three defined categories for income and expenses - operating, investments and financing - to improve the structure of the income statement and requires all companies to provide new defined subtotals, including operating income. The new structure and subtotals will give investors a consistent starting point for analysing company performance, making it easier to compare them.

Transparency of performance measures defined by management: IFRS 18 requires the disclosure of additional information on specific company performance indicators related to the income statement, called performance measures defined by Management.

Aggregation and disaggregation of items in the financial statements: IFRS 18 establishes guidance on how income statement items should be aggregated.

IFRS 18 comes into force for financial years beginning on or after the 1st of January 2027 and its application is retrospective.

These standards so far not adopted ("endorsed") by the European Union, but so far not adopted by the Grupo for the period of twelve months ended on the 31st of December 2023. Significant impacts on the financial statements arising from their implementation are not estimated.

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## 5. Companies of the Grupo included in the consolidation

Conditions for inclusion	Head office	% of equity held 2023	direct % 2023	% of equity held 2022	direct % 2022
GRUPO VISABEIRA, SA	Viseu	Parent company		Parent company	
VISABEIRA GLOBAL					
Aeroprotechnik - Aerial Engineering, Lda*	Viseu	58.59%		39.84%	
Arquiled - Projetos de Iluminação, SA*	Évora	62.19%		-	
Bright Science - Estudos de Engenharia e Ensaios, Lda*	Évora	62.19%		-	
Base Force, Lda	Viseu	100.00%	100.00%	100.00%	100.00%
Cabling Station Data, SA*	Mont-Sur-Marchienne	78.11%		78.11%	
Comatel Infraestruturas, Lda	Luanda	100.00%		100.00%	
Constructel - Contructions et Telecomunications Belgique*	Mons	78.11%		78.11%	
Constructel - Contructions et Telecomunications, SARL*	Valence	78.11%		78.11%	
Constructel BAU GmbH*	Berlin	78.11%		78.11%	
Constructel Denmark, ApS*	Copenhagen	78.11%		78.11%	
Constructel Énergie, S.A.*	Clermont-Ferrant	78.11%		77.38%	
Constructel GmbH*	Berlin	78.11%		78.11%	
Constructel Itália, SRL*	Galliate	78.11%		78.11%	
Constructel Modal, SA *	Flemalle	78.11%		78.11%	
Constructel Visabeira, SA*	Lisbon	78.11%		78.11%	28.07%
CST - Companhia Santomense de Telecomunicações, S.A.R.L.	São Tomé and Príncipe	51.00%		51.00%	20.07.70
Cunha Soares & Filhos, SA*	Lousada	62.49%		62,49%	
Edivisa - Empresa de Construção Lda	Luanda	100.00%		100.00%	
Edivisa - Empresa de Construção Eda  Edivisa - Empresa de Construções, SA	Viseu	100.00%		100.00%	
*	Luanda	100.00%		100.00%	
EIP Angola					
EIP Serviços, SA*	Loulé	78.11%		78.11%	
Electrotec, SA a)	Maputo	49.00%		49.00%	
Elektro-Würkner GmbH*	Farnstädt	78.11%		78.11%	
Energydisti, Ltd*	Manchester	-		78.11%	
Escotel, SASU*	Aurillac	78.11%		78.11%	
Ferreira & Coelho, Lda	Viseu	51.00%		51.00%	
Field Force Atlântico, SA	Viseu	100.00%		100.00%	
Franz-Josef Braun GmbH & Co. KG*	Mechernich	78.11%		78.11%	
Gatel, SAS*	Domessin	78.11%		78.11%	
Geovento Imobiliária, Lda*	V. Nova Gaia	70.30%		-	
Groupe Ramalheira, SAS*	Bois-d'Arcy	78.11%		-	
Hidroáfrica - Comércio e Indústria, SARL	Maputo	96.79%		96.79%	
Holding Escot Telecom Maroc, SARL	Casablanca	100.00%		100.00%	
HCI - CONSTRUÇÕES, S.A.	Lisbon	100.00%		-	
I. Tavan GmbH*	Verden	78.11%		-	
IEME, SRL*	Cesena	78.11%		78.11%	
Infrasign SARL*	Beveren	78.11%		96.79%	
Inpower Group, SCPA*	Nápoles	42.57%		42.57%	
lutel - Infocomunicações, SA*	Viseu	78.07%		78.07%	
Jayme da Costa - Energia e Sistemas, SA*	V. Nova Gaia	78.11%		-	

Conditions for inclus	sion	Head office	% of equity held 2023	direct % 2023	% of equity held 2022	direct % 2022
GRUPO VISABEIRA, SA		Viseu	Parent company		Parent company	
VISABEIRA GLOBAL						
Jayme da Costa SGPS, SA*		V. Nova Gaia	70.30%		-	
Jayme da Costa - Tecnologia e Serviços, Lda*		V. Nova Gaia	78.11%		-	
J. F. Edwards Construction Company*		Des Moines - Iowa	78.11%		78.11%	
Landwalk Unipessoal, Lda*		V. Nova Gaia	78.11%		-	
MJ QUINN - Integrated Services, Ltd*		Liverpool	78.11%		78.11%	
MJ Quinn Constructel, Ltd*		Liverpool	78.11%		78.11%	
MJ Quinn Solar, Ltd*		Liverpool	78.11%		78.11%	
Modal Installation, SA*		Marchienne-Au-Port	78.11%		78.11%	
Naturenergia - Agro-Energias, SA		Viseu	100.00%		100.00%	
Obelisk International Group Holdings, Ltd*		Dublin	78.11%		78.11%	
Oude MarktVoerlieden Natie NV (OMV Natie)*		Beveren	78.11%		78.11%	
O+M Operation + Maintenance, SASU*		Bois-d'Arcy	78.11%		-	
PDT - Projectos e Telecomunicações, SA*		Lisbon	78.11%		78.11%	
Quinn Constructel, Ltd*		London	78.11%		78.11%	
Real Life - Tecnologias de Informação, SA		Algés	65.00%		65.00%	
Real Life Advanced Technologies Academy MZ, SA		Maputo	65.70%		65.70%	
Real Life Technologies MZ, SA		Maputo	65.70%		65.70%	
SCI Constructel*		Valence	78.11%		78.11%	
SCI Constructel Itália, SRL*		Cesena	78.11%		78.11%	
Selfenergy Moçambique, SA		Maputo	79.60%		79.60%	
Sociedade Imobiliária Avenida Gago Coutinho, SA		Lisbon	100.00%			
Sogitel - Sociedade de Gestão Imobiliária, Lda		Maputo	96.00%		90.00%	
Tavan immobilien GmbH*		Verden	78.11%		-	
Tavan Tiefbau & Co. KG*		Verden	78.11%			
Televisa - Sociedade Técnica de Obras e Projectos, Lda.		Maputo	80.00%		50.00%	
Tensa, S.A.*		Oviedo	78.11%		78.11%	
THG Tavan Holding GmbH*		Verden	78.11%		-	
Toft Hansen ApS*		Kirke Hylling	78.11%		78.11%	
TV Cabo - Comunicações Multimédia, Lda		Maputo	80.00%		50.00%	
TV Cabo Angola, Lda.	a)	Luanda	50.00%		50.00%	
Viatel - Tecnologia de Comunicações, SA*	u)	Viseu	78.11%		78.11%	
Visabeira Global, SGPS, SA		Viseu	100.00%	100.00%	100.00%	100.00%
Visabeira Infraestruturas, SA*		Viseu	78.11%	100.0070	78.11%	100.00%
Visacasa - Serviços de Assistência e Manutenção Global, SA		Cacém	100.00%		100.00%	
· · · · · · · · · · · · · · · · · · ·		Valence	78.11%		100.00%	
Visactys, SASU*						
VisaPower II, S.A.  VisaPower, Unipessoal, Lda*		Viseu	100.00% 76.67%		100.00% 78.11%	

<sup>\*</sup>Consolidated by Constructel Visabeira S.A.

Conditions for inclusion GRUPO VISABEIRA, SA	Head office Viseu	% of equity held 2023 Parent company	direct % % of equity 2023 held 2022 Parent company	direct % 2022
VISABEIRA INDÚSTRIA				
Agrovisa - Agricultura e Pecuária, Lda	Maputo	100.00%	100.00%	
Álamo - Indústria e Desenvolvimento Florestal, Lda	Luanda	100.00%	100.00%	
Ambitermo - Engenharia e Equipamentos Térmicos, SA	Cantanhede	51.00%	51.00%	
Ambitermo Maroc Chaudieres Industrielles, SARL	Casablanca	51.00%	51.00%	
Armisepi, SA	Viseu	70.00%	70.00%	
Besconsigo - Materiais, Construção de Besteiros, Lda a)	Tondela	50.00%	50.00%	
Bordalgest, SA *	Lisbon	-	85.60%	
Celmoque - Cabos de Energia e Telec. de Moçambique, SARL	Maputo	99.77%	91.23%	
Cerexport - Cerâmica de Exportação, SA *	Aveiro	85.60%	85.60%	
Cerutil - Cerâmicas Utilitárias, SA*	Sátão	85.60%	85.60%	
Faianças Artisticas Bordalo Pinheiro, Lda*	Caldas da Rainha	73.74%	73.74%	
Faianças da Capôa - Industria de Cerâmica, SA *	Aveiro	85.60%	85.60%	
Granbeira II - Rochas Ornamentais, SA	Vouzela	100.00%	100.00%	
Marmonte - Mármores de Moçambique, SARL	Maputo	98.38%	80.00%	
Mexicova, SA*	Mexico City	85.60%	85.60%	
Mob - Indústria de Mobiliário, SA	Viseu	97.78%	97.78%	
Mob Cuisines, SASU	Paris	97.78%	97.78%	
Pinewells, SA	Arganil	100.00%	100.00%	
Rodinerte - Transportes, Lda a)	Tondela	50.00%	50.00%	
Ria Stone – Fábrica de Louça de Mesa em Grés, SA*	Ílhavo	85.60%	85.60%	
Ria Stone II, SA*	Ílhavo	85.60%	85.60%	
Shree Sharda Vista Alegre Private Limited*	Ílhavo	42.80%	42.80%	
Visabeira Indústria, SGPS, SA	Viseu	100.00%	100.00% 100.00%	100.00%
Visaconstrói - Construção e Gestão Imobiliária, Lda	Luanda	100.00%	100.00%	
Vista Alegre Atlantis, SA*	Lisbon	85.60%	85.60%	
Vista Alegre Atlantis Brasil - Comércio, Importação e Exportação, SA*	Vitória	85.60%	83.92%	
Vista Alegre Atlantis Imobiliária e Investimento, SA *	Ílhavo	83.92%	85.60%	
Vista Alegre Atlantis Moçambique, Lda.*	Maputo	85.75%	85.75%	
Vista Alegre Atlantis, SGPS SA	Ílhavo	85.60%	3.31% 85.60%	3.31%
Vista Alegre Atlantis USA *	New York	85.60%	85.60%	
Vista Alegre España, SA*	Madrid	85.60%	85.60%	
Vista Alegre France, SAS*	Paris	85.60%	85.60%	

<sup>\*</sup>Consolidated by VAA, SGPS, S.A., a listed company.

Conditions for inclu	sion	Head office	% of equity held 2023	direct % 2023	% of equity held 2022	direct % 2022
GRUPO VISABEIRA, SA		Viseu	Parent com- pany		Parent company	
VISABEIRA TURISMO, IMOBILIÁRIA E SERVIÇOS						
Ambitermo Angola, Lda		Luanda	100.00%		100.00%	
Agrovisa, Lda		Luanda	70.00%		70.00%	
Asfalis - Mediação de Seguros, SA		Viseu	100.00%		100.00%	
Autovisa - Serviços Auto, SARL		Maputo	100.00%		100.00%	
Catari Angola, Lda	a)	Luanda	100.00%		100.00%	
Cepheus, SA		Maputo	99.96%		99.96%	
Combustiveis do Songo, SA		Songo	100.00%		100.00%	
Constellation, SA		Maputo	57.12%		57.12%	
Creative Shots, SA		Lisbon	100.00%		100.00%	
Empreendimentos Tur. Montebelo - Soc. Tur. e Recreio, SA		Viseu	100.00%		99.82%	
FIMMO - Fundo Esp. Inv. Imob. Closed		Porto Salvo	100.00%		100.00%	
Gesvisa - Património Imobiliário, SA		Lisbon	99.85%		99.85%	
Ifervisa - Sociedade de Promoção e Desenvolvimento Imobiliário, SA		Lisbon	100.00%		100.00%	
Imobiliária Panorama, Lda		Maputo	70.00%		70,00%	
Imovisa - Imobiliária de Moçambique, Lda	a)	Maputo	49.00%		49.00%	
Inhambane Empreendimentos, Lda	<u>u,</u>	Maputo	80.00%		80.00%	
Martifer-Visabeira, SA	a)	Maputo	50.00%		50.00%	
Mercury Comercial, Lda	<u>u,</u>	Maputo	100.00%		100.00%	
Mercury Comercial, Lda		Luanda	100.00%		100.00%	
Mercury South Africa, Lda		Johannesburg	100.00%		100.00%	
Milibangalala, SA		Maputo	70.00%		70.00%	
Montebelo Alcobaça Historic Hotel, SA		Alcobaça	100.00%		100.00%	
Mundicor - Viagens e Turismo, SA		Viseu	100.00%		100.00%	
Nikkei Chiado, Lda	a)	Lisbon	50.00%		100.0070	
Panamericana Morfi y Tragos, Lda	a)	Viseu	50.00%			
PDA - Parque Desportivo de Aveiro, SA	ш)	Aveiro	54.57%		54,57%	
Soginveste Empreendimentos, Lda		Maputo	70.00%		70.00%	
Turvisa - Empreendimentos Turísticos, Lda		Maputo	100.00%		100.00%	
Troppo Squisito Lisboa, Lda		Lisbon	84.85%		84.85%	
		Ílhavo				
VAA - Empreedimentos Turisticos, SA			99.55%		99.55%	
Vibeiras, Sociedade Comercial de Plantas SA		Maputo	64.43%		64.43%	
Visabeira Angola - Investimento e Participações, Lda		Luanda	100.00%		100.00%	
Visabeira Espanha, SA		Madrid	61.00%		61.00%	
Visabeirahouse - Sociedade de Mediação Imobiliária, SA		Viseu	100.00%		100.00%	
Visabeira Imobiliária, SA		Viseu	100.00%		100.00%	
Visabeira Imobiliária II, SA		Viseu	100.00%		100.00%	
Visabeira Moçambique, Lda		Maputo	100.00%		100.00%	
Visabeira Saúde, SA		Viseu	100.000/		100.00%	
Visabeira Serviços, SGPS, SA		Viseu	100.00%	100.0001	100.00%	100.000
Visabeira Turismo Imobiliária e Serviços, SGPS, SA		Viseu	100.00%	100.00%	100.00%	100.009
Visabeira Investigação e Desenvolvimento, S.A.		Viseu	100.00%	100.00%	100.00%	100.009
Visaqua - Gestão de Infra- estruturas e Serviços, Ambientais, SA		Maputo	51.00%		51.00%	
Visauto - Reparações Auto, Lda		Luanda	100.00%		100.00%	
Visa House - Sociedade de Mediação Imobiliária, SA		Maputo	100.00%		100.00%	
Zambeze - Restauração, SA	a)	Lisbon	50.00%		50.00%	

<sup>\*</sup>Consolidated by VAA, SGPS, S.A., a listed company.

a) The companies are considered subsidiaries and are consolidated in accordance with the full consolidation method, as Grupo Visabeira has the power to control subsidiaries and, as such, is exposed to variable results. In the assessment of the existence of actual control, particular aspects were taken into account, such as the holding of a majority of voting rights, management agreements, and representation in corporate bodies. In the specific case of TVCABO Angola, 50% owned by Grupo Visabeira and 50% owned by Angola Telecom, which benefits from the know-how and technical expertise that the Visabeira brand guarantees with more than 40 years of activity in the field of telecommunications, Grupo controls all relevant activities: construction, financing (depending on the maintenance of the Management and Technical Assistance Agreement (MTAA) between TVCABO and Visabeira); content; technological support and selection of human resources, including the General Director. In the specific case of TVCABO Moçambique and Televisa, both 50% held by Grupo Visabeira and 50% by TMCEL, the situation is similar to TVCABO Angola.

## 6. Investments in associated companies and joint ventures

			Share Equity		Net income	Carrying value		equivale	fect of asset ence method on the result
	Head office	2023	2022	2023	2023	2023	2022	2023	2022
VISABEIRA GLOBAL									
Aceec, ACE	Viseu	50.00%	50.00%	51397	0	-357	-357	0	0
Beiragás, SA	Viseu	23.55%	23.55%	48,714,705	2,006,832	11,805,522	11,330,053	472,644	388,530
Birla Visabeira Private Limited	Delhi	49.00%	49.00%	-461,113	-1,502,602	-109,099	651,073	-736,275	-422,363
Domingos da Silva Teixeira / Visabeira, ACE	Lisbon	50.00%	50.00%	-329,827	0	0	0	0	0
Ventos de Inhambane	Inhambane	32.50%	32.50%	150,000	0	48,750	48,750	0	0
Vista Power, Lda	Luanda	50.00%	50.00%	382,000	0	191,000	191,000	0	0
Yetech, SA	Cancún	30.00%	30.00%	105,000	0	0	0	0	0
Jayme da Costa - Energia e Sistemas, SA	Vila Nova de Gaia	-	15.00%	-	-	-	1,906,802	-	-1,670,594
VISABEIRA TURISMO, IMOBILIÁRIA E SERVIÇOS	5								
Doutibelo, SA	Viseu	-	19.97%	-	-	-	3,210,457	-	37,923
Doutibelo, SA - loans						0	2,580,524	-	-
Lipilichi Wilderness Investments, Lda	Port-Louis	30.00%	30.00%	-2,943,293	0	0	0	0	0
Lipilichi Holdings, Lda	Port-Louis	25.00%	25.00%	1,518	0	0	0	0	0
Sem Amarras, Lda	Viseu	-	19.97%	-	-	-	2,258,735	-	17,028
Sem Amarras, Lda - Ioans						-	5,143,498	-	-
Imensis - Soc. Gestão Empreen. Imobiliários, Lda	Maputo	49.00%	49.00%	297,628	0	66,629	66,629	0	0
Predibeira - Compra e Venda de Propriedades, Lda	Viseu	50.00%	50.00%	207,681	-2,247	103,840	104,964	-1,124	-1,019
Twin City Maputo, Lda	Maputo	39.00%	39.00%	28,770	0	33,794	33,794	0	0
TOTAL						12,140,080	27,525,922	-264,755	-1,650,496

The table below shows summarised information on the most significant associated companies:

	Year	Assets	Liabilities	Income	Costs
VISABEIRA GLOBAL					
Beiragás, SA	2022	80,575,445	33,879,568	15,117,517	13,467,829
bellagas, 5A	2023	81,094,872	32,380,167	16,217,126	14,210,294
Jayres de Casta - Francis a Sistemas - CA	2022	31,057,373	35,704,298	30,040,911	40,962,913
Jayme da Costa - Energia e Sistemas, SA	2023	0	0	0	0
VISABEIRA TURISMO, IMOBILIÁRIA E SERVIÇOS					
Doutibelo, SA	2022	7,231,122	4,429,328	741,992	552,093
Doutibelo, SA	2023	0	0	0	0
Sem Amarras, Lda	2022	8,088,075	6,200,356	394,093	308,827
Selli Allialias, Lua	2023	0	0	0	0
TOTAL 2022		126,952,015	80,213,550	46,294,513	55,291,662
TOTAL 2023		81,094,872	32,380,167	16,217,126	14,210,294

Beiragás is the concessionaire of gas distribution infrastructures for the interior central region of the country, which consists of managing the medium and low pressure gas distribution network carried out as a public service, under the terms of applicable regulations.

In 2023, the remaining 85% stake in Jayme da Costa was acquired, with Grupo Visabeira having control/influence over this Grupo and thus consolidating it by the integral method (see Note 8). The Grupo Jayme da Costa has its area of activity in the energy and electrical installations sector and in recent years it has made a name for itself in the construction of photovoltaic parks.

In addition to this acquisition, Empreendimentos Turísticos Montebelo acquired the remaining 80% of the stake of Doutibelo Participações, S.A. and Sem Amarras – Empreendimentos Turísticos, Lda., holding 100% of these companies that were now fully integrated into Grupo Visabeira (see Note 8). The main activity of these companies is the hotel industry, tourist developments and the provision of inherent services. It should also be noted that these entities were merged into the company Empreendimentos Turísticos Montebelo.

#### 7. Other financial investments

#### 7.1 Other non-current financial investments

		2023		2022	
CAPITAL INVESTMENTS	Head office	%	Book Value 2023	%	Book Value 2022
a) Financial Investments at amortised cost					
Capital investments					
C2 Capital Partners (Former Capital Criativo)		1.05%	1,450,000	1.05%	1,450,000
Lince capital		n.d.	500,000	n.d.	500,000
Core Capital, SA	Lisbon	n.d.	448,718	n.d.	448,718
Transcom - S. F. C. Auditoria T. Comunicações, SARL	Maputo	22.00%	431,199	22.00%	431,199
Parque de Ciência e Inovação (PCI)	Ílhavo	5.00%	375,000	5.00%	375,000
Fundação Visabeira, ISS	Viseu	76.58%	0	76.58%	288,000
Iberis Capital	Lisbon	n.d.	260,000	n.d.	260,000
Other participations*			1,131,042		1,124,649
			4,595,958		4,877,566
b) Other financial investments recorded at fair value throu	gh other comprehensive inc	ome			
Pharol SGPS, SA		0.87%	310,347	0.87%	409,877
c) Advanced payments					
Ongoing investments			0		2,877,030
Total			4,906,305		8,164,473

\*The fair value of these assets was not determined as they are minority holdings for which the Board of Directors believes that their fair value is close to the respective

In terms of investments in C2 Capital Partner, Lince Capital, Core Capital and Iberis Capital, these are investment funds, whose percentage of shareholding is small, and Grupo Visabeira has no control or significant influence over these funds.

Fundação Visabeira is an IPSS [non-profit Private Institution of Social Solidarity] and, despite the high percentage of shareholding (76.58%), Grupo Visabeira does not have control or significant influence over the Fundação.

In 2022 the advance on account of the purchase of financial investments refers to the purchase of the company Arquiled, as described in Note 8.

#### 7.2 Other current financial investments

Other financial instruments measured at fair value through profit or loss	Book Value 2023	Book Value 2022
BCP	646,109	344,717
Other capital holdings in listed companies	51,468	47,235
TOTAL	697,577	391,952

## 8. Changes in the scope of consolidation

#### **2023 PURCHASES**

During the financial year 2023, Grupo Visabeira maintained its investment strategy to expand its activity to new countries and to reinforce its position in markets where it operates by purchasing companies as detailed below:

ACQUISITIONS / ESTABLISHMENT	Country	Head office		% Acquired/ Incorporated	% of equity held after the acquisition	Date	Acquisition cost
Arquiled							
Arquiled	Portugal	Évora	Acquisition	100.00%	100.00%	01.05.2023	4 0 4 5 5 0 5
Brightscience	Portugal	Évora	Acquisition	100.00%	100.00%	01.05.2023	4,245,595
Jayme da Costa							
Jayme da Costa - ES, Lda	Portugal	Porto	Acquisition	85.00%	100.00%	01.01.2023	
Jayme da Costa SGPS	Portugal	Porto	Acquisition	76.50%	90.00%	01.01.2023	
Jayme da Costa -TS, Lda	Portugal	Porto	Acquisition	85.00%	100.00%	01.01.2023	4,222,175
Geovento Imobiliária, Lda	Portugal	Porto	Acquisition	76.50%	90.00%	01.01.2023	
Landwalk Unipessoal, Lda	Portugal	Porto	Acquisition	85.00%	100.00%	01.01.2023	
Groupe Ramalheira							
Groupe Ramalheira	France	Bois-d'Arcy	Acquisition	100.00%	100.00%	01.01.2023	
O+M	France	Bois-d'Arcy	Acquisition	100.00%	100.00%	01.01.2023	8,981,798
Grupo Tavan							
THG Tavan Holding GmbH	Germany	Verden	Acquisition	100.00%	100.00%	01.05.2023	
Tavan Tiefbau & Co. KG	Germany	Verden	Acquisition	100.00%	100.00%	01.05.2023	75 404 005
I. Tavan GmbH	Germany	Verden	Acquisition	100.00%	100.00%	01.05.2023	75,131,035
TAVAN immobilien GmbH	Germany	Verden	Acquisition	100.00%	100.00%	01.05.2023	
нсі							
HCI Construções, S.A.	Portugal	Lisbon	Acquisition	100.00%	100.00%	01.11.2023	
Sociedade Imobiliária Avenida Gago Countinho, S.A.	Portugal	Lisbon	Acquisition	100.00%	100.00%	01.11.2023	38,093,601
Doutibelo	Viseu	Viseu	Acquisition	80.03%	100.00%	31.01.2023	40,000
Sem Amarras	Viseu	Viseu	Acquisition	80.03%	100.00%	31.01.2023	40,000
Panamericana	Portugal	Viseu	Establishment	50.00%	50.00%	01.10.2023	10,000
Nikkei Chiado	Portugal	Lisbon	Establishment	50.00%	50.00%	01.08.2023	50,000
TOTAL							130,814,204

In situations that gave rise to the recognition of Goodwill (see Note 23), it is justified by expected synergies arising from the activities carried out by the companies and from entry into new countries. The total amount of goodwill determined is not tax deductible.

None of the purchases gave rise to the recognition of indemnity receivables, as no contingent liabilities were identified.

In acquisitions during the financial year, the Grupo opted to measure "non-controlling interests" by their respective share of the assets and liabilities transferred from the acquiree.

The interest percentages considered for consolidation purposes take into account the exercise of said put options (20.38% in the case of Arquiled and 25% in the case of O+M and Tavan) by the previous shareholders. Regarding this subject, see in 2.3 the accounting policy followed to measure put options granted to minority shareholders in the context of business combinations.

The transaction costs associated with the acquisitions described totalled 1.4 million euros (2022: 0.8 million) and are recognised in the financial year under "External supplies and services".

#### **PURCHASES IN EUROPE**

Purchases in Europe gave rise to goodwill amounting to 104.8 million euros and an increase in the Grupo's assets and liabilities (reported on the purchase dates) of 136.9 million euros and 114.5 million euros, summarised as follows:

	Arquiled	Grupo Jayme da Costa	Groupe Ramalheira	Grupo TAVAN	HCI - Construções	TOTAL
VALUE OF THE PRE-PURCHASE POSITION						
Fixed tangible and intangible assets	2,723,986	8,162,035	58,665	24,967,720	16,583,700	52,496,106
Other Assets	323,938	3,503,883	1,731,360	1,614,741	14,976,486	22,150,409
Customers	3,700,695	13,522,408	2,033,970	7,369,227	8,354,626	34,980,926
Cash and cash equivalents	72,713	804,251	0	-2,478,441	28,891,813	27,290,337
Loans obtained	-7,658,699	-4,149,143	-386,289	-7,598,016	-8,835,352	-28,627,499
Other liabilities	-244,864	-31,504,558	-2,428,083	-6,871,943	-44,837,292	-85,886,740
Total net assets	-1,082,231	-9,661,125	1,009,623	17,003,289	15,133,981	22,403,538
Acquisition cost	4,245,595	4,222,175	8,981,798	75,131,035	38,093,601	130,674,204
Goodwill	5,327,826	7,603,569	7,972,175	58,127,746	22,959,620	101,990,935
Non-controlling interests	0	-4,830,562	0	0	0	-4,830,562

Established in 2005, Arquiled is a leading Portuguese manufacturer developing public and private LED lighting solutions and systems, with a special focus on energy efficiency projects. Arquiled has a 100% subsidiary, Bright Science, a research and development engineering company, which develops new products and technologies applied to the cluster of intelligent lighting solutions and city management support infrastructures.

In calculating of the fair value at the date of the acquisition of Arquiled, the value of the private label was considered null, as was the carrying balance of 44 thousand euros related to clients with outstanding debts.

In the remaining assets and liabilities, no significant differences were identified between the fair value of the identifiable net assets acquired and the liabilities assumed and their carrying values.

	Arquiled
Acquisition cost of share participation	4,245,595
Payments made to suppliers and other creditors	1,834,000
Total investment	6,079,595
Payments of the previous year	2,877,030
Payments in the financial year	2,497,970
Selling options	704,595

Grupo Jayme da Costa (Jdc) is the oldest Portuguese group in terms of the electro-mechanical sector, with over 100 years' experience and consolidated national and international expertise. Over the years it has diversified its area of intervention through acquisitions and the internationalisation of the Energy and Electrical Installations sector. In recent years it has made a name for itself in the construction of photovoltaic parks and is made up of the following companies: Jayme da Costa - Energia e Sistemas, Jayme da Costa SGPS, Jayme da Costa - Tecnologia e Serviços, Geovento and Landwalk.

With regard to this group, the main differences between the fair value of the net identifiable assets acquired and the liabilities assumed and the carrying values relate to the recognition of an intangible asset related to contracts with customers in the amount of 3.3 million euros (considering a discount rate of 9.7%), the value of the tangible asset related to the factory building (higher by 1.4 million euros) and the derecognition of Goodwill generated during previous acquisitions that occurred in past years. Jayme da Costa's assets have 4.2 million euros related to customers already with impairment registered at the date of acquisition and its fair value considered was zero.

The acquisition of Jayme da Costa is the result of a phased acquisition. At the end of 2022, Grupo Visabeira already owned 16% of Jayme da Costa (15% directly and 1% indirectly) that was measured by the Equity Method for 1.9 million euros (see Note 6), and no material difference was found between the net book value and the fair value of the participation. By reference to January 2023, Grupo Visabeira acquired a 35% stake, thus taking control of the Grupo. In December 2023, Grupo Visabeira, acquired the remaining 50% of Jayme da Costa. Because it is an increase in the participating interest in a company that is already controlled, it was accounted for as a transaction between shareholders, so the difference between the value of the capital held by the non-controlling interest and the respective acquisition cost did not give rise to any recognition of goodwill or gains/losses but was recorded directly in equity. The impacts of this transaction are detailed below in "Change in the percentages of interests in controlled companies".

	Grupo Jayme da Costa
Acquisition cost of share participation	4,222,175
Minority shareholders amount paid	6,001,789
Total investment	10,223,964
Contingent consideration	6,001,789
Payments in previous years	4,222,175

Groupe Ramalheira, founded in October 2021, owns 100% of O+M, and has no other significant activity or asset other than this financial participation.

With regard to this group, no significant differences were identified between the fair value of the net identifiable assets acquired and the liabilities assumed and the carrying values.

O+M, an operating company, was founded in 2019 to meet the needs of mobile operators, providing services from the design to the maintenance of telecommunications networks in France.

With regard to this group, no significant differences were identified between the fair value of the net identifiable assets acquired and the liabilities assumed and the carrying values.

The impacts of this transaction are detailed below in "Change in the percentages of interests in controlled companies".

	Groupe Ramalheira
Acquisition cost of share participation	8,981,798
Total investment	8,981,798
Payments in the financial year	6,148,668
Selling options	2,833,130

Tavan is a company that has been on the market since 2015, has around 200 employees and operates in the areas of engineering, construction and maintenance of telecommunications and energy infrastructures in northern Germany. The perimeter of the transaction comprises the companies Tavan Tiefbau GmbH Co KG (operating company), THG Tavan Holding GmbH, I Tavan GmbH and Tavan Immobilien GmbH. At Tavan, the main difference between the fair value of the identifiable net assets acquired and the liabilities assumed and the carrying values relates to the registration of an intangible asset connected to the customer portfolio, valued at 11.5 million euros (considering a discount rate of 9.0%) and the respective deferred tax liability in the amount of 3.4 million euros. Moreover, under the IFRS16 standard, assets under right of use and corresponding to lease liabilities totalling 601 thousand euros and 632 thousand euros, respectively, were recorded.

Regarding customer balances, the estimate is that they will be fully received.

	Grupo TAVAN
Acquisition cost of share participation	75,131,035
Total investment	75,131,035
Payments in the financial year	55,500,000
Selling options	19,631,035

HCI – Construções, S.A. was established in 1979 and does business in the area of construction of industrial facilities, office buildings, residential buildings and in the area of rehabilitation of constructions where it made a name for itself as a leading company. In addition, HCI - Construções has a 100% owned subsidiary, Sociedade Imobiliária Avenida Gago Coutinho, whose main activity is the purchase and sales of real estate. In HCI-Construções, the main differences between the fair value of the identifiable net assets acquired and the liabilities assumed and the carrying values were the recording of an intangible asset in the amount of 7.2 million euros (considering a discount rate of 9.7%) and the respective deferred tax liability in the amount of 1.6 million euros, related to construction contracts in the portfolio at the date of acquisition as well as the derecognition of Goodwill registered with the entity.

	HCI - Construções
Acquisition cost of share participation	38,093,601
Total investment	38,093,601
Payments in the financial year	24,500,000
Contingent consideration	13,593,601

#### **ASSET ACQUISITIONS**

It should be highlighted that the following subsidiaries were purchased for their assets and not for their activity, and therefore do not constitute a business combination:

- Doutibelo, which held a 35% financial stake in Jayme da Costa (acquired in 2019) and the right to use the Hotel Casa da Ínsua; and - Sem Amarras, which held in its assets the right to use the tourist village Montebelo Aguieira Lake Resort & Spa. It should be noted that these companies were later merged into the company Empreendimentos Turísticos Montebelo.

#### **IMPACT OF PURCHASES**

The acquisitions had the following impact on the Grupo's income statement:

MAIN INDICATORS	Arquiled	Grupo Jayme da Costa	Groupe Ramalheira	Grupo TAVAN	HCI - Construções	TOTAL
	(May-Dec)	(Jan to Dec)	(Jan to Dec)	(May-Dec)	(Nov-Dec)	
Turnover	2,418,590	43,863,797	10,292,324	27,864,157	25,183,806	109,622,674
EBITDA	-632,484	3,981,834	944,008	5,950,096	4,081,355	14,324,809
Net income	-1,025,040	-39,788	28,736	2,128,937	2,535,759	3,628,604

The impact of these acquisitions on the Grupo's non-current assets and on the Inventories and Customers items is disclosed in the respective Notes.

If the acquisitions described above had occurred on the 1st of January 2023, the Proforma Statement for 2023 would be as follows:

### Consolidated income statement

Financial years ended on the 31st of December 2023 and on the 31st of December 2022 (amounts in euros)

Ongoing operations	2023 proforma Unaudited	2023
Sales	236,662,812	235,159,050
Services rendered	1,575,901,524	1,455,180,754
Turnover	1,812,564,336	1,690,339,804
Cost of goods sold and material consumed	-870,189,604	-857,230,947
Own work capitalised	1,704,653	1,704,653
Other income	32,735,243	31,441,209
Supplies and external services	-328,477,344	-234,013,871
Staff costs	-394,402,202	-384,458,700
Other costs	-15,042,702	-14,139,554
Changes in the fair value of investment properties	-5,326,427	-5,326,427
Amortisations	-101,181,664	-98,893,933
Provisions and impairment losses	-6,189,579	-6,054,685
Interest paid, net	-58,262,309	-57,714,828
Gains/(losses) on listed shares	301,392	301,392
Other financial expenses, net	-8,826,799	-8,352,878
Gains/(losses) from associated companies	-264,755	-264,755
Result before taxes	59,142,238	57,336,481
Current income tax	-21,030,266	-20,345,521
Net income	38,111,972	36,990,960

#### **2022 PURCHASES**

During the 2022 financial year, the following acquisitions should be highlighted:

ACQUISITIONS / ESTABLISHMENT	Country		% Acquired/ Incorporated	% of equity held after the acquisition	Date	Acquisition cost
Inpower Group	Italy	Acquisition	54.50%	54.50%	01.01.2022	3,650,000
Elektro-Würkner	Germany	Acquisition	100.00%	100.00%	01.01.2022	21,214,372
Obelisk	The Republic of Ireland	Acquisition	100.00%	100.00%	01.01.2022	7,642,023
MJ Quinn Solar	The United Kingdom	Acquisition	100.00%	100.00%	01.01.2022	2,456,854
Montebelo Mosteiro de Alcobaça Historic Hotel	Portugal	Establishment	100.00%	100.00%	01.01.2022	50,000
Visabeira Investigação e Desenvolvimento	Portugal	Establishment	100.00%	100.00%	01.01.2022	50,000
EIP Angola	Angola	Acquisition	100.00%	100.00%	01.01.2023	44,238
TOTAL						35,107,487

In situations that gave rise to the recognition of goodwill (see Note 23), it is justified by expected synergies arising from the activities carried out by the new companies and from entry into new countries. The total amount of goodwill determined is not tax deductible.

None of the purchases involve contingent remuneration agreements or gave rise to the recognition of indemnity receivables, as no contingent liabilities were identified.

In terms of purchases for the year, the Grupo chose to measure the "non-controlling interests" at their fair value.

#### **ACQUISITIONS IN AFRICA**

In 2022, EIP Angola became part of Grupo Visabeira. This company was purchased as part of the process of acquiring Grupo EIP SA's subsidiaries based in Angola and the operation was only finalised in the beginning of 2022.

The purchase amounts and the effect of the changes to the group of companies of Grupo Visabeira are not relevant.

#### **PURCHASES IN EUROPE**

Purchases in Europe gave rise to goodwill amounting to 29,749,021 euros and an increase in the Grupo's assets and liabilities (reported on the purchase dates) of 56,218,052 euros and 45,627,926 euros, summarised as follows:

	Inpower	Elektro-Würkner	Obelisk	MJ Quinn Solar	TOTAL
VALUE OF THE PRE-PURCHASE POSITION					
Tangible and intangible assets	2,075,310	4,620,757	9,331,795	86,735	16,114,597
Customers	11,174,157	4,195,593	3,400,176	1,055,159	19,825,085
Other Assets	7,153,497	1,356,386	7,739,195	74,446	16,323,524
Cash and cash equivalents	1,002,997	1,117,550	1,540,571	293,727	3,954,846
Loans obtained	-1,188,549	0	-3,106,579	-14,080	-4,309,208
Other liabilities	-17,873,038	-4,766,011	-21,627,298	-1,361,579	-45,627,926
Total net assets	2,344,375	6,524,276	-2,722,140	134,408	6,280,919
Acquisition price	3,650,000	21,214,372	7,642,023	2,456,854	34,963,249
Goodwill	2,372,316	14,690,096	10,364,163	2,322,446	29,749,021
Non-controlling interests	1,066,691	0	0	0	1,066,691

With regard to InPower, the main difference between the fair value of the net identifiable assets acquired and the liabilities assumed and the carrying values is relate to an intangible asset associated with customer contracts (considering a discount rate of 4.9%) and the respective deferred tax liability. For the remaining assets and liabilities, no significant differences were identified between its fair value and the respective carrying value. The amount of investment realised by the Grupo for the acquisition of this subsidiary in detail:

	InPower
Acquisition cost of share participation	3,650,000
Capital increase	1,144,500
Total investment	4,794,500
Payments in the financial year	3,894,500
Contingent consideration	900,000

For Elektro-Würkner GmbH, the main differences between the fair value of net identifiable assets acquired and liabilities assumed and carrying values are related to the recording of an intangible asset of 3.8 million euros, associated with customer contracts (considering a discount rate of 3.8%) and the related deferred tax liability. For the remaining assets and liabilities, no significant differences were identified between its fair value and the respective carrying value. The amount of investment realised by the Grupo for the acquisition of this subsidiary in detail:

	Elektro-Würkner
Acquisition cost of share participation	21,214,372
Capital increase	2,044,395
Total investment	23,258,767
Payments in the financial year	14,784,979
Contingent consideration	8,473,788

At Obelisk, the main differences between the fair value of net identifiable assets acquired and liabilities assumed and carrying values are related to an intangible asset associated with customer contracts (considering a discount rate of 4.6%) and its deferred tax liability. For the remaining assets and liabilities, no significant differences were identified between the fair value and the respective carrying value. The amount of investment realised by the Grupo for the acquisition of this subsidiary in detail:

	Obelisk
Acquisition cost of share participation	7,642,023
Capital increase	10,409,984
Total investment	18,052,007
Payments in the financial year	15,312,986
Contingent consideration	2,739,021

Finally, in relation to MJ Quinn Solar, where no change was made to the values of the assets and liabilities carried out at the date of acquisition, the amount of investment made by the Grupo is detailed as follows:

	MJ Quinn Solar
Acquisition cost of share participation	2,456,854
Total investment	2,456,854
Payments in the financial year	1,102,446
Contingent consideration	1,202,430
Exchange rate effect	151,978

#### **IMPACT OF PURCHASES**

The acquisitions had the following impact on the Grupo's income statement:

MAIN INDICATORS	Inpower	Elektro-Würkner	Obelisk	MJ Quinn Solar	TOTAL
Impact on the 2022 consolidated accounts	(Jan to Dec)	(Jan to Dec)	(Jan to Dec)	(Jan to Dec)	
Turnover	33,635,155	29,258,644	32,716,917	4,282,049	99,892,765
EBITDA	1,886,657	4,708,035	2,640,694	566,644	9,802,030
Net income	1,420,601	2,311,209	836,840	482,585	5,051,235

It should be noted that the four companies have been controlled by Constructel Visabeira since the beginning of the financial year, and so the entire activity from 2022 was included in the consolidation.

#### DISSOLUTIONS

During the financial year of 2022 Constructel Sweden was dissolved. On the 31st of December 2021 the assets and liabilities of this company in the consolidated accounts of Constructel Visabeira were 98,164 euros and 89,549 euros, respectively. These amounts are considered to be materially irrelevant.

During the 2023 financial year, Energydisti and Visabeira Spain were dissolved, which are inactive.

During the financial year of 2023 Visabeira Saúde was dissolved. On the 31st of December 2022 the assets and liabilities of this company in the consolidated accounts of Constructel Visabeira were 201,431 euros and 9,401 euros, respectively. At the end of the year, Bordalgest was dissolved. This dissolution had no effect on the consolidated financial statements on the 31st of December 2023.

The dissolved entities did not hold assets or liabilities of significant value and their activity was residual, so that they were not considered cash-generating units, the Grupo chose not to autonomously present the Income Statement by Nature as a discontinued activity. The effects resulting from the sale were accounted for in "Other expenses".

#### **CHANGE OF INTEREST PERCENTAGES IN CONTROLLED COMPANIES**

During 2022, Grupo Visabeira completed the process of selling part of the capital to its subsidiary Constructel Visabeira. 21.86% of the capital was sold to Goldman Sachs, and 0.03% to other minority shareholders, namely members of Constructel Visabeira's management, thus Grupo Visabeira now owns 78.11% of the company. The sale took place as a result of a capital increase by Constructel Visabeira which was not followed up by Grupo Visabeira, and there was thus a dilution of its shareholding.

The change in the percentage generated a significant increase in equity that can be detailed as follows:

Consideration received from non-controlling interests	200,215,997
Amount of net assets from non-controlling interests	-49,089,902
Transaction costs incurred	-4,366,635
Fair Value of the Downside Protection financial liability (see note 37)	-35,517,221
Difference recognised in retained earnings	111,242,239

In November 2023, Constructel Visabeira acquired a further 24% of the company Aeroprotechnik for 1.3 million euros, exceeding the value of non-controlling interests by 838 thousand euros.

Remuneration paid to uncontrolled interests	1,320,000
Capital value of non-controlling interest	482,293
Difference recognised in retained earnings	837,707

Visabeira Mozambique acquired another 30% of the company Televisa for 1.9 million; the value of the interests it does not control was valued at 2.3 million euros. Through this acquisition, Grupo Visabeira now owns 80% of the company.

Difference recognised in retained earnings	-410,328
Capital value of non-controlling interest	2,339,364
Remuneration paid to uncontrolled interests	1,929,036

In November 2023, Visabeira Moçambique acquired a further 30% of the company TVCABO Moçambique for 8.9 million euros, exceeding the value of non-controlling interests by 15.9 million euros. Through this acquisition, Grupo Visabeira now owns 80% of the company.

	Difference recognised in retained earnings	-6,974,278
Remuneration paid to uncontrolled interests 8,956,44	Capital value of non-controlling interest	15,930,726
	Remuneration paid to uncontrolled interests	8,956,448

Additionally, in December 2023, Constructel Visabeira acquired another 50% of the company Jayme da Costa for 6.0 million euros, exceeding the value of the interests it does not control by 6.3 million euros, which were negatively valued at 292 thousand euros.

Difference recognised in retained earnings	6,293,459
Capital value of non-controlling interest	-291,670
Remuneration paid to uncontrolled interests	6,001,789

Finally, in 2023, there was a change in the percentage of Sogitel, Celmoque and Marmonte. These amendments had no material impact on Grupo Visabeira's financial statements.

#### 2024 PURCHASES

After the end of the reporting period, in May 2024, Constructel Visabeira US, incorporated in April 2024, acquired a 70% stake in the capital stock of Verità Telecommunications Corporation ("Verità"), a company that provides engineering services for the construction and maintenance of fixed and mobile telecommunications network infrastructures in the Central region of the USA. Verità has its headquarters in the state of Michigan.

## 9. Discontinued operations

During the years 2022 and 2023, there were no discontinued activities. Similarly, from the 31<sup>st</sup> of December 2023 to the present date, there are no decisions to discontinue operating activities.

## 10. Key activity indicators

#### 10.1 Main indicators by activity/ country

#### A) BY AREA OF ACTIVITY

	Years	Global	Industry	Tourism, Real Estate and Services	TOTAL
Turnover	2022	1,209,706,565	189,202,407	52,863,801	1,451,772,773
	2023	1,449,014,983	181,578,103	59,746,718	1,690,339,804
EBITDA	2022	160,324,917	32,666,693	16,636,907	209,628,517
	2023	185,649,668	33,828,784	14,164,142	233,642,594
Recurring operating income **	2022	86,822,268	17,661,455	1,691,386	106,175,109
	2023	115,498,592	17,895,634	1,354,435	134,748,661
Net income	2022	59,731,122	5,266,650	-18,733,790	46,263,983
	2023	52,352,523	2,735,493	-18,097,056	36,990,960
Tangible/Intangible assets / Right-of-use	2022	482,444,465	236,075,545	228,649,566	947,169,576
	2023	449,004,974	270,429,105	220,273,069	939,707,149
Inventories	2022	72,944,802	53,856,460	31,691,546	158,492,807
	2023	90,003,215	60,057,520	31,739,712	181,800,447

#### In 2023 Turnover is broken down as follows:

	Global	Industry	Tourism, Real Estate and Services	TOTAL
Revenue from contracts with clients	1,449,014,983	181,578,103	59,385,003	1,689,978,089
Income from rents	0	0	361,715	361,715
TOTAL	1,449,014,983	181,578,103	59,746,718	1,690,339,804

#### B) BY COUNTRY\*

	Years	Portugal	Europe	Africa	America and Asia	TOTAL
	icuis	i ortugui	Luiope	Airica	America ana Asia	IOIAL
Turnover	2022	436,258,236	785,052,989	153,831,287	76,630,261	1,451,772,773
	2023	519,840,345	898,929,116	142,372,509	129,197,835	1,690,339,804
EBITDA	2022	64,565,113	77,319,908	52,179,263	15,564,234	209,628,517
	2023	72,060,460	96,339,020	47,598,056	17,645,058	233,642,594
Recurring operating income **	2022	25,029,386	24,013,246	47,044,383	10,088,095	106,175,109
	2023	33,461,972	64,249,836	22,022,121	15,014,732	134,748,661
Net income	2022	2,917,586	27,518,991	8,490,862	7,336,542	46,263,982
	2023	-15,917,956	38,234,023	3,661,462	11,013,431	36,990,960
Tangible / Intangible assets / Right-of-use	2022	433,371,848	76,507,002	418,312,663	18,978,063	947,169,576
	2023	505,245,427	121,349,261	285,818,562	27,293,900	939,707,149
Inventories	2022	105,924,841	26,057,117	20,884,088	5,626,761	158,492,807
	2023	130,927,856	28,523,896	16,357,254	5,991,441	180,800,447

<sup>\*</sup> Distribution according to the location of the company head office

#### 10.2 Assets associated with contracts with clients

	Years	Global	Industry	Tourism, Real Estate and Services	TOTAL
Total assets associated with contracts with clients	2022	187,967,643	1,769,911	888,869	190,626,422
	2023	181,028,059	444,789	3,671,914	185,144,762

The amounts of assets associated with contracts with clients are mainly values related to Visabeira Global, namely to the telecommunications area. These amounts refer to services already provided according to the terms contracted with clients and not yet billed.

With regard to the new companies in the perimeter of Grupo Visabeira, it is important to highlight the contribution of Tavan with 4.9 million euros, Jayme da Costa with 1.9 million euros and O+M with 1.5 million euros.

Although the impact of the perimeter changes is relevant and there are significant increases in companies such as InPower (5.7 million euros), Constructel GmbH (3.5 million euros) and Constructel Modal (3.5 million euros), it is also worth noting the decrease in balances at Constructel Belgium (8.7 million euros), MJ Quinn (6.5 million euros) and Constructel France (2.6 million euros).

The calculation of impairment losses was considered, according to the Expected Credit Loss model (IFRS 9). Taking into account the nature of clients and the maturity of the balances receivable, the amount calculated is immaterial.

During the financial years ending on the 31st of December 2023 and 2022, no clients represented more than 15% of consolidated turnover. It should be noted that there are still balances relating to client contracts, relating to services already billed in the amount of 241 million euros (see Note 27).

#### 10.3 Assets associated with contracts with clients

	Years	Global	Industry	Tourism, Real Estate and Services	TOTAL
	2022	9,640,796	2,504,703	2,654,977	14,800,477
Advances from clients	2023	17,779,392	538,323	2,444,119	20,761,834
PIII.	2022	47,966,524	3,095,238	1,056,967	52,118,730
Billing on services to be rendered	2023	63,010,439	2,545,240	2,685,402	68,241,081
Assets associated with contracts with clients	2022	57,607,321	5,599,941	3,711,944	66,919,206
	2023	80,789,831	3,083,563	5,129,521	89,002,915

The increase in the value of liabilities associated with contracts with clients in the Visabeira Global area stems from the increase in the perimeter, namely in the entities of Jayme da Costa (10.7 million) and HCI Construções (5.9 million).

<sup>\*\*</sup> Excluding the effect of changes in the fair value of investment properties, provisions and impairment losses

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# 11. Own work capitalised

	2023	2022
Increase in manufacturing capacity and introduction of new advanced technologies - MOB	219,322	278,347
Remodelling and optimisation of the production system - Pinewells	0	237,565
Projeto Horus - Real Life	80,444	189,414
Project to increase the production capacity of the kiln and crockery - Vista Alegre	368,334	0
Construction of the Mazoco shipyard - EIP Angola	317,141	0
Support in the installation and improvement of equipment - Pinewells	293,185	0
Software Development - Brigthscience	218,163	0
Research and Development Project - Jayme da Costa	208,065	0
TOTAL	1,704,653	705,326

# 12. Other income and other operating costs

	2023	2022
OTHER INCOME		
Supplementary income	22,367,284	25,651,437
Losses on tangible fixed assets	2,735,649	3,233,108
Investment and operation grants	6,338,276	5,699,774
TOTAL	31,441,209	34,584,320
OTHER EXPENSES		
Taxes	6,814,156	7,037,947
Others	7,325,398	11,979,155
TOTAL	14,139,554	19,017,102

<sup>&</sup>quot;Supplementary income" includes sales and debts to subcontractors related to expenses incurred on behalf of them and also redeemed to other related parties.

"Other costs" recorded a decrease of 4 million euros on the 31st of December 2023 due to the recognition of non-recurring costs in the amount of 3 million euros on the 31st of December 2022.

The "Taxes" item mainly include taxation on the activity volume in France.

# 13. External supplies and services

		1		
	2023	Weight %	2022	Weight %
Subcontracts	595,646,611	72%	525,170,546	74%
Rents and leases	45,983,763	6%	29,745,709	4%
Specialised work	31,678,853	4%	20,349,053	3%
Maintenance and repair	25,552,351	3%	24,186,804	3%
Fuel	24,107,571	3%	24,865,853	3%
Insurance	14,909,108	2%	13,065,264	2%
Travel and stays	8,841,923	1%	5,723,789	1%
Electricity	8,310,325	1%	8,329,166	1%
Fees	7,142,495	1%	4,174,243	1%
Transport of goods	7,093,857	1%	5,796,552	1%
Communication	5,376,642	1%	5,211,922	1%
Advertising	5,234,488	1%	3,768,590	1%
Tools and utensils for fast wear	4,785,345	1%	4,510,171	1%
Commissions	4,312,329	1%	4,723,794	1%
Cleaning, hygiene and comfort	3,335,728	-	2,820,295	-
Surveillance and safety	3,141,869	-	2,539,322	-
Representation expenses	2,437,011	-	1,474,081	-
Office Supplies	1,653,097	-	1,649,051	-
Others	30,117,115	4%	25,431,009	4%
TOTAL	829,660,482	100%	713,535,215	100%

The increase of 71 million euros in subcontracts is explained by changes in the perimeter (40 million euros) and the growth of the Grupo's activity, which includes a strategy of hiring external labour in the telecommunications business.

In 2023, the increase of 16.2 million euros compared to the previous year is essentially related to rental/lease contracts with a duration of less than 12 months.

# 14. Staff costs

	2023	2022
Staff costs	304,708,431	264,985,608
Social Security contributions	48,096,687	43,559,729
Remuneration premiums	3,715,318	3,531,071
Corporate bodies	5,408,403	4,061,380
Insurance	2,382,047	2,267,157
Social initiatives expenses	2,125,065	1,043,284
Occasional staff and staff on retainer	729,899	838,981
Others	17,292,850	15,174,626
TOTAL	384,458,700	335,461,836

In 2023, the Grupo recorded under the heading of "Staff remunerations" an increase of 40 million euros, of which 12 million euros relate to the companies purchased during the year.

The average number of the Grupo's employees during 2023 was 14,306 (2022: 13,605), with the following distribution by sector of activity and country, shown in the following tables:

Average number of employees by business area	2023	2022
Global	9,155	8,794
Industry	2,830	2,863
Tourism, Real Estate and Services	2,321	1,947
TOTAL	14,306	13,605
Average number of employees by country	2023	
Average number of employees by country	2023	
		2022
Portugal	6,076	<b>2022</b> 5,686
Portugal Europe		
Europe	6,076	5,686
-	6,076 4,357	5,686 4,074

The remuneration of key management staffl (under the terms of IAS 24) has an essentially fixed nature and does not include post-employment benefits or employment termination benefits. In 2023, it amounted to 5.4 million euros (2022: 4 million euros). Key management staff refer to the Board of Directors of Grupo Visabeira as well as other directors of the main subsidiaries.

# 15. Depreciation and amortisation

	2023	202
TANGIBLE DEPRECIATIONS		
Land and natural resources	283,178	106,81
Buildings and other constructions	22,919,595	25,477,54
Basic equipment	19,861,171	23,834,80
Transport equipment	4,172,826	3,769,38
Office supplies	1,782,427	1,481,00
Others	2,406,927	2,274,4
Total tangible depreciations	51,426,124	56,943,97
DEPRECIATION OF RIGHTS OF USE ASSETS		
Land and natural resources	15,825	14,8
Buildings and other constructions	14,304,779	12,959,04
Basic equipment	605,062	946,20
Transport equipment	18,970,337	19,682,9 <sup>-</sup>
Office supplies	25,678	83,40
Others	249,423	526,40
Tangible assets	17,210	15,77
Total asset depreciation of rights of use assets	34,188,314	34,228,63
INTANGIBLE ASSETS AMORTISATIONS		
Development projects and software programmes	212,936	1,360,48
Order to Backlog	9,204,274	7,145,21
Others	3,862,284	3,775,09
Total intangible amortisation	13,279,495	12,280,80
TOTAL DEPRECIATION AND AMORTISATION	98,893,933	103,453,40

In 2023, the useful lives of the fixed asset records of the most recently acquired subsidiaries in the Telecommunications and Energy sector in Europe and America were revised in order to ensure adequate uniformity with the depreciation criteria approved by Grupo Visabeira, taking into account the state of use of assets. This analysis resulted in a review of the depreciation rates that were being applied in these subsidiaries, with an impact of around 8 million euros on depreciation reduction.

The useful life of transport equipment was also reviewed in right-of-use assets, so that in contracts in which ownership of the underlying asset is transferred to Grupo Visabeira at the end of the lease term, the right-of-use asset is depreciated from the date of entry in force until the end of the useful life of the underlying asset - which is estimated at between 8 and 10 years depending on the type of vehicle - with an impact of around 4 million euros on the reduction in depreciation for the year, with the greatest impact on Constructel France.

# 16. Provisions and impairment losses

	2023	2022
Increases in provisions and adjustments	7,043,181	8,896,066
Decreases in provisions and adjustments	-988,496	-2,271,507
TOTAL	6,054,685	6,624,558

In 2023 and 2022, regarding "increases in provisions and impairment losses", we highlight the provisions set up mainly to cover risks related to collections from clients and the reinforcement of provisions to cover other estimated losses, detailed as follows:

	2023	2022
Other receivables	884,549	0
Impairment Losses - Clients	1,681,914	2,841,614
Retirement pension provisions	682,583	941,365
Provisions other and charges	-334,222	-1,175,163
Goodwill impairment	0	3,759,771
Impairment of inventories	1,555,293	0
Increases/reversals impairment tangible assets (Note 21)	2,203,310	0
Others	-618,742	256,971
TOTAL	6,054,685	6,624,558

It should be noted that TVCABO Moçambique recorded an impairment loss of 2 million euros, referring to the Coaxial network that was discontinued and an impairment loss on equipment provided to customers in the amount of 130 thousand euros.

# 17. Interest expense, net

Interest paid	2023	2022
Loans obtained	-59,948,382	-40,978,480
	-59,948,382	-40,978,480
Interest earned		
Loans granted	2,233,554	2,185,625
	2,233,554	2,185,625
TOTAL	-57,714,828	-38,792,855

2023 began with the 3-month Euribor at -0.57%, having settled at 2.132%. This upward trend in Euribor caused a significant increase in the interest costs of Grupo Visabeira during the period.

An increase of 25 basis points in the interest rate would imply for Grupo Visabeira, by reference to consolidated accounts, an increase in financial charges of around 1.2 million euros.

# 18. Gains/(losses) on listed shares

	2023	2022
Other financial assets recorded at fair value through profit or loss (see note 7.2)	301,392	12,950
TOTAL	301,392	12,950

# 19. Other financial expenses, net

	2023	2022
Unfavourable exchange differences	-17,245,528	-11,272,247
Other costs	-13,537,462	-7,670,913
Change in fair value of contingent remuneration	-240,952	-170,275
Fair value variation of the Downside Protection financial liability (see note 37)	6,149,522	9,020,770
Cash payment discounts granted	-398,737	-455,373
Favourable exchange rate differences	15,951,056	17,061,408
Cash payment discounts obtained	113,143	99,714
Other income	856,081	173,381
TOTAL	-8,352,878	6,786,465

Exchange rate differences are mainly explained by transactions with the following currencies metical, kwanza, pound sterling and us dollar. The operations in Mozambique contributed negatively in the amount of 220 thousand euros (2022: positively with 6.1 millions euros), as a result of the devaluation of the metical (2023: 70.65; 2022: 68,18), moreover, operations in Angola contributed negatively to 2.0 million euros (2022: positive in 45 million euros), as a result of the devaluation of the Kwanza (2023: 915.99; 2022: 537.44) to the net balance of exchange rate differences. In terms of the impact of Pounds and Dollars, there was no significant variation, since the currencies in question remained fairly stable during 2023. The costs recorded under "Variation in the fair value of the Downside Protection" refer to the liability variation associated with the Downside Protection mechanism, which allows Goldman Sachs to oblige Grupo Visabeira to cover losses in the event of negative financial performance, thus, leading to the devaluation of Constructel Visabeira shares to a level below the value of the investment made by Goldman Sachs. The value of the financial liability measured on the date of the transaction was 35.5 million euros (see Note 8), and on the 31st of December 2022 the financial liability decreased by around 26.5 million euros.

On the 31st of December 2023, the amount of financial liabilities was 20.3 million euros, a decrease of 6.2 million euros compared to the previous year. The item "Other costs" includes interest costs relating to factoring and confirming, which rose significantly in 2023 due essentially to the increase in interest rates

Financial discounts for advance payments to suppliers were recorded under "Other income".

# 20. Income tax

	2023	2022
Current tax	-27,646,147	-19,232,675
Deferred tax	7,482,500	-3,274,710
Income tax provisions	-181,873	-2,100,000
Income tax for the financial year	-20,345,521	-24,607,385

DEFERRED TAX ASSETS	2022	Changes to the scope of consolidation	Effect on the results	Effect on equity	Transfers	2023
Adjustments and other provisions not fiscally accepted	29,269,064	106,921	2,009,790	19,285	380,531	31,785,591
Tax losses	3,798,202	7,689,426	-670,713	-479,534	0	10,337,381
Changes in exchange rates not accepted for tax purposes	295,101	0	157,680	18,213	0	470,993
Tax credit	1,593,984	0	-36,396	-58,516	0	1,499,072
Unrealised income in intra-group operations	575,744	0	-2101	2101	0	575,744
Fiscal adjustment in transition "snc"	602,526	0	0	0	0	602,526
TOTAL	36,134,620	7,796,347	1,458,260	-498,452	380,531	45,271,307

### **DEFERRED TAX LIABILITIES**

DEFERRED TAX LIABILITIES						
Changes in the fair value of investment properties	51,915,490	0	-2,871,536	1,035,446	0	50,079,400
Monetary adjustment (IAS 29 - Angola)	9,561,417	0	-546,094	-3,857,185	0	5,158,137
Difference from the fair value of intangible assets	18,993,466	5,788,394	-2,518,573	0	0	22,263,287
Difference from the fair value of tangible fixed assets	81,404,353	1,748,429	-2,039,691	-25,684,855	0	55,428,236
Fiscal adjustment in transition "snc"	1,155,393	0	0	0	0	1,155,393
Unrealised income in intra-group operations	32,869	0	-19,686	0	0	13,183
Changes in exchange rates not accepted for tax purposes	2,741,498	0	-1,961,046	-67,618	0	712,834
Depreciation at rates other than those accepted for tax purposes	4,319,325	0	3,932,387	-169,025	0	8,082,687
Other provisions	7,262,354	0	181,873	0	-1,272,719	6,171,508
TOTAL	177,386,166	7,536,823	-5,842,366	-28,743,237	-1,272,719	149,064,666

In the financial years ending on the 31<sup>st</sup> of December 2023 and 2022, the "Effect on equity" column essentially included the exchange rate effect resulting from the transposition of the financial statements of subsidiaries expressed in foreign currency, namely those located in Angola and Mozambique business units.

The amounts specified in the heading "Difference from fair value of intangible assets" is related to intangible assets from client contracts identified in business combination processes, as described in Note 8.

The amount included in "Other provisions" is related to income tax contingencies. During the 2023 financial year there was a decrease of 1.3 million euros due to the payment of previously provisioned contingencies.

The changes in the group of companies took place during the year as a result of the entry of Jayme da Costa, Arquiled, Brightscience and HCI-Construções.

DEFERRED TAX ASSETS	2021	Changes to the scope of consolidation	Effect on results	Effect on equity	Transfers	2022
Deferred tax assets						
Adjustments and other provisions not fiscally accepted	33,270,926	0	-4,235,095	231,852	1,381	29,269,064
Tax losses	5,184,130	0	-1,967,184	601,394	-20,138	3,798,202
Changes in exchange rates not accepted for tax purposes	829,591	0	-583,340	48,850	0	295,101
Tax credit	259,730	0	1,334,254	0	0	1,593,984
Unrealised income in intra-group operations	577,845	0	-2,101	0	0	575,744
Fiscal adjustment in transition "snc"	602,526	0	0	0	0	602,526
Total deferred tax assets	40,724,748	0	-5,453,466	882,096	-18,757	36,134,620

### **DEFERRED TAX LIABILITIES**

Total deferred tax liabilities	167,012,220	2,476,990	-78,757	9,208,800	-1,233,087	177,386,166
Other provisions	6,366,328	0	2,100,000	0	-1,203,974	7,262,354
Adjustment difference in amortisations accepted for tax purposes	3,526,803	0	572,880	219,642	0	4,319,325
Changes in exchange rates not accepted for tax purposes	1,293,813	0	1,391,267	63,725	-7,307	2,741,498
Unrealised income in intra-group operations	59,230	0	-26,360	0	0	32,869
Fiscal adjustment in transition "snc"	1,155,393	0	0	0	0	1,155,393
Change in fair value of tangible fixed assets	76,970,846	0	-2,359,587	6,814,900	-21,806	81,404,353
Change in the fair value of intangible assets	18,490,141	2,476,990	-1,973,665	0	0	18,993,466
Monetary adjustment (IAS 29 - Angola)	9,216,663	0	-880,466	1,225,221	0	9,561,417
Changes in the fair value of investment properties	49,933,003	0	1,097,175	885,312	0	51,915,490

In 2022, due to the valuation of the metical and kwanza, there was an increase of 9 million euros in the liability balance which affects Equity. The amount included in "Other provisions" is related to income tax contingencies. During the 2022 financial year there was an increase of 2.1 million euros in provisions and a decrease of 1.2 million euros due to the payment of previously provisioned contingencies.

The changes in the group of companies, which took place during the year, as a result of the entry of Elektro-Würkner and Inpower Group. The tax reconciliation for the year is detailed as follows:

	2023	2022
Results before taxes	57,336,481	70,871,367
Nominal rate of tax on profits	21.0%	21.0%
Tax rate - 21%	-12,040,661	-14,882,987
Differentiated nominal tax rates	-7,306,130	-3,693,657
Differences between more and less tax and accounting	0	2,546,125
Autonomous Taxation	-775,543	-705,736
Non-deductive provisions	0	-445,000
Non-deductive financial charges	-6,326,089	-2,848,500
Negative equity variations not reflected in the net income	0	1,173,877
Local tax	-209,273	-247,073
Temporary differences	-99,000	240,000
Tax benefits	-52,000	-48,000
Corrections of previous years	-50,000	-222,440
Other	-787,452	-99,285
Total current assets	-27,646,147	-19,232,675
Deferred tax	7,482,500	-3,274,710
Provisions	-181,873	-2,100,000
Tax for the financial year	-20,345,521	-24,607,385

\*Differentiated tax on profits: France and Belgium 25%; Mozambique 32%; Angola 25% (TV Angola – 35%); UK 19%; Italy 27.9%; Denmark 22%, Spain 24% and the United States of America 30%.

### **INTERNATIONAL TAX REFORM - PILLAR 2**

Grupo Visabeira will soon be covered by the minimum effective taxation rules for multinational groups (commonly referred to as "Pillar 2") which, by virtue of the transposition of Council Directive (EU) 2022/2523 of the 15<sup>th</sup> of December 2022 on ensuring a worldwide minimum level of taxation for multinational enterprise groups and large domestic groups within the European Union, will apply from the 1<sup>st</sup> of January 2024 in the jurisdictions (or most jurisdictions) where Grupo Visabeira operates. In Portugal, which is the jurisdiction of Grupo Visabeira's parent company, the Directive has not yet been enacted, but it is expected that it will be during 2024 and that the rules will take effect.

Council Directive (EU) 2022/2523 of the 15<sup>th</sup> of December 2022 had no impact in 2023 on Grupo Visabeira's current tax, since the legislation on Pillar 2 was not in force at the reporting date. As for deferred taxes related to the future adoption of the new rules, the Grupo has applied the exception to its recognition and disclosure, as provided for in the revision to IAS 12 issued in May 2023.

Grupo Visabeira is present in the following jurisdictions: Portugal, France, Italy, Denmark, Germany, Belgium, the Republic of Ireland, United Kingdom, Spain, Angola, Mozambique, São Tome and Príncipe, Morocco, the United States of America, Mexico, Brazil and India. Of these jurisdictions, only Ireland has a nominal tax rate of less than 15% (the other jurisdictions generally apply a nominal tax rate of more than 20%). In view of the complexity of the rules laid down in Council Directive (EU) 2022/2523 of the 15th of December 2022 and what may be its application to Constructel Visabeira, a preliminary study was carried out based on Country-by-Country Reporting and the 2022 financial statements for the various jurisdictions Constructel Visabeira does business in (and in accordance with the current tax rates and tax benefits in force), to assess any possible future impacts arising from its adoption on current or deferred taxes. It was found that, in general, the level of effective taxation by jurisdiction is higher than the minimum limit of 15% laid down in the Pillar 2 rules (even if only applying the local taxation rules), and no material impacts are estimated as a result of its application. In the case of Ireland, to the extent that a positive pre-tax result is recorded in 2024 and subsequent years (in 2022 a loss was recorded and in 2023 a profit), taking into account an applicable tax rate of 12.5%, additional tax may be assessed under Pillar 2.

# 21. Tangible assets

	Land	Buildings and other constructions	Basic equipment	Transport equipment	Office equipment	Others tangible fixed assets	Tangible assets in progress	Advance payments on account of tangible assets	TOTAL
Opening balance on the 1st of January 2022	22,627,052	385,719,481	187,800,702	12,920,651	4,422,718	29,477,840	51,084,600	198,213	694,251,257
Increases	1,263,591	17,407,163	22,174,768	2,257,259	1,881,851	-3,039,166	25,479,437	0	67,424,903
Disposals/ Transfers	2,440,438	39,793,514	-8,422,058	-246,168	-779,588	7,202,378	-25,777,021	0	14,211,494
Changes to the perimeter *	33,725	2,120,251	956,965	2,650,769	89,979	367,894	322,638	0	6,542,221
Revaluation exchange rate update	0	46,835,102	1,323,115	0	4,030	3,741	0	0	48,165,988
Exchange rate effect	86,012	14,555,792	3,092,280	210,740	213,181	-36,377	676,507	0	18,798,134
Impairment	-452,000	-18,760,790	-8,129,401	0	-19,380	-2,923,385	0	0	-30,284,956
Amortisation for the year	-106,812	-25,477,543	-23,834,809	-3,769,389	-1,481,009	-2,274,411	0	0	-56,943,973
Closing balance on the 31st of December 2022	25,892,005	462,192,970	174,961,563	14,023,862	4,331,782	28,778,513	51,786,161	198,213	762,165,068
On the 31st of December 2022									
Acquisition costs	26,790,056	472,608,140	396,026,447	65,324,923	32,965,860	71,339,740	51,779,029	198,213	1,117,032,408
Accumulated amortisations	397,636	166,218,031	258,959,913	51,239,470	28,042,318	51,799,288	-7,132	0	556,649,523
Impairment losses	500,415	2,573	5,196,180	61,591	682,359	22,605	0	0	6,465,724
Net effect of revaluations	0	155,805,434	43,091,209	0	90,599	9,260,665	0	0	208,247,907
Tangible assets	25,892,005	462,192,970	174,961,563	14,023,862	4,331,782	28,778,513	51,786,161	198,213	762,165,068
Opening Balance on the 1st of January 2023	25,892,005	462,192,970	174,961,563	14,023,862	4,331,782	28,778,513	51,786,161	198,213	762,165,068
Increases	1,834,044	16,326,592	38,373,049	11,061,164	4,129,057	1,556,755	5,352,523	0	78,633,184
Disposals/ Transfers	1,311,339	30,246,034	6,705,173	31,672	-465,364	1,069,462	-42,448,518	0	-3,550,202
Changes to the perimeter *	4,185,571	27,039,177	5,789,619	4,179,343	616,047	237,971	74,488	0	42,122,217
Revaluation exchange rate update	0	-67,165,789	-37,166	0	193,555	-5,908,222	0	0	-72,917,622
Exchange rate effect	-119,814	-20,450,201	-4,215,996	-476,211	-79,381	1,531,566	-1,158,727	0	-24,968,764
Impairment	452,000	-2,668,319	-308,261	0	0	0	0	0	-2,524,580
Amortisation for the year	-283,178	-22,919,595	-19,861,171	-4,172,826	-1,782,427	-2,406,927	0	0	-51,426,124
Closing balance on the 31st of December 2023	33,271,967	422,600,869	201,406,811	24,647,003	6,943,269	24,859,118	13,605,927	198,213	727,533,176
On the 31st of December 2023									
Acquisition costs	33,446,722	488,117,063	437,085,624	75,453,518	37,309,594	54,872,735	13,599,543	198,213	1,140,083,013
Accumulated amortisations	126,339	159,554,426	254,630,668	50,744,924	29,736,822	39,718,329	-6,384	0	534,505,124
Impairment losses	48,415	2,670,893	5,504,440	61,591	682,359	22,605	0	0	8,990,304
Net effect of revaluations	0	96,709,124	24,456,295	0	52,856	9,727,316	0	0	130,945,591
Tangible assets	33,271,967	422,600,869	201,406,811	24,647,003	6,943,269	24,859,118	13,605,927	198,213	727,533,176

<sup>\*</sup>It was decided to present the accumulated tax amortisations amounts associated with the assets acquired.

During 2023, the increases that occurred are mainly explained by the purchase of equipment for Constructel Visabeira in the amount of 31 million euros, investments for building and expanding the coverage network for the operations of TVCabo in Angola and in Mozambique in the amount of 11.3 million euros.

At Grupo Vista Alegre the investments made amounted to around 15.6 million euros in the 2023 financial year and are mainly related to the acquisition of new equipment and improvements at the Cerexport factory (approximately 9.3 million euros). Also in the area of Industry, investments made by MOB in the amount of 6.7 million euros and by Pinewells in the amount of 5.8 million euros are worth highlighting. The changes in the perimeter with the greatest impact on the increase in tangible fixed assets were the companies of the Tavan group (13.8 million euros), Jayme da Costa (4.5 million euros), Doutibelo (4.8 million euros), Sem Amarras (7.7 million euros), Arquiled (1.8 million euros) and HCI Construções, including Sociedade imobiliária Gago Coutinho, (9.3 million euros) (see Note 8).

The most significant figures presented as "Tangible assets in progress" relate to the expansion and remodelling works of hotel units in the amount of 4.5 million euros, in the Tourism area, namely the expansion of the Montebelo Milibangala Bay Resort which represents 2.2 million euros. The investments of Visabeira Indústria's subsidiaries represent a total of 4.0 million euros related to investment projects in the development and implementation phase under this heading.

It should be noted that during 2023 around 42.4 million euros went from ongoing tangible assets to firm ones, of which it is important to highlight 29.5 million euros in the Tourism area, mostly related to expansion and remodelling works of hotel units and 9.9 million euros related to Industry projects.

### **REVALUATION OF NETWORK ASSETS**

As of the financial year 2019, the Grupo started to measure the TVCabo Angola and TVCabo Moçambique network assets according to the revaluation model, due to the very significant currency devaluation of the kwanza and the metical. The Grupo engaged an independent and accredited entity, PricewaterhouseCoopers GmbH Wirtschaftsprufungsgesellschaft, to determine the fair value on the 31st of October 2019 of the TVCabo Angola and TVCabo Moçambique networks, which include assets such as the copper network, the optical fibre network, civil construction and network control equipment (such as servers, routers and terminals) and equipment installed at customers.

The fair value was determined based on the cost approach, which reflects the amount that would be required to replace the assets service capacity (usually referred to as the current replacement cost). As relevant elements of the evaluation, stands out the cost of acquisition of goods purchased in Europe, estimated by external specialists, supported by Grupo's technicians. To the goods' cost of acquisition, an amount corresponding to transportation, assembly, and even customs fees was added to place the equipment in Angola and Mozambique, as well as the labour cost for its installation. Estimates regarding transport costs and customs fees were carried out.

The determination of fair value falls within level 3 of IFRS 13.

On the 31st of December 2023, the net effect of the increased revaluation of network assets amounted to 96.7 million euros (Buildings and other constructions) and 24.5 million euros (Basic Equipment).

If the assets of TVCabo Angola, TVCabo Moçambique and Companhia Santomense de Telecomunicações had been held at cost, the carrying amounts would have been 32.3 million euros, 27 million euros and 19.5 million euros, respectively.

As a result of re-evaluating amortisations for the year amounted to 5.7 million euros (2022: 6.7 million euros).

### **IMPAIRMENT TESTS**

The Grupo evaluates, as described in note 2.11, the existence of signs of tangible assets impairment.

Taking into account the significant increase in the carrying amount of the TVCABO Angola, TVCABO Moçambique and São Tomé (Companhia Santomense de Telecomunicações) networks, impairment tests were carried out in accordance with the value in use method, based on business plans approved by the Grupo's Executive Board of Directors, under the following assumptions:

ASSUMPTIONS IMPAIRMENT TEST	Angola	Mozambique	São Tomé
Period	2024-2028	2024-2028	2024-2028
Sales growth rate (CAGR)	7.74%	5.70%	2.35%
Exchange rate (Euros)	915.99	70.65	24.37
Growth rate in perpetuity	7.44%	5.50%	5.03%
Discount rate (2023)	17.09%	19.58%	11.38%
Discount rate (2022)	17.16%	18.50%	11.38%

In 2022, Grupo Visabeira recognised an impairment on the assets relating to the Angola and Mozambique networks, in the amount of 29.4 million euros respectively in the revaluation reserve. The reason for this impairment was the increase in the discount rates for Angola and Mozambique due to the risk premium for investments in these countries and the increase in the risk-free interest rate.

In 2023, Grupo Visabeira did not record any impairment in assets related to the Angola and Mozambique networks.

The sensitivity of the impairment tests results – carried out on the assets of the networks of the main key assumptions, namely the discount rate and the growth rate in perpetuity – were as follows:

SENSITIVITY TO KEY ASSUMPTIONS	Perpetuity di	scount rate*	Growth rate in perpetuity		
	0.50%	-0.50%	0.50%	-0.50%	
TVCABO Angola	-3,240,717	3,618,058	2,631,275	-2,371,866	
TVCABO Moçambique	-1,537,907	1,664,352	1,083,537	-1,009,226	
Companhia Santomense de Telecomunicações	-1,723,628	2,028,564	1,610,393	-1,375,230	

<sup>\*</sup>Taking into account the impact of inflation on the economies concerned, different discount rates are used in each of the periods under analysis.

In relation to the above assets, the continued decrease in the discount rate, as well as the continued decrease in the growth rate of sales, may imply additional impairments being recorded.

With regard to assets in São Tomé, an increase in the discount rate of 0.5% or a decrease in the perpetuity growth rate implies an impairment record in the amount of 1.4 million euros and 1 million euros, respectively.

# 22. Right-of-use assets

The heading "Assets under rights of use", in 2023, has the following composition:

	Land	Buildings and other constructions	Basic equipment	Transport equipment	Office equipment	Others tangible fixed assets	Tangible assets in progress	Intangible assets	TOTAL
Opening balance on the 1st of January 2022	19,248	40,689,783	3,587,955	43,319,582	140,609	984,516	119,932	65,972	88,927,597
Increases	20,066	7,933,712	1,423,955	20,767,205	0	1,190,433	0	0	31,335,372
Reductions	0	-5,350,715	-537,075	439,825	0	-485,439	0	0	-5,933,404
Exchange rate effect	9,447	417,662	-110,983	1,036,450	0	12	0	0	1,352,587
Amortisation for the year	-14,818	-12,959,045	-946,261	-19,682,918	-83,406	-520,155	-6,252	-15,776	-34,228,632
Closing balance on the 31 <sup>st</sup> of December 2022	33,944	30,731,396	3,417,590	45,880,143	57,204	1,169,367	113,679	50,196	81,453,520
On the 31st of December 2022									
Acquisition costs	66,902	64,353,794	6,589,428	93,889,348	447,307	2,007,687	136,415	103,261	167,594,142
Accumulated amortisations	32,958	33,622,397	3,171,838	48,009,205	390,103	838,320	22,736	53,065	86,140,622
Right-of-use assets	33,944	30,731,397	3,417,590	45,880,143	57,204	1,169,367	113,679	50,196	81,453,520
Opening Balance on the 1 <sup>st</sup> of January 2023	33,944	30,731,397	3,417,590	45,880,143	57,204	1,169,367	113,679	50,196	81,453,521
Increases	1,732	31,778,360	585,898	15,478,942	1,240	134,775	7,585	0	47,988,533
Reductions	-2,183	1,394,796	-386,557	-102,400	-16,166	-268,190	-568	-1,434	617,296
Exchange rate effect	-6,631	-208,821	0	157,686	0	9,224	0	0	-48,542
Amortisation for the year	-15,825	-14,304,779	-605,062	-18,970,337	-25,678	-242,223	-7,200	-17,210	-34,188,314
Closing balance the 31st of December 2023	11,038	45,535,539	3,011,869	43,491,502	16,600	802,953	113,496	31,552	93,014,548
On the 31st of December 2022									
Acquisition costs	28,561	74,159,177	5,172,433	109,340,363	20,918	1,371,947	144,000	103,261	190,340,660
Accumulated amortisations	17,524	28,623,638	2,160,563	65,848,862	4,318	568,994	30,504	71,709	97,326,113
Right-of-use assets	11,037	45,535,538	3,011,869	43,491,502	16,600	802,953	113,496	31,552	93,014,548

The most relevant assets in this section are, in Buildings and other constructions, the Montebelo Viseu Congress Hotel and in Transport equipment, a number of vehicles, in particular the fleets of MJ Quinn and Constructel France.

During 2023 Grupo had an increase of 48 million euros in right-of-use assets. For this increase, the companies belonging to Constructel Visabeira contributed 21.2 million euros, of which 14.5 million euros are related to investment in transport equipment and the remaining increase, 14 million euros is mostly related to the Montebelo Vista Alegre Lisboa Chiado Hotel.

The decrease recorded as a change in perimeter is related to the entry into the perimeter of the companies Doutibelo and Sem Amarras, as these companies leased assets to Grupo Visabeira, giving rise to right-of-use assets of approximately 3.8 million euros.

During 2022 Grupo had an increase of 29 million euros in right-of-use assets. For this increase, the companies belonging to Constructel Visabeira contributed 24.7 million euros, of which 20.5 million euros are related to investment in transport equipment.

# 23. Goodwill

	Year of acquisition	Goodwill amount 2023	Goodwill amount 2022
VISABEIRA GLOBAL			
TELECOMMUNICATIONS			
Tavan Tiefbau & Co. KG	2023	58,127,746	52.070.961
MJ QUINN - Integrated Services, Ltd		54,903,187	53,970,861
Viatel - Tecnologia de Comunicações, SA	1997, 2002	14,997,178	14,997,178
Elektro-Würkner GmbH	2022	14,690,096	14,690,096
Franz-Josef Braun GmbH & Co. KG	2020	11,860,192	11,860,192
Oude Marktvoerliedennatie NV (OMV Natie)	2020	11,635,976	11,635,976
Obelisk International Group Holdings Ltd	2022	10,364,164	10,364,164
O+M	2023	7,972,091	0
Constructelmodal, SA	2017	5,666,717	5,666,717
Inpower Group SCPA	2022	2,372,316	2,372,316
Escot Marrocos	2021	2,090,500	2,090,500
Others		1,494,749	1,494,749
CONSTRUCTION			
HCI Construções	2023	22,959,620	0
Martifer Visabeira	2019	2,225,413	2,305,872
Edivisa - Empresa de Construções, SA	1993, 2002	888,354	888,354
Others		415,801	415,801
ENERGY			
Cunha Soares & Filhos, SA	2021	31,528,217	31,528,217
EIP Serviços, S.A.	2021	17,278,810	16,070,135
Jayme da Costa	2023	9,052,738	0
Arquiled	2023	5,327,826	0
Toft Hansen, ApS	2019	2,609,671	2,609,671
MJ Quinn Solar, Ltd	2022	2,322,446	2,322,446
IEME, SRL	2017	1,263,270	1,263,270
Others		153,502	153,502
VISABEIRA INDÚSTRIA			
Mob - Indústria de Mobiliário, SA	1998, 2002	1,320,221	1,320,221
Granbeira II - Rochas Ornamental, SA	1992, 1998, 2001, 2002	905,101	905,101
Others		325,420	325,420
VISABEIRA TURISMO, IMOBILIÁRIA E SERVIÇOS			
Visabeira Moçambique, SARL	2001, 2002	0	0
Empreendimentos Turíst. Montebelo, SA	1998, 2002	2,768,845	2,768,845
Othoro		220,557	220,556
Others		•	•

In 2023, new companies were purchased, representing an increase of 103 million euros.

The increase in the amount of MJ Quinn's goodwill is exclusively explained by the exchange rate appreciation of the pound sterling that occurred during the year under review, while the decrease in Martifer's goodwill is exclusively explained by the exchange rate devaluation of the metical.

### **IMPAIRMENT TESTS**

For the purpose of impairment tests, the goodwill amount was distributed among the cash-generating units that correspond to the reportable business segments. The Executive Board of Directors, based on the estimated future cash flows of these segments, discounted at the rate considered applicable to each business, concluded that, on the 31st of December 2023, the carrying value of financial investments, including goodwill, does not exceed its recoverable value.

In Visabeira Global - the telecommunications sector, the main assumptions used in the impairment test for 2023 were the following:

ASSUMPTIONS IMPAIRMENT TESTS	Tavan	MJ Quinn	Viatel	Elektro- Würkner	Franz-Josef Braun	OMV Natie	Obelisk
Method used	Updated cash flow method						
Based used	Projection						
Years of projection	5 years						
Sales growth in 2024	13.97%	8.05%	2.33%	-4.99%	0.05%	6.46%	18.08%
CAGR sales 2025-2028	6.38%	2.00%	2.23%	2.07%	2.07%	1.76%	2.00%
Growth rate in perpetuity	1.99%	2.00%	1.96%	1.99%	1.99%	1.96%	2.00%
WACC used in perpetuity	9.00%	6.39%	6.52%	4.88%	4.88%	4.84%	6.39%

In the Energy sector, the main assumptions used in the impairment test for 2023 were the following:

ASSUMPTIONS IMPAIRMENT TESTS	Cunha Soares	EIP Serviços	Jayme da Costa
Method used	Updated cash flow method	Updated cash flow method	Updated cash flow method
Based used	Projection	Projection	Projection
Years of projection	5 years	5 years	5 years
Sales growth in 2024	-9.01%	39.70%	12.05%
CAGR sales 2025-2028	2.13%	2.13%	1.70%
Growth rate in perpetuity	1.96%	1.96%	1.96%
WACC used in perpetuity	6.52%	6.52%	9.24%

In the construction sector, the main assumptions used in the impairment test for 2023 were the following:

ASSUMPTIONS IMPAIRMENT TESTS	HCI-Construções
Method used	Updated cash flow method
Based used	Projection
Years of projection	5 years
Sales growth in 2024	-18.08%
CAGR sales 2025-2028	1.50%
Growth rate in perpetuity	2.00%
WACC used in perpetuity	9.66%

The sensitivity of the impairment tests results - carried out on Goodwill of the main key assumptions, namely the discount rate and the growth rate in perpetuity - were as follows:

SENSITIVITY TO KEY ASSUMPTIONS	Perpetuity di	scount rate*	Growth rate i	Growth rate in perpetuity	
SENSITIVITY TO KEY ASSUMPTIONS	0.50%	-0.50%	0.50%	-0.50%	
MJ Quinn	27,365	-21,766	-17,652	22,188	
Viatel	10,870	-8,728	-8,839	11,018	
Franz Josef Braun	8,028	-5,657	-6,170	8,758	
OMV Natie	32,797	-23,107	-18,199	25,829	
Obelisk	6,495	-5,172	-1,790	2,250	
Elektro-Würkner	17,277	-12,177	-10,833	15,376	
Tavan	8,972	-7,783	-5,362	6,185	
Cunha Soares	13,350	-10,715	-8,978	11,190	
EIP Serviços	6,628	-5,321	-4,436	5,529	
Jayme da Costa	2,277	-1,992	-2,039	2,340	
нсі	6,130	-5,373	-4,061	3,988	

On the 31st of December 2023, if a discount rate higher than 0.5% had been used, or a perpetuity growth rate of less than 0.5%, or projected cash flows less than 5%, the results obtained in the tests mentioned above would not give rise to impairment.

The value in use corresponds to the estimate of the present value of the future cash flows, calculated based on budgets and business plans duly approved by the Grupo's Executive Board of Directors, which cover an average of five years.

No impairment loss was recorded in the financial year ending on the 31st of December 2023.

In the financial year ending on the 31st of December 2022, impairment losses were recorded in some of the Cash Generating Units ("CGU") located in Mozambique, mainly caused by the increase in the discount rate used in this country, which rose significantly due to the risk premium of investments in Mozambique and the increase in the risk-free interest rate. The impairments recorded were 3.8 million euros.

# 24. Investment properties

	2023	2022
	Level 3*	Level 3*
Opening balance	305,754,119	297,323,457
Changes to the scope of consolidation	1,023,400	(
Transfer of inventories and tangible asset	0	-597,973
Acquisitions	258,060	14,765
Foreign currency translation reserves	-2,409,505	4,447,530
Disposal	0	-398,412
Variation in fair value	-5,326,427	4,964,752
TOTAL	299,299,646	305,754,119

\* Classified according to the fair value hierarchy defined in IFRS 13 (not applicable to investment properties measured at acquisition cost)

	Appraisal method	2023	2022
Parque Desportivo Project	DCF Method	73,576,000	72,959,000
Montebelo Resort Golf Project	DCF Method	59,113,614	59,324,614
Real Estate Project in Maputo	DCF Method	52,896,833	60,691,918
Urbeira Project	Comparative method	33,290,000	33,290,000
Quinta dos Areais Project	Comparative method	19,320,000	19,320,000
Land held for capital appreciation	Comparative method	17,536,991	17,551,756
Vista Alegre Buildings	Comparative Methods and DCF Method	14,743,212	14,717,822
Project for Quinta do Bosque	DCF Method	11,809,000	11,809,000
Condomínio de Belo Horizonte development (Mozambique)	Cost method	7,673,122	7,949,371
Mozambique commercial space project	DCF Method	4,285,068	4,439,138
Marinha Grande project	DCF Method	3,653,000	3,653,000
Jayme da Costa properties	Comparative Methods and DCF Method	1,356,000	0
Agrovisa (Xinavane land)		46,808	48,501
TOTAL		299,299,646	305,754,119

Investment properties in use are measured at fair value, calculated using the discounted cash flow (DCF) and properties under development or intended for valuation are measured at fair value, calculated using the DCF method, the comparative method or the cost method. In cases where fair value cannot be reliably determined, investment properties are kept at cost.

According to the DCF method, the fair value of the property is estimated based on the current amount of cash flows that the property is expected to generate in the future, based on financial projections concerning the business under development or to be developed (rental). Cash flows are discounted at a discount rate that reflects the time value of money, as well as the risks associated with cash flows.

The comparative method refers to the values of similar properties and intends to estimate the presumed value of sale.

The cost method considers that the value of the asset is the sum of the cost of acquisition of the land, construction, projects, licensing, financial charges, marketing fees and estimated profit of the project.

In the case of investment properties not generating income, the estimated costs for the construction and development of the project were discounted.

The valuations were carried out by accredited independent valuers (Envisábio - Engenharia, Unipessoal Lda, Figueira Center Imobiliária, Lda, EVIA - Eng. Valuation & Invest., Lda, REC - Real Estate Consulting, Lda and JF - Consultores Associados, Lda) with the necessary qualifications and experience in property valuations. The appraisal models used are consistent with the principles set out in IFRS 13.

In 2023, no changes were made to the investment properties valuation methods. Investment properties include a set of land acquired several years ago for development in relation to the Grupo's real estate business, but, in the current financial context, they are held for future appreciation. In the determination of the fair value of investment property, the highest and best use is considered.

The classification of certain land as investment properties, and not as Inventories or Tangible Assets, depends on the use that the Board of Directors predicts for the assets as the one that maximises its recoverable value for the Grupo.

### PARQUE DESPORTIVO DE AVEIRO PROJECT

Project located at the eastern end of the city of Aveiro, next to the Municipal Stadium of Aveiro, occupying an area of about 165 hectares, is located in a particularly privileged area in terms of access, either to the city, or the A25 and the A17. This is a comprehensive project that consolidates tourism, housing, services, sports, leisure and entertainment in a unique environment, mainly for the sophistication and quality of its green areas with streams and water areas, its wide parks and gardens that will create a unique and permanent experience in touch with nature.

PDA will have a construction area of around 320,000 m<sup>2</sup> comprising trade, housing, services, sports and leisure/ tourism facilities, such as the 18-hole golf course, 5-star hotel, horse riding center and tennis complex.

Its fair value was determined using the DFC method, summarised as follows:

	Construction area (m²)	Appraiser Value 2023	Appraiser Value 2022
Horse riding facilities	31,448	12,842,000	12,694,000
Ludo Parque	48,246	9,778,000	9,690,000
Central	74,750	14,328,000	14,343,000
South Central	71,175	10,957,000	10,830,000
Golf Resort	68,478	25 671 000	25,402,000
Hotel	24,000	25,011,000	20,402,000
	219 007	72 576 000	72,959,000
	Ludo Parque  Central  South Central  Golf Resort	Horse riding facilities 31,448  Ludo Parque 48,246  Central 74,750  South Central 71,175  Golf Resort 68,478	Horse riding facilities 31,448 12,842,000  Ludo Parque 48,246 9,778,000  Central 74,750 14,328,000  South Central 71,175 10,957,000  Golf Resort 68,478 Hotel 24,000

In addition to the discount rate, the sale price, the construction price and the estimated sales schedule of the project are the variables that most influence the value of the appraisal, so the sensitivity analysis to these variables resulted in the following values:

- A 5% increase in building prices would reduce the value of the valuation to 63.8 million euros. These changes in the construction prices, combined with the changes shown in the sensitivity analysis conducted on the discount rate, result in a minimum value of 58.9 million euros (+ 5% in construction prices plus 1 p.p. in the discount rate) and with a maximum amount of 89.3 million euros (-5% in building prices and 1 p.p. in the discount rate).
- A reduction of 5% in the sales prices, foreseen in the evaluation, would result in an amount of 59.2 million euros and a 5% increase of these same sales prices would result in an amount of 87.96 million euros, combined with an increase of 1 p.p. discount rate would be 82 million euros. The growth of 5% in sales prices combined with the reduction of the discount rate by 1 p.p. would increase the appraisal value to 94.3 million euros.
- Deferring 10% of the sales considered in the valuation each year, adding an extra year of commercialisation to the project in some Poles compared to the base scenario, would have reduced the amount of the valuation to 47.9 million euros. This variation in the project's trading, combined with the changes shown in the sensitivity analysis of the discount rate, result in a minimum amount of 41.4 million euros (10% advances in the sales, plus 1 year trading plus 1 p.p. in the discount rate) and a maximum amount of 86.5 million euros (5% in advance of the sales and less 1 p.p. in the discount rate) and a maximum value of 3.8 million euros (5% anticipation of sales in the first year, taking into account the same phasing in the following years, correcting this in the last year of sales projection, and minus 1 pp in the discount rate).

### **GOLFE MONTEBELO RESORT PROJECT**

The Golfe Montebelo Resort project aims at addressing deficiencies and enhancing the features of the 27-hole Golf Course, in operation for many years. Besides enhancing and revitalising the area of Golf, it will enable its promotion and the recognition of the area as an urban location, connected to the city, creating a prestigious sport-tourism hub in one single unit.

There are about 168,421 m<sup>2</sup> of construction, comprising houses (68,913 m<sup>2</sup>), apartments (70,506 m<sup>2</sup>) and a five-star hotel (29,003 m<sup>2</sup>). The intervention will target 3 different areas: the first addresses the real estate network, which is small and does not clash with the second area, the Resort.

The project also includes a common area for services, equipment and commerce.

The appraisal values were the following:

	Area	2023	2022
Land for houses	203,600 m <sup>2</sup>	39,515,000	40,000,000
Land for apartment buildings	55,412 m²	17,214,000	17,000,000
Land for hotel	24,275 m²	1,500,000	1,440,000
Additions for the construction of infrastructures		884,614	884,614
TOTAL	283,287 m²	59,113,614	59,324,614

In addition to the discount rate, the sale price, the construction price and the estimated sales schedule of the project are the variables that most influence the value of the appraisal, so the sensitivity analysis to these variables resulted in the following values:

- A 5% increase in building prices would reduce the value of the valuation to 52.2 million euros. These changes in the construction prices, combined with the changes shown in the sensitivity analysis conducted on the discount rate, result in a minimum value of 48.7 million euros (+ 5% in construction prices plus 1 p.p. in the discount rate) and with a maximum amount of 70.4 million euros (-5% in building prices and 1 p.p. in the discount rate).
- A reduction of 5% in the sales prices, foreseen in the evaluation, would result in an amount of 49.3 million euros and a 5% increase of these same sales prices would result in an amount of 69 million euros, combined with an increase of 1 p.p. discount rate would be 64.8 million euros. The growth of 5% in sales prices combined with the reduction of the discount rate by 1 p.p. would increase the appraisal value to 73.5 million euros.

• A 5% advance of sales in all years considered in the appraisal, adding another year of trading to the project against the base scenario, would reduce the amount of the appraisal to 55.9 million euros. This variation in the project's trading, combined with the changes shown in the sensitivity analysis of the discount rate, result in a minimum amount of 52 million euros (5% advances in the sales, plus 1 year trading plus 1 p.p. in the discount rate) and

a maximum amount of 66.2 million euros (5% in advance of the sales and less 1 p.p. in the discount rate).

• With regard to the discount rate sensitivity analysis, a decrease of -1 p.p. in the discount rate, provided for in the valuation, would translate into a valuation value of 63.2 million euros and an increase of 1 p.p. in that same discount rate would be an appraised value of 55.4 million euros.

### **REAL ESTATE PROJECT IN MAPUTO**

The Real Estate Project in Maputo is a land occupied by the former FACIM in downtown Maputo, with a total area of about 82,389 m<sup>2</sup>. The land has a "master plan" project approved by the Municipality of Maputo in October 2018, for a real estate development with an above-ground construction area of 456,456 m<sup>2</sup>, which include residential, offices, commerce and tourism areas.

The assessment was carried out by REC, Lda (Real Estate Consulting) which is a member of the Royal Institution of Chartered Surveyors (RICS) and aimed at determining the Fair Value of the land for real estate development, mentioned above.

The value of the land of the Maputo Real Estate Project was calculated through the Residual Method at around 52.8 million euros. In addition to the discount rate, the sale price, the construction price and the estimated sales schedule of the project are the variables that most influence the value of the appraisal, so the sensitivity analysis to these variables resulted in the following values:

- A 5% increase in building prices would reduce the value of the valuation to 32.6 million euros. These changes in the construction prices, combined with the changes conducted on the discount rate, result in a minimum value of 22.9 million euros (+ 5% in construction prices plus 1 p.p. in the discount rate) and with a maximum amount of 85.4 million euros (-5% in building prices and 1 p.p. in the discount rate).
- A reduction of 5% in the sales prices, foreseen in the evaluation, would result in an amount of 44.5 million euros and a 5% increase of these same sales prices would result in an amount of 61.2 million euros. A decrease of 5% in sales prices combined with the increase of the discount rate by 1 p.p. would decrease the appraisal value to 34.5 million euros. The growth of 5% in sales prices combined with the reduction of the discount rate by 1%. would increase the appraisal value to 73.1 million euros.
- 10% advance of sales in each year considered in the appraisal, adding another year of trading to the project against the base scenario, would reduce the amount of the appraisal to 21.2 million euros. This variation in the project's trading, combined with the changes shown in the sensitivity analysis of the discount rate, result in a minimum amount of 11.6 million euros (10% advances in sales, plus 1 year trading plus 1 p.p. in discount rate) and a maximum amount of 66.2 million euros (5% in advance of the sales and less 1 p.p. in the discount rate).

### **URBEIRA PROJECT**

A real estate project was approved, with feasibility for a built-up area of 137,421 m<sup>2</sup>, comprising housing, commerce and services for the plot of land called "Urbeira", a property with a size of approximately 279,860 m<sup>2</sup>, located south-west of the city of Viseu, only 3 km away from the city centre. Its fair value was determined using the comparative method, with an average price of 242 euros per m<sup>2</sup>, considering the construction area.

### **VISTA ALEGRE ATLANTIS BUILDINGS**

These are properties (land and buildings) that are not used in the Grupo's normal course of business, but are intended for sale, in their current state or after a capital valuation process.

The fair value was determined by EVIA - Eng. Valuation & Invest and by Envisábio - Engenharia, Unipessoal Lda, as follows:

Vista Alegre Atlantis Buildings	Fair value 2023	Fair value 2022	Evaluation competences	Appraiser	Location	Assumptions	Intervals (average in euros)
Pine forest	938,237	938,237	Cost method	J. Curvelo	Alcobaça	price per m²	€25.09
Miscellaneous Properties	2,994,025	2,994,025	Cost method	J. Curvelo	Ílhavo	price per m²	€187.77
R. Neves Ferreira	509,390	484,000	Comparative method	J. Curvelo	Lisbon	price per m²	€523.61
RAN Plots of Land	407,080	407,080	Comparative method	J. Curvelo	Ílhavo	price per m²	€2.20
Urbanização I	1,496,990	1,496,990	Cost method	J. Curvelo	Ílhavo	price per m²	€147.73
Bairro Allotment and annex plots Annexes	5,386,000	5,386,000	Cost method	J. Curvelo	Ílhavo	price per m²	€137.38
Murteira Allotment	1,209,000	1,209,000	Cost method	J. Curvelo	Ílhavo	price per m²	€30.02
Rua Fáb. VA Allotment	1,607,000	1,607,000	Cost method	J. Curvelo	Ílhavo	price per m²	€122.42
Ongoing investments	195,489	195,489					
TOTAL	14,743,211	14,717,822					

The fair value of investment properties was determined based on market evidence. With regard to leased investment properties, lease contracts of limited duration are in force, typically with a duration of five years and automatically renewable for periods of one year unless they are terminated.

### **QUINTA DOS AREAIS PROJECT**

Property with 51,633 m² located about 500 meters from the Hospital São Teotónio de Viseu that borders at west with Primeira Circular Sul de Viseu. It has a real estate project with a construction feasibility project of 61,375 m² divided by housing, commerce and services. Its fair value was determined using the comparative method, with an average price of 315 euros per m², considering the construction area.

### LAND HELD FOR CAPITAL APPRECIATION

They refer to 13 lots, 12 of which are located in Quinta do Bosque next to Montebelo Hotel, a predominantly residential area, and another in Guimarães, near the railway station. These are lots already developed, with all the necessary infrastructures, and with a total construction area of 54,406 m² for land with an overall area of 12,854 m².

The fair value of these properties was determined using the comparative method, with an average price of 344 euros per m², considering the construction area.

### PROJECT FOR QUINTA DO BOSQUE

The so-called Project for "Quinta do Bosque", which is divided into two lots, has 31,915 m<sup>2</sup> of construction area, is located in the city, next to Hotel Montebelo, in a predominantly residential area. It is intended to be used for the construction of a trade and services building to increase the offer in the central region of Portugal.

Its fair value was determined using the DCF method, with an average price of 448 euros per m², considering the construction area.

### CONDOMÍNIO DE BELO HORIZONTE DEVELOPMENT PROJECT (MOZAMBIQUE)

The land of the future project Condomínio do Belo Horizonte, located in Matola, on the outskirts of Maputo, is in a residential area, which mostly comprises medium-/ high-quality houses. Is in a well-established residential area, comprising medium-/high-quality houses, and is subdivided into 69 plots with a total area of 67,667 m<sup>2</sup>. Its fair value, determined by an independent entity, after obtaining a building permit on the 16<sup>th</sup> of December 2013, is 7.7 million euros.

### MOZAMBIQUE COMMERCIAL SPACE PROJECT

There are two commercial stores, with areas of 468,78m² and 600m², which are not used in the usual business activity of the Grupo, that are leased to third parties. The fair value of these two stores was determined using the DFC method with an average price per m² of 2,489 euros and 3,792 euros, respectively, considering the construction area.

Regarding these investment properties, there are short-term lease agreements, which are automatically renewable for periods one or two years, if it not terminated. The determination of the fair value of these investment properties was supported by market evidence using the Yield Method.

### **MARINHA GRANDE PROJECT**

In 2021, this plot was classified as inventory, but in 2022 there was a change of use and it is no longer available for sale, and is now held for future valuation.

Envisábio-Engenharia, Lda valued the plot, essentially using the discounted cash flow method. The plot is located next to one of the main roads of the city of Marinha Grande, where the urban area is essentially made up of residential buildings, of different sizes, between 4 and 7 floors, with the ground floors used for the commercial sector or services.

With 8,976 m² we can divide this project into two areas: ZONE A1, which is where the clay brick factory is located and where no increase will be necessary in the construction area beyond what has already been built. The options considered for this area will involve developing a restaurant and coworking/business incubator facility on the site, possibly with a multi-purpose exhibition room available to the community, but which must respect the building, preserve and enhance the memory of the site, taking advantage of the fact that this building is classified as a "property of public interest"; The other is ZONE A2 which is composed mostly of open land and sheds in a state of complete ruin, where it will be possible to develop a real estate project with 6,880 m² of construction.

The appraisal values were the following:

	Area	2023
Land for houses	3,243 m²	853,000
Additions for the construction of infrastructures	5,733 m²	2,800,000
TOTAL	8,976 m <sup>2</sup>	3,653,000

In addition to the discount rate, the sale price, the construction price and the estimated sales schedule of the project are the variables that most influence the value of the appraisal, so the sensitivity analysis to these variables resulted in the following values:

- A 5% increase in building prices would reduce the value of the valuation to 3.3 million euros. These changes in the construction prices, combined with the changes shown in the sensitivity analysis conducted on the discount rate, result in a minimum value of 3.2 million euros (+ 5% in construction prices plus 1 p.p. in the discount rate) and with a maximum amount of 4.1 million euros (-5% in building prices and 1 p.p. in the discount rate).
- A reduction of 5% in the sales prices, foreseen in the evaluation, would result in an amount of 3.2 million euros and a 5% increase of these same sales prices would result in an amount of 4.1 million euros, combined with an increase of 1 p.p. discount rate would be 3.1 million euros. The growth of 5% in sales prices combined with the reduction of the discount rate by 1 p.p. would increase the appraisal value to 4.2 million euros.
- 10% advance of sales in all years considered in the appraisal, adding another year of trading to the project against the base scenario, would reduce the amount of the appraisal to 3.5 million euros. This variation in the project's trading, combined with the changes shown in the sensitivity analysis of the discount rate, result in a minimum amount of 3.3 million euros (10% advances in the sales, plus 1 year trading plus 1 p.p. in discount rate) and a maximum amount of 3.8 million euros (5% in advance of the sales and less 1 p.p. in the discount rate).

### JAYME DA COSTA PROPERTIES

This heading concerns two properties, a ground floor building and a plot of land located in Vila Nova de Gaia, which at the time of the company's acquisition were registered at 1.0 million euros. The joint land area is 13,766 m<sup>2</sup> and the building has an area of 708.63 m<sup>2</sup>.

In 2023, the land was the target of a major intervention project to ensure the levelling of the land for future profitability.

By reference as of the 31st of December 2023, Jayme da Costa hired an independent appraiser, Structure Value - Sociedade de Consultadoria e Valor de Ativos, Lda., who carried out the valuation of the properties, determining a value of 1.3 million euros based on the comparative market method (average value of €65/m² for the land and €1,050/m² for the building).

As a result of this assessment, the net value of this investment property increased by 333 thousand euros.

### INVESTMENT PROPERTIES PROVIDED AS COLLATERAL AND CONTRACTUAL RESPONSIBILITIES

On the 31st of December 2023 and on the 31st of December 2022, there are no contractual obligations to purchase, build or develop investment properties. Likewise, there are no restrictions on the ability to carry out investment properties or on the income from disposal.

### AMOUNTS RECOGNISED IN THE INCOME STATEMENT

In addition to the changes in fair value identified above and presented in the line "Change in fair value of investment properties", investment properties did not generate income in the period and the corresponding direct expenses were of intangible value.

# 25. Intangible assets

	Development projects and software	Order to Backlog	Other intangible assets	Intangible assets in progress	Total
Opening balance on the 1 <sup>st</sup> of January 2022	1,754,978	7,325,004	88,988,358	1,891,824	99,960,164
Increases	75,811	0	1,852,602	426,376	2,354,789
Disposals/ Transfers	402,035	0	413,651	-236,513	579,173
Changes to the scope of consolidation	144,788	12,450,818	193,047	159,766	12,948,418
Exchange rate effect	94,772	0	296,939	-402,261	-10,550
Impairment	0	0	-202	0	-202
Amortisation for the year	-1,360,488	-7,145,219	-3,775,097	0	-12,280,804
Closing balance on the 31st of December 2022	1,111,896	12,630,603	87,969,298	1,839,191	103,550,998
On the 31st of December 2022					
Acquisition costs	10,423,793	31,685,273	100,581,805	1,839,191	144,530,062
Accumulated amortisations	9,311,898	19,054,670	12,418,113	0	40,784,681
Impairment losses	0	0	194,393	0	194,393
Intangible assets	1,111,895	12,630,603	87,969,298	1,839,191	103,550,988
Opening balance on the 1 <sup>st</sup> of January 2023	1,111,895	12,630,603	87,969,298	1,839,191	103,550,988
Increases	4,582,623	2,004,117	1,769,973	621,995	8,978,707
Disposals/ Transfers	-3,374,800	0	3,878,160	-1,270,203	-766,844
Changes to the scope of consolidation	608,190	9,913,861	12,058,414	218,163	22,798,628
Exchange rate effect	291,267	0	-2,037,031	-1,760	-1,747,524
Amortisation for the year	-212,936	-9,204,274	-3,862,284	0	-13,279,495
Closing balance on the 31 <sup>st</sup> of December 2023	3,006,241	15,344,307	99,401,493	1,407,385	119,159,424
On the 31st of December 2023					
Acquisition costs	16,347,018	30,856,388	125,240,915	1,407,385	173,851,704
Accumulated amortisations	13,340,778	15,512,081	25,464,385	0	54,317,244
Impairment losses	0	0	375,036	0	375,036
Intangible assets	3,006,241	15,344,307	99,401,493	1,407,385	119,159,424

The order to backlog are intangible assets that result from contractual rights identified at the date of acquisition of the subsidiaries according to the definition of IFRS3. The increase over the year is the result of new acquisitions, namely Jayme da Costa, Tavan and HCI (see Note 8). In the line item "Other intangible assets", we should highlight the value of the Vista Alegre brand name (around 80 million euros), as attributed by an independent specialised entity at the time of the acquisition of Grupo Vista Alegre Atlantis.

The brand's value is regularly verified through an external evaluation that supports the values on the brand's balance sheet. The latest valuation was carried out by Brand Practice, on the 31st of December 2022. At the same time, for the purpose of impairment testing, the brand value was assessed using a Discounted Cash Flow method, based on business plans of the cash generating units in the porcelain, glass and crystal segments approved by the Executive Board of Directors of Grupo, with the following assumptions: discount rate of 7.81%, projections to 2028 with a sales growth rate of 11.1% in 2024; growth in perpetuity of 1.96%.

No evidence of impairment of the brand's value emerged from the valuation and the additional tests carried out.

# 26. Inventories

			2023			2022		Adjustments
	Gross asset	Impairments	Net Assets	Gross asset	Impairments	Net Assets	Movements 2023	Operations in 2022
Raw material	74,670,386	-3,411,216	71,259,170	62,780,344	-2,823,325	59,957,019	-587,891	-1,537,728
Goods	30,528,607	-3,990,626	26,537,981	26,635,232	-3,048,666	23,586,566	-941,960	-389,363
Finished products	102,179,587	-22,128,348	80,051,239	95,515,756	-22,102,906	73,412,850	-25,442	-287,537
Products and work in progress	5,263,450	-1,311,393	3,952,056	2,847,766	-1,311,393	1,536,373	0	97,000
TOTAL	212,642,029	-30,841,583	181,800,447	187,779,097	-29,286,290	158,492,807	-1,555,293	-2,117,628

	Raw Material	Goods	Finished products	Products and work in progress	Total
Stocks on the 1st of January 2022	44,245,098	20,478,387	67,829,145	29,334	132,581,964
Purchases	174,630,210	56,115,468	0	0	230,745,679
Inventory settlements	3,557,947	4,225	1,730,331	1,410,039	6,702,542
Impairments/reversals	-1,537,728	-389,363	-287,537	97,000	-2,117,628
Stocks on the 31st of December 2022	-59,957,019	-23,586,566	-73,412,850	-1,536,373	-158,492,807
Cost of goods sold and materials consumed 2022	160,938,509	52,622,151	-4,140,911	0	209,419,749
Stocks on the 1st of January 2023	59,957,019	23,586,566	73,412,850	1,536,373	158,492,807
Purchases	153,806,279	119,892,702	0	0	273,698,982
Inventory settlements	6,307,181	3,640,848	384,573	2,415,684	12,748,286
Impairments/reversals	-587,891	-941,960	-25,442	0	-1,555,293
Stocks on the 31st of December 2023	-71,259,170	-26,537,981	-80,051,239	-3,952,056	-181,800,447
Cost of goods sold and materials consumed 2023	148,223,419	119,640,175	-6,279,258	0	261,584,336

Inventory regularisations are mainly the result of changes to the group of companies. As of the 31st of December 2023, the subsidiaries acquired during the year contributed 14.8 million euros to the total under this heading.

We should highlight the contribution of the sub-holding Visabeira Indústria to this line item (Note 10.a).

Finished products include 24.2 million euros related to real estate assets, namely buildings and land owned by the Grupo's real estate companies in Portugal.

# 27. Clients

	2023	2022
Clients - current account	262,378,627	225,819,536
Impairment of debts receivable	-21,194,402	-18,330,841
TOTAL	241,184,225	207,488,695

Carrying amounts presented are net of accumulated impairment losses for doubtful debts, estimated by Grupo in accordance with its experience and based on its assessment of the economic environment, with the calculation of impairment losses being carried out in accordance with the Expected Credit Losses model (IFRS 9). The Executive Board of Directors believes that the carrying value of accounts receivable is close to its fair value. The companies in Grupo Visabeira that operate as infrastructures and telecommunications service providers sell to entities of recognised financial probity. This group includes entities such as local telecommunications operators, generally directly held by the Government of each country, replacing credit risk with political risk. Some examples of this are TMCEL, EDM – Eletricidade de Moçambique, Angola Telecom, Orange, Belgacom, British Telecom, Deutsche Telekom, PT, NOS, EDP and natural gas concessionaires.

During 2023, the customer section had a variation of 36.5 million euros, and a large part of this increase is due to changes in perimeter, where the entry of HCI – Construções stands out, with a contribution of 24 million euros to this balance.

The maturity of the amounts receivable is detailed as follows:

	Not yet over- due		Months after the m	aturity date		
Clients - current account		< 6	6 - 12	12 - 18	> 18	TOTAL
2023	158,551,481	48,906,916	10,329,312	8,868,391	38,087,191	264,743,291
2022	115,409,443	42,245,552	13,333,574	10,035,991	47,046,517	228,071,076

<sup>\*</sup>The total of "Customers - current account" includes the amount of 2.4 million euros (2022: 2.3 million euros) that are classified as "Other non-current debtors" (see Note 29.1).

Of the balance with a maturity of more than 18 months, more than 40% relates to balances receivable from companies in Angola and Mozambique, which are mostly owned by the States of each of these countries.

The Executive Board of Directors understands that the accumulated impairment of debts receivable is adequate, and its evolution is detailed as follows:

2023	Opening balance	Change scope of consolidation	Write-off and exchange effect	Increases / Decreases	Final balance
Impairment of debts receivable	18,330,841	888,000	293,647	1,681,914	21,194,402

In 2022, the evolution of the adjustment of receivables was detailed as follows:

2022	Opening balance	Change scope of consolidation	Write-off and exchange effect	Increases / Decreases	Final balance
Impairment of debts receivable	15,406,200	384,454	-301,427	2,841,614	18,330,841

# 28. State and other public entities

		Assets		Liabilities
	2023	2022	2023	2022
Income before taxes	0	2,393,894	4,342,568	0
Total - Income tax	0	2,393,894	4,342,568	0
Third-party income tax withholding	0	0	2,622,676	5,132,546
Value-added tax	0	0	5,734,594	6,993,704
Social Security contributions	0	0	8,740,692	7,020,777
Total - State and other public entities	0	0	17,097,962	19,147,026
Total	0	2,393,894	21,440,529	19,147,026

The balances related to "State and other public entities" that are not related to Income Tax are presented in the Other Accounts Payable (Note 371).

# 29. Other accounts receivable and other assets

### 29.1. Other receivables

2023	2022
2,364,664	2,251,540
2,364,664	2,251,540
4,347,125	1,051,152
31,408,128	25,723,589
7,668,773	4,745,848
4,325,334	329,918
1,000,000	1,000,474
48,749,361	32,850,980
-884,549	0
50,229,475	35,102,520
	2,364,664  2,364,664  4,347,125  31,408,128  7,668,773  4,325,334  1,000,000  48,749,361  -884,549

Under the heading "Other debtors" includes the amount of 18.3 million euros related to the Special Tax Regime for Groups of Companies (RETGS) (see Note 43).

During the period 2023, the evolution under the heading "Shareholders" can be represented as follows:

SHAREHOLDERS	2023
Initial balance on the 1st of January 2023	1,051,152
Transactions with cash impact	
Investing activities	
Receivables of loans granted	-150,000
Payments loans granted to shareholders	18,810,000
	18,660,000
Transactions with cash impact	
Shareholder supplementary benefits	23,600,000
Dividends distributed	-27,000,000
Offsetting with debt to shareholders accounted for in "Other Debtors"	-11,964,027
	-15,364,027
Closing balance on the 31st of December 2023	4,347,125

### 29.2. Other assets

	2023	2022
CURRENT Deferred expenses	18,489,601	18,221,294
TOTAL	18,489,601	18,221,294

The value of "Deferred expenses" corresponds essentially to the cost of acquisition of material/services, recognised as an expense according to their consumption/use.

# 30. Cash and cash equivalents

	2023	2022
Demand deposits	139,867,190	130,983,117
Term deposits	31,674,362	64,137,336
Cash	2,073,049	201,083
Treasury investments	145,093	3,398,435
TOTAL	173,759,694	198,719,972

The amounts presented in cash and cash equivalents are immediately available to implement (which is to say, they correspond to investments maturing in less than 3 months that can be available immediately without significant loss of value).

# 31. Share capital and Share issue premiums

### 31.1. Share Capital

The authorised share capital is represented by 23,308,043 bearer shares, with a nominal value of five euros and the amount paid up is 116,540,215 euros.

On the 31st of December 2022 and 2023, the majority shareholder Fernando Campos Nunes held indirectly 98.57% of Grupo Visabeira, owning 22,974,443 shares.

### 31.2. Other equity instruments

The amount of 23,600,000 euros in "Other equity instruments" refers to supplementary services made by the shareholder, NCFGEST.

### 31.3. Issue premiums

Issuance premiums correspond to revenue obtained from the issuance or capital increases. In accordance with Portuguese commercial law, the amounts included in this caption follow what is established in the "Legal reserve", which is to say, the amounts are not distributable, except in case of liquidation o the company, however it can be used to absorb losses, after all other reserves have been exhausted, and for incorporation into the capital.

# 32. Earnings per share

	2023	2022
Basic		
Net income of the year for the purpose of calculation	24,076,022	31,451,113
Weighted average number of shares for the purpose of calculation	23,308,043	23,308,043
Basic earnings per share	1.033	1.349
Diluted		
Net income of the year for the purpose of calculation	24,076,022	31,451,113
Weighted average number of shares for the purpose of calculation	23,308,043	23,308,043
Diluted earnings per share	1.033	1.349

# 33. Retained earnings and other reserves

	2023	2022
Retained earnings	254,807,620	258,459,472
Financial investments - Swaps	0	25,518
Reserves	145,785,617	143,031,546
Fair value reserve of financial assets	-2,659,183	-2,543,978
Foreign currency translation reserves	-160,243,916	-105,216,371
TOTAL	237,690,139	293,756,186

Under Portuguese law, the amount of distributable reserves is determined based on the individual financial statements of Grupo Visabeira, S.A., presented in accordance with the International Financial Reporting Standards, as adopted by the European Union (IFRS-EU).

Portuguese commercial law establishes that 5% of net profits must be transferred to a legal reserve until it represents at least 20% of the share capital. This reserve is not distributable and can only be integrated into the share capital or used to absorb losses after all other reserves are exhausted. The balance of retained earnings is not fully available for distribution, as it included gains resulting from increases in the fair value of investment properties. In 2022, this heading was reinforced in 111.2 million euros obtained from the sale of 22% of Constructel Visabeira to Goldman Sachs (see Note 8).

According to the approval of the General Shareholders Meeting held on the 31st of December 2023, it was decided to distribute free reserves amounting to 27 million euros, which were used to settle a shareholder's outstanding balance. Based on the information available on this date, no dividend distribution to shareholders is expected for 2024. The caption reserves corresponds essentially to the revaluation, contractual reserves and legal reserves set up in each subsidiary.

The Fair Value Reserve of financial assets essentially corresponds to the devaluation of shares recorded at fair value through Other Comprehensive Income (see Note 7.1).

# 34. Non-controlling interests

	% of minori	ty interests		Book value	Attributed results		Main shareholders
	2023	2022	2023	2022	2023	2022	
VISABEIRA GLOBAL							
TVCABO Angola, Lda	50.00%	50.00%	29,474,521	60,815,370	-1,693,100	2,227,674	Angola Telecom (50%)
TVCABO Moçambique, Lda	80.00%	50.00%	9,728,649	25,418,999	480,889	1,183,747	TMCEL (50%)
Televisa, Lda	80.00%	50.00%	2,058,777	2,804,276	937,721	672,892	TMCEL (50%)
Cunha Soares & Filhos, SA	20.00%	20.00%	1,382,208	1,178,164	1,105,865	890,555	P&C-Pintos e Companhia, SGPS, S.A (20%)
CST - Companhia Santomense de Telecomunicações, S.A.R.L.	49.00%	49.00%	18,485,150	19,102,752	474,103	43,120	Estado Santomense (49%)
Martifer-Visabeira, SA	50.00%	50.00%	3,803,281	2,815,049	1,124,907	1,031,257	Martifer Metallic Constructions (50%)
Electrotec, SA	51.00%	51.00%	2,082,534	1,781,413	370,790	1,389,690	Intelec Holdings (50%); Salimo Abdula (1%)
Constructel Visabeira	21.89%	21.89%	62,571,040	53,530,458	11,249,479	5,663,810	Goldman Sachs (22%)
Inpower Group	45.50%	45.50%	2,017,822	2,405,706	-17,665	383,516	Inpower Group- Consorzio Stabile S.C.P.A. (46%)
VISABEIRA INDÚSTRIA							
Vista Alegre, SA	14.40%	14.40%	21,660,878	20,710,581	984,862	1,066,164	Free Float (14.40%)
Ambitermo, SA	49.00%	49.00%	3,891,779	3,506,062	385,717	-77,897	Raquel Mateus Gomes da Silva (44%); Hidrax (5%)
VISABEIRA TURISMO, IMOBILIÁRIA E SERVIÇOS							
PDA, SA	45.00%	45.00%	16,972,823	17,730,107	-757,285	-492,562	Município de Aveiro (45%)
Constellation, SA	42.86%	42.86%	14,787,163	17,098,301	-1,757,638	309,843	Fundo de Pensões do Banco de Moçambique (23%); Seguradora Internacional de Moçambique (20%)
Others			1,214,164	2,161,401	26,293	521,062	
TOTAL			190,130,787	231,058,640	12,914,938	14,812,870	

The financial information of these companies is as follows:

	TVCABO Angola	TVCABO Moçambique	Televisa	Vista Alegre	Ambitermo
Tangible and Intangible Fixed Assets and Right-of-use	104,936,650	72,165,048	1,557,118	136,732,829	4,258,976
Investment properties	0	0	0	938,237	0
Other Assets	14,823,418	4,365,590	12,469,555	88,667,457	4,727,846
Cash and cash equivalents	2,379,146	2,547,498	718,253	16,803,970	5,027,528
Bank loans	-3,636,662	-3,473,733	-893,459	-81,183,056	-591,894
Other liabilities	-63,982,108	-24,001,448	-6,601,163	-79,235,376	-5,825,773
Total net assets	54,520,444	51,602,955	7,250,304	82,724,061	7,596,683
Consolidated turnover	27,286,103	26,123,543	11,273,224	129,598,632	12,540,808
Net income	-1,788,324	2,834,960	1,875,441	6,840,946	787,260

	PDA	Constellation	Companhia Santomense de Telecomunicações	Constructel Visabeira
Tangible and Intangible Fixed Assets and Right-of-use	0	0	21,610,927	180,087,395
Investment properties	73,576,000	52,896,832	0	11,356,000
Other Assets	606,474	86,333	7,735,053	684,567,228
Cash and cash equivalents	1,316	292	3,405,566	112,271,598
Bank loans	-24,433,462	-2,601,201	0	-149,123,941
Other liabilities	-11,010,055	-6,887,544	-6,550,678	-523,554,230
Total net assets	38,740,273	43,494,712	26,200,868	315,604,050
Consolidated turnover	55,472	0	12,965,337	1,257,432,636
Net income	70,752	-144,918	1,560,622	52,604,095

# **35.** Debt

			2023			2022
	Current	Non-current	Total	Current	Non-current	Total
Commercial paper	82,550,000	8,750,000	91,300,000	147,100,000	32,050,000	179,150,000
Bank loans	94,672,906	165,455,494	260,128,400	151,744,158	139,260,949	291,005,107
Bond loans	102,801,522	365,189,014	467,990,536	4,184,983	227,954,314	232,139,297
Reimbursable grants	1,914,564	13,610,200	15,524,764	2,025,615	11,737,235	13,762,850
TOTAL	281,938,993	553,004,707	834,943,700	305,054,756	411,002,498	716,057,254

During the period 2023, the evolution of indebtedness can be represented as follows:

		Debt
	2023	2022
Initial balance on the 1st of January	716,057,254	739,996,344
Transactions with cash impact:		
Investing activities		
Receipts of refundable subsidies	4,860,970	2,450,625
Financing activities		
Receipts of loans	724,497,262	345,989,629
Amortisation and repayment of loans	-624,412,218	-385,332,192
	104,946,014	-36,891,938
Transactions without cash impact:		
Exchange rate variation	-4,855,274	-555,455
Recognition of amortised cost	-7,401,998	2,630,284
Changes to the scope of consolidation	26,607,794	3,355,203
Reclassifications	0	8,212,27
Unrefunded Financing	-410,090	-689,469
	13,490,432	12,952,838
Final balance on the 31st of December	834,943,700	716,057,254

Issuing commercial paper, although maturing in a period inferior to or equal to one year, is covered by medium - and long-term programs which ensure their automatic renewal throughout the programme period. Thus, commercial paper issues are presented as due in the medium - and long-term, unless the programme ends within a period of less than 12 months.

The loans contracted, namely commercial paper programmes, bond loans and mutual funds generally include, in addition to the usual terms and conditions, cross default, paris passu and negative pledge, clauses on ownership by the Grupo or the majority shareholder.

Financing operations that are subject to covenants related to levels of financial autonomy and indebtedness ratios, determined based on the consolidated financial statements of Grupo and some of the subsidiaries, were negotiated under normal market conditions. On the 31<sup>st</sup> of December 2023, no creditor could demand early repayment of any financing granted to Grupo as a result of a non-compliance of covenants. On the date of the statement of financial position, the Grupo's average debt maturity was 2.8 years (2022: 2 years) as a result of the refinancing of its debt that occurred throughout the year.

### **35.1 Commercial paper**

			2023			2022
	Current	Non-current	Total	Current	Non-current	Total
Grupo Visabeira, SA	43,400,000	0	43,400,000	86,700,000	10,050,000	96,750,000
Viatel, SA	0	5,000,000	5,000,000	0	0	0
Visabeira Global, SGPS, SA	0	0	0	58,400,000	20,000,000	78,400,000
Pinewells, SA	750,000	3,750,000	4,500,000	500,000	2,000,000	2,500,000
Visabeira Indústria, SGPS, SA	18,400,000	0	18,400,000	1,500,000	0	1,500,000
Constructel Visabeira, SA	20,000,000	0	20,000,000	0	0	0
TOTAL	82,550,000	8,750,000	91,300,000	147,100,000	32,050,000	179,150,000

### 35.2 Bank loans

Bank loans have the following geographic division:

			2023			2022
AUTHORISED BANK	Current	Non-current	Total	Current	Non-current	Total
OVERDRAFTS	1,159,789	39,724	1,199,513	4,021,510	128,406	4,149,916
Portugal	955,228	0	955,228	3,648,075	0	3,648,075
Africa	91,109	0	91,109	148,063	0	148,063
Europe	113,451	39,724	153,175	225,372	128,406	353,778
LOANS OBTAINED	93,513,117	165,415,770	258,928,887	147,722,648	139,132,543	286,855,191
Portugal	77,156,871	138,225,828	215,382,699	135,529,524	107,050,649	242,580,173
Africa	6,567,053	5,467,022	12,034,075	5,968,489	12,763,885	18,732,374
Europe	9,789,193	21,722,920	31,512,113	6,224,635	19,318,009	25,542,644
TOTAL	94,672,906	165,455,494	260,128,400	151,744,158	139,260,949	291,005,107

The interest rate varies by country, company, type of contracted line, guarantees and term of financing.

In Europe, the lowest rates have reduced margins, namely in some liquidity support lines signed in the context of the pandemic, with the maximum rate being 10.395%. The average interest rate on new loans to companies continued the upward movement of the previous year, rising by 1.23pp (from 4.54% to 5.77%) between December 2022 and December 2023.

In Angola, loans are contracted in the local currency, mostly indexed to Luibor or with spreads between 1.5% and 4%.

In Mozambique, financing is contracted in local currency, mostly indexed to the Prime Rate of the financial system, with spreads between -4.5% and 4.75%

### 35.3 Bond loans

			2023			2022
	Current	Non-current	Total	Current	Non-current	Total
Grupo Visabeira, SA	0	0	0	0	92,000,000	92,000,000
Constructel Constructions et Télécommunications, SA	55,000,000	0	55,000,000	0	55,000,000	55,000,000
Visabeira Moçambique, SA	707,500	884,375	1,591,875	733,000	1,649,250	2,382,250
Visabeira Global, SGPS, SA	0	368,000,000	368,000,000	2,238,186	27,158,788	29,396,974
VAA – Vista Alegre Atlantis, SGPS, SA	47,500,000	0	47,500,000	1,250,000	47,500,000	48,750,000
Visabeira Investigação e Desenvolvimento	0	6,400,000	6,400,000	0	6,400,000	6,400,000
Amortised cost and fair value	-405,978	-10,095,361	-10,501,339	-36,203	-1,753,724	-1,789,927
TOTAL	102,801,522	365,189,014	467,990,536	4,184,983	227,954,314	232,139,297

In 2023, a bond loan of 368 million euros maturing in 2027 with a rate of 6.2% was contracted at Visabeira Global. This contract is included in a structural debt refinancing operation for the entire Grupo, which involved the early repayment of some ongoing financing at the time and aimed to reorganise the financial debt with relevant impacts on its maturity, which, once the operation was concluded, was more in line with the strategic plan underway. The operation included the contracting of a total amount of 450 million euros, in various financing modalities, which in addition to the bond loan also includes a bank loan, as well as a current account, contracted in the form of fixed rate and variable rate.

The refinancing operation was led by Santander but had the active participation of several banks which the Grupo already had a commercial relationship with. The amount of the bond loan includes two syndicated issues by Constructel, with the first issuing date on the 27<sup>th</sup> of September 2018, and the second on the 23<sup>rd</sup> of November 2018, with a global face value of 55 million euros, maturing on the 27<sup>th</sup> of September 2024, with a 4.2% fixed rate coupon, payable semi-annually on the 27<sup>th</sup> of March and on the 27<sup>th</sup> September.

Grupo Visabeira, through its subsidiary Constructel Visabeira, defined its short-term goals to refinance its bank debt in order to increase the maturity of its bank debt, to provide greater financing capacity to match its debt with its growth strategy, planned for the coming years, as well as to consolidate its debt in Constructel Visabeira, S.A., allowing its operating subsidiaries to be stronger in financial terms and to focus purely on operational aspects, and consequently on business growth.

To this end, a process to refinance Constructel Visabeira's debt was launched in 2023, with a view to refinancing during the first semester. This operation is currently being negotiated, and it is planned to contract a medium-long term line to refinance debt by December 2023, a Capex line to provide Constructel Visabeira with greater investment capacity to follow its strategic plan and a Current Account line for generalised use and treasury support. As mentioned above, this operation should have a 5-year maturity, with an average life of more than 3 years.

Thus, the balance of financial debt maturing in the short term is 54.8 million euros, which is included in the aforementioned refinancing operation, and we believe we will be able to complete this refinancing process on time.

The bond loans includes a guaranteed bond loan from Vista Alegre amounting to 50 million euros issued in two instalments: i) an instalment issued in MARF (Alternative Fixed Income Market) in the amount of 45 million euros, raised by several institutional investors, starting on 21/10/2024 for 5 bullet years and ii) a second instalments in the amount of 5 million euros starting on 21/10/2019 and maturing on 21/10/2024 with constant annual liquidations of capital subscribed by BPI. This bond loan will therefore be fully repaid in October 2024, which is why it is fully classified as a current liability.

It should be noted that in May 2024, Vista Alegre successfully completed the organisation and launch of a bond using a public subscription offer for a total amount of 60 million euros. This operation enabled VAA to diversify its sources of financing. As a result of this bond issue, VAA will repay (in October 2024) the bond issue launched in 2019 - VAA Fixed Rate Guaranteed Senior Secured Notes 2019-2024 Class A (with institutional investors) - as well as finance the investments planned for its activity.

In general, these issues include the covenants that are common in this type of financing, namely financial autonomy and debt ratios as well as clauses with pari passu, cross default, negative pledge and ownership conditions.

### 35.4 Debt maturity and contracted currency

	Portugal	Europe	Africa	TOTAL
2024	209,838,060	64,735,270	7,365,662	281,938,993
2025	47,977,575	9,616,749	2,219,275	59,813,599
2026	67,129,652	6,548,822	1,700,975	75,379,449
2027	383,237,799	2,269,354	1,578,578	387,085,731
2028 and onwards	26,545,641	3,327,718	852,569	30,725,929
TOTAL	734,728,727	86,497,914	13,717,059	834,943,700

The Grupo has set itself the goal of restructuring its bank debt, in line with and adapted to the growth strategy planned for the coming years. The amount of short-term debt includes approximately 37.6 million euros relating to Secured current accounts and authorised overdrafts, and 102.8 and 82.5 million euros respectively, of commercial paper, with the remainder relating to bilateral financing operations. Short-term debt amounted to 282 million euros, representing about 34% of the consolidated debt, to which the 2 bondholders maturing in 2024 have greatly contributed, having already implemented (in the case of Vista Alegre) and setting up (in the case of Constructel) refinancing programs in order to align the financial debt with the planned strategic plan.

# 36. Suppliers

	2023	2022
Suppliers - current account	261,955,263	225,867,283
TOTAL	261,955,263	225,867,283

In 2023, the heading "Suppliers" had an increase of 36.1 million euros. Despite the significant impact of 47.8 million euros arising from the entry of subsidiaries acquired in the year, there are large decreases in companies such as TVCABO Angola and MOB which, compared to 2022, decreased its balance of suppliers by 7.4 million euros and 4.1 million euros, respectively.

# 37. Other accounts payable and other liabilities

### 37.1 Other accounts payable

	2023	2022
NON-CURRENT		
Investment subsidies	32,120,319	30,194,304
Debt related to purchase of subsidiaries - Contingent remuneration	22,317,028	18,012,485
Selling option related to the acquisition of subsidiaries	23,635,077	11,003,837
Financial liability of Downside Protection	20,346,929	26,496,451
Debt related to purchasing subsidiaries	10,835,767	15,737,577
Others	3,440,000	4,188,636
Total non-current	112,695,090	105,633,290
CURRENT		
Factoring	9,703,168	14,020,518
Discount of documentary collection	3,249,762	3,889,541
Express Bill	10,762,428	2,248,234
Confirming	54,715,289	45,265,519
Investment suppliers	4,686,723	258,727
Investment subsidies	3,568,924	2,173,564
Advances on account of sales	512,866	530,886
Associated and subsidiary companies	1,039,795	1,039,795
Debt related to purchasing subsidiaries	3,269,403	3,987,605
Debt related to purchase of subsidiaries - Contingent remuneration	23,545,805	12,816,647
Selling option related to the acquisition of subsidiaries	6,037,929	5,035,122
Post-employment benefits	206,566	214,539
Client creditors balances	1,541,945	1,232,118
State and other public entities (except income tax)	17,097,962	19,147,026
Staff	6,876,314	5,476,648
Others	18,277,178	40,629,586
Total current	165,092,058	157,966,075
TOTAL	277.787.149	263,599,365

The increase in the non-current balance of deferred payments for purchasing subsidiaries results from contractual obligations with non-controlling interests in the result of contingent remuneration and put option agreements granted. It is important to highlight the increase in sale options is related to purchases that took place during the year under analysis (see Note 8).

On the 31st of December 2022, the total liability related to repurchase options on shareholding in Visabeira Global SGPS, S.A. and Visabeira Indústria, SGPS, S.A. under "Others", amounts to 7.2 million euros, payment that was made during 2023.

Additionally, there is a liability of 1.2 million euros related to a repurchase agreement for buildings that are part of Bordalo Pinheiro's tangible fixed assets. In 2023, under the heading of "Other non-current accounts payable", which amounts to 3.4 million euros, there are balances of guaranteed suppliers corresponding to amounts retained by HCI – Construções, except works in progress. Confirming balances were exclusively contracted in Portugal and Italy.

In 2022, under the heading "Others", 9.4 million euros were included relating to balances payable to Cunha Soares shareholders (see Note 7), and this payment was made during 2023.

In October 2021, an agreement was signed between Constructel Visabeira and Goldman Sachs for purchasing 21.86% of the share capital of Constructel Visabeira in the amount of 200 million euros, which took place on the 12<sup>th</sup> of May 2022, after obtaining the necessary authorisations, namely authorisation from competition authorities. Under the aforementioned agreement, Goldman Sachs has a Downside Protection mechanism which obliges Grupo Visabeira to cover losses in the event of negative financial performance, leading to devaluation of Constructel Visabeira shares to a level below the investment value made by Goldman Sachs. This instrument is a derivative financial instrument and changes in fair value are recognised in the income statement. Grupo Visabeira estimated the fair value of the financial liability, using a Binomial Lattice Model for each of the conditions in which the Downside Protection mechanism can be carried out by Goldman Sachs, the fair value of the corresponding obligation is calculated, should such a scenario occur. In this model, the amount of the financial liability is calculated by adding up the amounts calculated in each of the possible scenarios, each of which is weighted by its probability of occurrence and its value discounted to the present day using a discount rate.

The estimated amount of the financial liability (under the terms aforementioned) depends largely on two factors:

- A. Expected volatility of Constructel Visabeira's business value Volatility was determined based on the historic performance of the shares (daily return) of the companies in the same activity sector of Constructel Visabeira S.A. over the last 3 years. The volatility observed, once annualised, was 40.0%.
- B. Discount rate (Ke) The discount rate, which corresponds to the opportunity cost, is the Cost of Equity (Ke) determined by the Capital Asset Pricing Model (CAPM). The Cost of Equity (Ke) applied in the estimate was 11.20%.

The following table shows the sensitivity of the estimate of the amount of financial liabilities to variations in the main assumptions (namely the two factors aforementioned):

		Discount rate	
	10.20%	11.20%	12.20%
ANNUALISED VOLATILITY			
30.00%	16.2	14.5	13.0
40.00%	22.6	20.3	18.3
50.00%	29.7	27.1	24.7

The value of the financial liability measured on the date of the transaction was 35.5 million euros (see note 8), and on the 31st of December 2022 the financial liability decreased to 26.5 million euros.

As of the 31st of December 2023, the amount of financial liabilities is 20.3 million euros, a decrease of 6.2 million euros compared to last year. This reduction was justified by the positive financial performance of Constructel Visabeira and the reduction in the volatility of the shares of companies in the sector on the stock markets.

The future variation in the fair value of this financial liability will depend largely on Constructel Visabeira's financial performance as well as on the market conditions that occur and that may have an impact on the value of Constructel Visabeira's shares and, consequently, on the conditions under which the Downside Protection mechanism may be carried out by Goldman Sachs.

If the current growth outlook is confirmed, the downward trend in financial liabilities associated should continue during the coming years.

### 37.2. Other liabilities

	2023	2022
CURRENT		
Remunerations payable	23,610,677	20,893,024
Work in progress not invoiced by suppliers	97,671,650	81,811,614
Derivative financial investments (See Note 39)	0	25,518
TOTAL	121,282,327	102,730,156

In 2023, the amount of "Work in progress not billed by suppliers" is essentially related to the telecommunications business.

# 38. Lease liabilities

The detail of the lease liabilities, and the respective movement during 2023, is broken down as follows:

TOTAL	88,070,529
Total current lease liabilities	38,611,200
Other creditors	28,140,558
Financial institution	10,470,642
CURRENT	
Total non-current lease liabilities	49,459,330
Other creditors	33,026,670
Financial institution	16,432,660
NON-CURRENT	
Closing balance on the 31st of December 2023	88,070,529
Debt amortisation	-41,616,173
Increases	49,156,988
Changes in the scope of consolidation	1,454,046
Closing balance on the 31st of December 2022	79,075,668
Current lease liabilities	32,425,630
Non-Current lease liabilities	46,650,038

### **38.1. Maturity of lease liabilities**

	Portugal	Africa	Europe	Total
2024	11,407,435	634,860	26,568,905	38,611,200
2025	8,840,674	437,512	7,648,237	16,926,423
2026	6,800,004	363,634	4,150,787	11,314,426
2027	2,860,451	255,364	2,119,951	5,235,766
2028 and onwards	14,337,189	527,780	1,117,746	15,982,715
TOTAL	44,245,753	2,219,150	41,605,626	88,070,529

# 39. Financial Risks

Grupo Visabeira's control matrix always prioritises its exposure to a diverse set of risks arising from its different business areas and, therefore, undertakes the management of credit risk and the protection of its treasury as a priority, recognising, within this context, the importance of credit insurance as an essential instrument, both in the domestic and foreign market.

In this context, the importance of adopting an active management of the different financial risks has always been assumed, in order to minimize its potential negative impacts on the company's cash flow, profit and value. For this reason, always aware of the paramount importance of this issue, Grupo Visabeira promotes an accurate and proactive management of these risks, aiming at applying the most appropriate coverage measures for each situation.

Within this context, Grupo Visabeira is fully aware that the success of its operations critically depends on the mitigation and control of any risks that can significantly affect all of its assets (equipment, service quality, information, facilities) and seeks to avoid, thereby jeopardising its strategic objectives.

### **Market risk**

### INTEREST RATE RISK

Grupo Visabeira's exposure to interest rate risk arises mainly from loans obtained, since financial investments are usually short-term investments. In view of the changes in the behaviour of the main indexes from the second quarter of 2022 onwards, with the corresponding increase in interest rates, which was accentuated during 2023, financial costs associated with outstanding loans will be affected.

The balance of the consolidated financial debt of Grupo Visabeira by the end of December 2023 was contracted, for the most part, at the indexed interest rate, and the main indexing factor was the Euribor rate at the different maturities for domestic financing, and the Libor rate for loans in dollars, mostly granted to foreign companies. By the end of 2023 Grupo Visabeira's exposure to variable interest rates represented less than half of its financial debt. In order to mitigate the impact of the expected increase in interest rates, Grupo Visabeira decided to launch a programme to restructure part of its financial debt, having decided to contract financing with a fixed rate, thus reducing the risk of index fluctuations. In 2023, Grupo Visabeira concluded a debt refinancing programme for Grupo Visabeira and Visabeira Global, amounting to 450 million, 50% of which was contracted at a fixed rate. Following the completion of this operation, the financial debt contracted at a variable rate was reduced by about half, which represents a considerable reduction in the Grupo Visabeira's exposure to the unpredictability which fluctuations in the variable interest rate entail. In addition to these operations, Grupo Visabeira has continually sought (and successfully completed) negotiations with the various financial institutions with which Grupo Visabeira has a relationship, in order to reduce the spreads of loans in progress, as well as amortise existing lines, always with a view to effectiveness and efficient and rigorous management of its treasury.

Having started the year with a value of 2.162%, the 3-month Euribor settled at 3.909% by the end of the year. This upward trend in Euribor in 2023 lead to a significant increase in Grupo Visabeira's interest costs in 2023. An increase of 25 basis points in the interest rate would imply for Grupo Visabeira, by reference to consolidated accounts, an increase in financial charges of around 2.1 million euros.

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### **EXCHANGE RATE RISK**

Grupo Visabeira, within its various areas of activity, is exposed to exchange rate and transaction risks. Exposure to transaction risk refers to potential changes in the value of outstanding obligations due to changes in exchange rates between the start date and settlement date and are reflected in profit-and-loss for the period. Exposure to foreign exchange risk results from the translation into national currency of the financial statements of its subsidiaries, whose assets and liabilities are denominated in currencies other than the reporting currency of the consolidated accounts - Euro - and are reflected in equity, under exchange conversion reserves.

Grupo holds assets and liabilities denominated in US dollars in different countries and subsidiaries, which allows partially hedging exchange rate risk vis-à-vis that currency. In foreign markets, particularly Angola and Mozambique, local companies import goods and services from the European market in euros, billing clients in kwanzas and meticals, respectively. These markets present a historic devaluation trend against the "strong" currencies, the Euro and the US Dollar, except for in 2021 and 2022. In Mozambique, during 2023, there was a devaluation of 0.05% of the metical against the US dollar and a 3.62% devaluation of the metical against the euro. The European currency has become the benchmark for the Angolan market since the beginning of 2017 due to restrictions that affected the corresponding banks. The Angolan government initiated in a process in 2018, leading to a devaluation of the currency, eliminating the peg against the dollar, through auctions limited in volume and exchange rate, controlled by the BNA, under the Macroeconomic Stabilisation Program. In 2019, an Extraordinary Session of the Monetary Policy Committee of the BNA took place, which introduced new objectives in the context of the reform that had been carried out. The National Bank of Angola decided, at the end of that year, for the implementation of a floating exchange rate regime in which the exchange rate is freely defined by the market, i.e., according to the demand and supply of foreign currency. Ever since, the BNA continued the process of liberalising the exchange market, continuing the work carried out in the previous years where it updated and clarified the rules and procedures for making payments abroad for foreign exchange transactions involving invisible currents, goods and capital, with the desired effect of reducing the gap between the exchange rates in the formal and informal markets, against the dollar. During the last two years, there has been a tendency for the national currency to recover. However, during 2023, the kwanza devalued 64.55% against the dollar and 70.44% against the euro. The financial rating agency Moody's decided to maintain Angola's rating and outlook for positive developments, reflecting the government's efforts to restore strong public accounts and improve exchange rate management. Consolidated financial results include a currency impact from Angola of 2.0 million euros.

MJ Quinn is a company operating in the United Kingdom within the telecommunications infrastructures sector for British Telecom. The company trades in pound sterling and has the cost of the factors essentially in the same currency and therefore is not exposed to relevant transaction risks. Integrating the company in the consolidated accounts is subject to the exchange rate fluctuation of the British Pound against the Euro - transpose risk. Future dividends will also be exposed to said exchange rate fluctuation. The pound sterling started the year at 1.12748 Euros and ended the year at 1.15068 Euros.

The incorporation of J.F. Edwards, a subsidiary based and operating in the United States of America, exposed Constructel Visabeira to risks of transposition. Like MJ Quinn, this subsidiary's revenue is in local currency, the American dollar as well as a relevant part of the cost of production factors. The American Dollar started the year at 0.93756 Euros and ended the year at 0.90498 Euros.

An exchange rate devaluation of 5% of the reference currencies in the main countries, by reference to outstanding balances as of the 31st of December 2023 would have the following impact on the income statement headings:

Exchange 31	/12/2023	Angola	Mozambique	Portugal	Brazil	France	Overall Total
AOA	915.99	0	-364	-88,676	0	0	-89,039
EUR	1.00	-654,920	-2,131,611	0	-100,843	0	-2,888,374
MZN	70.65	-13,048	0	65,058	0	0	52,010
USD	1.11	244,582	-138,450	62,007	-3	0	168,136
ZAR	20.50	39	6,142	207	0	0	6,388
GBP	0.87	0	0	326	0	-69,214	-68,888
CNY	7.85	0	44,631	0	0	0	44,631
Total		-423,347	-2,222,651	-38,992	-100,846	-69,214	-2,775,136

### **CREDIT RISK**

Credit risk is an important and complex activity that is present in the everyday life of its associated companies, whatever the nature of their business. The customer portfolio of the Grupo Visabeira's subsidiaries is fully classified, according to previously defined criteria, assigning each customer a risk classification which is constantly monitored by the central system (ERP) and which is subject to automatic blocking rules, (which require an individual and detailed analysis by the credit analyst for new shipments). Risk assessments imply credit decisions, at times, based on incomplete information, within a scenario of uncertainty and constant change. Credit risk management reflects the multiplicity, quality and origin of the information available so that the credit analyst can always take the best decision and that it is in accordance with the assumptions defined by the company.

For some of the companies of Grupo Visabeira, whose customers are not considered to have increased credit risk, such as, for example, incumbent operating entities in the areas of telecommunications and energy or public entities, credit insurance policies are subscribed. As such, the analysis of credit granting is delegated in the first instance to external and specialised debt collection and recovery professionals, and, receiving from the credit insurer the indication of exposure – credit limit – adjusted to the creditworthiness of each particular customer, allows management to focus fundamentally on operational and business issues. Covering this risk through credit insurance policies implies a guarantee of 95% compensation for loans that could potentially go into default.

The last few years have been marked by increased restrictions on credit granting in general by the credit company(ies), with very significant reductions in the credit limits of various entities, both domestic and foreign. In view of this scenario, and in order to meet the credit risk coverage needs in foreign markets, in which the limits granted under the base policies are insufficient, Grupo Visabeira has insured additional coverages that allow it to increase the partial coverage of its risks, up to twice the amount granted in the base policy, and as well as to obtain coverages for risks that have no value attributed in the said base policy, up to the limit of one hundred thousand euros. At the same time, it is the organisation's purpose to obtain coverage for risks that have no value attributed in the aforementioned base policy, through non-recourse factoring. The added constraints in the external hedging of loans entail a greater precision and stricter requirements in assessing applications for internal credit. The detailed analysis of a customer's credit risk is normally summarised in a credit sheet, which contains the information that will allow the issuing of an opinion on a credit operation and which includes available and relevant information such as the character of the customer, its management capacity, asset value, history, financial information, credit guarantees and payment terms. The Grupo believes that it does not have significant credit risk concentrations, maintaining an active credit control for all its clients, overseen by the Financial Management. Companies in the Grupo Visabeira that operate as infrastructure and telecommunications service providers sell to entities of recognised financial probity, which accounted for about 41% of consolidated turnover in 2023. This group includes entities such as local telecommunications operators, generally directly held by the Government of each country, replacing credit risk with political risk. Examples of most prestigious operators in the group's portfolio: France Telecom; Proximus (Belgacom); Telekom Deutschland; MEO - Serviços de Comunicações e Multimédia; NOS Comunicações; Geodesia (Grupo Altice); Altice France; E-Redes; Fiberklaar B.V.; REN - Rede de Eletricidade Nacional; GRDF - Distribution de Gaz Naturel en France; ERDF - Électricité Réseau Distribution France; TDC A/S; and natural gas companies, among others. At the closing date, the largest credit risk restrictions refer to public telecommunications companies in Mozambique and Angola (TMCEL and Angola Telecom, respectively), which had balances of about 16.8 million euros.

### LIQUIDITY RISK

Grupo Visabeira manages liquidity risk in such a way as to ensure the financing of assets by maturity date and at appropriate rates and the timely settlement of its financial commitments, while maintaining appropriate cash balances and short-term credit lines, which allow for the proper management of cash to meet short-term financial commitments.

As a way of minimising the impacts of recent adverse phenomena, such as the pandemic caused by the Covid-19 virus and the effects of the armed conflict resulting from the war in Eastern Europe, among others, which resulted in a significant increase in inflation and which have caused impactful changes in economies around the world, governments continued to launch measures throughout the year aiming at continuing to support and mitigate the direct impacts that these phenomena could have on companies and their employees. Measures such as access for companies to credit lines agreed upon with the government, with access to differentiated conditions, as well as incentives and measures to support families, particularly to fight high inflation and rising interest rates, were some of the initiatives implemented in 2023 that companies and individuals could access.

In March 2023, a refinancing operation was completed at Visabeira Global, which involved the early repayment of some financing in progress at the time and aimed to reorganise the financial debt contracted at Grupo Visabeira and Visabeira Global, with significant impacts on its maturity. Upon completion of the operation, it will become more aligned with the strategic plan in progress. The operation included the contracting of a total amount of 450 million euros, in various types of financing, such as bond loans and bank loans, as well as a current account, contracted in the form of fixed rate and variable rate. The refinancing operation was led by Santander but had the active participation of several banks that the Grupo already had a relationship with. This operation strengthened the company's working capital, giving it greater financial strength and reducing liquidity risk. The Grupo also reinforced its strategy of diversifying financing sources when in November 2023 it renewed the commercial paper program, worth 75 million euros, in the Alternative Fixed Income Market (MARF) in Spain. Throughout 2023, several new issues of various

maturities were recorded, with active issues totalling 44 million euros at the end of 2023. The use of this programme has reinforced the strategy of progressively reducing dependence on national banks and diversifying funding sources.

During 2023, taking into account that the amount of the debt, presented in the statement of financial position on the 31<sup>st</sup> of December 2023 as payable in the short term, incorporates 38.3 million euros in terms of secured current accounts and authorized overdrafts, as well as 61.8 million euros of revolving debt with corporate investors, we believe that the short term debt that may be subject to refinancing will amount to 282 million euros, representing about 13% of consolidated debt.

Under the same assumption, if cash and cash equivalents are taken into account (although around 17.3 million euros may be subject to the restrictions currently maintained in transferring foreign currency from Angola and Mozambique), the residual short-term net debt that may be subject to refinancing will be largely covered by the value of the availabilities, which can also be addressed with the operational flows released during the financial year.

Grupo Visabeira, through its policy of concentrated management, ensures that the cash holdings as well as the investments of all the Grupo's companies are managed by a global and centralised organisation, working especially for this purpose. Thus, allowing to reduce liquidity risks, as well as avoiding exposure to variations that may affect the companies' profit.

The Grupo has lines to support investment within the scope of community fund projects under the Portugal 2020 programme in the form of refundable incentives totalling 46.4 million euros, with 45.3 million euros contracted, of which 15 million euros are outstanding at the end of 2023. The Grupo will seek to obtain specific financing for the remaining investments projected for 2024 and a dossier for reorganising part of the bank debt in the perimeter of Constructel Visabeira and Grupo Vista Alegre that is also underway, so that it is possible to adjust maturities in line with the growth strategy outlined for the Grupo. The Grupo also has lines of support for current cash in the form of factoring, payment to suppliers and discount of documentary collection is the amount of 78.4 million euros, available at the end of 2023 the amount of 59.5 million euros. The use of factoring, on the other hand, allows for a reduction in the average receivable terms with the inherent anticipation of receipts and, at the same time, facilitates better cash management. This policy also ensures that the working capital necessary to finance the operating cycle, which is fundamental to sustained economic and financial growth. On the 31st of December 2023, amounts paid in advance by clients in the format of recourse factoring stood at 9.9 million euros. Grupo has additionally contracted short-term current accounts to meet occasional cash needs. It should also be noted that the Grupo's cash and cash equivalents amounted to 174 million euros, mostly concentrated in European countries, which in itself represents an important source of liquidity.

The short-term debt of Grupo Visabeira is rated "A-3" by ARC Ratings, which means that the Grupo has sufficient ability to meet its financial commitments. ARC Rating also assigned a medium- and long-term rating. The ability to meet medium- and long-term financial commitments of Grupo was rated with "BBB-".

The overall liquidity ratio in the consolidated accounts was 0.88 in 2023, showing an improvement in the adequacy of financing of current assets by current liabilities. Taking into account that current liabilities include support lines for commercial activity amounting to 78.4 million euros and which are of a revolving nature, the liquidity ratio is at 0.96.

The maturity of the financial liabilities is detailed as follows:

2023	0-1 year	1 - 2 years	2 - 3 years	3 - 4 years	> 4 years	Total
Suppliers (note 36)	261,955,263	0	0	0	0	261,955,263
Loans (note 35)	281,938,993	59,813,599	75,379,449	387,085,731	30,725,929	834,943,700
Lease liability (note 38)	38,611,200	16,926,423	11,314,426	5,235,766	15,982,715	88,070,529
Debt related to purchase of subsidiaries - Contingent remuneration (note 37.1)	23,545,805	13,116,179	9,200,849	0	0	45,862,833
Debt related to purchase of subsidiaries (note 37.1)	3,269,403	2,615,523	8,220,214	0	0	14,105,140
Selling option related to the acquisition of subsidiaries (note 37.1)	6,037,929	704,595	12,197,817	10,732,664	0	29,673,006
Financial liability relating to the Downside Protection mechanism (37.2)	0	0	0	0	20,346,929	20,346,929
Total	615,358,592	93,176,319	116,312,756	403,054,161	67,055,572	1,294,957,400

In October 2021, an agreement was signed between Constructel Visabeira and Goldman Sachs for 21.86% of the company's capital in the amount of 200 million euros, taking place on the 12<sup>th</sup> of May 2022 after obtaining the necessary authorisations, namely authorisation from competition authorities. The entry of this capital was already foreseen in the company's strategic plan to ensure the financing of future M&A operations, as has been confirmed, maintaining the cycle of expansion and growth that has been witnessed since then. Under the aforementioned agreement, Goldman Sachs has a Downside Protection mechanism which obliges Grupo Visabeira to cover losses in the event of negative financial performance, leading to devaluation of Constructel Visabeira shares to a level below the investment value. On the 31<sup>st</sup> of December 2023, the liability associated with this situation amounted to 20.3 million euros\* (a variation of 6.1 million euros compared to 2022), and the future variation in the financial liability will depend largely on Constructel Visabeira's financial performance. If the current growth outlook is confirmed, the downward trend in financial liabilities should continue during the coming years.

### **GRUPO VISABEIRA'S CAPITAL MANAGEMENT**

For purposes of Grupo Visabeira's capital management, capital includes issued capital, share premium and all other equity reserves attributable to the parent company's shareholders.

The main purpose of the Grupo's capital management is to maximise shareholder value. Grupo Visabeira manages its capital structure and makes changes based on economic changes and financial covenant requirements. To optimize its capital structure, the Grupo has several mechanisms such as the distribution of dividends, return of capital or issuance of new shares. The Grupo monitors its capital using the Gearing ratio as a reference, which is net debt divided by total capital plus net debt. The Grupo includes in its debt: loans, lease liabilities and operating debt less cash and

short-term deposits.

	2023	2022
Total bank loans (Note 35)	834,943,700	716,057,254
Total lease liability (Note 38)	88,070,529	79,075,668
Factoring (Note 37.1)	9,703,168	14,020,518
Confirming (Note 37:1)	54,715,289	45,265,519
Discount of documentary collection (Note 37.1)	3,249,762	3,889,541
Express Bill (Note 371)	10,762,428	2,248,234
Cash and cash equivalents (Note 30)	-173,759,694	-198,719,972
NET DEBT	827,685,183	661,836,762
Total Equity	615,253,544	688,647,444
CAPITAL AND NET DEBT	1,442,938,727	1,350,484,206
GEARING RATIO	57%	49%

To achieve this purpose, the Grupo's capital management, among other things, aims to ensure compliance with financial clauses associated with the loans. There were no financial agreements non-compliance of any loan during the current period.

No changes were made to capital management purposes, policies or processes during 2023 and 2022.

<sup>\*</sup> Liabilities estimated using a Lattice Binominal Model.

### OTHER DISCLOSURES ON FINANCIAL INSTRUMENTS

As defined by IFRS 9, the carrying value of each of the categories provided is broken down as follows:

	2023	2022
Financial assets recorded at amortised cost		
Clients	241,184,225	207,488,695
State and other public entities	0	2,393,894
Other receivables	50,229,475	35,102,520
Cash and cash equivalents	173,759,694	198,719,972
Other financial investments recorded at fair value through other comprehensive income		
Listed shares	310,347	409,877
Other financial instruments measured at fair value through profit or loss		
Listed shares	697,577	391,952
Cash flow hedging derivatives recorded at fair value	0	25,518
Financial liability at amortised cost		
Long-term debt	553,004,707	411,002,498
Short-term debt	281,938,993	305,054,756
Suppliers	261,955,263	225,867,283
Other accounts payable	181,904,379	172,884,124

### **MEASURED AT FAIR VALUE**

The following table presents the fair value hierarchy of the assets and liabilities held by the Grupo, as of the 31st of December 2023 and 2022:

	Assets measured at fair value - 2023			
	Total	Level 1	Level 2	Level 3
ASSETS MEASURED AT FAIR VALUE				
Investment properties	299,299,646	0	0	299,299,646
Listed shares	1,007,924	1,007,924	0	0
Financial investments in unlisted companies	4,595,958	0	0	4,595,958
ASSETS MEASURED AT FAIR VALUE				
Other bills to pay - Contingent remuneration and put option relating to the purchase of subsidiaries	75,535,840	0	0	75,535,840
Financial liability relating to the Downside Protection mechanism	20,346,929	0	0	20,346,929

	Assets measured at fair value - 2022				
	Total	Level 1	Level 2	Level 3	
ASSETS MEASURED AT FAIR VALUE					
Investment properties	305,754,119	0	0	305,754,119	
Listed shares	801,829	801,829	0	0	
Financial investments in unlisted companies	4,877,566	0	0	4,877,566	
ASSETS MEASURED AT FAIR VALUE					
Financial instruments - Swaps	25,518	0	25,518	0	
Other bills to pay - Contingent remuneration and put option relating to the purchase of subsidiaries	64,193,272	0	0	64,193,272	
Financial liability relating to the Downside Protection mechanism	26,496,451	0	0	26,496,451	

No transfers between levels 1 and 3 were made in the financial years 2023 and 2022.

The fair value of loans paid to banks is considered close to their book value, given the recent renegotiation of the most significant loans and the market rates applied.

### **Environmental risks**

### **VISABEIRA GLOBAL**

The advancement and development of Visabeira Global's activities are fundamental for economic growth. However, these activities also bring environmental risks that require special attention and the adoption of mitigating measures. The main environmental risks associated with Visabeira Global's operations involve impacts on natural ecosystems, soil degradation, air and water pollution, consumption of natural resources and emission of greenhouse gases. The use of machinery and equipment, as well as along with the handling of chemical products, carries intrinsic risks of environmental accidents, which can cause damage to the environment.

The environmental risks faced by Visabeira Global companies may result in fines and sanctions imposed by government entities. As such, Visabeira Global has intensified its initiatives to promote responsible and proactive behaviours, implementing actions that add value to business, the environment and society. Thus, Visabeira Global undertakes to:

- Comply with all environmental legislation and regulations applicable to its activities and the services it provides in all jurisdictions it operates in;
- Regularly assess the impact of its operations on the environment, continually seeking to reduce negative impacts;
- Measure, monitor and reduce greenhouse gas (GHG) emissions resulting from its operations, in accordance with scientific goals;
- Use renewable electricity in all markets it operates in, whenever available;
- Cooperate with customers, suppliers and all other parties to continually reduce waste, pollution and emissions in its value chain;
- Use all resources wisely, optimising the use of energy, water and raw materials through the implementation of efficient practices, promoting conservation, enabling regeneration and exploring opportunities for renewable alternatives.

### **VISABEIRA INDÚSTRIA**

The development of the activities of Visabeira Indústria companies presents significant environmental risks that require careful attention and the implementation of effective mitigation measures. These industries, while essential to the economy, can have a substantial impact on the environment, ranging from the extraction of raw materials to the manufacturing process and waste production.

- The production of furniture pieces involves the intensive use of materials such as wood. Logging can lead to biodiversity loss and soil degradation, as well as the production of large amounts of waste. The use of chemicals in the treatment and finishing of materials also poses an environmental risk and can result in emissions of volatile organic compounds (VOCs) that contribute to air pollution and public health problems.
- The production of ceramic pieces is an energy-intensive process, mainly due to the need for high temperatures in the kilns. Burning fossil fuels to reach these temperatures results in the emission of greenhouse gases (GHG), contributing to climate change. In addition, the process generates large amounts of waste and liquid effluents that can contaminate soil and water bodies if not treated properly.
- The production of pellets, used primarily as heating fuel, involves the compression of biomass such as sawdust and other wood waste. While pellets are a renewable energy source, the production process can come with significant environmental risks. Harvesting wood for biomass, if not carried out in a sustainable manner, can lead to deforestation and biodiversity loss. In addition, the process of drying and compressing biomass can release fine particles and other pollutants into the air, contributing to air pollution.

The environmental risks faced by Visabeira Indústria companies may result in fines and sanctions imposed by governmental authorities. In view of this, Visabeira Indústria has intensified its initiatives to promote responsible and proactive behaviours, implementing actions that add value to business, the environment and society. Thus, to mitigate these environmental risks, Visabeira Indústria companies have adopted a series of sustainable practices and policies. Among the main measures are:

- Implementation of environmental measures that ensure compliance with environmental regulations and promote continuous improvement;
- Use of clean and efficient technologies that reduce energy consumption and pollutant emissions:
- Proper treatment of waste and effluents to avoid soil and water contamination;
- · Promotion of the circular economy, encouraging the reuse and recycling of materials at all stages of the production process.

### VISABEIRA TURISMO, IMOBILIÁRIA E SERVICOS

Visabeira Turismo has associated a set of environmental risks arising from the normal activity and economic growth of the sector and its expansion and growth plan with its activities. The material macro themes identified by us, in line with the other tourism companies in Portugal, are excessive consumption of resources, climate change, waste management and circular economy. In this line, we are also pleased to minimise plastics, aware of the growing environmental catastrophe that surrounds them, considering society's dependence on their mainly due to the rapid evolution of consumption trends and their inclusion in a large part of the raw materials used.

In 2023, Visabeira Turismo, with the bond to the 360° Tourism Companies Program, a program that encourages companies to report their sustainability performance, so that they integrate ESG – Environmental, Social and Governance factors into their business strategy, management and organisational culture, assumes these principles as the main guidelines that will define the steps of the future so as to maximise profits and minimise impacts. In this sense in this embryonic stage, it began monitoring its material issues and reporting on them, with the aim of analysing and implementing measures to reduce its environmental risks.

Thus, we define the main mitigation actions as:

- Integration of all Visabeira Turismo companies in the 360° Tourism Companies Program and consequent analysis of their material factors and reporting on their environmental performance;
- Implementation of environmental measures that ensure compliance with environmental regulations and promote continuous improvement;
- Ensure the option for the use of clean and efficient technologies that reduce energy and water consumption and pollutant emissions;
- Proper treatment of waste and effluents to avoid soil and water contamination;
- Promotion of the circular economy, encouraging the reduction, reuse and recycling of materials at all stages of the production process;
- Significant reduction of plastic, with a view to Target Zero.

# 40. Contingencies

### A) PROCEEDINGS WITH PROBABLE LOSSES

On the 31st of December 2023 and on the 31st of December 2022, continue several legal claims and other tax contingencies filed against various companies in Grupo, which are classified as proceedings with probable losses, in accordance with IAS 37 - Provisions, Contingent Liabilities and Contingent Assets. Based on the opinion of internal and external legal advisers, the Grupo recorded provisions (note 41) for these legal claims and tax contingencies in order to face the likely outflow of resources.

### **B) PROCEEDINGS WITH POSSIBLE LOSSES**

On the 31st of December 2023 and 2022, there were several legal claims and other tax contingencies filed against certain companies in the Grupo, for which the possibility of future cash disbursement was considered possible, according to information from lawyers and advisers following these proceedings, and for this reason, no provisions were recorded. The detail and nature of those proceedings are as follows:

	2023	2022
Other contingencies	11,558,654	11,446,909
TOTAL	11,558,654	11,446,909

No significant losses are expected to result from these proceedings.

# 41. Provisions for other risks and expenses

		Change to the scope	Retirement benefits	Increases /	
	2023	of consolidation	paid	Decreases	2022
Provisions					
Retirement Pensions Vista Alegre	2,407,060	0	-273,776	222,973	2,457,863
Other retirement pensions	1,138,881	0	0	459,610	679,271
Other	5,122,393	449,862	0	-334,222	5,006,753
TOTAL	8,668,334	449,862	-273,776	348,361	8,143,887

Provisions	2022	Change to the scope of consolidation	Retirement benefits paid	Increases / Decreases	2021
Retirement Pensions Vista Alegre	2,457,863	0	-877,000	2,262,565	1,072,298
Other retirement pensions	679,271	0	0	-1,321,200	2,000,471
Other	5,006,753	2,500,000	0	-1,175,163	3,681,916
TOTAL	8,143,887	2,500,000	-877,000	-233,798	6,754,685

### **41.1 Retirement Pensions**

Grupo VAA has a number of defined benefit pension plans in place, some of which are borne by the Pension Funds specially constituted and managed by the actuarial society (Futuro- Sociedade Gestora de Fundos de Pensões, S.A.) and others are borne by the Grupo itself ("Plano de benefícios definido – sem Fundo").

• One ("Ex-Atlantis" [Former Atlantis]), called Adesão Coletiva Atlantis, has an indeterminate duration. All employees of Vista Alegre Atlantis, S.A., from Ex - Atlantis – Cristais de Alcobaça, S.A., working for the Subsidiary until the 31st December 2013, and who meet the requirements of eligibility provided for in the Pension Plan, which is to say all participants who are 65 years old, and who have worked at least ten years for the subsidiary, are entitled to a supplementary old-age pension calculated in accordance with the Pension Plan.

This fund is financed by the Fundo de Pensões Viva [Viva Pension Fund].

• Other ("Former Vista Alegre" and "Vista Alegre Grupo"), called the Fundo de Pensões Grupo Vista Alegre, also of indefinite duration, which includes the employees of Vista Alegre Atlantis S.A., from the former Fábrica de Porcelana da Vista Alegre, S.A. and from Vista Alegre Grupo-Vista Alegre Participações SA. who have signed an individual employment agreement before the 20<sup>th</sup> of December 1976 and that are covered by the Collective Agreement for the Ceramic Industry.

The main features of the Pension Plan in terms of defined benefits are as follows:

- i) The pension plan is complementary to the public Social Security plans, independent of the pensions awarded by the Social Security;
- ii) The pension plan provides for the existence of acquired rights;
- iii) Payment of benefits is made directly by the Pension Fund;
- iv) The Former Atlantis Pensions Fund is made up of 169 people with an average age of 52.7 years;

Grupo Vista Alegre's pension fund is financed by the Grupo Vista Alegre Pension Fund.

	2023	2022
Liabilities - Provisions for retirement pensions		
Retirement benefits - Benefit plan managed by Grupo VAA	-2,407,060	-2,457,863
Assets - Accrued income		
Retirement benefits - Defined benefit plan with constituted fund	-400,819	-224,234

In December 2014, the Supreme Court condemned VAA – Vista Alegre Atlantis SGPS, S.A. to pay a complementation of the life retirement pension to a former administrator, in the total annual amount of 230,923.38 euros, to pay in 12 monthly instalments in the amount of

19,243.62 euros each, updatable annually according to the official inflation index, having already been paid the amounts due until February 2018, in accordance with the settlement concluded between the parties.

From February 2018 (date from which the former administrator retired), considering the analysis and position of the Grupo Vista Alegre legal advisors, the amount of the complementation of the retirement pension assigned to the former administrator was reduced (from 20.8 thousand euros to 7.5 thousand euros per month) under certain legal provisions, in particular the provision which prohibits commercial companies the award of pensions to an administrator higher than the highest remuneration of the administrator with executive functions.

As a result of that reduction in the payment of the pension supplement during the 2018 financial year, and during 2019, 2020, 2021 and 2022, was delivered by the former administrator, an executive application related to the payment of the difference between the amount that the Vista Alegre Atlantis SGPS, S.A. was ordered to pay and the amount effectively paid from February 2018, after the company presented an appeal to court decision. A security deposit was also set up to meet the executive requirements mentioned above.

During the first semester of 2022, the Supremo Tribunal de Justiça issued a decision unfavourable to Grupo VAA, ordered to pay the pension requested by the Former Director. A payment of 675 thousand euros referring to the difference between the amount that Grupo VAA paid monthly and what it was ordered to pay until May 2022, plus default interest in the amount of 192 thousand euros.

Taking into account the court decision handed down, the retirement pension payable by Vista Alegre is now 18 thousand euros. In 2022, the Company reinforced the provision associated with that retirement pension complement, with effect from the 31st of December 2023, to 2.1 million euros based on assumptions equivalent to those used in the Grupo's other pension funds.

The table below summarises the composition of net pension costs for the years ended on the 31st of December 2023 and on the 31st of the December 2022 recognised in the consolidated income statement as staff costs:

	2023	2022
Operating costs		
Defined benefit plan managed by Grupo VAA and active staff	-12,646	-4,625
Defined benefit plan with a fund set up	-58,096	-25,840
Operating income		
Defined benefit plan with a fund set up	46,727	20,114
Net Amount	-24,015	-10,351

### **DEFINED BENEFIT PLAN MANAGED BY GRUPO VAA**

Obligations arising from these plans are directly met by Grupo and they are currently estimated, on the date of closure of accounts, by a specialised entity (Futuro Grupo Montepio).

Operations of Grupo VAA during the financial year:

	2023	2022
Balance on the 1st January	2,457,863	1,072,298
Costs with interest + actuarial gains/losses + increase in provisions + corrections on previous exercises	223,320	2,262,716
Retirement benefits paid	-273,776	-877,151
Balance on the 31st of December	2,407,407	2,457,863

### **DEFINED BENEFIT PLAN WITH A FUND SET UP**

Liabilities resulting from these plans are covered by an autonomous pension fund managed by a specialised entity (Futuro Grupo Montepio). Amounts recognised in the balance sheet of the Grupo VAA:

	2023	Variation	2022
Present value of bonds	-1,369,217	23,890	-1,393,107
Market value of the fund	968,398	-200,475	1,168,873
Assets recognised on the balance sheet	-400,819	-176,585	-224,234

On the 31st of December 2023, the deficit of the fair value of the Fund's assets compared to actuarial liabilities, in the amount of 401 thousand euros, is registered in "Accounts payable", as per Note 37.

The actuarial study carried out by the independent specialized actuary - Futuro, Pension Fund Management Company, S.A. is based on the following assumptions and theoretical bases:

	2023	2022
Discount rate	3.35%/3.50%*	3.95%/4.15%
Salary growth rate	1.00%	1.00%
Pension's growth rate	0.25%	0.25%
Mortality tables	TV88/90	TV88/90
Disability tables	EKV 80	EKV 80
Retirement age (men and women)	66	66

<sup>\*</sup> The Former Vista Alegre rate is 3.35% and the Former Atlantis rate is 3.50%.

### **41.2 Other pensions**

In accordance with French law, an estimate is made of the amount payable to employees when they reach retirement age, which is why it is a defined benefit pension plan. The company's commitments in terms of retirement benefits are calculated based on the projected unit credit method with end-of-career maturities, taking into account the provisions of collective agreements, the probabilities of being employed and being in the company's assets, with its updated value.

	2023	Increases / Decreases	2022
Company			
Constructel France	540,988	142,054	398,934
Gatel	39,776	613	39,163
Escotel	359,933	318,719	41,214
Constructel Énergie	198,184	-1,776	199,960
TOTAL	1,138,881	459,610	679,271

The variation in the year results from the variation in the estimate, with no payment relating to retirement pensions. To calculate this estimate, the following assumptions were used:

	Amount withheld on 31/12/2023	Amount withheld on 31/12/2022
Discount rate	3.20%	3.75%
Inflation rate	1.00%	1.00%
Salary growth rate (Inflation included)	1.00%	1.00%
Retirement age	Total fee	Total fee
Retirement compensation type	Resignation	Resignation
Employer contribution rate	Fee by category and entity	Fee by category and entity
Mortality table	INSEE 2024	INSEE 2022
Turnover table	Table by category and age	Table by category and age

The assumptions for calculating retirement pensions are the same as those on the previous year, with the exception of the discount rate fixed at the iBoxx index and the rate of salary increase fixed regarding the expected long-term inflation. The impact of changing these assumptions is not significant.

### 41.3 Others

The amount of provisions is intended primarily to cover liabilities estimated based on the information obtained from lawyers and arising from proceedings related to contracts, labour and taxes, in which Grupo companies are involved.

# 42. Guarantees provided

	2023	2022
Guarantees provided		
Actual guarantees	224,786,413	181,534,182
Financial guarantees	41,008,426	45,590,996
Technical guarantees / good workmanship	181,418,830	86,822,676
TOTAL	447,213,669	313,947,853

In 2023, real guarantees represent a value of 225 million euros and relate to guarantees provided under leasing contracts (29 million euros) and loans (148 million euros), especially for Visabeira Indústria, and there are guarantees of 17 million euros.

As part of the refinancing operation carried out in 2023 by Visabeira Global SGPS, S.A. the pledge was given as collateral to the shares held by it in Constructel Visabeira, S.A..

On the 31st of December 2023, the technical and financial guarantees provided to third parties as bank guarantees and bond insurance, namely to clients whose works are in charge of different companies that make up the Grupo Visabeira's group of companies, detailed by currency, are presented as follows:

	2023	2022
Guarantees provided		
EUR	141,299,587	75,715,220
AOA	72,130,407	48,668,058
USD	8,205,846	3,424,347
MZN	284,395	3,990,498
ZAR	200,300	301,194
DKK	189,008	191,641
AED	117,714	122,714
TOTAL	222,427,256	132,413,672

On the 31st of December 2023, the details of the guarantees provided by company are detailed as follows:

	2023	2022
Guarantees provided		
JF Edwards CC (USA)	65,870,406	43,912,210
HCI Construções (PT)	50,640,991	0
Constructel Belgium (BE)	11,631,753	9,432,044
Edivisa (PT)	10,198,227	8,317,859
Visabeira Infraestruturas (PT)	9,898,357	8,858,087
Jayme da Costa - Energia e Sistemas (PT)	8,537,349	0
EIP Serviços (PT)	8,120,910	7,015,410
Grupo Vista Alegre (PT)	7,753,998	11,489,911
Eletroctec (MZ)	6,333,258	3,672,465
IEME (IT)	5,471,683	1,354,244
Imovisa (MZ)	5,101,903	2,373,061
Empreendimentos Turisticos Montebelo (PT)	2,458,393	2,907,045
Pinewells, SA (PT)	2,302,396	3,114,676
VAA - Empreendimentos Turísticos (PT)	2,199,709	2,655,089
Viatel (PT)	2,091,131	2,772,099
Other	23,816,793	24,539,475
TOTAL	222,427,256	132,413,672

# 43. Related parties

	Years	Sales to related parties	Purchases from related parties	Interest paid	Interest earned	Amounts receivable from related parties	Amounts payable to related parties
Oth or valeted autition	2023	4,556,233	7,607,072	118,082	0	8,638,285	3,106,778
Other related entities	2022	8,142,461	5,278,456	0	0	9,178,547	2,959,185
Associated companies and	2023	373,830	257,075	9	20,156	1,477,246	45,265
other capital holdings	2022	3,928,563	729,558	0	43,055	17,965,663	1,775,421
Shareholders	2023	3,501,409	13,187,713	2633	465,860	19,711,406	4,924,935
	2022	2,728,012	12,952,731	0	323,058	13,755,308	16,359,607

The balances with the Shareholders can be divided into two different types - one concerning balances relating to the Special Taxation Regime of Group of Companies, since the shareholder NCFGest, S.A., became in 2020 the consolidating entity and another part concerns the debt owed by entities in Africa, related to the acquisition of materials from NCFGest, S.A.

Of particular note are the purchases from shareholders, as part of their trading operation, TVCABO Angola and TVCABO Moçambique totalled around 3.9 million euros and 1.7 million euros respectively.

Purchases from "Other related entities" include NCFTRADETUR with around 1.9 million euros relating to the rent of the Hotel Montebelo and Movida with around 2.5 million euros relating to the rent of offices and stores in Palácio do Gelo Shopping.

With regard to sales to shareholders, these essentially concern services provided by Centro de Serviços Partilhados do Grupo Visabeira [Grupo Visabeira's Shared Services Center].

# 44. Subsequent events

After the end of the period in question, but before the financial statements received authorisation for issuance, in April 2024, the company Constructel Visabeira US was established. This company will own the subsidiaries to be acquired in the United States of America.

In May 2024, Constructel Visabeira US, a subsidiary of Constructel Visabeira, acquired a majority stake of 70% of the Equity in Verità

Telecommunications Corporation ("Verità"), a company that operates in the engineering services of fixed and mobile telecommunications networks in the Central region of the USA. Verità, based in the state of Michigan, operates in the areas of engineering, construction and maintenance of fixed and mobile telecommunications networking infrastructures. This acquisition represented an investment of around 34 million euros.

Also in May 2024, Vista Alegre successfully completed the organisation and launch of a bond using a public subscription offer for a total amount of 60 million euros. This operation allowed VAA to diversify its funding sources, since this bond loan was placed nationally with retail investors. This was VAA's first bond issue aimed at this type of investor, thus reaching another important milestone in the company's history. As a result of this bond issue, VAA will repay (in October 2024) the bond issue launched in 2019 - VAA Fixed Rate Guaranteed Senior Secured Notes 2019-2024 Class A (with institutional investors) - as well as finance the investments planned for its activity.

Apart from those listed above, there are no other events subsequent to the date of the Financial Position Statement and up to the date of the accounts issuing that could have a material impact on the financial statements.

Viseu, 14 of June 2024

The Certified Accountant

The Board of Directors

Claudia Raquel carta do Amaral Laurenge

Numo Tenes Margues Affrons

Alfrones

Alfrones

Alfred la Mar Myer

Annual Report & Accounts 2023

Assessment and certification documents

# Assessment and certification documents





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(Translation from the original Portuguese language. In case of doubt, the Portuguese version prevails.)

### Statutory Auditor's Report

### REPORT ON THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

### Opinion

We have audited the accompanying consolidated financial statements of Grupo Visabeira, S.A. (the Group), which comprise the Consolidated Statement of Financial Position as at 31 December 2023 (showing a total of 2.450.370.994 euros and a total equity of 615.253.544 euros, including a net profit for the year of 36.990.960 euros), and the Consolidated Statement of Profit and Loss by Nature, the Consolidated Statement of Comprehensive Income, the Consolidated Statement of Changes in Equity and the Consolidated Statement of Cash Flows for the year then ended, and notes to the consolidated financial statements, including material accounting policy information.

In our opinion, the accompanying consolidated financial statements give a true and fair view, in all material respects, of the consolidated financial position of the Grupo Visabeira, S.A. as at 31 December 2023, and of its consolidated financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS) as endorsed by the European Union.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and other technical and ethical standards and guidelines as issued by the Institute of Statutory Auditors. Our responsibilities under those standards are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements" section below. We are independent of the entities comprising the Group in accordance with the law and we have fulfilled other ethical requirements in accordance with the Institute of Statutory Auditors' code of ethics.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of management and the supervisory body for the consolidated financial statements

Management is responsible for:

- the preparation of consolidated financial statements that presents a true and fair view of the Group's financial position, financial performance and cash flows in accordance with International Financial Reporting Standards (IFRS) as endorsed by the European Union;
- the preparation of the Consolidated Management Report in accordance with the laws and regulations;
- designing and maintaining an appropriate internal control system to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error;
- b the adoption of accounting policies and principles appropriate in the circumstances; and
- assessing the Group's ability to continue as a going concern, and disclosing, as applicable, matters related to going concern that may cast significant doubt on the Group's ability to continue as a going concern.

The supervisory body is responsible for overseeing the Group's financial reporting process.

### Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in

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Grupo Visabeira, S.A. Statutory Auditor's Report 31 December 2023

accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control;
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management;
- conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern;
- evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation;
- obtain sufficient and appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion; and
- communicate with those charged with governance, including the supervisory board, regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Our responsibility also includes the verification of the consistency of the Management Report with the consolidated financial statements

### REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

### On the Consolidated Management Report

Pursuant to article 451, nr. 3, paragraph e) of the Commercial Companies Code, it is our opinion that the Consolidated Management Report was prepared in accordance with the applicable legal and regulatory requirements and the information contained therein is consistent with the audited consolidated financial statements and, having regard to our knowledge and assessment over the Group, we have not identified any material misstatement.

Oporto, 11 July 2024

Ernst & Young Audit & Associados – SROC, S.A. Sociedade de Revisores Oficiais de Contas Represented by: (Signed)

Rui Manuel da Cunha Vieira (ROC nr. 1154)

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3. Documents for the provision of consolidated accounts



# REPORT AND OPINION OF THE FINANCIAL MATTERS COMMITTEE CONSOLIDATED ACCOUNTS

### Dear Shareholders,

In compliance with the requirements of article 420 paragraph g), together with article 508-D no 1 of the Commercial Companies Code, it is our responsibility to issue the Annual Supervisory Report and to issue an Opinion on the Consolidated Management Report, the Consolidated Financial Statements presented by the Board of Directors of GRUPO VISABEIRA, SA, for the year ended on the 31<sup>st</sup> of December 2023.

During the year, we have monitored the activity of the Grupo and we performed the following procedures:

- 1. Verified, to the extent considered appropriate, the accounting records and related supporting documentation:
- 2. Verified, as necessary, to a nature and extent we considered appropriate, the existence of goods and other assets owned by the company or held by it as security, deposit or otherwise;
- 3. Checked that the determination of the scope of the consolidation and the consolidation procedures performed are in accordance with those in the consolidation standards;
- 4. Analysed the Statutory Auditors' Reports issued by the Statutory Auditors of the companies' integrated scope of consolidation;
- 5. Verified the completeness and reasonableness of the individual and consolidated financial statements;
- 6. Checked that the accounting policies and the measurement criteria adopted in the consolidated accounts, which are prepared in accordance with the International Standards of the Financial Reporting, as adopted in the European Union, lead to a fair presentation of the assets and results of the Grupo, of which the Entity is the parent company;
- 7. Confirmed that the Consolidated Management Report, the Consolidated Statement, the Consolidated Statement of Comprehensive Income, the Consolidated Statement Financial Position, the Consolidated Statement of Changes in Shareholder Equity, the Consolidated Statement of Cash Flows and the notes annexed to the Consolidated Financial Statements, respect all legal requirements and reflect the position of the accounting records at the end of the financial year;
- 8. Verified the company's compliance with the law and with the articles of association; and

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9. Performed all the other responsibilities required by the law.

During the course of the procedures, we performed to comply with our supervisory duties, we obtained the information and documentation we consider necessary from the Executive Board of Directors and from others in charge.

We have accompanied the work of the auditors responsible for the legal revision of accounts and we have held the meetings deemed necessary for obtaining the required information in view of the Legal Certification of Consolidated Accounts, without reservation and without emphasis, which we agree with.

### In this context, it is our opinion that:

The Consolidated Management Reports, for the year ended on the 31st of December 2023, complies with the requirements foreseen in the Commercial Companies Code;

The Consolidated Statement, the Consolidated Statement of Comprehensive Income, the Consolidated Statement Financial Position, the Consolidated Statement of Changes in Shareholder Equity, the Consolidated Statement of Cash Flows and the notes annexed to the Consolidated Financial Statements, respecting all legal requirements and accounting requirements applicable.

Viseu, on the 12<sup>nd</sup> of July 2024

The Financial Matters Committee

Vítor Manuel Lopes Fernandes, Chairman

Alberto Henrique de Figueiredo Lopes

João Carlos Monteiro de Macedo

Grupo Visabeira, SA

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# PERFORMING DREAMS

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